BAY AREA HOUSING FINANCE AUTHORITY Regional Expenditure Plan – 2025-2030

Introduction: Statutory Requirements

The San Francisco Bay Area Regional Housing Finance Act (Gov. Code § 64500, et seq.) (**Act**) gives the Bay Area Housing Finance Authority (**BAHFA**) the power to raise, administer and allocate funding for affordable housing in the San Francisco Bay Area. Pursuant to this authority, BAHFA proposes placing a ballot measure for a \$20 billion affordable housing general obligation bond (**Bond**) on the ballots of the nine Bay Area counties in November 2024 (**Ballot Measure**). If the voters approve the Ballot Measure for the Bond, this Regional Expenditure Plan will govern the expenditures of the Regional Housing Revenue (defined below).

Pursuant to Government Code Section 64650, BAHFA will distribute 80% of the net bond revenue, referred to as **County Housing Revenue**, to counties of origin and several cities that will receive direct allocations (currently, Oakland, San Jose, City of Napa, and Santa Rosa). Those funds must be spent in a manner consistent with the expenditure plans adopted by the counties and direct-allocation cities.

BAHFA retains 20% of the net bond revenue, which is the **Regional Housing Revenue** (or **RHR**). The Regional Housing Revenue must be spent according to the **Regional Expenditure Plan**, which is adopted by the Association of Bay Area Governments Executive Board, acting as the Executive Board to BAHFA (**Executive Board**), and the BAHFA Board, after consultation with the BAHFA Advisory Committee.¹

Required Elements

The Act requires these elements in the Regional Expenditure Plan:

1) Revenue Share and Estimated Funding Allocation Per Spending Category. The Regional Expenditure Plan provides the share of the Regional Housing Revenue and estimated funding amount to be spent for each category (Spending Category), so that such amounts achieve the minimum shares of funding listed below over the five-year period identified in the Regional Expenditure Plan.² The Spending Categories are:

¹ Section 64650(d)(5)(A)

² The minimum shares of funding per Spending Category are required to be achieved over the full expenditure of the bond proceeds, not necessarily in this time period or issuance.

- a. Production. A minimum of 52% of the Regional Housing Revenue to produce deed-restricted rental affordable housing.³
- b. Preservation. A minimum of 15% the Regional Housing Revenue to preserve affordable housing.⁴
- c. Tenant Protections. A minimum of 5% of the Regional Housing Revenue for tenant protection programs, as required by the Act. However, the California Constitution currently does not allow for the use of bond proceeds for tenant protection programs.
- d. Local Government Programs. A maximum of 10% of the Regional Housing Revenue for a grant program for local governments based on funding guidelines adopted by the Executive Board and BAHFA Board, after consultation with the BAHFA Advisory Committee.
- e. Flexible Funds. The funds remaining after the requirements of (1)(a-d) above are satisfied are referred to as "Flexible Funds" and represent 18% of the Regional Housing Revenue.
- 2) <u>Households Served by Income Level</u>. For each Spending Category, the income levels of households to be served.
- Unit Count. The estimated number of affordable housing units to be built or preserved and the number of tenants to be protected.
- 4) <u>Specific Programs or Projects</u>. To the extent feasible, the Regional Expenditure Plan shall include a description of any specific project or program to receive funding, including the location, funding amount and anticipated outcomes.

In addition, BAHFA will require construction labor standards for investments of Regional Housing Revenue, as further described in Part 5.

Following adoption of BAHFA's first Regional Expenditure Plan, the Executive and BAHFA Boards must adopt a Regional Expenditure Plan for the use of Regional Housing Revenue by July 1st of every year. Beginning in the second year, BAHFA's Regional Expenditure Plan shall include reporting on allocations and expenditures made and progress to date meeting the required minimum funding levels for each Spending Category. The Regional Expenditure Plan will guide BAHFA's annual budgeting process and disbursement of funds for specific programs and projects as discussed herein.

