

Association of Bay Area Governments

Executive Board

July 18, 2019

Agenda Item 6.b.

Bay Area Regional Energy Network (BayREN)

Subject: Authorization to enter into contract with Frontier Energy for Bay Area Regional Energy Network (BayREN) Consulting Services in an amount not to exceed \$1,300,000 through December 31, 2021.

Background: The Bay Area Regional Energy Network (BayREN) implements a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision 12-11-015, first authorized funding for BayREN. In Decision 18-05-041, the CPUC authorized BayREN funding through 2025, or when the Commission issues a superseding decision.

ABAG has contracts with several third-party consultants who were chosen through competitive processes to implement BayREN activities. On April 19, 2019, ABAG issued a Request for Proposals (RFP) for consulting services for BayREN's Codes and Standards Program, as the current consultant, Frontier Energy, has served in that role since 2014. The RFP requested proposals extending through December 31, 2021 and providing assistance with tasks including program reporting, compliance improvement, and energy policy support. One addendum was issued on April 22. Staff held a Proposer's Conference on April 30 and also posted written responses to questions received during and immediately after the conference.

The proposal was downloaded by 33 interested parties of which five firms indicated that they intended to submit a proposal. The Metropolitan Transportation Commission (MTC) received one proposal by the due date of May 21, 2019. To produce this proposal three of the firms that had planned to submit partnered together along with additional consulting firms. The proposal was submitted by Frontier Energy as the prime consultant.

The proposal met the minimum qualifications stated in the RFP and was also evaluated by a panel of four members made up of in-house staff and staff from three BayREN member agencies (Napa County Department of Public Works; Contra Costa County Department of Conservation and Development; and San Francisco City and County Department of the Environment). The proposal was scored on experience and qualifications, expertise of personnel, the work plan and approach, communication, and

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cost. The average total score from the four reviewers was 88 points out of 100, with a range among the reviewers from 85 to 90 points.

Issues: None.

Recommended Action: The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or her designee, on behalf of the Association of Bay Area Governments and the Bay Area Regional Energy Network, to enter into a contract with Frontier Energy for BayREN Codes and Standards Consulting Services from on or about August 1, 2019 through December 31, 2021, in the amount not to exceed \$1,300,000, with the option to extend up to two years.

Attachments: Summary Approval

Reviewed:



Therese W. McMillan