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AND EXPRESSWAYS

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FOR FREEWAYS

Bay Area Metro Center 375 Beale Street, Suite 800 San Francisco, CA 94105 TEL 415.778.6700

Memorandum

TO: Operations Committee DATE: May 3, 2017

FR: Executive Director W.I.: 6031, 6032

RE: MTC SAFE Draft FY 2017-18 Operating and Capital Budget

The MTC SAFE draft budget for FY 2017-18 is currently balanced and includes an operating surplus of \$909 thousand mainly due to the reduction in staff cost (Attachment A). The budget also includes a transfer of \$300,000 from uncommitted reserves to fund capital projects.

Revenue

The overall revenue of \$14.2 million is approximately 4.7% below the budgeted MTC SAFE revenue for FY 2016-17 as shown in Table 1. The decrease of Surface Transportation Program (STP) revenue is partially offset by the increase in State Local Assistance Program (LAP).

Table 1

	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18
Operating Revenue	<u>Actual</u>	<u>Actual</u>	Budget	Budget
STP	\$3,591,700	\$1,787,795	\$4,500,000	\$3,000,000
DMV Revenue	6,414,208	6,582,736	6,200,000	6,400,000
Interest Income	982	6,188	7,500	9,000
LAP	4,257,828	4,863,908	3,800,000	4,500,000
State of California	96,776	36,554	100,000	100,000
Transfer in from BATA	0	300,000	300,000	200,000
Other	<u>5,938</u>	<u>7,647</u>	<u>0</u>	<u>0</u>
Total Operating	<u>\$14,367,432</u>	<u>\$13,584,828</u>	<u>\$14,907,500</u>	<u>\$14,209,000</u>
Revenue				

Operating Expense

The draft operating budget shows an increase of \$815,000 in total operating expenses for FY 2017-18 (Table 2). The increase in expenditure is mainly the result of higher costs in FSP tow service.

Table 2

	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18
	<u>Actual</u>	<u>Actual</u>	Budget	Budget
Salaries/ Benefits/ Temps	\$796,413	\$894,821	\$996,758	\$762,701
Professional Fees	779,289	446,138	609,354	545,000
General Administration	341,657	447,151	1,078,900	1,014,891
Repairs and Maintenance	507,055	396,633	520,000	505,000
FSP Tow Expense	8,269,889	7,240,168	8,780,000	9,475,000
Transfer to MTC	964,890	1,204,196	435,700	550,000
Transfer to SAFE Capital	0	6,600,000	0	0
Other	412,152	521,857	364,000	447,000
Total Expense	\$12,071,345	<u>\$17,750,964</u>	<u>\$12,784,712</u>	<u>\$13,299,592</u>

Capital Program

There is additional funding for an existing project proposed in the MTC SAFE Capital Program for FY 2017-18 which will be funded by transferring \$300,000 from the MTC SAFE reserve.

Additional Funding for Existing Capital Programs:

FSP DATA-AVL (6306). The purpose of the \$300,000 transfer is to purchase and install data units that are capable of using 4G networking technology. Over the next few years as the 4G network is replacing the 3G network, our current units will become less reliable. Staff estimates that this project will cost \$250,000. The remaining \$50,000 will be spent on a pilot project to install devices that will utilize the data units to provide safety data to the FSP Partners (CHP, Caltrans and MTC) in hopes of improving driver performance and ultimately lowering insurance expenses.

Changing Program's Name for Existing Capital Programs:

Commuter Parking Initiative (6318) previously known as Connected Vehicles & Telematics. Connected Vehicles & Telematics was an addition to the existing capital programs in FY 2015-16 with the objective to complete the Phase One Connected Vehicle Pilot Deployment work. This program has not incurred any expense since introduction and will be replaced by the Commuter Parking Initiative Program. The replacement program will implement ridesharing measures including ride-matching, vanpool services, and commute trip planning services. The Program also includes implementation of parking management technologies to encourage carpool and express bus ridership. The Commuter Parking Initiative Program will inherit the \$2.5 million budget originally assigned to the Connected Vehicles & Telematics Program.

Operating Reserve

The current and projected operating reserve position is shown in the table below.

Description	FY 2015-16	FY 2016-17	FY 2017-18
	Actual	Budget	Budget
Total Reserve for	8		8
Encumbrances	\$500,000	\$500,000	\$500,000
Fixed Assets	990,045	1,000,000	1,000,000
Transfers to MTC	4,015,495	435,700	550,000
Operating Reserve	0	2,600,000	2,700,000
Transfer to SAFE Capital Projects	0	0	300,000
Net Pension Liability	467,999	450,000	450,000
Total Restricted	5,973,539	4,985,700	5,500,000
Unrestricted Balance	2,975,848	6,086,475	6,481,583
Total Reserves	\$8,949,387	\$11,072,175	\$11,981,583

The unrestricted balance is also used as operating cash flow to pay for expenses as the grants are on a reimbursement basis.