³ Section 64650(B)(a)(2)(I) of the Act states that a "minimum of two-thirds" of Regional Housing Revenue must be allocated to affordable housing Production and Preservation, with a minimum of 52% of two-thirds of the funds allocated to Production and a minimum of 15% of two-thirds allocated to Preservation. Language presented in the narrative above is modified for simplicity.

⁴ See previous note regarding the Act's percentage allocation requirements for Regional Housing Revenue and Production and Preservation funds.

Guiding Principles

On October 25, 2023, and November 16, 2023, the BAHFA Board and Executive Board, respectively, unanimously approved BAHFA's *Equity Framework* and *Funding Programs*, two planning documents that set forth guiding principles for BAHFA's implementation of the Regional Expenditure Plan. BAHFA will strive to incorporate these principles in its program implementation for each Spending Category, as further described in Section 4 below.

Production

- 1) Prioritize investments for households with the greatest need.
- 2) Work collaboratively with jurisdictions, not competitively, especially when affordable housing funds allocated by the state are oversubscribed.
- 3) Support cost-effective housing able to meet development timeline goals.
- 4) Establish financial feasibility for all housing development phases.
- 5) Integrate a flexible and opportunistic approach in Production program implementation in order to maximize the impact of expenditures and number of affordable homes created.

Preservation

- 1) Prioritize investments in historically disinvested areas.
- 2) Support cost-effective housing able to meet development timeline goals.
- 3) Establish financial feasibility for all development phases.
- 4) Forestall displacement risk due to market pressure to increase rents for naturally occurring affordable housing or imminent termination of affordable regulatory restrictions.
- 5) Support community-controlled projects through targeted investment set-asides.

Protections

 1) 100% of expenditures will be limited to activities authorized by the California Constitution, as it may be amended by Assembly Constitutional Amendment 1 (ACA 1) (or any other amendment to the California Constitution), and that also conform with the Act.

Local Government Grants

- 1) Prioritize investments that provide a benefit to the overall community and address demands from increased affordable housing production.
- 2) Result in the greatest beneficial impact regarding number of households served, directly or indirectly, especially low-income households.
- 3) Prioritize impact in historically disinvested communities.

- 4) Apply a flexible investment approach that recognizes the diversity of needs across Bay Area communities.
- 5) Distribute grants to all nine counties over the life of the Bond.

Regional Expenditure Plan Assumptions

Parts 1 through 4 below provide the information required by the Act for BAHFA's initial Regional Expenditure Plan, which covers 2025-2030, the five-year period following voter approval in November 2024.

This Expenditure Plan is based on these conditions:

- The total bond proposed is \$20 billion.
- The Regional Housing Revenue, at 20% of the total net bond revenue is \$4 billion.
- Full expenditure of all bond funds is anticipated to occur over, approximately, a 15-year period.
- This first Regional Expenditure Plan assumes 7 separate bond issuances will occur. However, the total number of issuances will be a function of how quickly bond funds can be deployed.
- This first Regional Expenditure Plan describes spending for the first two of the seven issuances, or 30% of total Regional Housing Revenue (net of administrative costs and election expenses). Spending is anticipated to occur between 2025 and 2030. The total amount of these two issuances is approximately \$1.1 billion.
- Estimates are based on net bond proceeds after certain costs, such as election expenses, costs of issuance and BAHFA's administrative costs, which shall not exceed 5% of the bond proceeds, have been deducted as allowed by the California Constitution and the Act.
- Assembly Constitutional Amendment 1 (2023), which will be considered by California voters at the November 2024 election, is assumed to pass. If ACA 1 does become law, it may allow for spending on certain tenant protection programs, such as emergency rental assistance, through funding inclusion in project-based capitalized operating reserves. If ACA 1 does not pass, then the

Regional Expenditure Plan will need to be amended to reallocate the minimum 5% for tenant protections to other Spending Categories as prescribed by the Act.

All information regarding funding, households served, and units presented herein are estimates and projections based on information available at the time of preparation of this document. Actual funding, households served, and units produced or preserved will depend on several variable factors, including market conditions.

