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May 6, 2025

The Honorable Scott Wiener Chair, Senate Budget and Fiscal Review 1020 N Street, Room 502 Sacramento, CA 95814

The Honorable Christopher Cabaldon Chair, Senate Budget Subcommittee #4 1021 O Street, Suite 7320 Sacramento, CA 95814 The Honorable Jesse Gabriel Chair, Assembly Budget Committee 1021 O Street, Suite 8230 Sacramento, CA 95814

The Honorable Sharon Quirk-Silva Chair, Assembly Budget Subcommittee #5 1021 O Street, Suite 4210 Sacramento, CA 95814

## RE: Budget Request – Sustaining the Bay Area Housing Finance Authority

Dear Chairs Wiener, Gabriel, Cabaldon, and Quirk-Silva:

As community partners of the Bay Area Housing Finance Authority (BAHFA), we support including \$15 million in the budget to ensure BAHFA can prepare for a large-scale regionwide revenue measure - hopefully in 2028 – and sustain its housing affordability programs in the near term. We also encourage you to consider allocating BAHFA an additional \$15 million as collateral for up to \$100 million in multifamily mortgage loans, which could lower development costs and capture interest income for public benefit.

The Legislature created BAHFA in 2019 to tackle our region's toughest housing challenges, in partnership with local governments and community-based organizations. BAHFA's most impactful tool is the ability to raise significant revenue - with 80% of the funds flowing directly to the nine counties and 20% dedicated to regionwide programs. We came close to realizing this vision through last year's ambitious \$20 billion housing bond – but anti-tax sentiment led to its postponement.

The first \$15 million in our request would maintain BAHFA's capacity for three years. Its small and nimble staff has launched more than 10 initiatives, most importantly the intensive work to develop a Business Plan and equity framework for the bond and place the \$20 billion measure on the ballot. Other valuable initiatives that capitalized on BAHFA's scale include the Doorway Housing Portal, a centralized search and application website for affordable housing, and the innovative Welfare Tax Exemption Program that, in less than two years, secured the long-term affordability of almost 800 apartments via \$5,000 per project in public support.

An additional \$15 million could launch a new regional lending program with the primary goals of reducing development costs, capturing interest income for public benefit, and assisting BAHFA in becoming self-sufficient. Modeled on the highly successful New York Housing Development Corporation, a public mortgage lending program could offer financing to affordable housing developers at lower interest rates than private lenders, thereby reducing development costs. Modest interest and fees could generate operating support for BAHFA.

The Bay Area Housing Finance Authority is a vital resource that has already demonstrated value. We can't afford to lose its powerful revenue-raising potential or the immediate housing affordability it creates. And the state needs BAHFA as a robust partner to meet shared housing goals.

Thank you for your consideration.

Sincerely,

## **Organizations**

Alameda County Social Services Agency All Home Bay Area Community Land Trust **Bonnewit Development Services** Burbank Housing Canal Alliance **Community Action Marin Community HousingWorks Community Planning Collaborative** Destination: Home East Bay Housing Organizations **Enterprise Community Partners Episcopal Community Services** Exygy Benefit Corp Faith In Action Bay Area **Generation Housing** Greenbelt Alliance Homeward Bound of Marin Housing Accelerator Fund Housing Action Coalition Housing Consortium of the East Bay Housing Leadership Council of San Mateo County HousingINC **Insight Housing** Larkin Street Youth Services Legal Aid of Marin Lift Up Contra Costa Lighthouse Silicon Valley LISC Bay Area Marin Environmental Housing Collaborative Merritt Community Capital Corporation MidPen Housing Monument Impact Northern California Land Trust **Oakland Tenants Union** 

PATH Peninsula Solidarity Cohort Public Advocates Resources for Community Development San Francisco Community Land Trust San Francisco Foundation San Francisco Mayor's Office of Housing and Community Development South Bay Community Land Trust SPUR Street Level Advisors SV@Home Tenants Together Tenderloin Neighborhood Development Corp. The Unity Council Transform unemployed United Way Bay Area Urban Habitat Urban Math Working Partnerships USA YIMBY Action 2 Individuals