Clipper Activities, July 2017 to May 2018

BART Fee Surcharge and Youth Age Change Campaign

MTC worked closely with BART on a campaign to promote BART's new paper ticket surcharge and the change in the maximum age for youth discounts to 18, effective January 1, 2018 – adult customers now pay an additional 50 cents on every one-way ride using a paper ticket (youth pay a 25-cent surcharge, and senior and disabled riders pay a 19-cent surcharge).

MTC's contribution to the campaign consisted primarily of outreach, where we provided free adult Clipper cards. Working closely with BART, we completed 29 outreach events, at which we distributed 8,690 cards (see Table 1 for distribution by event). Tracking of usage of cards for one month following distribution shows high percentage of unique cards used and also a high rate of use. MTC also produced a "quick start" guide for outreach ambassadors to give customers along with their free card.



Table 1: Results of BART Fare Policy Change Outreach Activities

	Event	City	Adult Cards	Senior Cards	Customer Contacts
1	La Clinica de la Raza*	Pittsburg	92	9	101
2	Richmond BART Station**	Richmond	218	2	220
3	Coliseum BART Station**	Oakland	282	0	282
4	West Oakland Station**	Oakland	341	4	345
5	Spanish Speaking Citizens Foundation*	Oakland	40	0	40
6	Dublin/Pleasanton Station	Pleasanton	730	15	745
7	Bay Fair Station**	Bay Fair	429	9	438
8	Family Bridges*	Oakland	109	46	155
9	Hayward Station**	Hayward	741	8	749
10	MacArthur Station**	Oakland	349	5	354
11	El Cerrito del Norte Station**	El Cerrito	245	4	249
12	TNDC, Kelley Cullen Community*	SF	57	7	64
13	Richmond Main Street*	Richmond	106	21	127
14	TNDC, Ambassador Hotel*	SF	42	14	56
15	Concord Station**	Concord	361	5	366
16	Mission Neighborhood Centers*	SF	50	7	57
17	Compass Family Services*	SF	18	0	18
18	Ashby Station**	Berkeley	232	11	243
19	16 th Street Mission Station**	SF	399	2	401

20	Pittsburg/Bay Point Station**	Pittsburg	628	5	633
21	Balboa Park Station**	SF	561	5	566
22	Downtown Berkeley Station**	Berkeley	191	4	195
23	Bay Area Rescue Mission*	Richmond	48	4	52
24	Daly City Station**	Daly City	250	11	261
25	Powell St. Station	SF	475	7	482
26	Walnut Creek Station	Walnut Ck	472	16	498
27	South Hayward BART**	S. Hayward	420	4	424
28	Oakland Coliseum A's vs. Giants	Oakland	275	5	280
29	Fremont BART	Fremont	288	11	299
			8,449	241	8,700

Table 2: Usage of Cards Distributed in BART Fare Differential Outreach, One Month After Distribution*

Events	29
Cards Distributed	8,624
Unique cards used for fare payment	2,845
% Cards used for fare payment	33.0%
Fare payment transactions	43,588
Fare payments per card distributed	5.05
Fare payments per card used	15.3

^{*}Analysis excludes some cards from last event

Future of Clipper, Phase 2

MTC implemented Phase 2 of public engagement on C2, the next-generation Clipper system, throughout 2017. Phase 1 was completed in fiscal year 2014-15 and included an online opt-in survey, selected stakeholder interviews, presentations at regional and transit agency advisory group meetings, and opportunities to submit comments via email and phone. It also included creation of the FutureofClipper.com website, in multiple languages, as the central resource for public engagement opportunities for Clipper and to let people know that they can provide input into the design of the next-generation Clipper system on an ongoing basis.

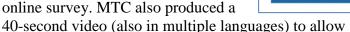
For Phase 2, MTC provided multiple opportunities for members of the public to provide feedback. MTC:

- Accepted comments via email, voicemail and social media on the draft RFP specifically (February 28-April 3, 2017) and on an ongoing basis (throughout 2017);
- Held focus groups to help develop an online opt-in survey (March 9 and 14, 2017);
- Conducted an opt-in, non-representative online survey with 8,735 responses to solicit public input on specific issues (April 17-June 1, 2017);
- Interviewed 19 stakeholders regarding accessibility, low-income access and transit benefit programs; and
- Conducted an intercept survey of 1,088 non-Clipper users to identify barriers to Clipper usage and test concepts for improvements in the next generation of Clipper.

