	ABAG Combined Operating Budget			
	Approved Budget FY 2019-20	**Draft Budget** FY 2020-21	**Difference**	**Change %** Inc./(Dec.)
Revenue				
Membership Dues	$ 2,882,875	$ 2,946,748	$ 63,873	2%
Interest Revenue	48,000	50,000	2,000	4%
Grant Revenue	79,138,016	58,649,775	(20,488,241)	-26%
REAP Grant	23,700,000	20,250,000	(3,450,000)	-15%
Other Revenue	1,352,750	1,025,000	(327,750)	-24%
Total Revenue	**107,121,641**	**82,921,523**	**(24,200,118)**	**-23%**
Expense				
OPEB	611,000	550,000	(61,000)	-10%
PERS	2,025,000	1,675,000	(350,000)	-17%
Travel	44,283	62,580	18,297	41%
General Assembly Conference Exps	20,000	25,000	5,000	25%
Conference/Trning Exps & Fees	14,500	35,000	20,500	141%
Meals	21,977	69,800	47,823	218%
Advertising/Public Awareness	100,000	100,000	-	0%
Beale Assessments	348,400	359,000	10,600	3%
Software Licenses	500	250	(250)	-50%
Memberships	38,500	70,500	32,000	83%
Consultant/Professional Fees	8,425,978	5,845,884	(2,580,094)	-31%
REAP Subrecipient	2,450,000	2,450,000	-	0%
REAP General	17,800,000	17,800,000	-	0%
Single Family Incentive	5,402,020	3,804,923	(1,597,097)	-30%
Multi Family Incentive	3,750,000	3,825,000	75,000	2%
Green Labeling Incentive	-	500,000	500,000	N/A
Commercial Incentives	950,640	1,387,121	436,481	46%
Pass-through/Contrib-Othr Agencies	24,439,185	24,328,362	(110,823)	0%
Supplies	7,179	6,000	(1,179)	-16%
Board Expense	80,000	80,000	-	0%
Audit	230,000	200,000	(30,000)	-13%
Bank Service Charges	20,000	20,000	-	0%
Printing and Reproduction	14,500	15,000	500	3%
Graphics	2,500	2,500	-	0%
Mailing/Postage	5,300	5,760	460	9%
Insurance	150,000	165,000	15,000	10%
Miscellaneous	26,816	56,825	30,009	112%
Total Expenses	**66,978,278**	**63,439,505**	**(3,538,773)**	**-5%**
Staff Cost				
Staff Cost	2,786,719	2,753,135	(33,584)	-1%
Overhead	1,490,554	1,559,959	69,405	5%
Total Staff Cost	**4,277,273**	**4,313,094**	**35,821**	**1%**
Transfers In	1,100,000	125,000	(975,000)	-89%
Transfers (Out)	(4,080,000)	(814,583)	3,265,417	-80%
Total Expense and Transfers	**74,235,551**	**68,442,182**	**(5,793,369)**	**-8%**
Depreciation	**-**	**350,000**	**350,000**	**N/A**
Year End Balance	**$ 32,886,090**	**$ 14,129,341**	**$ (18,756,749)**	**-57%**

ABAG Administration

	Approved Budget FY 2019-20	Draft Budget FY 2020-21	Difference	Change % Inc./(Dec.)
Revenue				
Membership Dues	$ 2,882,875	$ 2,946,748	$ 63,873	2%
Interest Revenue	48,000	50,000	2,000	4%
REAP Grant	23,700,000	20,250,000	(3,450,000)	-15%
Other Revenue	614,500	550,000	(64,500)	-10%
Total Revenue	**27,245,375**	**23,796,748**	**(3,448,627)**	**-13%**
Expense				
OPEB	611,000	550,000	(61,000)	-10%
PERS	2,025,000	1,675,000	(350,000)	-17%
Travel	3,150	3,500	350	11%
Meals	14,000	14,000	-	0%
General Assembly Conference Exps	20,000	25,000	5,000	N/A
Beale Assessments	348,400	359,000	10,600	3%
Memberships	27,500	60,500	33,000	120%
Consultant/Professional Fees	200,000	382,000	182,000	91%
REAP Subrecipient	2,450,000	2,450,000	-	0%
REAP General	17,800,000	17,800,000	-	0%
Board Expense	80,000	80,000	-	0%
Audit	230,000	200,000	(30,000)	-13%
Bank Service Charges	20,000	20,000	-	0%
Insurance	150,000	165,000	15,000	10%
Miscellaneous	1,000	5,000	4,000	400%
Total Expenses	**23,980,050**	**23,789,000**	**(191,050)**	**-1%**
Transfers In	1,000,000	25,000	(975,000)	-98%
Transfers (Out)	(3,980,000)	(714,583)	3,265,417	-82%
Total Expense and Transfers	**26,960,050**	**24,478,583**	**(2,481,467)**	**-9%**
Surplus/(Deficit) before Depreciation	**285,325**	**(681,835)**	**(967,160)**	**-339%**
Depreciation	**-**	**350,000**	**350,000**	**100%**
Year End Balance	**$ 285,325**	**$ (1,031,835)**	**$ (1,317,160)**	**-462%**

