

ABAG PUBLICLY OWNER ENERGY RESOURCES (POWER)

ABAG POWER is an "Energy Service Provider (ESP)", aggregating the natural gas requirements of its members as allowed by the California Public Utilities Commission (CPUC) and purchasing gas directly from natural gas producers that offer competitive prices and reliable supply. POWER purchases natural gas on behalf of its members and arranges for delivery to the Pacific Gas and Electric (PG&E) system for distribution. The goal of POWER's Natural Gas Program is to provide both cost savings and price stability.

Highlights of the ABAG POWER financial statements include:

- > POWER serves a total of 764 core accounts and three noncore accounts as of June 30, 2020.
- POWER's current strategy for purchasing natural gas consists exclusively of short-term, index-based purchases at three market locations
- > The extent to which the coronavirus may impact business activity will depend on future developments.



Agenda Item 4.c. - FY 2019-20 ABAG POWER Financial Reports and Audit Results

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June 30, 2020	
ASSETS	
Current assets:	
Cash	\$ 2,883,33
Due from other government	27,56
Accounts receivable	417,35
Interest receivable	6,37
Prepaid items	3,96
Natural gas inventory	55,03
TOTAL ASSETS	3,393,62
LIABILITIES	
Current liabilities:	
Accounts payable	422,56
Due to other government	26,78
Unearned revenue	943,49
Total current liabilities	1,392,84
Non-current liabilities:	
Deposits from members	2,000,78
Total non-current liabilities	2,000,78
TOTAL LIABILITIES	3,393,62
NET POSITION	<u>s</u> -
See accompanying note	es to financial statements

- Cash and investments increased by \$832,269 from FY 2018-19 (page 4). Primarily a result of member payments for estimated natural gas costs.
- ➤ In FY 2019-20, there was an excess of revenues over expenses in the amount of \$943,494, which will be returned to the members as true-up adjustments in billings during the next fiscal year..
- Working capital deposits remained at \$2,000,785 as there are no new members/participants.
- POWER's financial reporting model reflects all surpluses and deficits as liabilities to or receivables from its members, therefore the net position remained at zero on June 30, 2020.

Sale of natural gas \$ 6,811,627 9,205 TOTAL OPERATING REVENUE 6,820,832 PG&E Passthrough 4,403,853 Contracted salaries and benefits 211,300 Professional fees 110,183 Overhead 121,718 23,001 6,851,665 TOTAL OPERATING EXPENSES OPERATING LOSS (30,833)

ABAG Publicly Owned Energy Resources Statement of Revenue, Expenses and Changes in Net Position For the Year Ended June 30, 2020

OPERATING REVENUE

TOTAL NONOPERATING REVENUE

CHANGE IN NET POSITION

TOTAL NET POSITION - BEGINNING

TOTAL NET POSITION - ENDING

See accompanying notes to financial statements

30,833

- In comparison to the prior year, operating revenues decreased by \$717,455, as a result of a decrease in the sale of natural gas to members.
- Operating expenses decreased by \$742,839, mainly due to lower market price of natural gas and decrease in usage. The decrease in usage can be attributed to warmer weather on average, and intermittent public facility closures due to the COVID-19 pandemic.
- POWER paid MTC \$333,018 for administrative support services in accordance with the ABAG-MTC Contract for Services for the fiscal year ended June 30, 2020.