Respondents could provide feedback in multiple languages, and MTC produced outreach materials in English, Spanish, Chinese and Vietnamese. MTC developed a summary of the draft Request for

Proposals for a System Integrator to help the public understand the document. The summary was produced in English, Spanish, Chinese and Vietnamese.

To promote the opt-in survey, MTC ran digital advertising in Spanish, Chinese and Vietnamese. MTC produced a take-one in four languages, and updated the four-language FutureofClipper.com website with information about the opportunity to participate in the online survey. MTC also produced a



MTC and the transit agencies to promote the online survey via social media.

The English version is here: https://youtu.be/12uXgJVHULg.

Despite variations in types of participants and level of engagement, the results were fairly consistent:

• Transit agencies serve diverse customers, and each has personal preferences or needs around transit payment.

Summary of Draft RFP

Ca Tóm lược dự thảo RFP

Resumen del borrador de la solicitud de presentación de propuestas

- Many have a strong interest in using Clipper for more than fixed-route transit.
- Transit riders want to be able to add value on the go and use it immediately.
- People want more information than less, and most are comfortable with self-service approaches to customer service.
- Transit riders would like a regional fare policy that provides discounts for use across multiple transit agencies.

Community-Based Organization Free Card Distribution

As a policy, MTC provides cards with no fee to community-based organizations serving low-income and limited English-proficient individuals. Normally the per-card fee is \$3. Since July 2017, MTC has approved the distribution of free cards to the following organizations:

Organization	Quantity
Albany Community Resource Center	25-50
Albert Schweitzer Foundation	12
Bay Area Rescue Mission	50
Community on Shelterless	150
Contra Costa County Probation Department	100
Education Outside	56

50
50-75
TBD*
50
20
30
25
20
50
750
25

^{*}This organization requested and received approval to order on an ongoing basis.

Clipper Activities, June 2018 through June 2020

BART National Night Out

MTC supports BART's National Night Out every August and did so again in 2018. Locations are selected by BART to support underserved customers. MTC provided multilingual outreach staff at these events.

	Event	City	Adult	Senior	Customer
			Cards	Cards	Contacts
1	North Berkeley BART	Berkeley	37	1	90
2	Colma BART	Colma	11	0	76
3	Powell St. BART	San Francisco	91	8	220
4	12 th St. BART	Oakland	56	0	120
5	East Dublin/Pleasanton BART	Pleasanton	38	2	62
6	Pleasant Hill BART	Pleasant Hill	27	3	42
			260	14	610

Clipper Works for You – VTA

As part of a larger campaign focusing on financial savings from using Clipper, in September and October 2018 MTC held 44 outreach events targeting SFMTA and AC Transit riders. Ads in English, Spanish and Chinese were used, and all outreach events featured multilingual staff.

	Event	City	Adult	Senior	Customer
		-	Cards	Cards	Contacts
1	Redwood City Transit Center				
	on Winslow	Redwood City	37	0	90
2	Daly City BART, Bus stops	Daly City	42	0	220
3	Colma BART, Bus stops	Colma	50	2	290
4	Hillsdale Shopping Center	San Mateo	5	0	53
5	Millbrae BART, bus stops	Millbrae	10	0	120
6	Redwood City Transit Center				
	on Winslow	Redwood City	35	0	134
7	Redwood City Transit Center				
	on Winslow	Redwood City	63	0	185
8	Daly City BART, Bus stops	Daly City	41	0	75
9	Colma BART, Bus stops	Colma	18	0	65
10	Daly City BART, Bus stops	Daly City	67	0	265
11	Eastridge Transit Center	San Jose	12	3	106
12	Valley Fair Transit Center	Santa Clara	7	0	37
13	Ohlone Chynoweth Light Rail	San Jose	10	0	115
14	Civic Center Light Rail, VTA,				
	SJ	San Jose	37	1	135
15	Tasman Light Rail & Caltain				
	Station	San Jose	28	1	155
16	San Antonio Transit Center	Mountain View	16	0	90