	BayRen - Energy			
	Approved Budget FY 2019-20	**Draft Budget** FY 2020-21	**Difference**	**Change %** Inc./(Dec.)
Revenue				
CPUC Grant	$ 32,402,838	$ 23,215,583	$ (9,187,255)	-28%
Other Grant	424,637	246,692	(177,945)	-42%
Other Revenue	27,350	-	(27,350)	-100%
Total Revenue	**32,854,825**	**23,462,275**	**(9,392,550)**	**-29%**
Expense				
Travel	11,000	15,380	4,380	40%
Conference/Trning Exps & Fees	8,000	10,000	2,000	25%
Meals	4,000	5,000	1,000	25%
Advertising/Public Awareness	100,000	100,000	-	0%
Software Licenses	500	250	(250)	-50%
Memberships	11,000	10,000	(1,000)	-9%
Consultant/Professional Fees	7,281,188	4,341,857	(2,939,331)	-40%
Single Family Incentive	5,402,020	3,804,923	(1,597,097)	-30%
Multi Family Incentive	3,750,000	3,825,000	75,000	2%
Green Labeling Incentive	-	500,000	500,000	N/A
Commercial Incentives	950,640	1,387,121	436,481	46%
Passthru/Contrib-Othr Agncies	8,261,123	7,669,806	(591,317)	-7%
Miscellaneous	25,816	25,000	(816)	-3%
Total Expense	**25,805,287**	**21,694,337**	**(4,110,950)**	**84%**
Staff Cost				
Staff Cost	659,596	746,052	86,456	13%
Overhead	352,803	422,714	69,911	20%
Total Staff Cost	**1,012,399**	**1,168,766**	**156,367**	**15%**
Total Expense	**26,817,686**	**22,863,103**	**(3,954,583)**	**-15%**
Year End Balance	**$ 6,037,139**	**$ 599,172**	**$ (5,437,967)**	**-90%**

	San Francisco Estuary Partnership			
	Approved Budget FY 2019-20	**Draft Budget** FY 2020-21	**Difference**	**Change %** Inc./(Dec.)
Revenue				
Grant Revenue	$ 46,310,541	$ 35,187,500	$ (11,123,041)	-24%
Total Revenue	**46,310,541**	**35,187,500**	**(11,123,041)**	**-24%**
Expense				
Travel	30,133	28,700	(1,433)	-5%
Meals	1,977	800	(1,177)	-60%
Conference/Trning Exps & Fees	6,500	-	(6,500)	-100%
Supplies	7,179	6,000	(1,179)	-16%
Consultant/Professional Fees	714,515	917,027	202,512	28%
Passthru/Contrib-Othr Agncies	16,178,062	16,658,556	480,494	3%
Printing and Reproduction	14,500	15,000	500	3%
Graphics	2,500	2,500	-	0%
Mailing/Postage	5,300	5,760	460	9%
Total Direct Expense	**16,960,666**	**17,634,343**	**673,677**	**4%**
Staff Cost				
Staff Cost	2,063,821	1,910,604	(153,217)	-7%
Overhead	1,103,892	1,082,549	(21,343)	-2%
Total Staff Cost	**3,167,713**	**2,993,153**	**(174,560)**	**-6%**
Total Expense	**20,128,379**	**20,627,496**	**499,117**	**2%**
Surplus/(Deficit) before Transfer	**26,182,162**	**14,560,004**	**(11,622,158)**	**-44%**
Transfer (Out)	**(100,000)**	**(100,000)**	**-**	**0%**
Year End Balance	**$ 26,082,162**	**$ 14,460,004**	**$ (11,622,158)**	**-45%**

