

Metropolitan Transportation Commission Administration Committee

May 8, 2019

Agenda Item 2b

Contract Amendment – StreetSaver® Software Development, Maintenance, and Support: DevMecca.com, LLC (\$300,000)

Subject: Staff requests Committee approval for a contract amendment in an amount not to exceed \$300,000 to the StreetSaver® Software Development, Maintenance and Support contract with DevMecca.com, LLC (DevMecca) to provide technical service plans (TSPs) for StreetSaver® users.

Background: MTC’s roadway asset management program, StreetSaver®, is designed to provide local jurisdictions with a set of recommendations, or “best practices”, for roadway infrastructure system preservation in order to help them use their limited local street and road funding in the most cost-effective manner. Currently, all 109 Bay Area jurisdictions use StreetSaver®, in addition to over 350 users nationwide. MTC uses StreetSaver® exclusively to report the pavement conditions for local streets and roads annually in Vital Signs – MTC’s regional performance trends and tracking website – and to project the region’s pavement needs for our regional transportation plan. Since 2008, StreetSaver® has been the analytical engine behind the California Statewide Local Streets and Roads Needs Assessment, providing credible and defensible data that helped pass Senate Bill 1 in 2017.

After a competitive procurement process, on November 1, 2017, MTC entered into a 3-year contract with DevMecca, with the option of two, 2-year extensions. The initial contract was for \$625,000 in FY 2017-18. Funding for FY 2018-19 was \$1.5 million, and future funding of up to \$1.5 million for FY 2019-20 is subject to MTC’s annual budgetary approval process. In June, 2018, the contract was amended to add \$200,000 for additional services, bringing the total amount for the 3-year contract to \$3,825,000.

As more local agencies are switching to StreetSaver®, the need to provide TSPs has increased substantially. The TSPs provided typically consist of database conversions from other pavement management systems, GIS mapping integration, training, and other services requested by users. While software sales generated from license fees are more predictable, expected TSP sales are difficult to gauge. Therefore, staff is requesting to add \$300,000 to the existing contract for FY 2018-19 in order to pay DevMecca for providing TSP services that were not anticipated at the start of the budget year. The funding to pay for the budget increase comes from the local jurisdictions that purchase the TSPs. Staff has recently negotiated TSP agreements with several jurisdictions including Pima

County, Arizona, St. Louis County, Minnesota, the Fresno Council of Governments, and the Transportation Agency for Monterey County. Budget authority for the requested funds is included in the FY 2018-19 agency budget and payment for the services has already been provided by the customer agencies. DevMecca and its subcontractors' small business and disadvantaged enterprise status is shown in Attachment A.

Issues: None

Recommendation: Staff recommends Committee approval to negotiate and enter into a contract amendment with DevMecca in an amount not to exceed \$300,000 to provide technical service plans as described above.

Attachments: Attachment A – Small Business and Disadvantaged Enterprise Status; and Request for Committee Approval – Summary of Proposed Contract Amendment



Therese W. McMillan

Attachment A

			DBE* Firm			SBE** Firm		
	Firm Name	Role on Project	Yes	If Yes, List #	No	Yes	If Yes, List #	No
Prime Contractor	DevMecca.com, LLC	Software development, maintenance and support			X			X
Subcontractor	Roger E. Smith	Training and technical support			X			X
Subcontractor	Royal Palm Solutions	Training and technical support	X	42821				X
	Dingxin Cheng	Maintain Learning Management System			X			X

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.: 1233

Consultant: DevMecca.com, LLC
Salem, OR

Work Project Title: StreetSaver® Software Development, Maintenance & Support Services

Purpose of Project: To provide technical service plans for StreetSaver® users

Brief Scope of Work: Provide database conversions from other pavement management systems, GIS mapping integration, training, and other services requested by users

Project Cost Not to Exceed: \$300,000 this amendment
Previous approved agreement = \$3,825,000
Total approved contract amount based on this action = \$4,125,000

Funding Source: General Funds

Fiscal Impact: Funds for this amendment are available in the FY 2018-19 agency budget; future funding of \$1.5 million is subject to approval of the FY 2019-20 agency budget.

Motion by Committee: That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with DevMecca.com, LLC for StreetSaver® software development, maintenance, and support services described above and in the Administration Committee Summary Sheet dated May 8, 2019 and that the Chief Financial Officer is authorized to set aside \$300,000 for such amendment.

Administration Committee: _____
Federal D. Glover, Chair

Approved: May 8, 2019