

Metropolitan Transportation Commission Administration Committee

February 12, 2020

Agenda Item 2e

Contract Amendment – StreetSaver® Software Development, Maintenance, and Support: DevMecca.com, LLC (\$3,900,000)

Subject: Staff requests Committee approval for a contract amendment in the amount of \$3,900,000 to the StreetSaver® Software Development, Maintenance and Support contract with DevMecca.com, LLC (DevMecca). The amendment provides an additional \$300,000 for Technical Service Plans (TSPs) in the current fiscal year and extends the contract for two additional years with an annual funding amount of \$1.8 million, subject to MTC’s annual budgetary approval process.

Background: MTC’s roadway asset management program, StreetSaver®, is designed to provide local jurisdictions with a set of recommendations, or “best practices”, for roadway infrastructure system preservation in order to help them use their limited local street and road funding in the most cost-effective manner. Currently, all 109 Bay Area jurisdictions use StreetSaver®, in addition to over 400 users nationwide. MTC uses StreetSaver® exclusively to report the pavement conditions for local streets and roads annually in Vital Signs – MTC’s regional performance trends and tracking website – and to estimate the region’s pavement needs for the regional transportation plan. Since 2008, StreetSaver® has been the analytical engine behind the California Statewide Local Streets and Roads Needs Assessment, providing credible and defensible data that helped pass Senate Bill 1 in 2017.

After a competitive procurement process, on November 1, 2017, MTC entered into a three-year contract with DevMecca, with the option of two, two-year extensions. The initial contract was for \$625,000 in FY 2017-18. Funding for subsequent years FY 2018-19 and FY 2019-20 of \$1.5 million each was included in the agency budget. In June 2018 and May 2019, the contract was amended to add \$200,000 and \$300,000 respectively for additional services, bringing the total amount for the three-year contract to \$4,125,000. The amendment being proposed would increase the contract to a five-year term, with a total not to exceed contract amount of \$8,025,000.

As more local agencies are switching to StreetSaver®, the need to provide TSPs has increased substantially. The TSPs typically consist of database conversions from other pavement management systems, GIS mapping integration, training, and other services requested by users. While software sales generated from license fees are more predictable, expected TSP sales are difficult to gauge. Therefore, staff is requesting to add \$300,000 to the

existing contract for FY 2019-20 in order to pay DevMecca for providing TSP services that were not anticipated at the start of the budget year. The funding to pay for the budget increase comes from the local jurisdictions that purchase the TSPs. Staff has recently negotiated TSP agreements with several jurisdictions including the City of Houston, TX, the Town of Hempstead, NY, and the Amador County Transportation Commission. Budget authority for the requested funds is included in the FY 2019-20 agency budget and payment for the services has already been provided by the customer agencies.

DevMeca has proven to be a valuable asset to StreetSaver® since 2006 and has consistently provided excellent customer service. MTC proposes to exercise its first option to extend the contract term for two additional years, for a total of five years.

DevMecca and its subcontractors' small business and disadvantaged enterprise status is shown in Attachment A.

Issues:

None

Recommendation:

Staff recommends that the Committee authorize staff to negotiate and enter into a contract amendment with DevMecca in an amount not to exceed \$300,000 to provide technical service plans as described above, as well as exercise the first option to extend the contract for two additional years with future funding of \$1.8 million per year for FY 2020-21 and FY 2021-22 subject to MTC's annual budgetary approval process.

Attachments:

Attachment A – Small Business and Disadvantaged Enterprise Status; and Request for Committee Approval – Summary of Proposed Contract Amendment



Therese W. McMillan

Attachment A

	Firm Name	Role on Project	DBE* Firm			SBE** Firm		
			Yes	If Yes, List #	No	Yes	If Yes, List #	No
Prime Contractor	DevMecca.com, LLC	Software development, maintenance and support			X			X
Subcontractor	Roger E. Smith	Training and technical support			X			X
Subcontractor	Royal Palm Solutions	Training and technical support	X	42821				X
Subcontractor	Dingxin Cheng	Maintain Learning Management System			X			X

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.: 1233

Consultant: DevMecca.com, LLC
Salem, OR

Work Project Title: StreetSaver[®] Software Development, Maintenance & Support Services

Purpose of Project: To provide technical service plans for StreetSaver[®] users

Brief Scope of Work: Provide database conversions from other pavement management systems, GIS mapping integration, training, and other services requested by users

Project Cost Not to Exceed: \$3,900,000 this amendment
Previous approved contract amount = \$4,125,000
Total approved contract amount based on this action = \$8,025,000

Funding Source: General Fund

Fiscal Impact: \$300,000 of the funding for this amendment is available in the FY 2019-20 agency budget; future funding of \$1.8 million is subject to approval in each of the FY 2020-21 and FY 2021-22 agency budgets.

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a contract amendment with DevMecca.com, LLC for StreetSaver[®] software development, maintenance, and support services described above and in the Administration Committee Summary Sheet dated February 12, 2020 and that the Chief Financial Officer is authorized to set aside \$300,000 for such amendment, with future funding of \$1.8 million subject to approval in each of the FY 2020-21 and FY 2021-22 agency budgets.

Administration Committee:

Federal D. Glover, Chair

Approved: February 12, 2020