

## **Metropolitan Transportation Commission Regional Network Committee**

**July 11, 2025**

**Agenda Item 2e**

### **Partnership Agreement Amendment – Clipper® BayPass Pilot Program: San Francisco State University (\$10,080,000)**

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#### **Subject:**

Authorization to amend a Partnership Agreement with San Francisco State University (SFSU) as part of the Clipper® BayPass Pilot Program to expand the participating population at SFSU at an additional cost to SFSU of \$10,080,000.

#### **Background:**

In November 2021, the Fare Integration Task Force adopted the Fare Policy Vision Statement, directing staff to pilot a regional institutional pass product. In August 2022, the first phase of the Clipper® BayPass pilot was launched to pilot an unlimited-use product at four higher education institutions – the University of California, Berkeley (UC Berkeley), San Francisco State University (SFSU), San Jose State University (SJSU), and Santa Rosa Junior College (SRJC) – and at 12 MidPen affordable housing properties. Program evaluation analyses indicate that individuals with Clipper® BayPass take about 30% more transit trips than their peers with access to just a single-agency pass.

A 2nd phase of the pilot began in January 2024 and will go through July 31, 2027, in which Clipper® BayPass will be made available for sale to up to 40 organizations and up to 80,000 individuals. This phase will continue to assess the impact of a regional unlimited pass on transit ridership and customer experience, as well as the financial and operational feasibility of such a program. SFSU is one of the first partner institutions in Phase 2 and entered into an agreement with MTC for \$4,320,000 on August 1, 2024. This action seeks authorization to amend the Partnership Agreement with SFSU to increase the contract amount by \$10,080,000 to \$14,400,000.

#### **Contract Actions:**

Under the proposed partnership agreement amendment, SFSU will be purchasing the Clipper® BayPass from MTC for its on-campus student body. MTC will provide SFSU with access to the Clipper® Institutional Pass Portal, which will allow SFSU to add the Clipper® BayPass onto Clipper® cards for eligible students. These students will be able to access unlimited use of the region's transit services on Clipper®.

**Recommendations:**

Staff recommends that the Regional Network Management Committee authorize the Executive Director or designee to negotiate and enter into a partnership agreement amendment in a minimum amount of \$10,080,000.

**Attachments:**

- Attachment A: Request for Committee Approval - Summary of Partnership Agreement Amendment



Andrew B. Fremier

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**Request for Committee Approval**

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**Summary of Proposed Partnership Agreement**

Work Item No.:	1621
Partner:	San Francisco State University (SFSU) San Francisco, CA
Work Project Title:	Clipper® BayPass Pilot – Phase 2
Purpose of Project:	To pilot the sale of a regional institutional pass product with employers in the region.
Brief Scope of Work:	MTC will provide SFSU with the ability to activate Clipper® BayPass passes on student Clipper® Cards, which will enable unlimited travel on the region’s transit services on the Clipper® system.
Agreement Cost:	\$10,080,000 (this amendment) Minimum agreement cost before this amendment: \$4,320,000 Minimum agreement cost after this amendment: \$14,400,000
Funding Source:	N/A
Fiscal Impact:	A minimum of \$14,400,000 will be collected from SFSU under this Partnership Agreement (in total, including amendments). Revenues collected will be used to reimburse transit operators for trips taken with the Clipper® BayPass. Any revenues collected in excess of the cost of trips taken will be directed to offset Pilot costs up to \$1,000,000.

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a Partnership Agreement amendment with SFSU for a minimum agreement amendment amount of \$10,080,000 for the term of August 1, 2024 through July 31, 2027, as part of the Clipper® BayPass Pilot program described above and in the Regional Network Management Committee Summary Sheet dated July 11, 2025.

Regional Network

Management Committee:

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Alicia John-Baptiste, Chair

Approved:

July 11, 2025