



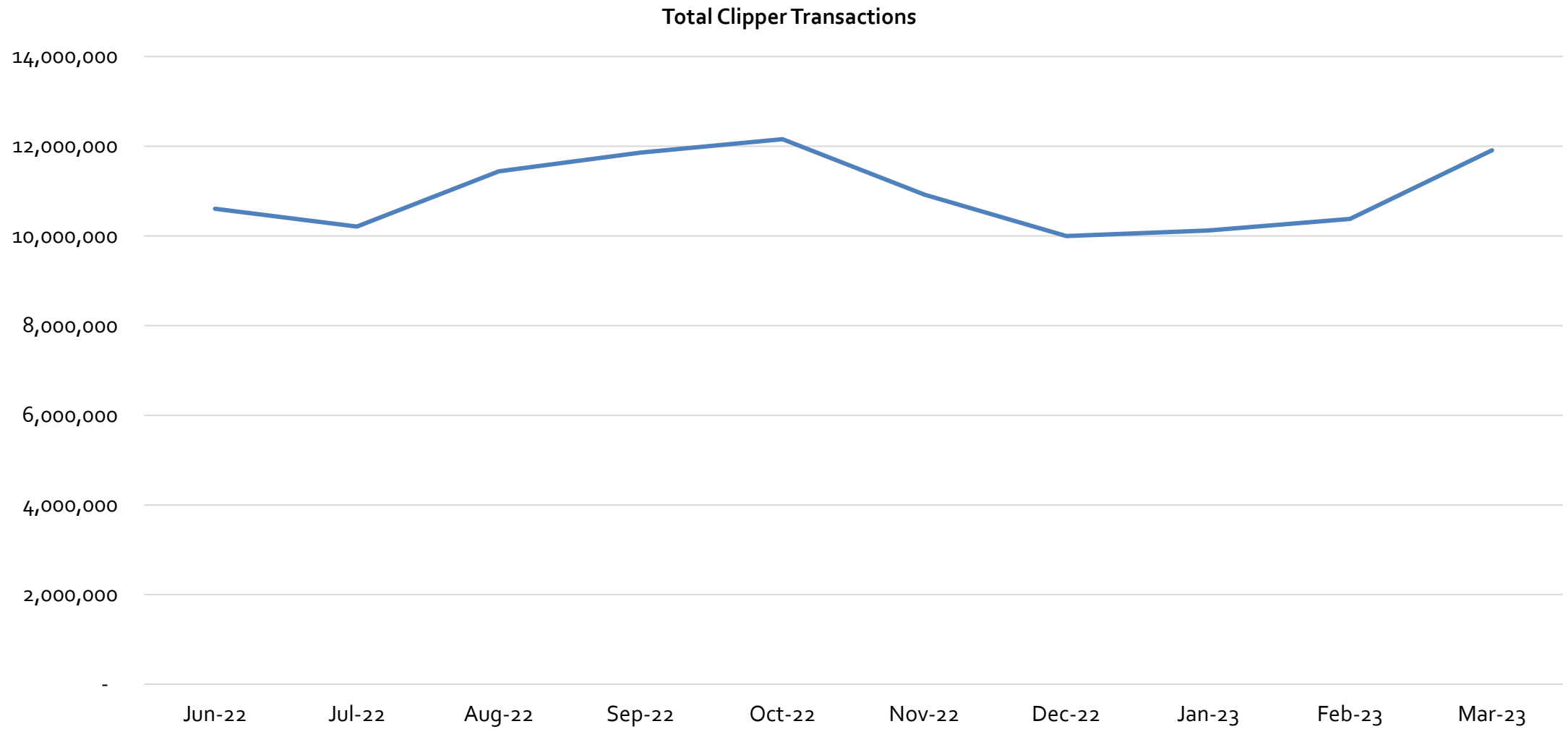
# Clipper® System Transactions, Revenue, and Mobile Card Usage

