

Metropolitan Transportation Commission
Service Authority for Freeways and Expressways
Regional Network Management Committee

March 14, 2025

Agenda Item 2c

Contracts – Freeway Service Patrol Towing Services: United Towing Services of Livermore Inc. (\$3,625,000) and Island Towing Services Inc. (\$2,648,000) [Contracts Totaling \$6,273,000]

Subject:

Request to rescind approval of two previously awarded five-year contracts and for approval of two five-year contracts in their place for Fiscal Year (FY) 2025-26 to 2029-30 with the two towing services firms listed for their respective not to exceed amounts totaling \$6,273,000.

Background:

On February 14, 2025, this committee awarded contracts to approximately half of the Freeway Service Patrol (FSP) that were up for renewal based on the regular FSP procurement cycle. That award included contracts with the two towing services firms listed above. The award was based on a staff recommendation that contained an error in the ranking of bids when scoring Beats 21 and 22. When looking at possible selections, staff is bound by the rules of the FSP procurement to choose the lowest cost option with a lens that views and ranks bids from Small Business Enterprise (SBE) firms with a 10% preference.

United Towing Services of Livermore Inc. submitted a bid that was ranked first place on Beat 21 and a bid that was ranked first place on Beat 22. Despite being ranked first place on two beats, United Towing Services of Livermore Inc. indicated that they would be willing to accept only one contract award, prompting staff to move to the second-place bidder on either Beat 21 or Beat 22. Staff erroneously recommended an award for a lower-cost selection utilizing a third-place bid on Beat 22 that was erroneously marked second-place. When moving the correct bid into second-place on Beat 22, the lowest cost option utilizing the SBE scoring of bids assigns Beat 22 to United Towing Services of Livermore Inc. and assigns Beat 21 to Island Towing Services Inc. This correction does not impact any SBE awards.

The FSP Program is authorized by California Street & Highways Code Sections 2560-2565, and MTC SAFE receives dedicated funds from vehicle registration fees and Senate Bill (SB) 1 for this purpose. There are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake these contracts through FY 2029-30.

Summary of Modification:

Current February Regional Network Management Committee Assignment:

Contract	Firm	Total Cost
Beat 21	United Towing Services of Livermore Inc.	\$1,918,000
Beat 22	Island Towing Services Inc.	\$3,976,000

Proposed March Regional Network Management Committee Assignment:

Contract	Firm	Total Cost
Beat 21	Island Towing Services Inc.	\$2,648,000
Beat 22	United Towing Services of Livermore Inc.	\$3,625,000

Issues:

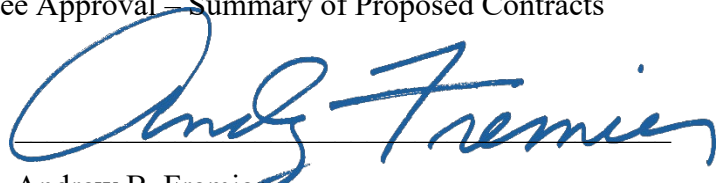
None identified.

Recommendations:

Staff recommends that the Committee authorize the Executive Director or designee to rescind approval of the previously awarded contracts for Beat 21 and 22 and subsequently, to negotiate and enter into five-year contracts with the updated firms for Beat 21 and Beat 22 listed in Attachment A for their respective not to exceed amounts, totaling \$6,273,000, subject to annual approval of MTC SAFE budgets from FY 2025-26 to 2029-30.

Attachments:

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Attachment B: Request for Committee Approval – Summary of Proposed Contracts


Andrew B. Fremier

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project <i>Beats Updated on March 14, 2025</i> <i>Shown in Italics</i>	DBE* Yes / No	If DBE Yes, List #	SBE** Yes / No	If SBE Yes, List #
Prime Contractor	Ayub Azam dba AM/PM Tow	Towing Services on Beat 2- \$4,730,000 Towing Services on Beat 25- \$3,008,000	No		Yes	2020467
Prime Contractor	Atlas Towing Service Inc.	Towing Services on Beat 4- \$2,555,000 Towing Services on Beat 6- \$2,555,000	No		Yes	54952
Prime Contractor	Bay Area Tow Inc.	Towing Services on Beat 1- \$2,631,000 Towing Services on Beat 12- \$2,631,000	No		Yes	2011632
Prime Contractor	Campbell Collision Center Inc. Dba Bob's Towing Services	Towing Services on Beat 8- \$3,155,000 Towing Services on Beat 19- \$3,156,000 Towing Services on Beat 23- \$2,102,000	No		Yes	2019401
Prime Contractor	Island Auto Towing Inc.	Towing Services on Beat 22- \$3,976,000 <i>Towing Services on Beat 21- \$2,648,000</i>	No		No	
Prime Contractor	Ladd's Auto Body & Towing Inc.	Towing Services on Beat 32- \$4,043,000	No		No	
Prime Contractor	United Towing Service of Livermore Inc.	Towing Services on Beat 21- \$1,918,000 <i>Towing Services on Beat 22- \$3,645,000</i>	No		No	

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Contracts

Work Item No.: 6032

Consultants: United Towing Services of Livermore Inc. (Livermore, California)
Island Towing Services Inc. (Hayward, California)

Work Project Title: Freeway Service Patrol Towing Services

Purpose of Project: Incident Management and Congestion.

Brief Scope of Work: Provide tow services during hours of congestion and special events as specified by the Freeway Service Patrol (FSP) Partnership, which includes MTC Service Authority for Freeways and Expressways (SAFE), Caltrans, and California Highway Patrol.

Project Cost Not to Exceed: \$6,273,000

Funding Source: State, SAFE

Fiscal Impact: \$1,218,000 is subject to approval of Fiscal Year (FY) 2025-26 agency budget
\$1,236,000 is subject to approval of FY 2026-27 agency budget
\$1,255,000 is subject to approval of FY 2027-28 agency budget
\$1,273,000 is subject to approval of FY 2028-29 agency budget
\$1,291,000 is subject to approval of FY 2029-30 agency budget

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into contracts with the two tow contractors in the respective not to exceed amounts as described above and in the Regional Network Management Committee Summary Sheet dated March 14, 2025 and that the Chief Financial Officer is authorized to set aside \$6,273,000 for such contracts in the yearly amounts provided above, with such amounts subject to approval of such fiscal years' budgets.

Regional Network

Management Committee:

Sue Noack, Vice Chair

Approved:

March 14, 2025