

# Association of Bay Area Governments

## Executive Board

March 21, 2024

Agenda Item 5.d.

### Bay Area Regional Energy Network (BayREN)

#### Subject:

Authorization to negotiate and enter into a contract with Frontier Energy, Inc. in an amount not to exceed \$240,000 for Administrative, Data and Outreach Services for BayREN Local Government Programs

#### Background:

The Bay Area Regional Energy Network (BayREN) implements a portfolio of energy efficiency programs across the region. ABAG serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision 12-11-015, first authorized funding for BayREN. Most recently, on July 3, 2023 the CPUC issued D.23-06-055 approving BayREN's strategic business plan for eight years (2024-2031) and four-year program portfolio for 2024-2027, with an accompanying budget of approximately \$157 million.

ABAG has contracts with several third-party consultants who were chosen through competitive processes to support BayREN programs, including a consultant, Frontier Energy, who is currently providing Administrative and Outreach Services for BayREN's Codes and Standards Program. That consultant was chosen after a competitive RFP process conducted in 2019. BayREN's approved business plan authorizes the continuation of the Codes and Standards program as well as two new programs to serve local governments, the Integrated Energy Services program and the Targeted Decarbonization Services program. As all three programs are serving Bay Area local governments, ABAG on behalf of BayREN issued a Request for Proposals (RFP) on January 24, 2024 for administrative and outreach support services for all three programs.

A notice of the RFP was sent via Constant Contact to 5,215 firms. Staff held a Proposer's conference on February 7, which was attended by 14 people, and also posted written responses to questions received during and immediately after the conference. The RFP was downloaded 82 times, and ABAG received two proposals by the deadline on February 22, both of which were evaluated by a panel of three members made up of in-house staff and staff from a BayREN member agency (San Mateo County Office of Sustainability). The evaluation panel scores for the proposals received are shown in the table below.

| Proposer              | Total Score<br>/100 pts | SBE Program<br>/10 pts | Final Score<br>/110 pts |
|-----------------------|-------------------------|------------------------|-------------------------|
| Acterra               | 60.67                   | 0                      | 60.67                   |
| Frontier Energy, Inc. | 82.33                   | 5                      | 87.33                   |

## Association of Bay Area Governments

### Executive Board

---

March 21, 2024

Agenda Item 5.d.

---

#### Bay Area Regional Energy Network (BayREN)

---

Based on this scoring, staff recommends that the contract for this work be awarded to Frontier Energy, Inc. for an amount not to exceed \$240,000.

#### Issues:

None

#### Recommended Action:

The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or her designee, to negotiate and enter into contract with Frontier Energy, Inc. for Administrative, Data and Outreach Services from on or about April 1, 2024 to December 31, 2025 in an amount not to exceed \$240,000.

#### Attachments:

A. Summary Approval

#### Reviewed:



Andrew Fremier