

ABAG Combined Operating Budget

Approved Budget FY 2019-20	Draft Budget FY 2020-21	Difference	Change % Inc./Dec.
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Revenue

Membership Dues	\$ 2,882,875	\$ 2,946,748	\$ 63,873	2%
Interest Revenue	48,000	50,000	2,000	4%
Grant Revenue	79,138,016	58,649,775	(20,488,241)	-26%
REAP Grant	23,700,000	20,250,000	(3,450,000)	-15%
Other Revenue	1,352,750	1,025,000	(327,750)	-24%
Total Revenue	107,121,641	82,921,523	(24,200,118)	-23%

Expense

OPEB	611,000	550,000	(61,000)	-10%
PERS	2,025,000	1,675,000	(350,000)	-17%
Travel	44,283	62,580	18,297	41%
General Assembly Conference Exps	20,000	25,000	5,000	25%
Conference/Trning Exps & Fees	14,500	35,000	20,500	141%
Meals	21,977	69,800	47,823	218%
Advertising/Public Awareness	100,000	100,000	-	0%
Beale Assessments	348,400	359,000	10,600	3%
Software Licenses	500	250	(250)	-50%
Memberships	38,500	70,500	32,000	83%
Consultant/Professional Fees	8,425,978	5,845,884	(2,580,094)	-31%
REAP Subrecipient	2,450,000	2,450,000	-	0%
REAP General	17,800,000	17,800,000	-	0%
Single Family Incentive	5,402,020	3,804,923	(1,597,097)	-30%
Multi Family Incentive	3,750,000	3,825,000	75,000	2%
Green Labeling Incentive	-	500,000	500,000	N/A
Commercial Incentives	950,640	1,387,121	436,481	46%
Pass-through/Contrib-Othr Agencies	24,439,185	24,328,362	(110,823)	0%
Supplies	7,179	6,000	(1,179)	-16%
Board Expense	80,000	80,000	-	0%
Audit	230,000	200,000	(30,000)	-13%
Bank Service Charges	20,000	20,000	-	0%
Printing and Reproduction	14,500	15,000	500	3%
Graphics	2,500	2,500	-	0%
Mailing/Postage	5,300	5,760	460	9%
Insurance	150,000	165,000	15,000	10%
Miscellaneous	26,816	56,825	30,009	112%
Total Expenses	66,978,278	63,439,505	(3,538,773)	-5%

Staff Cost

Staff Cost	2,786,719	2,753,135	(33,584)	-1%
Overhead	1,490,554	1,559,959	69,405	5%
Total Staff Cost	4,277,273	4,313,094	35,821	1%

Transfers In	1,100,000	125,000	(975,000)	-89%
Transfers (Out)	(4,080,000)	(814,583)	3,265,417	-80%

Total Expense and Transfers	74,235,551	68,442,182	(5,793,369)	-8%
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Depreciation	-	350,000	350,000	N/A
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Year End Balance	\$ 32,886,090	\$ 14,129,341	\$ (18,756,749)	-57%
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ABAG Administration

Approved Budget
FY 2019-20

Draft Budget
FY 2020-21

Difference

Change %
Inc./Dec.)

Revenue

Membership Dues	\$ 2,882,875	\$ 2,946,748	\$ 63,873	2%
Interest Revenue	48,000	50,000	2,000	4%
REAP Grant	23,700,000	20,250,000	(3,450,000)	-15%
Other Revenue	614,500	550,000	(64,500)	-10%
Total Revenue	27,245,375	23,796,748	(3,448,627)	-13%

Expense

OPEB	611,000	550,000	(61,000)	-10%
PERS	2,025,000	1,675,000	(350,000)	-17%
Travel	3,150	3,500	350	11%
Meals	14,000	14,000	-	0%
General Assembly Conference Exps	20,000	25,000	5,000	N/A
Beale Assessments	348,400	359,000	10,600	3%
Memberships	27,500	60,500	33,000	120%
Consultant/Professional Fees	200,000	382,000	182,000	91%
REAP Subrecipient	2,450,000	2,450,000	-	0%
REAP General	17,800,000	17,800,000	-	0%
Board Expense	80,000	80,000	-	0%
Audit	230,000	200,000	(30,000)	-13%
Bank Service Charges	20,000	20,000	-	0%
Insurance	150,000	165,000	15,000	10%
Miscellaneous	1,000	5,000	4,000	400%
Total Expenses	23,980,050	23,789,000	(191,050)	-1%

