Agenda Item 5.b.1. – Overview of SPURR RFQP December 11, 2023 Page 1 of 4

# Adoption of Resolution 23-05 to Admit Current Members of SPURR as New Members of ABAG POWER

Board of Directors Meeting December 11, 2023

SPURR Joint Powers Authority (JPA)

- Established 1989, per Joint Exercise of Powers Act
- Public K-12s, COEs, and CCDs may join SPURR as members
- Membership is separate than program participation
- · No fees or obligations to join
- Over 300 current members
- · MIG-1 credit rating on SPURR bonds

### **Benefits of Participation**

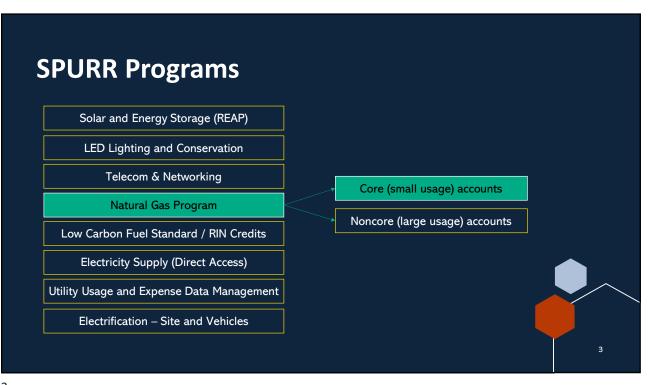
- Simplifies procurement
- Competitively-sourced pricing, terms, and conditions
- Advocate for customer choice
  Transparent process, results, and
- documentation

2

2

1

Agenda Item 5.b.1. – Overview of SPURR RFQP December 11, 2023 Page 2 of 4



### SPURR's Core Natural Gas Program

- Provides retail energy supply to more than 220 participant agencies at more than 3,500 locations
  - Primarily core accounts
- Screens Pacific Gas and Electric Company (PG&E) billing data for inconsistencies and seeks corrections
- Provides customer service and reports
- Provides market, regulatory, budgeting updates, and advice
- Passes through local transportation charges on a consolidated bill

For various reasons, SPURR will cease to provide natural gas service to <u>core</u> accounts on or about June 30, 2024. Agenda Item 5.b.1. – Overview of SPURR RFQP December 11, 2023 Page 3 of 4

SPURR's Request for Qualifications and Proposals (RFQP)

- In the summer of 2023, SPURR conducted the RFQP seeking qualified vendors to provide retail natural gas commodity service for core and noncore accounts
- SPURR evaluated responses and recommended ABAG POWER for the award of core accounts only, subject to execution of a SPURR Master Contract between SPURR and ABAG POWER
- Based on the RFQP, SPURR recommends that current SPURR Natural Gas Program Participants with core accounts engage with ABAG POWER regarding their natural gas offering
- As in all SPURR programs, it is up to the Participant to determine for itself whether a particular program meets its supply needs and procurement rules

## **Admittance of New Members**

#### **Benefits**

- Greater purchasing power/economies of scale due to increased gas usage
- Ability to allocate fixed expenses over a larger usage pool, resulting in a lower rate
- Larger financial reserves due to the working capital deposit requirement
- Greater likelihood of attracting additional members and serving as an attractive option for grant funding opportunities

### Challenges

- Processing up to 220 additional member contracts
- · Performing initial account set up
- Performing recurring actions related to invoice generation, payment application, usage and cost validation, and account management.



5

Agenda Item 5.b.1. – Overview of SPURR RFQP December 11, 2023 Page 4 of 4





Ryan Jacoby Principal Program Manager ABAG POWER rjacoby@bayareametro.gov

