



BAY AREA TOLL AUTHORITY

Bay Area Metro Center

375 Beale Street

San Francisco, CA 94105

TEL 415.778.6700

WEB www.mtc.ca.gov

Memorandum

TO: BATA Oversight Committee

DATE: April 4, 2018

FR: Executive Director

W. I. 1253

RE: Purchase Order – FasTrak® Flex Toll Tags: TransCore LP (\$3,238,183)

This item would authorize the Executive Director or his designee to issue a purchase order in an amount not to exceed \$3,238,183 to TransCore LP to purchase FasTrak® Flex toll tags, subject to approval of future BATA budgets.

Background

In April 2016, BATA issued an Invitation for Bid (IFB) to procure FasTrak® Flex toll tags to support the regional Express Lanes operations through June 2018 until the state-wide transition to 6C protocol. The IFB allowed for BATA to procure a base amount of 568,000 Flex tags (355,000 non-retail Flex toll tags and 213,000 retail flex tags). The IFB also allowed for an option to purchase an additional 200,000 Flex tags to be executed by June 2018.

In June 2016, this Committee authorized a purchase order to TransCore LP to purchase the base tag quantities. Staff is now requesting approval to exercise the option to purchase the remaining 200,000 tags available under the IFB. This will allow sufficient supply of tags until receipt and validation of 6C Flex tags which are anticipated to be delivered in early 2019. This quantity will also allow six to nine months of additional supply if there are unanticipated delays in receiving 6C Flex tags.

Recently adopted regulations require all California tolling agencies to ensure that their tolling systems are able to read 6C protocol toll tags by January 1, 2019 and may begin issuing 6C toll tags, though the current Title 21 toll tags may continue to be used until 2024. BATA plans to begin a procurement for 6C Flex tags in the upcoming months. The vendors are still ramping up for the California market and 6C Flex tags are in the testing and certification stage.

To ensure a continuous supply of Title 21 Flex tags until the procurement of 6C tags is completed and 6C Flex tags can be delivered to BATA, staff is requesting authorization to purchase the remaining 200,000 option quantities on the IFB. Staff is currently forecasting a need of 170,500 non-retail Flex tags and 29,500 retail Flex tags for a total cost of \$3,238,183.

Flex Tag Type	Per Unit Bid Price	Total Price Plus Tax (8.5%)	Quantity	Total Cost
Non-Retail Flex Tags	\$14.48	\$15.71	170,500	\$2,678,691
Retail Flex Tags	\$17.48	\$18.97	29,500	\$599,491
		TOTAL	200,000	\$3,238,183

TransCore LP is neither a small business nor a disadvantaged business enterprise and currently has no subcontractors.

Recommendation

Staff recommends that the BATA Oversight Committee authorize the Executive Director or his designee to issue a purchase order to TransCore in the amount not to exceed \$3,238,183 to purchase 200,000 FasTrak[®] Flex toll tags, subject to the approval of future BATA Budgets.



Steve Heminger

SH:bz
Attachment

J:\COMMITTEE\BATA Oversight\2018\04 Apr'2018 BATA Oversight\4d_Purchase Order_Transcore_.docx

REQUEST FOR COMMITTEE APPROVAL
Summary of Proposed Purchase Order

Work Item No.:	1253
Consultant:	TransCore LP, San Diego, CA
Work Project Title:	Electronic Toll Collection FasTrak® Flex Toll Tag Procurement
Purpose of Project:	To provide FasTrak® Flex toll tags
Brief Scope of Work:	Provide 200,000 FasTrak® Flex toll tags to support the regional Express Lanes operation until transition to the 6C protocol toll tags.
Project Cost Not to Exceed:	\$3,238,183
Funding Source:	Toll Bridge Rehabilitation Funds
Fiscal Impact:	Funds are to be included in the FY2018-19 and FY 2019-20 Toll Bridge Rehabilitation Funds Program Budgets, subject to approval.
Motion by Committee:	That the Executive Director or his designee is authorized to issue a purchase order to TransCore LP to provide 200,000 FasTrak® Flex toll tags as described above and in the Executive Director's memorandum dated April 4, 2018, and that the Chief Financial Officer is authorized to set aside funds in the amount of \$3,238,183 for such purchase order, subject to the approval of future BATA budgets.
BATA Oversight Committee:	<hr/> Amy Rein Worth, Chair
Approved:	April 11, 2018