



Bay Area Infrastructure Financing Authority
Bay Area Metro Center
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Memorandum

TO: BAIFA

DATE: June 13, 2018

FR: Executive Director

W. I. 6861

RE: Cooperative Agreement - Increase in Contract Allocation - FasTrak® Services: Bay Area Toll Authority (\$2,100,000)

This memorandum requests Authority approval to increase by \$2,100,000 the authorized payment under BAIFA's cooperative agreement with BATA for FasTrak® services for the I-680 Express Lanes in Contra Costa County.

Background

Under state law, express lane operators, including BAIFA, must enter into cooperative agreements with the Bay Area Toll Authority (BATA) providing for BATA to operate and manage FasTrak® services for express lanes, which include FasTrak® account management, financial transactions and customer service.

In November 2016, BAIFA authorized payment up to a maximum of \$4,800,000 through June 30, 2019. Express lane usage and revenue have surpassed initial estimates, resulting in larger costs for BATA to process transactions and violations, and larger credit card and banking fees. Staff estimates the total costs for these services will increase by \$2,100,000 over this period.

Recommendation

Staff recommends that the Authority authorize an increase in the allocation available to pay BATA for FasTrak® services in an amount not to exceed \$2,100,000 through June 30, 2019, subject to the adoption of the BAIFA FY 2018-19 Express Lanes Program Operating Budget.



Steve Heminger

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REQUEST FOR AUTHORITY APPROVAL

Summary of Proposed Increase in Contract Allocation

Work Item No.:	6861
Agency:	Bay Area Toll Authority
Work Project Title:	FasTrak® Services
Purpose of Project:	BATA will provide FasTrak® services for the BAIFA Express Lanes
Brief Scope of Work:	BATA shall distribute toll tags, provide customer service, process trip records and violations, collect tolls and transfer revenue to BAIFA. BATA shall provide financial services to BAIFA. BATA shall grant BAIFA a license to use toll collection equipment and software paid for by BATA.
Project Cost Not to Exceed:	<p>\$2,100,000 this action</p> <p>Total authorized before this action: \$4,800,000</p> <p>Total authorized with this action: \$6,900,000</p>
Funding Source:	BAIFA Express Lanes Program Operating Budget for FY 2017-18 through FY 2018-19, subject to future budget approvals
Fiscal Impact:	Operating funds in an amount of \$2,100,000 are subject to annual BAIFA operating budgets.
Motion by Authority:	That an increase in the contract allocation under BAIFA's cooperative agreement with BATA for FasTrak® services is authorized, as described above and in the Executive Director's memorandum dated June 13, 2018, and the Chief Financial Officer is directed to set aside funds in the amount of \$2,100,000 for such cooperative agreement, subject to annual budgetary approvals.
BAIFA:	<hr/> <p>Jake Mackenzie, Chair</p>
Approved:	Date: June 27, 2018