

Bay Area Infrastructure Financing Authority (BAIFA)

September 22, 2021

Agenda Item 2b - 21-1086

BAIFA Financial Statements for Fourth Quarter FY 2020-21 (Unaudited)

Background: Attached are the BAIFA financial statements for the fourth quarter ending on June 30, 2021 (unaudited).

Preliminary (unaudited) total revenue for BAIFA for the Fiscal Year 2020-21 is \$29.8 million with total operating expense of \$12.6 million. The combined I-680 and I-880 lanes generated an operating surplus of \$17.2 million, before depreciation. Net operating income after depreciation expense of \$7.1 million is \$10.1 million. This surplus will be transferred into the designated reserve that currently has an estimated balance of \$15.6 million as of July 1, 2020.

The fourth quarter financials are preliminary, unaudited and subject to changes upon completion of the annual audit.

Financial highlights include:

I-680 Operating:

Year-end operating revenue was \$8.0 million, 99% of the FY 2020-21 budget. Traffic is still below the pre-pandemic level but began to rise in the last quarter. Toll revenue was \$4.4 million, or 63% of the budget. Violation revenue was \$3.6 million, which is well above the budget estimate of \$850 thousand. Violation revenue includes invoices from FY 2019-20 and FY 2020-21 because violation notices were delayed from the start of the pandemic in March 2020 through the second half of FY 2020-21 when invoicing and collection were resumed.

Total operating expense was \$6.5 million or only 38% of the adopted budget. The lower operating cost was the result of the lower traffic levels and helped avoid the operating loss projected in the FY 2020-21 budget.

As of the year-end FY2020-21, I-680 Express Lane had an operating surplus of \$1.6 million, before depreciation. The actual yearend operating surplus compares quite favorably to the \$8.7 million operating deficit anticipated in the approved budget.

Net operating income after depreciation is a deficit of \$3.3 million.

I-880 Operating:

The I-880 Express Lane opened in the fall of 2020. Year-end total revenue collected was a substantial \$21.8 million in the first nine months of operation. Total revenue consisted of \$16.8 million of toll revenue and \$4.9 million in violation revenue. Total operating expense was \$6.2 million leaving an operating surplus of \$15.6 million, before depreciation.

Year-end FY 2020-21 resulted in a significant favorable net operating surplus of \$13.4 million in the first year of operations.

The lane opened without an operating budget with the startup expense budget still carried as part of the capital development.

Capital Programs:

The approved life-to-date (LTD) budget for the Capital Program is \$441 million. At year-end, the remaining budget balance is \$41.9 million for future capital projects. No projects are over budget on a life-to-date basis.

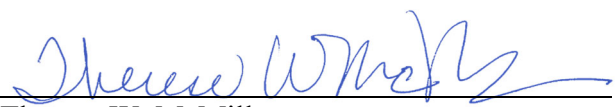
Actions under Executive Director Contract signature authority:

There are no actions under ED authority during the fourth quarter.

If you have any questions about this report, please contact Brian Mayhew at (415) 778-6730.

Recommendation: None. This item provided as information only.

Attachments: Attachment A –BAIFA Unaudited Financial Statements for fourth quarter ending June 30, 2021.


Therese W. McMillan

Attachment A

**BAIFA Operating Budget
As of June 2021 (Unaudited)**

	FY 2020-21 Budget	Actual YTD	Curent Budget Balance Over/(Under)	% of Budget (YTD/Bud)	Year Expired
Revenue:					
General Toll Revenue	6,944,327	21,189,753	14,245,426	305.1%	100.0%
Violation Revenue	850,407	8,519,419	7,669,012	1001.8%	100.0%
Interest Revenue	328,750	6,354	(322,396)	1.9%	100.0%
Miscellaneous	0	68,078	68,078	0.0%	100.0%
Total Revenue	8,123,484	29,783,603	21,660,119	366.6%	100.0%
Expense:					
FasTrak Operations and Maintenance	3,553,284	3,776,071	222,787	106.3%	100.0%
Express Lanes & Backhaul Operations and Maintenance	9,458,565	6,598,861	(2,859,704)	69.8%	100.0%
Express Lanes Administration	3,789,999	2,240,964	(1,550,209)	59.1%	100.0%
Total Expense	16,801,848	12,615,896	(4,187,126)	75.1%	100.0%
Operating Surplus (Shortfall) before Transfers & Depreciation	(8,678,364)	17,167,707	25,846,071	-197.8%	100.0%
Transfer & Depreciation					
Transfer (from)/to Reserve	(5,890,030)	0	5,890,030	0.0%	100.0%
Depreciation	2,000,000	7,057,700	(5,057,700)	352.9%	100.0%
Total Transfer In (out) & Depreciation	(3,890,030)	7,057,700	10,947,730	-181.4%	100.0%
Operating Surplus (Shortfall)	(4,788,334)	10,110,007			

