

**Association of Bay Area Governments**  
**ABAG Administrative Committee**

**October 10, 2025**

**Agenda Item 7c**

**Contract Amendment – BayREN Local Government Training and Event Support: Frontier Energy, Inc. (\$753,000)**

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**Subject:**

Authorization to negotiate and enter into a contract amendment with Frontier Energy, Inc. to extend their existing contract for training and event support services for BayREN local government programs through December 31, 2027, and add up to \$753,000 for a total contract amount not to exceed \$1,293,000.

**Background:**

Since 2013, the Bay Area Regional Energy Network (BayREN) has implemented a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision 12-11-015, first authorized funding for BayREN. Most recently, on July 3, 2023, the CPUC issued D.23-06-055 approving BayREN's strategic business plan for eight years (2024-2031) and four-year program portfolio for 2024-2027, with an accompanying budget of approximately \$157 million.

ABAG has contracts with several third-party consultants who were chosen through competitive processes to support BayREN programs. One such consultant, Frontier Energy, Inc., is currently providing Training and Event Support Services for two of BayREN's local government programs, the Codes and Standards program and the Targeted Decarbonization Services program. That consultant was chosen after a competitive RFP process conducted in 2024. Their current contract ends on December 31, 2025.

### **Contract Amendment for Ongoing Work**

The proposed contract amendment would extend the contract by two years, to December 31, 2027, and would provide additional funds to the contract for Frontier Energy, Inc. to continue to provide training and event support services for BayREN's local government programs. Frontier Energy, Inc. is neither a small business nor a disadvantaged business enterprise, although two subconsultants are. Its current subcontractors' small business and disadvantaged business enterprise status is set forth in Attachment A.

#### **Issues:**

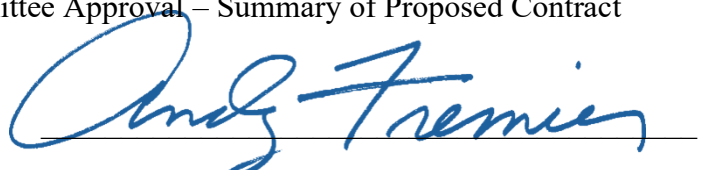
None identified.

#### **Recommendations:**

Staff recommends that the ABAG Administrative Committee authorize the Executive Director or designee to negotiate and enter into a contract amendment with Frontier Energy, Inc. to extend the agreement through December 31, 2027, and add an amount not to exceed \$753,000 for a new contract total not to exceed the amount of \$1,293,000 to provide training and event support services for BayREN's local government programs.

#### **Attachments:**

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Attachment B: Request for Committee Approval – Summary of Proposed Contract Amendment



Andrew B. Fremier

**Disadvantaged Business Enterprise and Small Business Enterprise Status**

|                  | <b>Firm Name</b>                           | <b>Role on Project</b>               | <b>DBE*<br/>Yes / No</b> | <b>If DBE Yes,<br/>List #</b> | <b>SBE**<br/>Yes /<br/>No</b> | <b>If SBE<br/>Yes,<br/>List #</b> |
|------------------|--|--------------------------------------|--------------------------|-------------------------------|-------------------------------|-----------------------------------|
| Prime Contractor | Frontier Energy, Inc.                      | Program Management                   | No                       |                               | No                            |                                   |
| Subcontractor    | Integrated Design 360 LLC                  | Program Managment Support & Training | Yes                      |                               | Yes                           | #1752701                          |
| Subcontractor    | Design Avenues, LLC                        | Training Development & Delivery      | Yes                      |                               | Yes                           | #2026955                          |
| Subcontractor    | Coded Energy, Inc.                         | Training Development & Delivery      | No                       |                               | No                            |                                   |
| Subcontractor    | Association for Energy Affordability, Inc. | Training Development & Delivery      | No                       |                               | No                            |                                   |
| Subcontractor    | California Electrical Training             | Training Development & Delivery      | No                       |                               | No                            |                                   |
| Subcontractor    | TF Consulting                              | Training Development & Delivery      | No                       |                               | No                            |                                   |

\*Denotes certification by the California Unified Certification Program (CUCP).

\*\*Denotes certification by the State of California

**Request for Committee Approval**

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**Summary of Proposed Contract Amendment**

Work Item No.: 1721(NFSN 2307; 2309)

Consultant: Frontier Energy, Inc.  
Atlanta, GA

Work Project Title: BayREN Local Government Trainings and Event Support

Purpose of Project: To provide consultant support for trainings and events for local government staff related to energy and decarbonization.

Brief Scope of Work: Provide training management and instruction for local government staff, including building department, facilities, and finance staff, and support BayREN’s quarterly Regional Forums and other events for local government sustainability staff.

Project Cost Not to Exceed: This amendment: \$753,000  
Total contract before this amendment: \$540,000  
Total authorized contract after this amendment: \$1,293,000

Funding Source: PG&E (ratepayer funds) as directed by the CPUC

Fiscal Impact: Funds programed in FY 25-26, FY 26-27, and FY 27-28 budgets

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a contract amendment with Frontier Energy, Inc. for BayREN local government trainings and event support services described above and in the ABAG Administrative Committee Summary Sheet dated October 10, 2025 and that the Chief Financial Officer is authorized to set aside \$753,000 for such amendment.

ABAG Administrative  
Committee:

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Belia Ramos, Chair

Approved: October 10, 2025