ASSOCIATION OF BAY AREA GOVERNMENTS (ABAG) STATEMENT OF REVENUE AND EXPENSE FISCAL YEAR 2025 DECEMBER 2024 YTD

| ABAG ADMINISTRATION | CURRENT ACTUAL | PRIOR YEAR ACTUAL | \$ VARIANCE | % VARIANCE | APPROVED BUDGET | ANNUAL % OF BUDGET |
|---|-------------------|----------------------|----------------|---------------|--------------------|--------------------|
| REVENUES | | | | | | |
| Membership Dues | 3,139,730 | 2,850,654 | 289,076 | 10% | 3,139,730 | 100% |
| Interest Revenue & Other Revenue | 39,935 | 15,641 | 24,294 | 155% | 615,428 | 6% |
| TOTAL REVENUES | 3,179,665 | 2,866,295 | 313,370 | 11% | 3,755,158 | 85% |
| EXPENSES | | | | | | |
| Pension & OPEB | 1,068,083 | 222,218 | 845,865 | 381% | 2,696,764 | 40% |
| Beale Assessments | 205,029 | 204,189 | 840 | 0% | 207,295 | 99% |
| Other Operating Costs | 490,992 | 578,922 | (87,930) | -15% | 1,050,555 | 47% |
| TOTAL EXPENSES | 1,764,104 | 1,005,329 | 758,775 | 75% | 3,954,614 | 45% |
| OPERATING SURPLUS/(DEFICIT) BEFORE TRANSFERS | 1,415,562 | 1,860,966 | (445,405) | -24% | (199,456) | -710% |
| TRANSFERS | | | | | | |
| Transfers Out | | | | | | |
| Transfer to MTC & BARC | - | (6,199) | 6,199 | -100% | (202,695) | 0% |
| TOTAL TRANSFERS | - | (6,199) | 6,199 | -100% | (202,695) | 0% |
| OPERATING SURPLUS/(DEFICIT) | 1,415,562 | 1,854,767 | (439,205) | -24% | (402,151) | -352% |

| BAYREN ENERGY | CURRENT ACTUAL | PRIOR YEAR ACTUAL | \$ VARIANCE | % VARIANCE | APPROVED BUDGET | ANNUAL % OF BUDGET |
|-----------------------------|-------------------|----------------------|----------------|---------------|--------------------|--------------------|
| REVENUES | | | | | | |
| Grants | 11,573,272 | 13,223,587 | (1,650,315) | -12% | 39,385,044 | 29% |
| Other operating revenue | 486,085 | 75,827 | 410,258 | 541% | - | 0% |
| TOTAL REVENUES | 12,059,357 | 13,299,414 | (1,240,057) | -9% | 39,385,044 | 31% |
| EXPENSES | | | | | | |
| Consultant & Passthrough | 6,029,799 | 5,024,991 | 1,004,808 | 20% | 19,187,409 | 31% |
| Incentives | 4,809,859 | 7,301,498 | (2,491,639) | -34% | 16,650,000 | 29% |
| Staff Costs | 723,530 | 564,941 | 158,589 | 28% | 2,065,407 | 35% |
| MTC Overhead | · <u>-</u> | 315,633 | (315,633) | -100% | 1,153,942 | 0% |
| Other Operating Costs | 71,458 | 16,226 | 55,232 | 340% | 328,286 | 22% |
| TOTAL EXPENSES | 11,634,645 | 13,223,289 | (1,588,644) | -12% | 39,385,044 | 30% |
| OPERATING SURPLUS/(DEFICIT) | 424,711 | 76,125 | 348,587 | 458% | - | 0% |

