

**Metropolitan Transportation Commission
Regional Network Management Committee**

July 11, 2025

Agenda Item 2i

**Change Order – Clipper Promotional Portal Enhancements: Cubic Transportation
Systems, Inc. (Cubic) (\$600,000)**

Subject:

Request for approval of a Change Order with Cubic to provide enhancements to the Clipper Promotional Portal to allow for large-scale event promotions.

Background:

In the next-generation Clipper system, the Clipper Promotional Portal will allow individual operators to set up promotions for their individual agency. However, the current portal does not allow for multi-operator promotions and has other limitations that would preclude its use for large events. It was determined that changes to the Clipper Promotional Portal would be needed in order to be able to offer multi-operator promotions on a large scale. Some of the requested changes to the portal would include:

- Ability to choose multiple operators to participate in a promotion
- Option to have unique redemption codes per user
- Ability to offer promotions to unregistered Clipper cards

Cubic is currently developing a proposal for the requested enhancements in order to provide support for large-scale event promotions. While the estimate is still being finalized and will be negotiated between Cubic and MTC, Cubic has provided a preliminary estimate of a not-to-exceed amount of \$600,000 for this work. This item is pending approval by the Clipper Executive Board (CEB) in late July 2025.


Cubic Transportation Systems is neither a small business nor a disadvantaged business enterprise.

Issues:

None identified.

Recommendations:

Staff recommends that the Regional Network Management Committee approve a Change Order with Cubic Transportation Systems, Inc. in an amount not to exceed \$600,000, to provide enhancements to the Clipper Promotional Portal.



Andrew B. Fremier

Request for Committee Approval

Summary of Proposed Change Order

Work Item No.: 2780

Consultant: Cubic Transportation Systems, Inc.
San Diego, California

Work Project Title: Change Order, Clipper Promotional Portal Enhancements

Purpose of Project: Provide requested enhancements to the Promotional Portal

Brief Scope of Work: Provide enhancements to the Promotional Portal that will allow for multi-operator, large-scale event promotions.

Project Cost Not to Exceed: \$600,000

Total contract value before this Change Order = \$435,625,464

Total contract amount with this Change Order = \$436,225,464

Funding Source: State of Good Repair Funds, FY26

Fiscal Impact: Funds available in the 25-26 MTC agency operating budget.

Motion by Committee: Pending CEB approval, that the Executive Director or designee is authorized to negotiate and enter into a Change Order with Cubic Transportation Systems, Inc. for enhancements to the Clipper Promotional Portal described above and in the Regional Network Management Committee Summary Sheet dated July 11, 2025 and that the Chief Financial Officer is authorized to set aside \$600,000 for such Change Order.

Regional Network
Management Committee:

Alicia John-Baptiste, Chair

Approved: July 11, 2025