Attachment A

BAIFA Operating Budget - 680 EL
As of June 2021 (Unaudited)

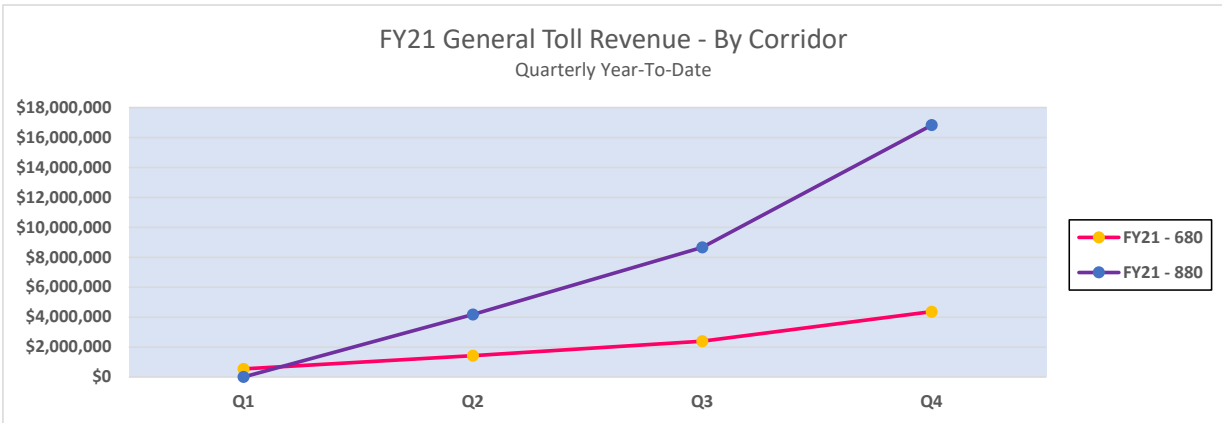
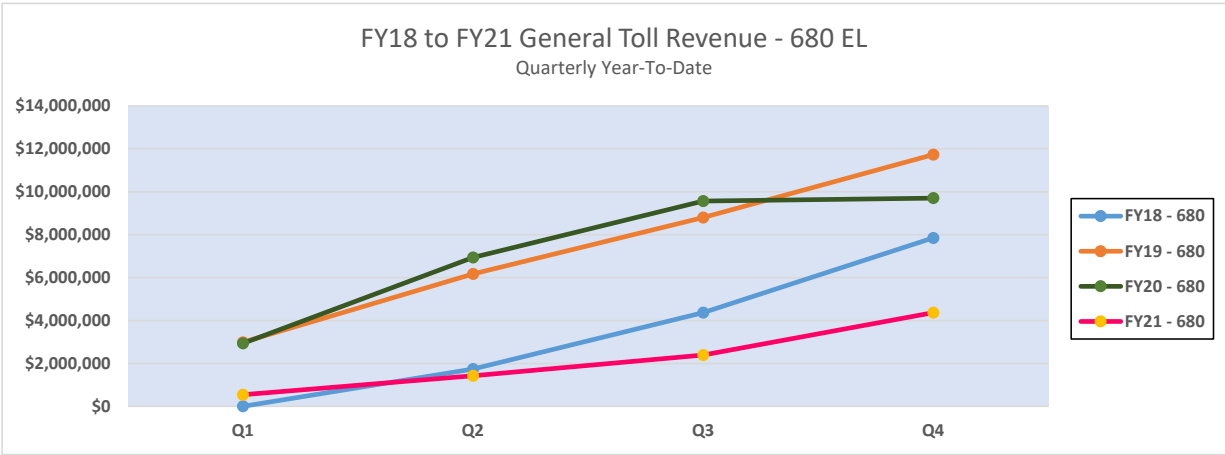
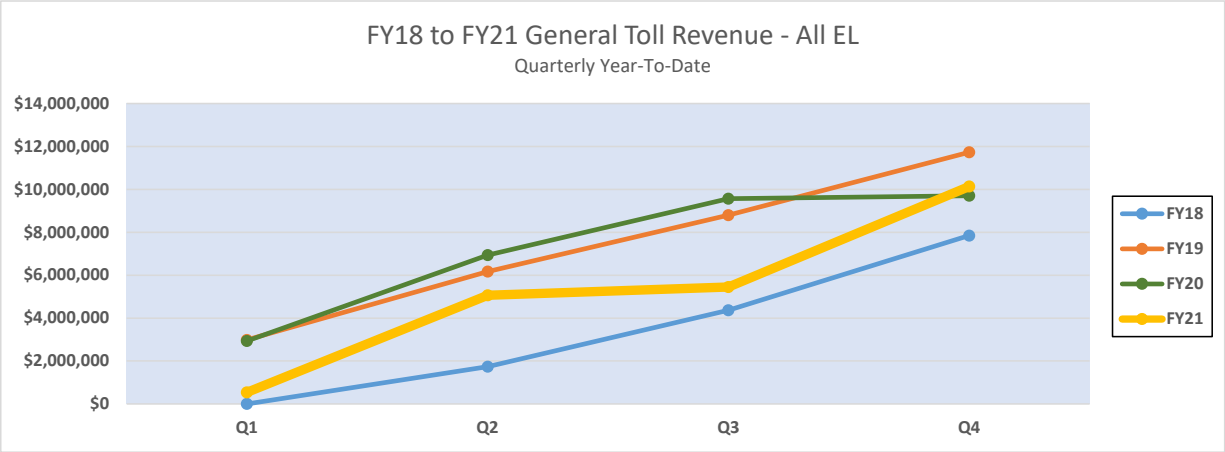
	FY 2020-21	Actual	Current Budget	% of Budget	Year
	Budget	YTD	Balance	(YTD/Bud)	Expired
	Over/(Under)				
Revenue:					
1 General Toll Revenue	6,944,327	4,367,099	(2,577,228)	62.9%	100.0%
2 Violation Revenue	850,407	3,586,158	2,735,751	421.7%	100.0%
3 Interest Revenue	328,750	6,354	(322,396)	1.9%	100.0%
4 Miscellaneous	0	68,078	68,078	0.0%	100.0%
Total Revenue	8,123,484	8,027,688	(95,796)	98.8%	100.0%
Expense:					
FasTrak Operations and Maintenance					
1 RCSC Operations	2,479,665	844,822	(1,634,843)	34.1%	100.0%
2 Banking/Credit Card Fees	437,499	190,005	(247,494)	43.4%	100.0%
3 BATA Financial Services	180,120	125,250	(54,870)	69.5%	100.0%
4 Collections/DMV Expenses	456,000	0	(456,000)	0.0%	100.0%
FasTrak O&M Subtotal	3,553,284	1,160,077	(2,393,207)	32.6%	100.0%
Express Lanes & Backhaul Operations and Maintenance					
5 Operating Center	415,885	450,123	34,238	108.2%	100.0%
6 California Highway Patrol Enforcement	927,524	281,434	(646,090)	30.3%	100.0%
7 Roadway Maintenance	4,906,151	1,045,575	(3,860,576)	21.3%	100.0%
