

# ASSOCIATION OF BAY AREA GOVERNMENTS

Representing City and County Governments of the San Francisco Bay Area



Date: November 8, 2018

To: ABAG Executive Board

From: Executive Director

Subject: **Approval of Bay Area Regional Energy Network (BayREN) 2019 Contract Amendments**

## Executive Summary

This memorandum requests Executive Board approval of 2019 contract amendments for eight of the nine<sup>1</sup> Bay Area Regional Energy Network (BayREN) member agencies: Energy Council, on behalf of Alameda County jurisdictions; County of Contra Costa; County of Marin; County of Napa; City and County of San Francisco; County of San Mateo; County of Santa Clara; Regional Climate Protection Authority, on behalf of Sonoma County jurisdictions; and third party consultants: BluePoint Planning LLC; Frontier Energy, Inc.; and Sustainable Real Estate Solutions, Inc. The eleven contract amendments total \$12,244,369.

## Background

Since 2013, BayREN has implemented a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. On May 31, 2018 the California Public Utilities Commission (CPUC) issued Decision 18-05-041<sup>2</sup> which among other things authorized funding for BayREN through 2025, allowed for modifications to the existing portfolio, and increased the portfolio's total and annualized budget.

ABAG has contracts with BayREN member agencies<sup>3</sup> and with third party consultants that were selected through a competitive process to assist in the implementation of the programs. The overall BayREN budget is developed each calendar year and contracts are thereafter amended on an annual basis or as needed. The following table lists the government partners and consultants, work descriptions, and budget amounts. Each of the counterparties listed have existing contracts including a scope of work and budget expiring in 2018.

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<sup>1</sup> The Solano County member agency is to be determined.

<sup>2</sup> <http://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M215/K706/215706139.PDF>

<sup>3</sup> The budgets for each member agency are determined by the amount of activities the agencies select and if an agency is the lead for a particular program.

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<b>Government Partners</b>	<b>2019 Work Description</b>	<b>2019 Budget</b>
Energy Council, on behalf of Alameda County jurisdictions	Multifamily and Green Labeling Program Lead; Alameda County outreach	\$6,670,347
Contra Costa, County	Outreach regarding BayREN programs to the Contra Costa County jurisdictions	\$210,069
Marin, County	Outreach regarding BayREN programs to the Marin County jurisdictions	\$149,454
Napa, County	Outreach regarding BayREN programs to the Napa County jurisdictions	\$148,382
San Francisco, City and County	Commercial Program Lead	\$2,948,331
San Mateo, County	Outreach regarding BayREN programs to the San Mateo County jurisdictions	\$179,001
Santa Clara, County	Outreach regarding BayREN programs to the Santa Clara County jurisdictions	\$323,349
Sonoma County Regional Climate Protection Authority	Water Bill Savings Program Lead	\$1,024,776
	<b>Subtotal</b>	<b>\$11,653,709</b>
<b>Consultants</b>	<b>2019 Work Description</b>	<b>2019 Budget</b>
BluePoint Planning	Policy and marketing support	\$30,000
Frontier Energy	Technical and Regulatory support	\$431,685
Sustainable Real Estate Solutions	Consulting and implementation services for BayREN's Commercial PACE program	\$128,975
	<b>Subtotal</b>	<b>\$590,660</b>
	<b>Grand Total</b>	<b>\$12,244,369</b>

### Recommended Action

The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or his designee, to negotiate and enter into contract amendments with BayREN member agencies and third party implementers for services in 2019 as follows: Energy Council, \$6,670,347; County of Contra Costa, \$210,069; County of Marin, \$149,454; County of Napa, \$148,382; City and County of San Francisco, \$2,948,331; County of San Mateo, \$179,001; County of Santa Clara, \$323,349; Regional Climate Protection Authority, \$1,024,776; BluePoint Planning, \$30,000; Frontier Energy, \$431,685; Sustainable Real Estate Solutions, \$128,975; for a total of \$12,244,369.

  
Steve Heminger

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### **Attachments**

Summary Approval - Energy Council  
Summary Approval - County of Contra Costa  
Summary Approval - County of Marin  
Summary Approval - County of Napa  
Summary Approval - City and County of San Francisco  
Summary Approval - County of San Mateo  
Summary Approval - County of Santa Clara  
Summary Approval - Regional Climate Protection Authority  
Summary Approval - BluePoint Planning  
Summary Approval - Frontier Energy  
Summary Approval - Sustainable Real Estate Solutions