



# Presentation on the MTC Small Business Enterprise (SBE) Program

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# MTC Small Business Enterprise (SBE) Program

## Program Objectives

- ❖ To increase the number of certified SBEs participating in non-federally funded, non-A&E contracts;
- ❖ To increase overall competition on non-federally funded, non-A&E contracts potentially allowing for the completion of projects at a lower overall cost;
- ❖ To create a level playing field on which SBEs can compete fairly on non-federally funded contracts;
- ❖ To ensure that only SBE firms (prime Consultant/Contractor or Subconsultant/Subcontractor/Vendor) meeting the Program's eligibility requirements are eligible for the Evaluation Preference allowed under the Program;
- ❖ To help remove barriers to the participation of SBEs in non-federally funded contracts; and
- ❖ To identify business enterprises that are qualified as SBE's and are qualified to provide MTC with required materials, equipment, supplies and services.

# MTC Small Business Enterprise (SBE) Program

- ❖ The Program sets forth the policies and procedures to be implemented by MTC to ensure that small businesses have the maximum opportunity to participate in non-federally funded and non-Architectural & Engineering (A&E) materials, equipment, supplies, services and construction contracts.
- ❖ Increases opportunity for SBEs to participate in contracts by broadening the acceptable certifications allowed in the program to remove bureaucratic certification barriers
- ❖ Provides a two-tiered Bid/Evaluation Preference
- ❖ Allows SBE participation levels to be met by prime SBEs, subconsultant SBEs or a combination of the two

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## MTC SBE Program

### ***Applicable to:***

The Program applies to non-federally funded, non-Architectural & Engineering (A&E) materials, equipment, supplies, services and construction contracts with a budget in excess of \$25,000

### ***Acceptable Certifications:***

State of California Department of General Services (DGS) SBE Program, California United Certification Program DBE certification, *City and County of San Francisco Local Business Enterprise (LBE) as certified by the Contract Monitoring Division (CMD) Directory Certification Unit, Alameda County Small Local and Emerging Business (SLEB) program as certified by the Alameda County SLEB Certification Unit; as well as any DVBE/LBE/LGBTBE/MBE/SBE/WBE certification from a formal certifying agency in the nine-county Bay Area, provided that the certification can be verified through a searchable database and meets the requirements of the State of California Small Business Program*

### ***Bid/Evaluation Preference:***

#### **Two-tiered:**

An Evaluation Preference of **five percent (5%) or five (5) points** will be applied to the total evaluation when the Proposer meeting specifications commits to **twenty-five percent (25%)** SBE participation for the work  
An Evaluation Preference of **ten percent (10%) or ten (10) points** will be applied to the total evaluation when the Proposer meeting specifications commits to **forty percent (40%)** SBE participation for the work

# Statistics since April 1, 2020

## **30 Procurements have been issued since April 1, 2020**

- ❖9 were federally funded
- ❖12 were issued with the SBE Program
- ❖9 were either A&E, ABAG, or a mini-procurement off a bench that did not yet have the SBE Program applied
- ❖11 Contracts have been issued since April 1, 2020 with the SBE preference being applied

## Recommended Action:

Instruct staff to develop the SBE Program documentation and resolution to be presented to the Finance Committee and Executive Board to seek approval and adoption of the program.

# Questions?