8 Toll System Operations & Maintenance	3,099,911	1,776,440	(1,323,471)	57.3%	100.0%
9 Utility Service	109,094	38,140	(70,954)	35.0%	100.0%
Express Lanes and Backhaul O&M Subtotal	9,458,565	3,591,712	(5,866,853)	38.0%	100.0%
Express Lanes Administration					
10 Salaries, Benefits & Overhead	2,528,509	1,515,608	(1,012,901)	59.9%	100.0%
11 Professional/Consultant Service	896,690	62,769	(833,921)	7.0%	100.0%
12 Audit/Accounting	112,000	110,514	(1,486)	98.7%	100.0%
13 Insurance	182,000	11,144	(170,856)	6.1%	100.0%
14 Other	70,800	12,546	(58,254)	17.7%	100.0%
Express Lanes Admin Subtotal	3,789,999	1,712,581	(2,077,418)	45.2%	100.0%
Total Expense	16,801,848	6,464,370	(10,337,478)	38.5%	100.0%
Operating Surplus (Shortfall) before Transfers & Depreciation	(8,678,364)	1,563,318	10,241,683	-18.0%	100.0%
Transfer & Depreciation					
15 Transfer (from)/to Reserve	(5,890,030)	0	5,890,030	0.0%	100.0%
16 Depreciation	2,000,000	4,819,044	(2,819,044)	241.0%	100.0%
Total Transfer In (out) & Depreciation	(3,890,030)	4,819,044	(8,709,074)	-123.9%	100.0%
Operating Surplus (Shortfall)	(4,788,334)	(3,255,726)			

Attachment A

BAIFA Operating Budget - 880 EL
As of June 2021 (Unaudited)