Transfers In	1,000,000	25,000	(975,000)	-98%
Transfers (Out)	(3,980,000)	(714,583)	3,265,417	-82%

Total Expense and Transfers	26,960,050	24,478,583	(2,481,467)	-9%
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Surplus/(Deficit) before Depreciation	285,325	(681,835)	(967,160)	-339%
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Depreciation	-	350,000	350,000	100%
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Year End Balance	\$ 285,325	\$ (1,031,835)	\$ (1,317,160)	-462%
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BayRen - Energy

	Approved Budget FY 2019-20	Draft Budget FY 2020-21	Difference	Change % Inc./((Dec.))
Revenue				
CPUC Grant	\$ 32,402,838	\$ 23,215,583	\$ (9,187,255)	-28%
Other Grant	424,637	246,692	(177,945)	-42%
Other Revenue	27,350	-	(27,350)	-100%
Total Revenue	32,854,825	23,462,275	(9,392,550)	-29%
Expense				
Travel	11,000	15,380	4,380	40%
Conference/Trning Exps & Fees	8,000	10,000	2,000	25%
Meals	4,000	5,000	1,000	25%
Advertising/Public Awareness	100,000	100,000	-	0%
Software Licenses	500	250	(250)	-50%
Memberships	11,000	10,000	(1,000)	-9%
Consultant/Professional Fees	7,281,188	4,341,857	(2,939,331)	-40%
Single Family Incentive	5,402,020	3,804,923	(1,597,097)	-30%
Multi Family Incentive	3,750,000	3,825,000	75,000	2%
Green Labeling Incentive	-	500,000	500,000	N/A
Commercial Incentives	950,640	1,387,121	436,481	46%
Passthru/Contrib-Othr Agncies	8,261,123	7,669,806	(591,317)	-7%
Miscellaneous	25,816	25,000	(816)	-3%
Total Expense	25,805,287	21,694,337	(4,110,950)	84%
Staff Cost				
Staff Cost	659,596	746,052	86,456	13%
Overhead	352,803	422,714	69,911	20%
Total Staff Cost	1,012,399	1,168,766	156,367	15%
Total Expense	26,817,686	22,863,103	(3,954,583)	-15%
Year End Balance	\$ 6,037,139	\$ 599,172	\$ (5,437,967)	-90%

San Francisco Estuary Partnership

	Approved Budget FY 2019-20	Draft Budget FY 2020-21	Difference	Change % Inc./Dec.
Revenue				
Grant Revenue	\$ 46,310,541	\$ 35,187,500	\$ (11,123,041)	-24%
Total Revenue	46,310,541	35,187,500	(11,123,041)	-24%
Expense				
Travel	30,133	28,700	(1,433)	-5%
Meals	1,977	800	(1,177)	-60%
Conference/Trning Exps & Fees	6,500	-	(6,500)	-100%
Supplies	7,179	6,000	(1,179)	-16%
Consultant/Professional Fees	714,515	917,027	202,512	28%
Passthru/Contrib-Othr Agencies	16,178,062	16,658,556	480,494	3%
Printing and Reproduction	14,500	15,000	500	3%
Graphics	2,500	2,500	-	0%
Mailing/Postage	5,300	5,760	460	9%
Total Direct Expense	16,960,666	17,634,343	673,677	4%
Staff Cost				
Staff Cost	2,063,821	1,910,604	(153,217)	-7%
Overhead	1,103,892	1,082,549	(21,343)	-2%
Total Staff Cost	3,167,713	2,993,153	(174,560)	-6%
Total Expense	20,128,379	20,627,496	499,117	2%
Surplus/(Deficit) before Transfer	26,182,162	14,560,004	(11,622,158)	-44%
Transfer (Out)	(100,000)	(100,000)	-	0%
Year End Balance	\$ 26,082,162	\$ 14,460,004	\$ (11,622,158)	-45%

