

**Association of Bay Area Governments
ABAG Administrative Committee**

October 8, 2021

Agenda Item 3b

BayREN Single Family Design and Implementation Consulting Services: CLEAResult Consulting, Inc. (\$2,825,261.76) and Rising Sun Center for Opportunity (\$2,823,626.30)

Subject:

Authorization to enter into contracts through December 31, 2023, with CLEAResult Consulting, Inc. in an amount not to exceed \$2,825,261.76, and Rising Sun Center for Opportunity in an amount not to exceed \$2,823,626.30.

Background:

Since 2013, the Bay Area Regional Energy Network (BayREN) has implemented a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities.

On May 31, 2018, the California Public Utilities Commission (CPUC) issued Decision 18-05-041 which, among other things, authorized funding for BayREN through 2025, allowed for modifications to the existing portfolio, and increased the portfolio's total and annualized budget. PG&E – as directed by the CPUC – is the fiscal agent for BayREN. The CPUC has also allowed PG&E and BayREN to negotiate contract terms independent of the CPUC. ABAG and PG&E have a contract for funding through December 2022 or FY 2022-23. The overall BayREN budget is developed each calendar year and the contracts have historically been amended on an annual basis or as needed.

On August 6, 2021, ABAG issued a Request for Proposals (RFP) seeking interested firms to submit proposals for program design and implementation and workforce development services for the BayREN Single Family program. Proposers were instructed that they could bid on both Task 1 (single-family program design and implementation) and/or Task 2 (workforce development program design and implementation). ABAG received two proposals for both Task 1 and 2, and one proposal for Task 2 only.

On September 14, 2021, an independent review panel comprised of ABAG staff and outside local government staff completed the review and scoring of the proposals. CLEAResult received the highest score for Task 1, and Rising Sun Center for Opportunity received the highest score for Task 2.

The following table shows the collective final score average of the three proposers based on their proposals and interviews.

	Total (Task 1)	Experience in desirable qualifications	Workplan and approach	Hourly rates and cost effectiveness	Communications	SBE
Supplier	/ 110 pts	/ 35 pts	/ 35 pts	/ 20 pts	/ 10 pts	/ 10 pts
CLEAResult Consulting, Inc.	82.5	29.75	28.25	16.40	7.75	0
Franklin Energy Services, LLC	72	26.5	25.75	13.75	6	0

	Total (Task 2)	Experience in desirable qualifications	Workplan and approach	Hourly rates and cost effectiveness	Communications	SBE
Supplier	/ 110 pts	/ 35 pts	/ 35 pts	/ 20 pts	/ 10 pts	/ 10 pts
CLEAResult Consulting, Inc.	82.95	28.75	27.75	18	6.75	10
Franklin Energy Services, LLC	66.59	25	26.75	14.5	7	0
Rising Sun Center for Opportunity	94.55	33.75	33.5	17.75	9	10

Attachment A includes a summary of CLEAResult Consulting, Inc. and Rising Sun Center for Opportunity and their project teams' small business and disadvantaged business enterprise status.

Issues:

None identified.

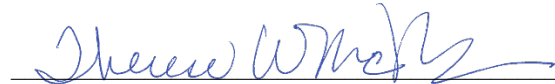
Recommendations:

The ABAG Administrative Committee is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or designee, to enter into an agreement with CLEAResult Consulting, Inc. for Single Family program design and implementation services in an amount not to exceed \$2,825,261.76 for services related to Single Family Program Implementation for BayREN from January 1, 2022 to December 31, 2023.

The ABAG Administrative Committee is also requested to authorize the Executive Director of the Metropolitan Transportation Commission, or designee, to enter into an agreement with Rising Sun Center for Opportunity in an amount not to exceed \$2,823,626.30 for services related to workforce development program design and implementation for BayREN from January 1, 2022 to December 31, 2023.

Attachments:

- Attachment A: Contractor DBE and SBE Status



Therese W. McMillan

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE* Yes / No	If DBE Yes, List #	SBE** Yes / No	If SBE Yes, List #
Prime Contractor	CLEAResult Consulting, Inc.	Implementer				
Subcontractor	Rising Sun Center for Opportunity	Implementer			Yes	18-00025

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Contracts

Work Item No.: 1721

Consultant: CLEAResult Consulting, Inc.
Oakland, CA
Rising Sun Center for Opportunity
Oakland, CA

Work Project Title: BayREN Single Family Program

Purpose of Project: Provide design and implementation services for Single-Family program and workforce development.

Brief Scope of Work: Responsible for processing rebates, contractor management, workforce development, and marketing activities related to the BayREN Single Family program.

Project Cost Not to Exceed: CLEAResult, Consulting, Inc.: \$2,825,261.76
Rising Sun Center for Opportunity: \$2,823,626.30

Funding Source: PG&E (ratepayer funds) as directed by the CPUC

Fiscal Impact: Funds programmed in FY 22, and FY 23 Budgets

Motion by Committee: That the Executive Director of the Metropolitan Transportation Commission, or designee, on behalf of the Association of Bay Area Governments is authorized to enter into contracts with CLEAResult Consulting, Inc. in an amount not to exceed \$2,825,261.76 and Rising Sun Center for Opportunity in an amount not to exceed \$2,823,626.30, for services related to BayREN from January 1, 2022 through December 31, 2023.

Operations Committee:

Jesse L. Arreguín, ABAG President

Approved: October 8, 2021