17	Santa Clara Transit Center	Santa Clara	55	0	140
18	Great Mall Transit Center	Milpitas	25	1	81
19	Sunnyvale Transit Center	Sunnyvale	23	0	73
20	Downtown San Jose Transit				
	Mall	San Jose	24	0	232
21	Great Mall Transit Center	Milpitas	17	0	54
22	Palo Alto Transit Center	Palo Alto	30	0	102
23	Mountain View Transit Center,				
	600 W Evelyn Ave	Mountain View	9	0	62
24	Alum Rock Transit Center	San Jose	8	0	52
25	Santa Clara Transit Center	Santa Clara	35	0	184
26	San Jose Diridon Station, 65				
	Cahill St	San Jose	28	0	135
27	Sunnyvale Transit Center	Sunnyvale	33	0	142
28	Downtown San Jose Transit				
	Mall	San Jose	14	1	109
29	Palo Alto Transit Center	Palo Alto	12	0	114
30	Mountain View Transit Center	Mountain View	24	0	260
31	Eastridge Transit Center	San Jose	29	1	137
32	Great Mall Transit Center	Milpitas	50	5	175
33	Palo Alto Transit Center	Palo Alto	38	3	112
34	Alum Rock Transit Center	San Jose	26	2	80
35	San Jose Diridon Station	San Jose	29	0	110
36	Eastridge Transit Center	San Jose	46	0	185
37	Main and Hale Transit Center	Morgan Hill	16	0	65
38	Santa Teresa Transit Center	San Jose	43	0	133
39	Winchester Light Rail	Campbell	27	0	140
40	Valley Fair Transit Center	Santa Clara	46	1	160
41	SF 4th and King	San Francisco	35	0	60
42	SF 4th and King	San Francisco	147	0	335
43	SF 4th and King	San Francisco	100	1	307
44	SF 4th and King	San Francisco	39	0	256
			1,486	22	6,130

Richmond Ferry Outreach

In January 2019, MTC worked with the Water Emergency Transportation Authority (WETA) to launch the new San Francisco Bay Ferry Service from Richmond to San Francisco. MTC conducted seven outreach events in the morning over a two-week period, accompanying WETA staff who were handing out schedules and promotional giveaways.

	Event	City	Adult	Senior	Customer
			Cards	Cards	Contacts
1	Richmond Ferry Terminal	Richmond	27	3	30
2	Richmond Ferry Terminal	Richmond	5	1	6
3	Richmond Ferry Terminal	Richmond	21	0	21

4	Richmond Ferry Terminal	Richmond	11	0	11
5	Richmond Ferry Terminal	Richmond	9	0	9
6	Richmond Ferry Terminal	Richmond	13	0	13
7	Richmond Ferry Terminal	Richmond	5	0	5
			91	4	95

Clipper Works for You - Golden Gate Transit and County Connection

In March and April 2019, MTC conducted 46 outreach events in support of the Clipper Works for you campaign to promote financial savings from Clipper. Ads ran in English and Spanish. MTC provided multilingual outreach staff at these events.

	Event	City	Adult	Senior	Customer
			Cards	Cards	Contacts
1	Concord BART	Concord	43	0	183
2	Pleasant Hill BART	Pleasant Hill	21	0	113
3	San Ramon Transit Center	San Ramon	4	2	42
4	DVC	Walnut Creek	68	1	110
5	Walnut Creek BART	Walnut Creek	18	0	97
6	Golden Gate stop at	San Francisco			
	Temporary Transbay Terminal		8	0	22
7	San Rafael Transit Center	San Rafael	66	1	0
8	Martinez Amtrak	Martinez	7	0	286
9	San Ramon Transit Center	San Ramon	5	0	26
10	Concord BART	Concord	38	3	31
11	San Rafael Transit Center	San Rafael	116	0	226
12	DVC	Walnut Creek	20	0	385
13	San Ramon Transit Center	San Ramon	3	0	138
14	Walnut Creek BART	Walnut Creek	23	3	0
15	Concord BART	Concord	15	1	26
16	Pleasant Hill BART	Pleasant Hill	14	0	157
17	Martinez Amtrak	Martinez	8	0	205
18	GGT-Mission and Fremont	San Francisco	26	0	112
19	San Rafael Transit Center	San Rafael	38	0	25
20	San Rafael Transit Center	San Rafael	58	0	55
21	Concord BART	Concord	22	0	102
22	San Ramon Transit Center	San Ramon	6	0	0
23	GGT at Sansome &	San Francisco			
	Sacramento		13	0	109
24	Pleasant Hill BART	Pleasant Hill	6	0	180
25	Martinez Amtrak	Martinez	12	0	28
26	San Rafael Transit Center	San Rafael	36	1	25
27	Concord BART	Concord	32	0	182
28	Pleasant Hill BART	Pleasant Hill	6	0	95
29	San Ramon Transit Center	San Ramon	1	0	28
30	DVC	Walnut Creek	32	0	57

