

**Metropolitan Transportation Commission
Operations Committee**

May 8, 2020

Agenda Item 4b

Contract – Freeway Service Patrol (FSP) Beat 27: Bay Area Tow Inc. (\$1,867,000)

Subject: Contract – FSP Beat 27 Bay Area Tow Inc. (\$1,867,000).

Background: On June 26, 2018, a Request for Qualifications Bid Invitation (RFQBI) was released to procure towing services on 13 different beats, including Beat 27 in Alameda County on Interstate 580 from Interstate 980 in Oakland to Foothill Drive in Dublin (map attached). As a result of the RFQBI, Beat 27 received one bid from Palace Garage Inc. to which the contract for towing services was awarded. In January, six months after commencement of the contract, Palace Garage, Inc. notified MTC that it would be selling its business effective March 31, 2020.

In light of this, on March 10, 2020 MTC SAFE issued an Invitation for Bids (IFB) to bidders that had passed the final qualification step from the June 26, 2018 RFQBI and that currently operate FSP certified tow yards within 30 minutes driving time from Beat 27.

Two existing FSP tow contractors, both of which met the above qualifications, submitted bids in response to the IFB. The IFB required the awarded contractor to provide three FSP vehicles to service Beat 27 from 6:00-10:00 AM and 3:00-7:00 PM, Monday through Friday. Total FSP service hours are approximately 19,250. The lowest hourly rate bid as a result of this IFB was submitted by Bay Area Tow Inc.: \$95.36 for Fiscal Year (FY) 2019-2020, \$97.36 for FY 2020-2021, \$99.36 for FY 2021-2022, and \$101.36 for FY 2022-2023.

Bay Area Tow Inc. is neither a small business nor a disadvantaged business enterprise and does not have subcontractors.

The FSP Program is authorized by California Street & Highways Code Sections 2560-2565, and MTC SAFE receives dedicated funds from vehicle registration fees and Senate Bill 1 for this purpose. There are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake this contract. Funding for this contract is included in the adopted FY 2019-20 MTC SAFE budget, and there are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake this contract through FY 2022-23.

Recommendation: Staff recommends that this Committee authorize the Executive Director or designee to negotiate and enter into a two-year contract with Bay Area Tow Inc. for Beat 27 in an amount not to exceed \$1,867,000.

Attachments: Attachment A: Map of Beat 27 Service Areas


Therese W. McMillan

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract

Work Item No.:	6032
Consultant:	Bay Area Tow Inc. Richmond, CA
Work Project Title:	Freeway Service Patrol (FSP) Tow Operations
Purpose of Project:	Incident Management and Congestion relief. Beat 27 provides FSP towing service on Interstate 580 from Interstate 980 in Oakland to Foothill Drive in Dublin. This beat operates within Alameda County
Brief Scope of Work:	Provide tow services during hours of congestion and special events as specified by the FSP Partnership, which includes MTC SAFE, Caltrans, and California Highway Patrol.
Project Cost Not to Exceed:	\$1,867,000
Funding Source:	State, SAFE
Fiscal Impact:	\$ 610,000 is subject to approval of FY 2020-21 agency budget \$ 622,000 is subject to approval of FY 2021-22 agency budget \$ 635,000 is subject to approval of FY 2022-23 agency budget
Motion by Committee:	That the Executive Director or designee is authorized to negotiate and enter into a contract not to exceed the amounts indicated with Bay Area Tow Inc. for Freeway Service Patrol Towing Services as described herein and in the Operations Committee Summary Sheet dated May 8, 2020 and the Chief Financial Officer is authorized to set aside \$1,867,000 for such contract in the yearly amounts provided above, with such amounts subject to approval of such fiscal years' budgets.
Operations Committee:	<hr/> Dave Cortese, Chair
Approved:	May 8, 2020

Beat 27 - Bay Area Freeway Service Patrol

