

## Clipper® Executive Board

July 28, 2025

Agenda Item 3a

### Changes to Clipper Promotional Portal – Cubic Transportation Systems, Inc. (Cubic) (\$600,000)

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**Subject:**

Request for approval of a Change Order with Cubic to provide enhancements to the Clipper Promotional Portal to allow for large-scale event promotions.

**Background:**

In the Next Generation Clipper System, the Clipper Promotional Portal will allow individual operators to set up promotions for their agency. However, the portal as currently scoped does not allow multi-operator promotions and has other limitations that would preclude its use for large events. It was determined that changes to the Clipper Promotional Portal are required to offer multi-operator promotions on a large scale. Some of the requested changes to the portal would include:

- Ability to choose multiple operators to participate in a promotion
- Option to have unique redemption codes per user
- Ability to offer promotions to unregistered Clipper cards

Cubic has provided a proposal for the requested enhancements to provide support for large-scale event promotions in the amount of \$600,000

Cubic is neither a small business nor a disadvantaged business enterprise.

**Issues:**


None identified.

**Recommendation:**

Staff recommends that the Board approve a Change Order with Cubic in the amount of \$600,000, to provide enhancements to the Clipper Promotional Portal.

**Attachments:**

None.

A handwritten signature in blue ink, appearing to read "Jason Weinstein", is written over a solid horizontal line. The signature is stylized with loops and flourishes.

Jason Weinstein

## Request for Board Approval

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### Summary of Proposed Change Order

Contractor (or “Consultant”): Cubic Transportation Systems, Inc.  
San Diego, CA

Work Project Title: Enhancements to Clipper Promotional Portal

Purpose of Project: Make changes to the Clipper Promotional Portal in order to be able to scale promotions for large events

Brief Scope of Work: Contractor shall provide requested updates to the portal in order to allow for multi-operator promotions for large events.

Project Cost Not to Exceed: \$600,000  
Total Contract value including amendments before this amendment is \$435,625,464  
Total Contract amount with this amendment is \$436,225,464

Funding Source: SGRFY26

Fiscal Impact: Funds included in the FY 2025-26 MTC agency budget.

Motion by Board: That a Change Order with Cubic Transportation Systems, Inc. for the purposes described above and in the Clipper Executive Director’s summary sheet dated July 28, 2025, is hereby approved by the Clipper Executive Board.

Clipper Executive Board:

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Robert Powers, Chair

Approved: July 28, 2025