31	Walnut Creek BART	Walnut Creek	28	1	202
32	Golden Gate stop at	San Francisco			
	Temporary Transbay Terminal		8	0	26
33	San Rafael Transit Center	San Rafael	79	0	120
34	Concord BART	Concord	74	3	145
35	San Ramon Transit Center	San Ramon	8	0	30
36	Golden Gate stop at	San Francisco			
	Temporary Transbay Terminal		0	0	25
37	Pleasant Hill BART	Pleasant Hill	13	0	52
38	Walnut Creek BART	Walnut Creek	35	3	110
39	San Rafael Transit Center	San Rafael	50	0	95
40	San Rafael Transit Center	San Rafael	33	0	82
41	DVC	Walnut Creek	22	0	74
42	Walnut Creek BART	Walnut Creek	12	1	109
43	Golden Gate stop at Sansome /	San Francisco			
	Sacramento		17	0	26
44	Walnut Creek BART	Walnut Creek	4	0	106
45	Concord BART	Concord	41	0	95
46	San Rafael Transit Center	San Rafael	39	0	71
			1,228	20	4,413

BART National Night Out

MTC supports BART's National Night Out every August and did so again in 2019. Locations are selected by BART to support underserved customers. MTC provided multilingual outreach staff at these events.

	Event	City	Adult	Senior	Customer
			Cards	Cards	Contacts
1	16th BART	San Francisco	75	1	150
2	Richmond BART	Richmond	45	0	100
3	Castro Valley BART	Castro Valley	23	2	47
4	Fruitvale BART	Oakland	125	3	190
5	Balboa Park BART	San Francisco	38	0	185
6	16th BART	San Francisco	75	1	150
			306	6	672

Clipper Works for You – SFMTA and AC Transit

As part of a larger campaign focusing on financial savings from using Clipper, MTC held 41 outreach events targeting SFMTA and AC Transit riders. Ads in English, Spanish and Chinese were used, and all outreach events featured multilingual staff.

	Event	City	Adult Cards	Senior Cards	Customer Contacts
1	Hilltop Mall bus stops, Shane	Richmond	1.7	0	7.4
	& Hilltop Mall Rd		17	0	74

2	Geary and Park Presidio bus	San Francisco			
2	stops	San Trancisco	49	0	220
3	Shattuck and University bus	Berkeley	12	- U	220
	stops	Berkeley	42	0	140
4	Divisadero and California bus	San Francisco	12		110
•	stops		5	0	105
5	West Oakland BART bus stops	Oakland	22	0	156
6	Hayward BART bus stops	Hayward	39	3	155
7	Transbay Terminal Muni stops	San Francisco	23	0	75
8	El Cerrito Plaza AC Transit	El Cerrito			, ,
	bus stops		6	0	45
9	Coliseum BART bus stops	Oakland	54	0	190
10	West Portal Muni Metro	San Francisco			
	station and bus stops		64	0	250
11	14th and Broadway bus stops	Oakland	10	0	80
12	San Leandro BART bus stops	San Leandro	85	0	200
13	Van Ness and Geary bus stops	San Francisco	32	0	93
14	Rockridge BART bus stops	Oakland	14	1	99
15	19th and Lincoln bus stop	San Francisco	8	0	65
16	Fruitvale BART bus stops	Oakland	18	2	85
17	Van Ness Muni Metro station	San Francisco			
	and bus stops		25	0	160
18	Eastmont Transit Center,	Oakland			
	Foothill Blvd. and 73rd Ave.,		19	0	70
19	3rd St. and 20th/22nd Streets	San Francisco			
	bus stops		27	0	160
20	Broadway and Berkeley Way	Oakland			
	bus stops		47	0	140
21	MacArthur BART bus stops	Oakland	9	0	94
22	Forest Hill Muni Metro station	San Francisco			
	and bus stops		17	0	49
23	Warm Springs/South Fremont	Fremont			
	AC Transit bus stops		12	0	89
24	Parnassus and 3rd Ave - UCSF	San Francisco			
	bus stops		25	0	42
25	International Blvd./ 82nd Ave.	Oakland			
	bus stops		16	0	88
26	5th Street and Harrison/Bryant	San Francisco			
	bus stops		15	0	80
27	El Cerrito del Norte AC	El Cerrito		_	
	Transit bus stops		42	0	175
28	Newpark Mall, Newpark Mall	Newark		_	
	Dr.		7	0	50
29	Divisadero and Geary bus	San Francisco			^ -
	stops		64	0	95

