









# FY 2023-24 MTC Operating and Capital Budgets, Amendment No. 1



Date: November 8, 2023

Presenter: Derek Hansel, CFO

## **New Position Request**

- 404 full time staff (including term-limited positions)
- 18 new positions to support:
  - Administrative needs for MTC's growing portfolio, including public affairs, contract administration, procurement, finance, grants management and administrative support
  - Bay Area Toll Authority and Clipper operations
  - New BayREN programs funded by the California Public Utilities Commission
  - Bay Area Housing Finance Authority's Doorway Program
  - Implementation of Regional Network Management



### MTC Draft FY 2023-24 Operating Budget Amendment No. 1

#### **Operating Revenue**

Updated carryover amounts for Federal and State grants

Additional MTC Exchange funds

Increase in TDA Sales Tax revenue

Increase in Interest Income and Administrative Overhead (new positions)

#### **Operating Expense**

Salary & Benefits for new positions, partially offset by vacancy savings

Increase in contractual services

Increases in training, professional development, personnel recruitment and public awareness

|                             | FY 2023-24<br>Approved<br>(millions) | FY 2023-24<br>Amendment 1<br>(millions) | %<br>Change |
|-----------------------------|--------------------------------------|---|-------------|
| Revenue                     |                                      |   |             |
| Federal Grants              | \$191.6                              | \$189.1                                 | (1.3%)      |
| State Grants                | 94.9                                 | 96.8                                    | 2.0%        |
| Local                       | 29.6                                 | 34.0                                    | 14.9%       |
| TDA General Fund            | 16.2                                 | 16.6                                    | 2.5%        |
| Administrative Overhead     | 27.4                                 | 27.8                                    | 1.8%        |
| Other                       | 8.4                                  | 8.9                                     | 5.8%        |
| Total Revenue               | \$368.0                              | \$373.2                                 | 1.4%        |
| Expense                     |                                      |   |             |
| Salary & Benefits           | \$53.1                               | \$53.9                                  | 1.5%        |
| Computer Services           | 6.2                                  | 6.2                                     | 0.0%        |
| Contract Services           | 300.3                                | 305.3                                   | 1.7%        |
| Other                       | 6.3                                  | 6.8                                     | 7.3%        |
| Total Expense               | \$366.0                              | \$372.2                                 | 1.7%        |
| Operating Surplus/(Deficit) | \$2.0                                | \$1.0                                   | (49.3%)     |

## FY 2023-24 Capital and Clipper Budget

- \$2.1 million increase in the MTC Capital Budget to support ongoing effort to replace MTC's Enterprise Resource Planning tool
- \$0.9 million increase to Clipper 2 Operating Budget to support the Next Generation Clipper Customer Service Center
- \$1.2 million increase to the Clipper 2 Capital Budget to fund updates to the Salesforce database, the card fulfillment module, and new position supporting Clipper BayPass

