

Metropolitan Transportation Commission
Service Authority for Freeways and Expressways
Regional Network Management Committee

February 14, 2025

Agenda Item 3b

Contracts – Freeway Service Patrol Towing Services: Ayub Azam dba AM/PM Tow, (\$7,738,000), Atlas Towing Services Inc. (\$5,110,000), Bay Area Tow Inc. (\$5,262,000), Campbell Collision Center Inc. dba Bob’s Towing Services (\$8,413,000), United Towing Services of Livermore Inc. (\$1,918,000), Island Towing Services Inc. (\$3,976,000), Ladd’s Towing Services Inc. (\$4,043,000) [Contracts Totaling \$36,460,000]

Subject:

Request for approval of 12 five-year contracts for Fiscal Year 2025-26 to 2029-30 with the seven towing services firms listed for their respective not to exceed amounts totaling \$36,460,000.

Background:

The Bay Area Freeway Service Patrol (FSP) program is in its 32nd year of service. The program has been highly successful — serving 92,369 motorists in 2024 alone and earning an “excellent” rating from 98.9% of the 2,631 returned surveys. FSP continues to be a vital program in providing congestion relief and motorist assistance by quickly clearing incidents during commute hours on the Bay Area’s busiest highways. The FSP program directly supports Plan Bay Area 2050’s transportation strategy by optimizing the existing transportation system, creating safer roadways for a connected and healthy Bay Area. FSP’s quick clearing of incidents improves reliability for motorists and transit vehicles while reducing climate emissions. MTC Service Authority for Freeways and Expressways (SAFE) contracts with private tow operators to patrol 26 different segments of Bay Area highways that are referred to as “beats.”

Procurement Process:

On November 13, 2024, a request for qualifications bid invitation (RFQBI) was released to procure towing services for half of the FSP service area on 12 different beats. The RFQBI is a three-step procurement process that: 1) qualifies interested tow providers based on experience and inspections; 2) solicits bids from tow providers meeting those requirements; and 3) recommends contract award to the bidder submitting the lowest responsive bid for a particular beat. Thirteen proposers participated in the procurement and 12 passed step 1. On the closing

date of step 2, MTC SAFE received thirty-nine price proposals for the 12 FSP beats available. Proposers with the lowest contract hourly rate are recommended for contract award, subject to the award limitations designed to ensure that bidders are not extended beyond their operational capacity. MTC SAFE incorporated a Small Business Enterprise (SBE) preference with a 10 percent bid preference awarded to SBE certified vendors. Six proposers received the 10 percent SBE preference in this procurement. Of these, four proposers (as shown in Attachment A) submitted price proposals that resulted in ten contract award recommendations. The SBE preference was the deciding factor in one award recommendation. The FSP Program is authorized by California Street & Highways Code Sections 2560-2565, and MTC SAFE receives dedicated funds from vehicle registration fees and Senate Bill (SB) 1 for this purpose. There are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake these contracts through FY 2029-30.

Issues:

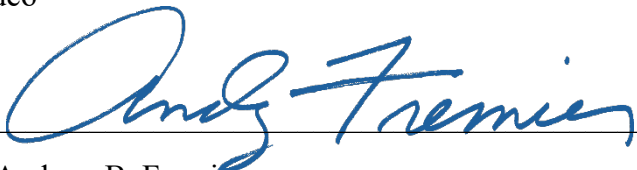
None identified.

Recommendations:

Staff recommends that the Committee authorize the Executive Director or designee to negotiate and enter into five-year contracts with the firms listed in Attachment A for their respective Not to Exceed amounts, totaling \$36,460,000, subject to annual approval of MTC SAFE budgets from FY 2025-26 to 2029-30.

Attachments:

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Attachment B: Request for Committee Approval – Summary of Proposed Contracts
- Attachment C: FSP Beat Map and Video


Andrew B. Fremier

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE* Yes / No	If DBE Yes, List #	SBE** Yes / No	If SBE Yes, List #
Prime Contractor	Ayub Azam dba AM/PM Tow	Towing Services on Beat 2- \$4,730,000 Towing Services on Beat 25- \$3,008,000	No		Yes	2020467
Prime Contractor	Atlas Towing Service Inc.	Towing Services on Beat 4- \$2,555,000 Towing Services on Beat 6- \$2,555,000	No		Yes	54952
Prime Contractor	Bay Area Tow Inc.	Towing Services on Beat 1- \$2,631,000 Towing Services on Beat 12- \$2,631,000	No		Yes	2011632
Prime Contractor	Campbell Collision Center Inc. Dba Bob's Towing Services	Towing Services on Beat 8- \$3,155,000 Towing Services on Beat 19- \$3,156,000 Towing Services on Beat 23- \$2,102,000	No		Yes	2019401
Prime Contractor	Island Auto Towing Inc.	Towing Services on Beat 22- \$3,976,000	No		No	
Prime Contractor	Ladd's Auto Body & Towing Inc.	Towing Services on Beat 32- \$4,043,000	No		No	
Prime Contractor	United Towing Service of Livermore Inc.	Towing Services on Beat 21- \$1,918,000	No		No	

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Contracts

Work Item No.: 6032

Consultants: Ayub Azam dba AM/PM Tow (Richmond, California), Atlas Towing Services Inc. (San Francisco, California), Bay Area Tow Inc. (Richmond, California), Campbell Collision Center Inc. dba Bob's Towing Services (Campbell, California), United Towing Services of Livermore Inc. (Livermore, California), Island Towing Services Inc. (Hayward, California), Ladd's Towing Services Inc. (Felton, California)

Work Project Title: Freeway Service Patrol Towing Services

Purpose of Project: Incident Management and Congestion.

Brief Scope of Work: Provide tow services during hours of congestion and special events as specified by the Freeway Service Patrol (FSP) Partnership, which includes MTC Service Authority for Freeways and Expressways (SAFE), Caltrans, and California Highway Patrol.

Project Cost Not to Exceed: \$36,460,000

Funding Source: State, SAFE

Fiscal Impact: \$7,077,000 is subject to approval of Fiscal Year (FY) 2025-26 agency budget
\$7,186,000 is subject to approval of FY 2026-27 agency budget
\$7,289,000 is subject to approval of FY 2027-28 agency budget
\$7,398,000 is subject to approval of FY 2028-29 agency budget
\$7,510,000 is subject to approval of FY 2029-30 agency budget

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into contracts with the seven tow contractors in the respective not to exceed amounts as described above and in the Regional Network Management Committee Summary Sheet dated February 14, 2025 and that the Chief Financial Officer is authorized to set aside \$36,460,000 for such contracts in the yearly amounts provided above, with such amounts subject to approval of such fiscal years' budgets.

Regional Network

Management Committee:

Sue Noack, Vice Chair

Approved:

February 14, 2025