30	Fruitvale Ave. and MacArthur	Oakland			
	bus stops		14	0	67
31	Van Ness and	San Francisco			
	Sacramento/Clay bus stops		16	0	80
32	South Hayward BART AC	Hayward			
	Transit bus stops		50	1	85
33	Union City BART AC Transit	Union City			
	bus stops		66	0	105
34	Foothill Square bus stops,	Oakland			
	MacArthur/Foothill and				
	106th/108 th		9	0	68
35	Van Ness and	San Francisco			
	Chestnut/Lombard bus stops		14	0	75
36	Bay Fair BART bus stops	San Leandro	19	0	95
37	16th St. and Mission bus stops	San Francisco	134	0	285
38	Hesperian and West Tennyson	Hayward			
	bus stops		18	0	65
39	Mason and Geary/O'Farrell bus	San Francisco			
	stops		43	0	125
40	Fremont BART AC Transit	Fremont			
	bus stops		34	0	155
41	Daly City BART bus stops	Daly City	114	1	253
	-		1,344	8	4,782

BART Clipper-Only Pilot

In summer 2019, BART decided to convert ticket machines to sell only Clipper cards instead of paper tickets. BART decided to conduct a pilot at four stations: 19th Street Oakland, Embarcadero, Powell St., and Downtown Berkeley. MTC provided support at 14 outreach events, providing multilingual outreach staff. Volume was extremely high at these events, so card distribution and customer contact numbers are rounded.

	Event	City	Adult	Senior	Customer
			Cards	Cards	Contacts
1	19 th Street	Oakland	200	5	150
2	19 th Street	Oakland	517	5	450
3	19 th Street	Oakland	464	5	350
4	Embarcadero	San Francisco	1500	0	500
5	Embarcadero	San Francisco	1000	0	360
6	Embarcadero	San Francisco	1000	0	390
7	Embarcadero	San Francisco	1000	0	360
8	Embarcadero	San Francisco	1001	0	320
9	Powell St.	San Francisco	2000	3	800
10	Powell St.	San Francisco	2000	0	700
11	Powell St.	San Francisco	2000	0	600
12	Downtown Berkeley	Berkeley	500	1	250

13	Downtown Berkeley	Berkeley	500	0	150
14	Downtown Berkeley	Berkeley	550	4	200
			14,232	23	5,580

Community-Based Organization Free Card Distribution

As a policy, MTC provides cards with no fee to community-based organizations serving low-income and limited English-proficient individuals. Normally the per-card fee is \$3. Between June 2018 and June 2020, MTC has approved the distribution of free cards to the following organizations:

Organization	Number of Cards Requested
Birth and Beyond Woman's center	100
SF General Hospital	200
THE CHURCH ON THE CORNER	28
New Bridge Foundation	20
Contra Costa Interfaith Housing	38
PATMA	30
The Suitcase Clinic	200
ALAMEDA COUNTY DEPUTY SHERIFF ACITIVITIES LEAGUE	25
Safe Alternative to Violent Environments	20
Congregation Emanu-el	252
North Marin Community Services	10
Central City Hospitality House	150
Fesco Family Emergency Shelter Coalition	100
Ruby's Place	20
Shelter Inc	25
Abode Services	40
Asian Pacific Islander Legal Outreach	250
City Of County of San Francisco Department of Adult Probation	30
Mills-Peninsula Health Services, San Mateo	100
San Francisco Unified School District	15
Brighter Beginnings	20
Community & Youth Outreach Inc.	40
Contra Costa County Probation	100
Abode Services	30
Catholic Charities of Santa Rosa	17
Faphael House	100
Resources for Community Development/ Affordable Housing Property	
Developers	80
Lao Family Community Development	50
Native American Health Center	20
African Advocacy Network	50
Amador Institute	50
Code Tenderloin	120

NAACP	50
Native American Health Center	20
Skyline College	600
The Center for Employment Opportunities	50
The Family Violence Law Center	20
Resources for Community Development	77
Community Action Partnership of Sonoma County	50
Fair Oaks Community Center	100
Rubicon Program	100
The Bread Project	100
The Law Foundation of Silicon Valley	10
Tri-Valley Haven	50
SEO Scholars	60
St Catherine of Siena	50
Stanford Social Work	30
Tiburcio Vaquez Health Center	100
Arriba Juntos	50
Drug Safe Solano	50
UC Berkeley	60
SHELTER, Inc.	40
Social Advocates for Youth	50
Next Step	20
Baycat.org	15