Charts and Figures

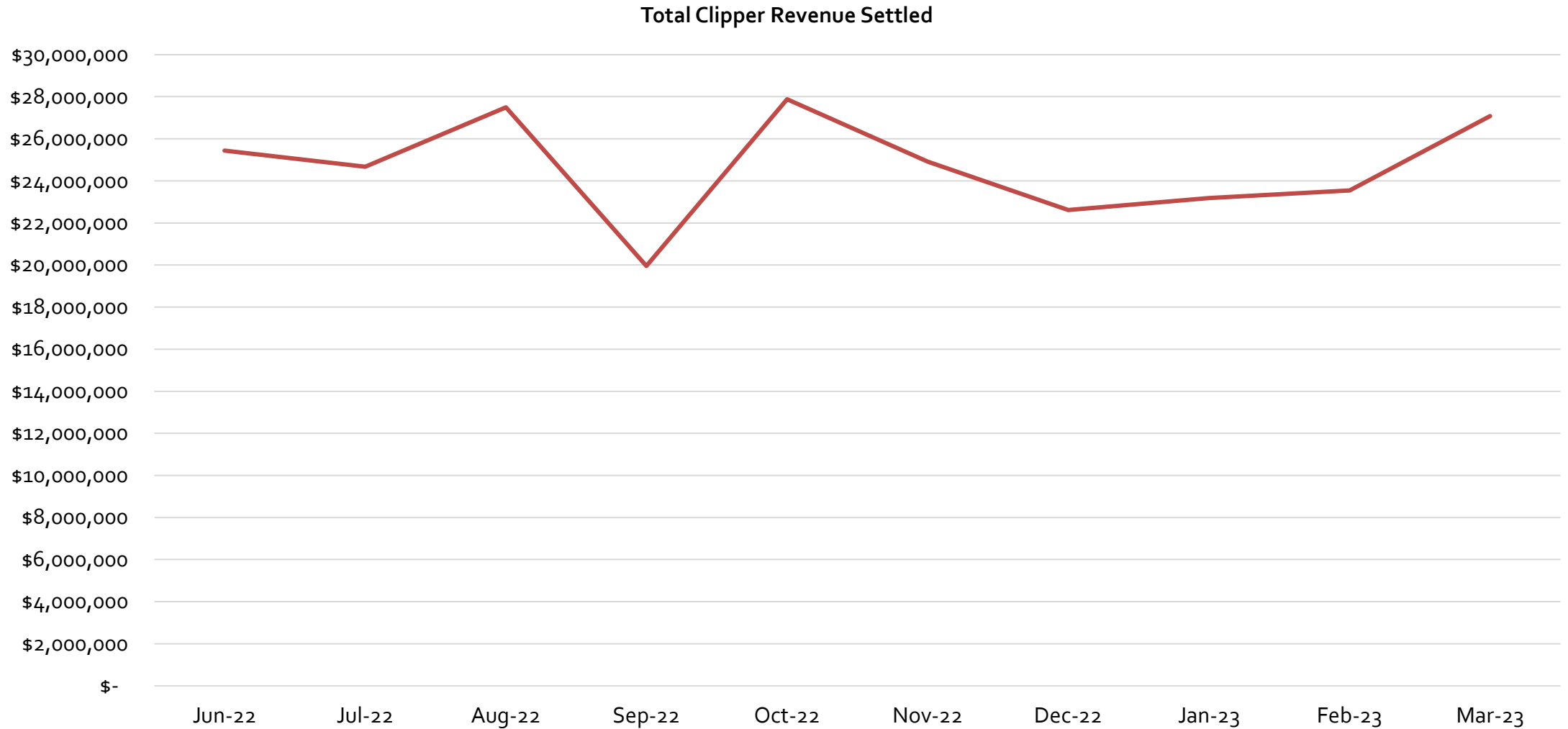
Clipper Executive Board

April 24, 2023

# Total Clipper Transactions by Month



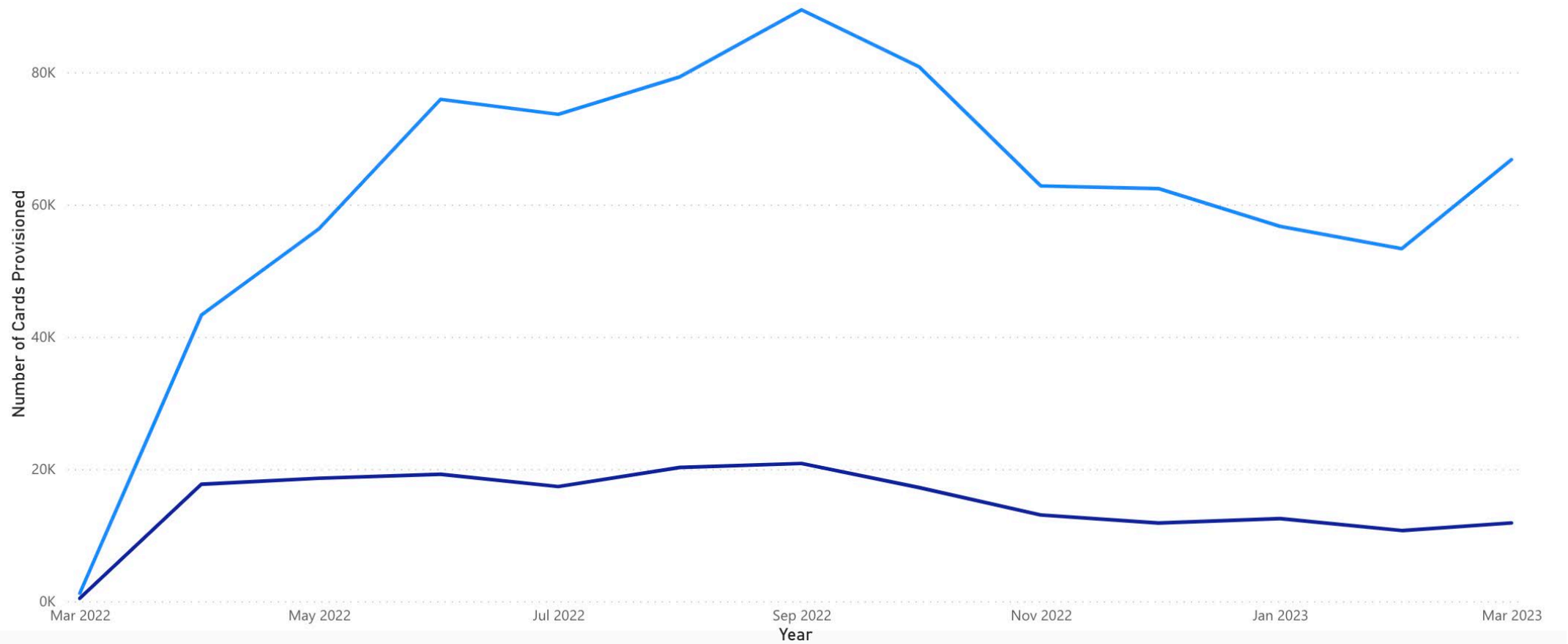
# Total Clipper Revenue Settled by Month



