# **375 BEALE CONDOMINIUM CORPORATION**

## FY 2023-24 Audited Financial Reports

December 10, 2024

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### FINANCIAL HIGHLIGHTS

375 Beale is designed to be a self-funding / selfbalancing account with residual year end balances assessed back to the condominium owners

- > \$8.8 million gross assessment fees were collected in FY2024
- ➤ Total operating expenses were \$6.7 million in FY 2024
- > \$2.1 million surplus will be refunded to condo owners



### **STATEMENT OF NET POSITION**

375 Beale Condominium CorporationStatement of Net PositionJune 30, 2024(With comparative information for the prior year)

|   | 2024 |           | 2023 |           |
|---|------|-----------|------|-----------|
| ASSETS  |      |           |      |           |
| Current assets                                |      |           |      |           |
| Cash  | \$   | 866,314   | \$   | 1,069,208 |
| Accounts receivable                           |      | 504,478   |      | 15,946    |
| Due from BAHA                                 |      | 665,619   |      | 413,652   |
| Prepaid items                                 |      | 56,007    |      | 32,582    |
| Total current assets                          |      | 2,092,418 |      | 1,531,388 |
| Non-current assets                            |      |           |      |           |
| SBITA assets, net of accumulated amortization |      | 94,560    |      | _         |
| Total non-current assets                      |      | 94,560    |      | _         |
| TOTAL ASSETS                                  |      | 2,186,978 |      | 1,531,388 |
| LIABILITIES                                   |      |           |      |           |
| Current liabilities                           |      |           |      |           |
| Accounts payable                              |      | 36,381    |      | 60,908    |
| Accrued liabilities                           |      | 69,166    |      | 81,246    |
| Due to condominium owners                     |      | 2,081,431 |      | 1,389,234 |
| TOTAL LIABILITIES                             |      | 2,186,978 |      | 1,531,388 |
| NET POSITION                                  | \$   |           | \$   |           |

- > Total assets increased by \$656 thousand.
- Accounts receivable increased by \$489 thousand from FY 23. No shared services assessment was outstanding at the end of FY23 whereas \$466 thousand was outstanding at the end of FY 24.
- Due from BAHA increased by \$252 thousand for condominium operations in FY 24.
- Other assets increased by \$118 thousand mainly due to the recognition of SBITA assets in FY 24.
- Due to condominium owners increased by \$692 thousand in FY 24, a result of higher refund to condominium owners.
- Cash decreased by \$203 thousand as a result of these fluctuations

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

375 Beale Condominium Corporation Statement of Revenues, Expenses, and Changes in Net Position For the Year Ended June 30, 2024 (With comparative information for the prior year)

|                                  | 2024            | 2023            |
|----------------------------------|-----------------|-----------------|
| OPERATING REVENUES               |                 |                 |
| Assessment fees                  | \$<br>8,754,762 | \$<br>7,271,478 |
| Refund of excess assessment fees | (2,081,431)     | (1,389,234)     |
| Other operating revenues         | <br>142         | <br>_           |
| TOTAL OPERATING REVENUES         | <br>6,673,473   | <br>5,882,244   |
| OPERATING EXPENSES               |                 |                 |
| Common area                      | 3,996,020       | 3,723,453       |
| Shared services                  | <br>2,721,948   | <br>2,169,844   |
| TOTAL OPERATING EXPENSES         | <br>6,717,968   | <br>5,893,297   |
| OPERATING LOSS                   | <br>(44,495)    | <br>(11,053)    |
| NONOPERATING REVENUES            |                 |                 |
| Interest income                  | <br>44,495      | <br>11,053      |
| TOTAL NONOPERATING REVENUES      | <br>44,495      | <br>11,053      |
| CHANGE IN NET POSITION           | <br>_           | <br>_           |
| NET POSITION - BEGINNING OF YEAR | _               | <br>_           |
| NET POSITION - ENDING OF YEAR    | \$<br>_         | \$<br>_         |
|                                  |                 |                 |

- Total operating revenue increased by \$791 thousand in FY 24 due to increases in operating expenses.
- Assessment Fees of \$8.8 million were collected based on percentage of owner's rentable square footage (RSF) to total RSF 195,582 for FY 24:

| BAHA   | 89,154 | 45.58% |
|--------|--------|--------|
| BAAQMD | 88,741 | 45.38% |
| ABAG   | 17,687 | 9.04%  |

| BAHA   | \$4,373,474 |
|--------|-------------|
| BAAQMD | \$3,972,910 |
| ABAG   | \$ 408,378  |

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION, CONTINUED

375 Beale Condominium Corporation Statement of Revenues, Expenses, and Changes in Net Position For the Year Ended June 30, 2024 (With comparative information for the prior year)

|                                  | 2024 |             | 2023 |             |
|----------------------------------|------|-------------|------|-------------|
| OPERATING REVENUES               |      |             |      |             |
| Assessment fees                  | \$   | 8,754,762   | \$   | 7,271,478   |
| Refund of excess assessment fees |      | (2,081,431) |      | (1,389,234) |
| Other operating revenues         |      | 142         |      | _           |
| TOTAL OPERATING REVENUES         |      | 6,673,473   |      | 5,882,244   |
| OPERATING EXPENSES               |      |             |      |             |
| Common area                      |      | 3,996,020   |      | 3,723,453   |
| Shared services                  |      | 2,721,948   |      | 2,169,844   |
| TOTAL OPERATING EXPENSES         |      | 6,717,968   |      | 5,893,297   |
| OPERATING LOSS                   |      | (44,495)    |      | (11,053)    |
| NONOPERATING REVENUES            |      |             |      |             |
| Interest income                  |      | 44,495      |      | 11,053      |
| TOTAL NONOPERATING REVENUES      |      | 44,495      |      | 11,053      |
| CHANGE IN NET POSITION           |      | _           |      | _           |
| NET POSITION - BEGINNING OF YEAR |      |             |      |             |
| NET POSITION - ENDING OF YEAR    | \$   | _           | \$   | _           |

- Total operating expenses increased by \$825 thousand:
  - Common area costs increased by \$273 thousand:
    - Security \$96 thousand
    - Repairs and Maintenance \$78 thousand
    - Utilities \$77 thousand
    - Cleaning \$46 thousand
    - Admin and general \$80 thousand decrease
  - Shared services increased by \$552 thousand:
    - Salary, benefits, and overhead \$285 thousand
    - Computer network upgrades, supplies, other expenses \$201 thousand

 Assessment Fees in excess of operating expenses were \$2.1 million and refunded to owners:

- MTC/BATA \$1,136,873
- BAAQMD \$944,558