San Francisco Estuary Partnership Grant Revenue Summary

Fund Source	Grant Number	LTD Grant	LTD Actual	Encumbrance	Grant Balance Thru FY 2019-20	FY 2020-21 Additional Grant	FY 2020-21 Staff Budget	FY 2020-21 Consultant Budget	FY 2020 - 21 Grant Balance
1336	EPA W999T26201	1,101,943	481,280	146,927	473,735	-	39,933	216,990	216,812
1339	EPA W999T53101	1,509,292	546,538	465,406	497,348	-	86,360	410,987	1
1343	EPA 99T59901	1,935,000	1,445,877	111,349	377,774	662,500	552,165	214,731	273,378
1345	EPA 99T87701	1,481,109	10,005	-	1,471,104	-	311,887	738,239	420,978
1346	EPA 99T93501	489,671	494	-	489,177	-	169,113	232,220	87,844
EPA Total		**6,517,014**	**2,484,194**	**723,682**	**3,309,138**	**662,500**	**1,159,458**	**1,813,167**	**$ 999,013**
1376	DOI C8962434	224,994	89,194	-	135,800	225,000	248,432	69,280	43,088
1377	DOI C8961419	20,000	-	20,000	-	-	-	-	-
DOI Total		**244,994**	**89,194**	**20,000**	**135,800**	**225,000**	**248,432**	**69,280**	**$ 43,088**
2905	DWR 4600010575	7,505,593	4,529,936	2,862,098	113,560	-	57,509	56,050	1
2906	DWR 4600010883	7,681,190	6,404,050	401,218	875,922	-	226,215	134,053	515,654
2907	DWR 4600011486	20,934,168	7,363,170	6,243,457	7,327,540	-	216,089	5,860,307	1,251,144
2913	DWR 4600013248	3,020,000	14,835	-	3,005,165	1,200,000	123,318	2,333,096	1,748,751
DWR Total		**39,140,951**	**18,311,990**	**9,506,773**	**11,322,187**	**1,200,000**	**623,131**	**8,383,506**	**$ 3,515,550**
2305	Caltrans 04-2453	1,661,820	101,146	1,526,368	34,306	-	-	34,306	0
5012	Santa Clara Valley Water Distr	602,532	-	-	602,532	-	235,561	32,387	334,584
2995	Ca Natural Res Agncy U59232	541,365	8,917	485,000	47,448	-	4,585	42,862	1
	State Coastal Conservancy	500,000	-	-	500,000	-	51,781	190,956	257,263
Other Grant Total		**3,305,717**	**110,063**	**2,011,368**	**1,184,286**	**-**	**291,927**	**300,511**	**$ 591,848**
CVA National Collaboration						100,000	-	40,000	60,000
IRWM Prop 1 Round 2 & DACTIP Implementation						29,250,000	-	6,134,545	23,115,455
CVA O&M						100,000	-	90,000	10,000
New Delta Stewardship Council science support grant						550,000	-	128,334	421,666
BWQIF 2020 RFP - GI WQ monitoring with SFEI						1,500,000	-	325,000	1,175,000
BWQIF 2020 RFP - PAHL Phase III						1,400,000	-	300,000	1,100,000
CA Resil CA Resilience Challenge						200,000	-	50,000	150,000
New Grants in FY 2020-21 Total						**33,100,000**	**-**	**7,067,879**	**$ 26,032,121**
BATA Transfer for O.H.							670,205		
Total Revenue		**49,208,676**	**20,995,441**	**12,261,823**	**15,951,411**	**35,187,500**	**2,993,153**	**17,634,343**	**$ 31,181,620**

	San Francisco Estuary - Conference and Programs			
	Approved Budget FY 2019-20	**Draft Budget** FY 2020-21	**Difference**	**Change %** Inc./(Dec.)
Revenue				
Other Revenue	$ 710,900	$ 475,000	$ (235,900)	-33%
Total Revenue	**710,900**	**475,000**	**(235,900)**	**-33%**
Expense				
Meals/Catering	2,000	50,000	48,000	2400%
Travel	-	15,000	15,000	N/A
Conference/Trning Exps & Fees	-	25,000	25,000	N/A
Consultant/Professional Fees	230,275	205,000	(25,275)	-11%
Miscellaneous	-	26,825	26,825	N/A
Total Direct Expense	**232,275**	**321,825**	**89,550**	**39%**
Staff Cost				
Staff Cost	63,302	96,479	33,177	52%
Overhead	33,859	54,696	20,837	62%
Total Staff Cost	**97,161**	**151,175**	**54,014**	**56%**
Surplus/(Deficit) before Transfer	**329,436**	**473,000**	**143,564**	**44%**
Transfers In	**100,000**	**100,000**	**-**	**0%**
Year End Balance	**$ 481,464**	**$ 102,000**	**$ (379,464)**	**-79%**