# Mobile Cards Provisioned by Month and Transaction Type

Number of Cards Provisioned by Year, Month and Transaction Type

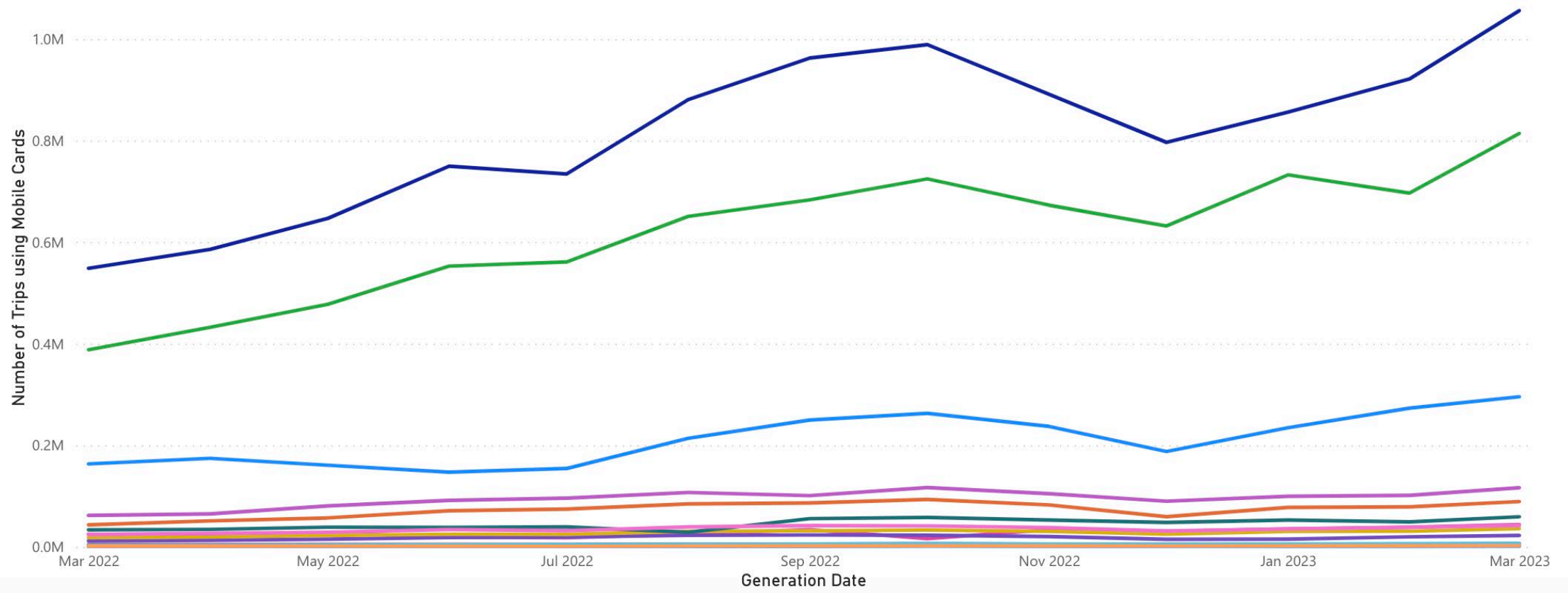
Transaction Type ● New Card Issue ● Physical to Mobile Migration