San Francisco Estuary Partnership Grant Revenue Summary

Fund Source	Grant Number	LTD Grant	LTD Actual	Encumbrance	Grant Balance Thru FY 2019-20	FY 2020-21			FY 2020 - 21 Grant Balance
						Additional Grant	Staff Budget	Consultant Budget	
1336	EPA W999T26201	1,101,943	481,280	146,927	473,735	-	39,933	216,990	216,812
1339	EPA W999T53101	1,509,292	546,538	465,406	497,348	-	86,360	410,987	1
1343	EPA 99T59901	1,935,000	1,445,877	111,349	377,774	662,500	552,165	214,731	273,378
1345	EPA 99T87701	1,481,109	10,005	-	1,471,104	-	311,887	738,239	420,978
1346	EPA 99T93501	489,671	494	-	489,177	-	169,113	232,220	87,844
EPA Total		6,517,014	2,484,194	723,682	3,309,138	662,500	1,159,458	1,813,167	\$ 999,013
1376	DOI C8962434	224,994	89,194	-	135,800	225,000	248,432	69,280	43,088
1377	DOI C8961419	20,000	-	20,000	-	-	-	-	-
DOI Total		244,994	89,194	20,000	135,800	225,000	248,432	69,280	\$ 43,088
2905	DWR 4600010575	7,505,593	4,529,936	2,862,098	113,560	-	57,509	56,050	1
2906	DWR 4600010883	7,681,190	6,404,050	401,218	875,922	-	226,215	134,053	515,654
2907	DWR 4600011486	20,934,168	7,363,170	6,243,457	7,327,540	-	216,089	5,860,307	1,251,144
2913	DWR 4600013248	3,020,000	14,835	-	3,005,165	1,200,000	123,318	2,333,096	1,748,751
DWR Total		39,140,951	18,311,990	9,506,773	11,322,187	1,200,000	623,131	8,383,506	\$ 3,515,550
2305	Caltrans 04-2453	1,661,820	101,146	1,526,368	34,306	-	-	34,306	0
5012	Santa Clara Valley Water Distr	602,532	-	-	602,532	-	235,561	32,387	334,584
2995	Ca Natural Res Agncy U59232	541,365	8,917	485,000	47,448	-	4,585	42,862	1
	State Coastal Conservancy	500,000	-	-	500,000	-	51,781	190,956	257,263
Other Grant Total		3,305,717	110,063	2,011,368	1,184,286	-	291,927	300,511	\$ 591,848
CVA National Collaboration						100,000	-	40,000	60,000
IRWM Prop 1 Round 2 & DACTIP Implementation						29,250,000	-	6,134,545	23,115,455
CVA O&M						100,000	-	90,000	10,000
New Delta Stewardship Council science support grant						550,000	-	128,334	421,666
BWQIF 2020 RFP - GI WQ monitoring with SFEI						1,500,000	-	325,000	1,175,000
BWQIF 2020 RFP - PAHL Phase III						1,400,000	-	300,000	1,100,000
CA Resil CA Resilience Challenge						200,000	-	50,000	150,000
New Grants in FY 2020-21 Total						33,100,000	-	7,067,879	\$ 26,032,121
BATA Transfer for O.H.							670,205		
Total Revenue		49,208,676	20,995,441	12,261,823	15,951,411	35,187,500	2,993,153	17,634,343	\$ 31,181,620

San Francisco Estuary - Conference and Programs

	Approved Budget FY 2019-20	Draft Budget FY 2020-21	Difference	Change % Inc./Dec.
Revenue				
Other Revenue	\$ 710,900	\$ 475,000	\$ (235,900)	-33%
Total Revenue	710,900	475,000	(235,900)	-33%
Expense				
Meals/Catering	2,000	50,000	48,000	2400%
Travel	-	15,000	15,000	N/A
Conference/Trning Exps & Fees	-	25,000	25,000	N/A
Consultant/Professional Fees	230,275	205,000	(25,275)	-11%
Miscellaneous	-	26,825	26,825	N/A
Total Direct Expense	232,275	321,825	89,550	39%
Staff Cost				
Staff Cost	63,302	96,479	33,177	52%
Overhead	33,859	54,696	20,837	62%
Total Staff Cost	97,161	151,175	54,014	56%
Surplus/(Deficit) before Transfer	329,436	473,000	143,564	44%
Transfers In	100,000	100,000	-	0%
Year End Balance	\$ 481,464	\$ 102,000	\$ (379,464)	-79%