Part 1: Revenue Share and Estimated Funding Allocation Per Spending Category

Category	Percent of All Funds: 1 st and 2 nd Bond Issuances Only	2025-2030 Regional Expenditure Plan Spending Values: 1 st and 2 nd Issuances
Production	61%-70% ⁵	\$671-770 million
Preservation	15%-24% ⁶	\$165-264 million
Tenant		
Protections	5%	\$55 million
Local		
Government		
Grants	10%	\$110 million
Totals	100%	\$1.1 billion

Part 2: Households Served by Income Level

Category	Household Income Levels Served	Percent of 1 st and 2 nd Bond Tranches Serving Designated Income Level
Production: Extremely		
Low- and Very Low-Income	0%-50% AMI	Approximately 44%

⁵ This range assumes 70% of funds allocated to Production in the first issuance and the potential that the second issuance could allocate a minimum of 52% of funds to Production.

⁶ This range assumes 15% of funds allocated to Preservation in the first issuance and up to 33% of funds (with a minimum of 15%) of funds allocated to Preservation in the second issuance.

Production: Low-Income	51%-60% AMI	Approximately 23%
Production: Low-Income	61%-80% AMI	Approximately 33%
Preservation: Extremely		
Low- and Very Low-Income	30%-50% AMI	Approximately 10%
Preservation: Low-Income	51%-60% AMI	Approximately 15%
Preservation: Low-Income	61%-80% AMI	Approximately 65%
Preservation: Moderate-		
Income	81%-120% AMI	Approximately 10%
Tenant Protections	0%-80% AMI	100%. ⁷
		Local Government Grants that produce or preserve housing shall serve households with incomes no greater than 120% AMI. However, it is anticipated that Local Government Grants that fund
Local Government Grants	0%-120% AMI	"housing-related uses" could serve the broader community as well.
Oranto	0 /0- 120 /0 AIVII	the broader community as Well.

Part 3: Unit Count: Estimated Number of Affordable Housing Units Built or Preserved, and Estimated Number of Tenants Protected for this Expenditure Plan Period

Category	2025-2030 Regional Expenditure Plan Unit Count: 1 st and 2 nd Issuances, @ 30% of Regional Housing Revenue
Production	Approximately 2,000 (includes subsidy, construction, and permanent loans)
Preservation	Approximately 400 (includes subsidy, construction, and permanent loans)
Tenant Protections ⁸	TBD
Total	Approximately 2,400 (includes allocation of Tenant Protection funding; excludes Government Grant Program funds)

⁷ If Tenant Protections are not constitutional at the time of the bond funding, BAHFA will request reprogramming of the funds by the Boards.

⁸ If permitted by law.

Part 4: Program Descriptions for the Spending Categories

4.1 Production

BAHFA will spend between 61% and 70% of its Regional Housing Revenue in the first two bond issuances on new housing production (Production). The Production allocation in the first issuance will be 70%, with all "Flexible Funds" (18% of the total allocation) going to Production to address the region's housing shortage at scale. The second issuance will have a minimum Production allocation of 52%. This aggregate percentage exceeds the minimum allocation to Production required by the Act.

Production Funding Implementation Actions

To distribute RHR in conformance with this Regional Expenditure Plan, BAHFA will take the following actions for Production investments:

- Set Production investment targets for each county over the life of the bond (not just the first and second issuances) based upon a "return to source" calculation, that is, a value based on each county's assessed value contribution to the bond funding.
- 2) Issue a Notice of Funding Availability that sets forth:
 - a. Production goals (see the "Guiding Principles" above);
 - b. Minimum applicant and project eligibility criteria;
 - c. Funding targets for each county; and
 - d. Scoring criteria and preferred project types/outcomes, e.g.:
 - Prioritization of PSH/ELI developments if financial feasibility criteria are met; and
 - ii. Prioritization of projects demonstrating cost-efficiency and development timeline goals.
- 3) BAHFA will report annually on PSH/ELI production achievement.

