Bay Area Toll Authority Oversight Committee

July 12, 2023

Agenda Item 4e - 23-0934

Purchase Orders – Advanced Toll Collection and Accounting System Hardware Maintenance, Telecommunication Services, and Network Maintenance: Hewlett Packard Enterprise Company, AT&T, and SSP Data (\$1,200,000 combined)

Subject:

A request for Committee approval of purchase orders for annual hardware maintenance, telecommunication services, and network maintenance in support of the Advanced Toll Collection and Accounting System (ATCAS) on the seven state-owned toll bridges. Each vendor will be procured using a collaborative intergovernmental procurement agreement (IPA), which satisfies BATA's procurement requirements.

Background:

Hardware Maintenance – Hewlett Packard Enterprise Company (\$450,000): The onpremise plaza datacenters at the seven state-owned toll bridges collect toll transactions that are
aggregated and sent to the FasTrak Regional Customer Service Center (RCSC). The computing
platform mainly consists of Hewlett Packard (HPE) servers. A hardware maintenance agreement
covering support for servers and peripheral devices provides timely access to replacement
hardware, related software and firmware updates, product support and online training modules.
The estimated cost of the annual hardware maintenance services is \$450,000, approximately the
same amount as the previous year's agreement. The agreement will be procured through a
purchase order using the Western States Contracting Alliance - National Association of State
Procurement Officials (WSCA-NASPO) IPA.

Telecommunication Services – AT&T (\$550,000): The metropolitan area network interconnecting the plaza datacenters and host datacenters in San Francisco and Martinez, and that provides remote access to BATA staff and contracts, utilize AT&T leased-line services. The estimated annual cost of network services is \$550,000. While staff will be upgrading circuits to faster, updated connections, the recurring costs are estimated to be similar to the prior year due to competitive pricing for the upgraded circuits. The agreement will be procured through a purchase order using the state of California's CalNet NextGen IPA.

Network Maintenance Services – SSP Data (\$200,000): Cisco routers and switches are used throughout the ATCAS network to transmit toll data between the plaza and host datacenters and a hardware and software maintenance agreement is needed to ensure that staff has timely access to replacement Cisco hardware, technical support, and software updates. The estimated cost of maintenance services is \$200,000 and will be procured from SSP Data, an authorized Cisco reseller, through a purchase order using a National Cooperative Purchasing Agreement (NCPA) IPA.

Neither Hewlett Packard Enterprise Company nor AT&T are small businesses or disadvantaged business enterprises and do not utilize subcontractors for these services. SSP Data is a small business enterprise (SBE #56663) and does not utilize subcontractors for its services.

Recommendation:

Staff recommends that the Committee authorize the Executive Director or designee to issue purchase orders for services in support of the ATCAS toll collection system in amounts not to exceed \$450,000 to Hewlett Packard Enterprise Company for hardware maintenance services, \$550,000 to AT&T for telecommunication services, and \$200,000 to SSP Data for network maintenance services.

Attachments:

- Attachment A: SSP Data Disadvantaged Business and Small Business Enterprise Status;
- Attachment B: Request for Committee Approval Summary of Proposed Purchase Orders

Andrew B. Fremier

Chang Fremier

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

Prime Contractor

Firm Name	Role on Project	DBE* Yes	If DBE Yes, List #	DBE No	SBE** Yes	If SBE Yes, List #	SBE No
SSP Data	Network Consulting Services			X	X	56663	

^{*}Denotes certification by the California Unified Certification Program (CUCP).

^{**}Denotes certification by the State of California.

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Purchase Order

Work Item No.: 1252

Consultant: Hewlett Packard Enterprise Company

Roseville, CA

Work Project Title: Advanced Toll Collection and Accounting System

Purpose of Project: Hardware Maintenance Agreement

Brief Scope of Work: Provide hardware maintenance support for Hewlett Packard Enterprise

Company systems.

Project Cost Not to Exceed: \$450,000

Funding Source: Toll Bridge Program Operating Budget

Fiscal Impact: Funds are included in the FY 2023-24 Toll Bridge Program Operating

Budget.

Motion by Committee: That the Executive Director or designee is authorized to issue a

purchase order to Hewlett Packard Enterprise Company for the services described above and in the BATA Oversight Summary Sheet dated July 12, 2023, and the Chief Financial Officer is authorized to set aside

\$450,000 for such purchase order.

BATA Oversight:

Federal D. Glover, Chair

Approved: July 12, 2023

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Purchase Order

Work Item No.: 1252

Consultant: AT&T

Aurora, IL

Work Project Title: Advanced Toll Collection and Accounting System

Purpose of Project: Monthly service cost for network telecommunications

Brief Scope of Work: Provide leased-line telecommunication services in support of the

Advance Toll Collection and Accounting System network.

Project Cost Not to Exceed: \$550,000

Funding Source: Toll Bridge Program Operating Budget

Fiscal Impact: Funds are included in the FY 2023-24 Toll Bridge Program Operating

Budget.

Motion by Committee: That the Executive Director or designee is authorized to issue a

purchase order to AT&T for the services described above and in the BATA Oversight Summary Sheet dated July 12, 2023, and the Chief Financial Officer is authorized to set aside \$550,000 for such purchase

order.

BATA Oversight:

Federal D. Glover, Chair

Approved: July 12, 2023

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Purchase Order

Work Item No.: 1252

Consultant: SSP Data

Richmond, CA

Work Project Title: Advanced Toll Collection and Accounting System

Purpose of Project: Network maintenance agreement

Brief Scope of Work: Provide network maintenance agreement for Cisco networking

equipment.

Project Cost Not to Exceed: \$200,000

Funding Source: Toll Bridge Program Operating Budget

Fiscal Impact: Funds are included in the FY 2023-24 Toll Bridge Program Operating

Budget.

Motion by Committee: That the Executive Director or designee is authorized to issue a

purchase order to SSP Data for the services described above and in the BATA Oversight Summary Sheet dated July 12, 2023, and the Chief Financial Officer is authorized to set aside \$200,000 for such purchase

order.

BATA Oversight:

Federal D. Glover, Chair

Approved: July 12, 2023