Item 15a Attachment B

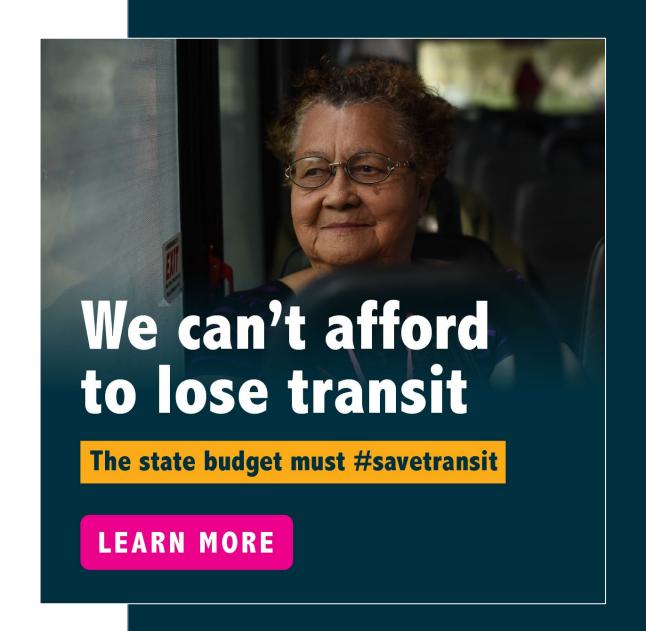
# Support Transit Campaign Update

## Early results

**Campaign goal:** Create public awareness of the financial crisis facing Bay Area transit agencies and how this crisis might affect Bay Area residents.

**Key performance metric:** impressions (the number of times your content is displayed, no matter if it was clicked or not)

**Early results:** We're seeing a strong performance, having generated over **3.5 million impressions** so far across four platforms and in three languages.

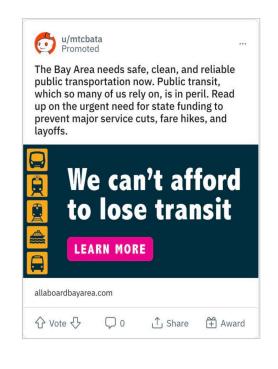


# Top performing ads









Facebook feed

Instagram feed

Instagram Stories

Reddit

## Key objective

### Present a unified message from all Bay Area transit agencies.

- All Aboard Bay Area website
  - Support Transit page
  - FAQs page
- Organic social media



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We Can't Afford to Lose Transit



#### **WE CAN'T AFFORD TO LOSE TRANSIT**

The COVID-19 pandemic changed how Bay Area residents live, work, and travel. It hit our public transit system hard, decimating transit ridership and, along with it, the transit fare revenue that many of the Bay Area's transit agencies rely on to keep their buses, trains, and ferries in service.

We are in an unprecedented moment, with the survival of our transit system as we know it at risk. While many workers, students, and our neighbors who depend on transit continue to ride, others have returned to transit more slowly and less frequently. The Bay Area has one of the highest work-from-home rates in the nation, resulting in fewer commute trips. Current transit ridership in the Bay Area remains at only 53% of pre-pandemic levels, and this,



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Answers to Your Questions About the Transit Fiscal Cliff



### FREQUENTLY ASKED QUESTIONS (FAQS)

What is a fiscal cliff?

For transit agencies, a fiscal cliff occurs when money available to fund operations (drivers, energy/fuel, mechanics, etc.) is significantly less than what's needed to pay for the cost of existing transit service. For agencies that are heavily relying on federal emergency funds to run service, the fiscal cliff occurs when that one-time money runs out.

Why are many Bay Area transit agencies facing this fiscal cliff?

Many Bay Area transit agencies historically have relied on the money collected from fares to pay for a significant share of their operations. This is good news for the traveling public: