

**Metropolitan Transportation Commission**  
**Service Authority for Freeways and Expressways**  
**Operations Committee**

May 8, 2020

Agenda Item 4e

**Contract – Freeway Service Patrol Automatic Vehicle Locator (AVL) System:  
XenaTech (\$500,000)**

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**Subject:** Contract Approval – FSP AVL System: XenaTech (\$500,000).

**Background:** With its fleet of over 90 tow trucks and almost 200 drivers logging an average of 9,000 assists per month, the Freeway Service Patrol (FSP) program provides quick incident response to keep freeways flowing during peak commute hours. To effectively manage the program's resources and ensure they are being deployed appropriately, program administrators utilize an AVL system. This system tracks tow truck movements via onboard GPS devices to ensure tow contractor compliance, captures assist data, manages merchandise requests, allows for the submittal of trouble tickets and allows for the generation of tow invoices.

In March 2014, the Operations Committee approved a competitively-procured contract with Los Alamos Technical Associates (LATA) for FSP AVL services through June 30, 2020, with an option on the part of MTC to extend through June 30, 2025. LATA has made a business decision to stop supporting the system rather than pursue the option to extend the MTC contract. Instead, LATA prefers to allow the work unit within the company that is responsible for hosting and providing software services to MTC to spin off into a newly formed company named XenaTech. The newly formed entity, XenaTech, is comprised of the same staff that MTC staff have been working with to host and support the current FSP AVL System.

AVL systems such as these are complex and designed to be used for a long period, and since the LATA unit (XenaTech) is high performing and the system itself is working as expected, staff recommends moving forward with utilizing this system for a five-year period under a sole source contract with XenaTech. If the proposed contract is approved, FSP staff will start preparing specifications for a competitive procurement for our next AVL system in 2024 with the intent of awarding a new contract in 2025.

The scope of work to be completed under the proposed contract with XenaTech includes ongoing technical support, server hosting, maintenance and the development of future software features through June 30, 2025 for the Bay Area FSP program to support its operational need to manage the tow fleet.

XenaTech is neither a small business enterprise nor a disadvantaged business enterprise and has no subcontractors.

The FSP Program is authorized by California Street & Highways Code Sections 2560-2565 and MTC/SAFE receives dedicated funds from vehicle registration fees, the State Highway Account and Senate Bill 1 for this purpose. The work to be accomplished by XenaTech is essential in the implementation of the FSP program, including: tracking of the FSP fleet for purposes of dispatching and

contract compliance, invoicing, supplies/inventory, managing public comments and a trouble ticket system for telecommunications repair. There are sufficient funds set aside in the FY 2019-20 SAFE Capital Program to fully fund this contract action over the next five fiscal years.

**Issues:** None identified.

**Recommendation:** Staff recommends that this Committee authorize the Executive Director or designee to negotiate and enter into a sole source contract with XenaTech to provide technical support for an AVL system as described above, in an amount not to exceed \$500,000.

**Attachments:** None

  
Therese W. McMillan

## REQUEST FOR COMMITTEE APPROVAL

### Summary of Proposed Contract

Work Item No.: 6032

Consultant: XenaTech  
Albuquerque, NM

Work Project Title: Freeway Service Patrol Automatic Vehicle Locator (AVL) System

Purpose of Project: Develop and integrate customized automatic vehicle locator system to facilitate Freeway Service Patrol operations.

Brief Scope of Work: Maintaining the current AVL system by server hosting and integration with the California Highway Patrol Computer Aided Dispatch

Project Cost Not to Exceed: \$500,000

Funding Source: SAFE

Fiscal Impact: Sufficient funds are set aside in the SAFE Capital Program, as included in the adopted FY 2019-20 SAFE budget, to fully fund this contract action over the next five fiscal years.

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a sole source contract with XenaTech for technical support for an AVL system for the purposes described above and in the Operations Committee Summary Sheet dated June 12, 2020 and that the Chief Financial Officer is authorized to set aside funds for such contract in the amount set forth above.

Operations Committee: \_\_\_\_\_  
Dave Cortese, Chair

Approved: Date: June 12, 2020