4.2 Preservation

Preservation Funding Implementation Actions

To distribute RHR in conformance with this Regional Expenditure Plan, BAHFA will take the following actions for Preservation investments:

- 1) Issue a Notice of Funding Availability (NOFA) for Preservation projects that will provide funding for the acquisition and/or rehabilitation of existing housing that will become, or is, permanently deed-restricted.
 - a. To accommodate market-rate transaction timing demands, the NOFA will be "over the counter" so that BAHFA may quickly fund proposals meeting NOFA requirements.
 - If two or more proposals are submitted simultaneously, BAHFA will apply scoring criteria reflecting its Preservation "Guiding Principles" described above to achieve greatest impact.
- 2) 20% of total funds, (\$33 to \$52.8 million) shall be set aside for a certain time period in order to provide developers proposing community-controlled Preservation projects a window during which they are guaranteed access to funding.
 - a. If no eligible community-controlled proposals are submitted during the designated time period, BAHFA will return those funds to the larger Preservation pool.
 - b. Developers proposing community-controlled developments shall at all times have access to the full pool of Preservation funding.
 - c. Requirements for this target shall include:
 - Resident participation in ownership, property management decisions, and/or equity-building for individual resident households.
 - ii. Program examples include co-operatives; limited equity ownership housing; rent-to-own opportunities.
- 3) Eligible projects will not be restricted to any particular jurisdiction, but preferred projects will be located in historically disinvested communities, or, more specifically:
 - a. Plan Bay Area 2050 Equity Priority Communities, or
 - b. Areas identified by the Urban Displacement Project as being at risk of or experiencing displacement or gentrification, or

- c. Areas defined by the Tax Credit Allocation Committee Opportunity Index as "High Segregation and Poverty," "Low Resource" or "Moderate Resource," or
- d. Additional areas as may be identified by the Executive and BAHFA Boards as (i) experiencing or at-risk of displacement/gentrification or (ii) facing historical disinvestment, through an objective and quantifiable methodology.
- 4) Eligible projects include those that have existing occupancy restrictions that may not be close to expiration but do have demonstrated capital repair needs that, if unaddressed, will negatively impact tenants' habitability.

4.3 Tenant Protections

Protections Funding Implementation Actions

1) 100% of expenditures will be limited to activities authorized by the California Constitution, as it may be amended by ACA 1 (or any other amendment to the California Constitution), and that also conform with the Act.

4.4 Local Government Grant Program (Grants)

Local Government Grant Program Funding Implementation

To distribute RHR in conformance with this Regional Expenditure Plan, BAHFA will take the following actions for Local Government Grants:

- 1) Issue a Notice of Funding Availability (NOFA) with these elements:
 - a. Eligible applicants include local governments (cities, counties, and consortia of any of the foregoing). Local governments may include additional partner agencies with jurisdiction (e.g., park district, water district, etc.) as co-applicants.
 - b. Applications from a single jurisdiction must:
 - i. Identify the lead agency.
 - ii. Identify an individual staff member serving as point of contact.

- iii. Demonstrate support for the application from the jurisdiction's leadership by submitting a board or council resolution supporting the application or a support letter issued by the jurisdiction's top executive indicating the project is included in a jurisdiction plan document (e.g., General Plan, Specific Plan), that has been approved by the board or council.
- a. Applications from a consortium must:
 - i. Identify a lead city or county.
 - ii. Identify an individual staff member serving as point of contact.
 - iii. Submit an executed Memorandum of Understanding between participating partners memorializing each entity's support for the application and how the partners intend to work together to implement the Grant program.
- 2) Eligible uses of Grant funds must be directly related to the production, or incidental or necessary to the preservation, of affordable housing.
- 3) Scoring criteria based upon the Local Government Grant "Guiding Principles" described above.

