# Clipper® Executive Board

May 20, 2024 Agenda Item 3d

Technical Consultant Contract Actions: i. Contract Amendment – Arcadis, a California partnership (Arcadis) (\$1,200,000); ii. Contract Amendment – Invoke Technologies, Inc. (Invoke) (\$250,000); iii. Contract Amendment – ARC Alternatives (\$200,000)

# **Subject:**

Request for approval of the listed technical consultant contract actions to add \$1,200,000 to the Arcadis contract to provide technical advice to MTC and the transit operators during the design, testing, installation, and implementation of the Next Generation Clipper (C2) System; \$250,000 to the Invoke contract for program management support services; and \$200,000 to the ARC Alternatives contract for budgetary and administrative assistance.

# **Background:**

i. Contract Amendment – Arcadis, a California partnership (Arcadis) (\$1,200,000) In 2015, MTC issued a Request for Proposal for a consultant to advise and help manage the procurement and implementation of the Next Generation Clipper (C2) System and awarded a contract for this work to Arcadis (formerly the IBI Group). The contract initially provided for a contract period through June 2020 with options to extend up to 10 years. The Arcadis contract term was set to allow MTC and the operators the opportunity to evaluate upcoming needs for technical advisor support following critical procurement, system design, and implementation milestones.

The Clipper Executive Board approved amendments to extend the contract period and add funding to the contract in April 2019, June 2021, December 2022, and January 2024. The most recent amendment to the contract was the addition of \$550,000 to provide funds through the end of the current fiscal year, ending June 30, 2024.

The proposed amendment would extend the period of performance to June 30, 2025 and add \$1,200,000 to the contract with Arcadis, whose continued support is required to deliver the C2 System. Specific tasks to be supported by this amendment would include providing technical advice and oversight; supporting management of the System Integrator and Customer Service Center contracts; and overseeing design, testing, and customer transition activities.

i. Contract Amendment – Invoke Technologies, Inc. (Invoke) (\$250,000)

The contract was the result of a direct selection of Invoke from the 2020 Electronic Payments Section Consultant Assistance Bench to provide program management support services for the implementation of the C2 System. The Clipper Executive Board approved the contract in the amount of \$500,000 at its May 17, 2021 meeting and staff subsequently amended the contract on April 1, 2023 (time extension to June 30, 2024) and December 1, 2023 (time extension to June 30, 2025 and addition of \$100,000) using Executive Director Authority. This amendment adds \$250,000 to the contract to enable Invoke to provide ongoing assistance based on its exceptional experience supporting the implementation of contactless fare payment systems, mobile apps and Mobility-as-a-Service platforms for programs such as LA Metro's TAP and Chicago's Ventra.

ii. Contract Amendment – ARC Alternatives (\$200,000)

Clipper staff originally contracted ARC Alternatives in 2022 for task order-based work within an original maximum payment of \$200,000 to provide comprehensive technical advice and assistance across various domains within the program. The proposed amendment would add an additional \$200,000 to the ARC Alternatives contract for their continued work.

#### **Issues:**

None identified.

#### **Recommendation:**

Staff recommends that the Clipper Executive Board approve a contract amendment for Arcadis in an amount not to exceed \$1,200,000; a contract amendment for Invoke in an amount not to exceed \$250,000; and a contract amendment for ARC Alternatives in an amount not to exceed \$200,000 to provide consultant and technical advisory support, as described above.

#### **Attachments:**

None.

Jason Weinstein

# **Request for Board Approval**

### **Summary of Proposed Contract Amendment**

Contractor (or "Consultant"): Arcadis, A California Partnership

Seattle, WA

Work Project Title: Next Generation Clipper System Consultant Support

Purpose of Project: Provide technical support, advice and management services to support

delivery of the Next Generation Clipper System.

Brief Scope of Work: Provide technical advice services through June 2025

Project Cost Not to Exceed: \$1,200,000 (this amendment)

Total contract amount including amendments before this amendment =

\$12,450,000

Total contract amount with this amendment = \$13,650,000

Funding Source: FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3,

and SGR (State of Good Repair)

Fiscal Impact: Funds dependent on the approval of the FY 2024-25 MTC agency

budget

Motion by Board: That a contract amendment with Arcadis for the purposes described

above and in the Clipper Executive Director's summary sheet dated May 20, 2024 is hereby approved by the Clipper Executive Board.

Clipper Executive Board:

Robert Powers, Chair

Approved: May 20, 2024

### **Request for Board Approval**

# **Summary of Proposed Contract Amendment**

Contractor (or "Consultant"): Invoke Technologies, Inc. (Invoke)

Del Mar, CA

Work Project Title: Consultant services for the implementation of the Next Generation

Clipper® (C2) System

Purpose of Project: Program management, technical, strategic and long-range planning in

support of the implementation of C2

Brief Scope of Work: Provide consultant services for program management, planning,

operational monitoring and reporting, and technology oversight

Project Cost Not to Exceed: \$250,000 (this amendment)

Total contract amount including amendments before this amendment =

\$600,000

Total contract amount with this amendment = \$850,000

Funding Source: FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3,

and SGR (State of Good Repair)

Fiscal Impact: Funds dependent on the approval of the FY 2024-25 MTC agency

budget

Motion by Board: That a contract amendment with Invoke, for the purposes described

above and in the Clipper Executive Director's summary sheet dated May 20, 2024, is hereby approved by the Clipper Executive Board subject to the adoption of the FY 2024-25 MTC agency budget.

Clipper Executive Board:

Robert Powers, Chair

Approved: May 20, 2024

## **Request for Board Approval**

### **Summary of Proposed Contract Amendment**

Contractor (or "Consultant"): ARC Alternatives

San Francisco, CA

Work Project Title: Next Generation Clipper System Consultant Support

Purpose of Project: Provide technical support, advice, and management services to support

delivery of the Next Generation Clipper System

Brief Scope of Work: Provide technical advice services

Project Cost Not to Exceed: \$200,000 (this amendment)

Total contract amount including amendments before this amendment =

\$200,000

Total contract amount with this amendment = \$400,000

Funding Source: FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3,

and SGR (State of Good Repair)

Fiscal Impact: Funds dependent on the approval of the FY 2024-25 MTC agency

budget

Motion by Board: That a contract amendment with ARC Alternatives for the purposes

described above and in the Clipper Executive Director's summary sheet

dated May 20, 2024 is hereby approved by the Clipper Executive

Board.

Clipper Executive Board:

Robert Powers, Chair

Approved: May 20, 2024