# Trips Made with Mobile Cards by Date and Operator

Number of Trips made with Mobile Cards by Generation Date and Operator Name

Operator Name ● AC Transit ● BART ● Caltrain ● Corridor 101 ● East Bay ● Golden Gate Ferry ● Golden Gate Transit ● Napa Solano ● SamTrans ● SF Muni ● SMART ● Sonoma ● Union City ● VTA ● WETA



# Mobile Card Trips, Clipper Trips, and Percent Mobile Card Trips by Operator since Mobile Launch & in March 2023

## Since April 2021 Launch

Operator Name	Number of Trips using Mobile Cards	Number of Clipper Trips	Percent Mobile Card Trips
AC Transit	3,608,990	24,948,035	14.47%
BART	13,520,849	73,049,836	18.51%
Caltrain	1,179,101	4,009,582	29.41%
Corridor 101	38,671	215,145	17.97%
East Bay	473,074	3,105,764	15.23%
Golden Gate Ferry	280,659	1,296,204	21.65%
Golden Gate Transit	455,571	1,816,458	25.08%
Napa Solano	88,164	519,283	16.98%
SamTrans	784,454	6,250,813	12.55%
SF Muni	10,365,218	61,680,853	16.80%
SMART	75,723	540,813	14.00%
Sonoma	15,389	74,784	20.58%
Union City	30,495	240,645	12.67%
VTA	1,502,180	13,705,092	10.96%
WETA	552,552	1,722,600	32.08%
<b>Total</b>	<b>32,971,090</b>	<b>193,175,907</b>	<b>17.07%</b>

## March 2023

Operator Name	Number of Trips using Mobile Cards	Number of Clipper Trips	Percent Mobile Card Trips
AC Transit	295,731	1,421,719	20.80%
BART	1,056,016	3,961,757	26.66%
Caltrain	89,223	225,562	39.56%
Corridor 101	2,945	14,830	19.86%
East Bay	43,869	194,752	22.53%
Golden Gate Ferry	22,459	68,891	32.60%
Golden Gate Transit	36,166	100,541	35.97%
Napa Solano	6,408	26,609	24.08%
SamTrans	59,303	324,406	18.28%
SF Muni	814,149	3,156,609	25.79%
SMART	6,393	33,099	19.31%
Sonoma	1,400	6,132	22.83%
Union City	2,630	14,527	18.10%
VTA	116,475	734,965	15.85%
WETA	42,388	99,210	42.73%
<b>Total</b>	<b>2,595,555</b>	<b>10,383,609</b>	<b>25.00%</b>

# Clipper® Fact of the Month

**+72%**

**YEAR OVER YEAR INCREASE IN % OF REVENUE VIA MOBILE SALES (MARCH 2023)**

% of Revenue via TVM/AVMs and Retailers decreased 18% and 21% respectively over the same period