Part 5: Construction Labor Standards

BAHFA shall implement or shall cause to be implemented the following labor standards in projects funded with Regional Housing Revenue as described below and as shall be further defined by BAHFA in funding guidelines:

- 1) Production Projects Labor Standards.
 - a. For all new construction developments over 10 units, construction workers employed shall be paid at least the general prevailing rate of per diem wages, except that apprentices registered in programs approved by the Chief of the Division of Apprenticeship Standards may be paid at the minimum applicable apprentice prevailing rate.
 - b. New construction developments of 50 or more housing units shall require in contracts with construction contractors who employ craft employees or will let subcontracts for at least 1,000 hours, the following additional provisions:

- i. Participation in an apprenticeship program approved by the State of California Division of Apprenticeship Standards pursuant to Section 3075 of the Labor Code, or the request of a dispatch of apprentices from a state-approved apprenticeship program under the terms and conditions set forth in Section 1777.5 of the Labor Code. A contractor without construction craft employees shall show a contractual obligation that its subcontractors comply with this subdivision.
- ii. A requirement to provide health care payments for each employee in an amount per hour worked on the development equivalent to at least the hourly pro rata cost of a Covered California Platinum level plan for two 40-year-old adults and two dependents 0 to 14 years of age for the Covered California rating area in which the development is located. A contractor without construction craft employees shall show a contractual obligation that its subcontractors comply with this subdivision. Qualifying expenditures shall be credited toward compliance with prevailing wage payment requirements.
- iii. The foregoing requirements in this subpart are deemed satisfied for contractors signatory to a valid collective bargaining agreement that requires utilization of registered apprentices and expenditures on health care for employees and dependents.

Preservation Projects Labor Standards.

- For smaller preservation developments, construction workers employed shall be paid prevailing wage as set forth in Labor Code Section 1720, et seq.
- For larger preservation developments with substantial rehabilitation scopes, the Production Labor Standards provided above in Part 5.1 shall apply.
- c. These standards shall be further defined in funding guidelines approved by the Boards.
- 3) Project Labor Agreements. Notwithstanding anything to the contrary included in the labor standards described above, contractors and subcontractors performing work on a production or preservation project that is subject to a project labor agreement ("PLA") for projects funded with County Housing Revenue may be exempt from the production and preservation labor standards set forth herein. For purposes of this subparagraph, "project labor agreement" has the same meaning as set forth in paragraph (1) of subdivision (b) of Section 2500 of the Public Contract Code.

- 4) <u>Records</u>. Contractors and subcontractors must maintain and verify payroll records pursuant to Section 1776 of the Labor Code and make them available for inspection and copying. The records shall include a statement of fringe benefits.
 - a. Construction contractors shall maintain payroll records in a format prescribed by the Labor Commissioner in accordance with subparagraph (A) of paragraph (3) of subdivision (a) of Section 1771.4 of the Labor Code. These payroll records shall be submitted at least monthly directly to BAHFA for new construction developments described in Part 5.1, and preservation developments described in Section 5.2.b and, if required by law, to the Labor Commissioner.
 - b. The reports shall be considered public records pursuant to the California Public Records Act (Division 10 (commencing with Section 7920.000) of Title 1) and shall be open to public inspection, with the exception that an individual's name, address and full social security shall be redacted, with only the last four digits of the social security number disclosed as allowed pursuant to Section 1776(e)(1) of the Labor Code.
- 5) <u>Enforcement</u>. Enforcement of prevailing wage standards for contractors and subcontractors may be enforced by:
 - a. The Labor Commissioner through the issuance of a civil wage and penalty assessment pursuant to Section 1741 of the Labor Code, which may be reviewed pursuant to Section 1742 of the Labor Code, within 18 months after the completion of the development if allowed by law.
 - b. An underpaid worker through a civil action or administrative complaint, if allowed by law.
 - c. If a civil wage and penalty assessment is issued pursuant to this section, the contractor, subcontractor, and surety on a bond or bonds issued to secure the payment of wages covered by the assessment shall be liable for liquidated damages pursuant to Section 1742.1 of the Labor Code to the extent allowed by law.
 - d. BAHFA may seek either legal or equitable remedies as appropriate.