	FY 2020-21	Actual	Current Budget	% of Budget	Year
	Budget	YTD	Balance	(YTD/Bud)	Expired
			Over/(Under)		
Revenue:					
1 General Toll Revenue	0	16,822,654	16,822,654	0.0%	100.0%
2 Violation Revenue	0	4,933,261	4,933,261	0.0%	100.0%
3 Interest Revenue	0	0	0	0.0%	100.0%
4 Miscellaneous	0	0	0	0.0%	100.0%
Total Revenue	0	21,755,915	21,755,915	0.0%	100.0%
Expense:					
FasTrak Operations and Maintenance					
1 RCSC Operations	0	2,037,614	2,037,614	0.0%	100.0%
2 Banking/Credit Card Fees	0	446,350	446,350	0.0%	100.0%
3 BATA Financial Services	0	132,030	132,030	0.0%	100.0%
4 Collections/DMV Expenses	0	0	0	0.0%	100.0%
FasTrak O&M Subtotal	0	2,615,994	2,615,994	0.0%	100.0%
Express Lanes & Backhaul Operations and Maintenance					
5 Operating Center	0	419,425	419,425	0.0%	100.0%
6 California Highway Patrol Enforcement	0	0	0	0.0%	100.0%
7 Roadway Maintenance	0	418,090	418,090	0.0%	100.0%
8 Toll System Operations & Maintenance	0	2,054,604	2,054,604	0.0%	100.0%
9 Utility Service	0	115,030	115,030	0.0%	100.0%
Express Lanes and Backhaul O&M Subtotal	0	3,007,149	3,007,149	0.0%	100.0%
Express Lanes Administration					
10 Salaries, Benefits & Overhead	0	430,945	430,945	0.0%	100.0%
11 Professional/Consultant Service	0	96,264	96,264	0.0%	100.0%
12 Audit/Accounting	0	0	0	0.0%	100.0%
13 Insurance	0	0	0	0.0%	100.0%
14 Other	0	0	0	0.0%	100.0%
Express Lanes Admin Subtotal	0	527,209	527,209	0.0%	100.0%
Total Expense	0	6,150,352	6,150,352	0.0%	100.0%
Operating Surplus (Shortfall) before Transfers & Depreciation	0	15,605,563	15,605,563	0.0%	100.0%
Transfer & Depreciation					
15 Transfer (from)/to Reserve	0	0	0	0.0%	100.0%
16 Depreciation	0	2,238,656	(2,238,656)	0.0%	100.0%
Total Transfer In (out) & Depreciation	0	2,238,656	(2,238,656)	0.0%	100.0%
Operating Surplus (Shortfall)	0	13,366,907			

BAIFA Operating Budget
As of June 2021



Attachment A

BAIFA EL Capital Projects As of June

2021 - Life to Date (Unaudited)

	Project Title	Total Express Lane Budget	Exp Recorded in BATA 849	LTD BAIFA Capital Budget	Actual	Encumbrance	Balance Remaining Over/(Under)
6840	Program Costs: Planning, Coordination & Management	28,437,000	20,254,980	8,182,020	4,734,380	503,273	(2,944,366)
6841	Centralized Toll System	32,367,000	20,980,474	11,386,526	3,450,427	4,364,614	(3,571,486)
6842	CC-680 Southern Segment Conversion	54,043,000	52,420,459	1,622,541	122,680	1,495,783	(4,078)
6843	Capitalized Start-up O&M	13,000,000	4,852,589	8,147,411	487,874	2,380,259	(5,279,277)
6844	ALA-880 Conversion	139,098,000	104,122,301	34,975,699	24,045,131	4,013,320	(6,917,248)
6845	CC-680 Northern Segment - Southbound Conversion	54,173,000	16,955,242	37,217,758	26,160,140	8,728,344	(2,329,274)
6847	Program Contingency	2,847,677	-	2,847,677	-	-	(2,847,677)
6849	SOL-80 Express Lane Conversion	18,078,000	11,634,064	6,443,936	2,541,857	1,150,932	(2,751,146)
6851	84/Dumbarton Bridge	323,140	323,140	-	-	-	-
6852	92/San Mateo Bridge	369,303	369,303	-	-	-	-
6853	San Mateo 101	95,000,000	-	95,000,000	37,199,055	45,440,249	(12,360,696)
6854	FasTrak START Pilot Project	3,000,000	-	3,000,000	72,373	6,919	(2,920,708)
	Express Lanes Total	440,736,120	231,912,552	208,823,568	98,813,918	68,083,693	(41,925,957)

Note: Audited EL Capital expense recorded in BATA Fund 849 as of 6/30/19 was \$231,912,552