| SF ESTUARY PARTNERSHIP (SFEP) | CURRENT ACTUAL | PRIOR YEAR ACTUAL | \$ VARIANCE | % VARIANCE | APPROVED BUDGET | ANNUAL % OF BUDGET |
|-------------------------------|-------------------|----------------------|----------------|---------------|--------------------|-----------------------|
| REVENUES | | | | | | |
| Grants | 9,413,985 | 2,252,537 | 7,161,447 | 318% | 43,682,527 | 22% |
| Conference Program Revenue | 33,670 | 95,025 | (61,355) | -65% | 400,000 | 8% |
| Transfers In | - | - | - | 0% | 100,000 | 0% |
| TOTAL REVENUES | 9,447,655 | 2,347,562 | 7,100,093 | 302% | 44,182,527 | 21% |
| EXPENSES | | | | | | |
| Consultant & Passthrough | 8,333,181 | 991,044 | 7,342,137 | 741% | 40,330,210 | 21% |
| Staff Costs | 1,072,522 | 969,249 | 103,274 | 11% | 2,778,559 | 39% |
| MTC Overhead | - | 263,839 | (263,839) | -100% | 662,965 | 0% |
| Conference Program Costs | 13,798 | 6,331 | 7,467 | 118% | 153,529 | 9% |
| Other Operating Costs | 21,691 | 42,425 | (20,734) | -49% | 257,264 | 8% |
| TOTAL EXPENSES | 9,441,192 | 2,272,888 | 7,168,304 | 315% | 44,182,527 | 21% |
| OPERATING SURPLUS/(DEFICIT) | 6,463 | 74,674 | (68,211) | -91% | - | 0.0% |

| SAN FRANCISCO BAY TRAIL | CURRENT ACTUAL | PRIOR YEAR ACTUAL | \$ VARIANCE | % VARIANCE | APPROVED BUDGET | ANNUAL % OF BUDGET |
|---|-------------------|----------------------|----------------|---------------|--------------------|-----------------------|
| REVENUES | | | | | | |
| Revenue - Souvenir Sales | 2,483 | 1,073 | 1,411 | 132% | 997 | 249% |
| Revenue - Donation | 3,108 | 2,423 | 685 | 28% | 239,408 | 1% |
| Interest Income | 6,064 | - | 6,064 | N/A | - | 0% |
| TOTAL REVENUES | 11,655 | 3,496 | 8,159 | 233% | 240,405 | 5% |
| EXPENSES | | | | | | |
| Consultant/Professional Fees | - | - | - | N/A | 237,000 | 0% |
| Passthrough/Contribution-Other Agencies | 4,417 | 17,443 | (13,026) | -75% | - | 0% |
| Other Operating Costs | 19,640 | 5,261 | 14,379 | 273% | 101,000 | 19% |
| TOTAL EXPENSES | 24,058 | 22,704 | 1,354 | 6% | 338,000 | 7% |
| OPERATING SURPLUS/(DEFICIT) | (12,403) | (19,208) | 6,805 | -35% | (97,595) | 13% |

| ALL PROGRAMS SUMMARY | CURRENT ACTUAL | PRIOR YEAR ACTUAL | \$ VARIANCE | % VARIANCE | APPROVED BUDGET | ANNUAL % OF BUDGET |
|------------------------------------|-------------------|----------------------|----------------|---------------|--------------------|-----------------------|
| REVENUES | | | | | | |
| ABAG Administration | 3,179,665 | 2,866,295 | 313,370 | 11% | 3,755,158 | 85% |
| BayREN Energy | 12,059,357 | 13,299,414 | (1,240,057) | -9% | 39,385,044 | 31% |
| SFEP | 9,447,655 | 2,347,562 | 7,100,093 | 302% | 44,182,527 | 21% |
| SF Bay Trail | 11,655 | 3,496 | 8,159 | 233% | 240,405 | 5% |
| TOTAL REVENUES | 24,698,332 | 18,516,767 | 6,181,565 | 33% | 87,563,134 | 28% |
| EXPENSES | | | | | | |
| ABAG Administration | 1,764,104 | 1,005,329 | 758,775 | 75% | 3,954,614 | 45% |
| BayREN Energy | 11,634,645 | 13,223,289 | (1,588,644) | -12% | 39,385,044 | 30% |
| SFEP | 9,441,192 | 2,272,888 | 7,168,304 | 315% | 44,182,527 | 21% |
| SF Bay Trail | 24,058 | 22,704 | 1,354 | 6% | 338,000 | 7% |
| TOTAL EXPENSES | 22,863,999 | 16,524,210 | 6,339,789 | 38% | 87,860,185 | 26% |
| OPERATING SURPLUS/(DEFICIT) BEFORE | | | | | | |
| TRANSFERS | 1,834,333 | 1,992,557 | (158,224) | -8% | (297,051) | -618% |
| TRANSFERS | | | | | | |
| ABAG Administration | - | (6,199) | 6,199 | -100% | (202,695) | 0% |
| TOTAL TRANSFERS | - | (6,199) | 6,199 | -100% | (202,695) | 0% |
| OPERATING SURPLUS/(DEFICIT) | 1,834,333 | 1,986,358 | (152,025) | -8% | (499,746) | -367% |