Note that the draft does not include any revenue increase for FSP from Senate Bill 1 (Beall). The budget will be revised once actual revenue change is known.

This FY 2017-18 draft budget is presented this month for information only. Staff will present the final proposed budget to the Operations Committee for referral to the Authority for approval in June.

Steve Heminger

SH:JM Attachment

Date: May 3, 2017 SAFE: WE 6031, 6032

SAFE RESOLUTION NO. 63

ATTACHMENT A: TABLE OF CONTENTS

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Revenue and Expense Summary

OPERATING REVENUE/EXPENSE	FY 2016-17 Budget	FY 2017-18 Budget	Percent Change
SAFE FSP	\$6,507,500 \$8,400,000	\$6,609,000 \$7,600,000	1.6% -9.5%
Subtotal Operating Revenue	\$14,907,500	\$14,209,000	-4.7%
SAFE FSP	\$2,212,492 \$10,136,520	\$2,348,017 \$10,401,575	6.1% 2.6%
Subtotal Operating Expense	\$12,349,012	\$12,749,592	3.2%
Transfers Out	\$435,700	\$550,000	26.2%
Operating Surplus (Shortfall)	\$2,122,788	\$909,408	-57.2%

RI	EVENUE DETAIL		
OPERATING EXPENSE			
	FY 2016-17	FY 2017-18	Percent
SAFE REVENUES	Budget	Budget	Change
SAFE (Vehicle Registration Fees)	\$6,200,000	\$6,400,000	3.2%
BATA (Bridge CBX Operations)	\$300,000	\$200,000	-33.3%
Interest	\$7,500	\$9,000	20.0%
Subtotal: SAFE Revenues	\$6,507,500	\$6,609,000	1.6%
FSP REVENUES			
State Local Assistance Program (LAP)	\$3,800,000	\$4,500,000	18.4%
Grant (STP)	\$4,500,000	\$3,000,000	-33.3%
Traffic Mitigation Program (Caltrans)	\$100,000	\$100,000	0.0%
Subtotal: FSP Revenues	\$8,400,000	\$7,600,000	-9.5%
Total Revenue	\$14,907,500	\$14,209,000	-4.7%

EXPENSE DETAIL SAFE OPERATING EXPENSE FY 2016-17 FY 2017-18 Percent I. Salaries and Benefits **Budget** Change **Budget** 20.8% Freeway Assist/SAFE Project \$381,238 \$460.489 **FSP Project** \$615,520 \$302,212 -50.9% II. General Operations Freeway Assist Project \$861,254 \$887,528 3.1% **FSP Project** \$332,000 \$202,363 -39.0% III. Consultant Services Freeway Assist Project \$320,000 \$300,000 -6.3% \$175,000 \$170,000 -2.9% **FSP Project** IV. Operating Contracts 7.7% Freeway Assist Project \$650,000 \$700,000 **FSP Project** \$9,014,000 \$9,727,000 7.9% **SAFE Operating Expense** \$2,212,492 \$2.348.017 6.1% **FSP Operating Expense** \$10,136,520 \$10,401,575 2.6% **TOTAL OPERATING EXPENSE** \$12,349,012 \$12,749,592 3.2% TRANSFERS OUT MTC (1229, Regional Operations Center) \$150,000 \$0 -100.0% \$200,000 \$0 -100.0% MTC (1223, TMS; 1235) MTC (1161 Information Technology) \$35,700 \$0 -100.0% MTC (1237, Freeway Operations) \$50,000 \$550,000 1000.0% TOTAL OTHER PROJECTS/TRANSFERS OUT \$435,700 \$550,000 26.2%

\$12,784,712

\$13,299,592

TOTAL EXPENSE

4.0%

I. SALARIES AND BENEFITS EXPENSE			
SAFE Program	FY 2016-17 Budget	FY 2017-18 Budget	Percent Change
Freeway Assist/SAFE Salaries and Benefits	\$381,238	\$460,489	20.8%
Freeway Assist Subtotal	\$381,238	\$460,489	20.8%
FREEWAY SERVICE PATROL			
FSP Salaries and Benefits	\$615,520	\$302,212	-50.9%
FSP Subtotal	\$615,520	\$302,212	-50.9%
	<u> </u>		
Total Salaries and Benefits	\$996,758	\$762,701	-23.5%
II. GENERAL OPE	RATIONS EXPEN	SE	
	FY 2016-17	FY 2017-18	Percent
FREEWAY ASSIST	Budget	Budget	Change
Office Operations (meals, postage, printing)	\$14,000	\$14,000	0.0%
Office depreciation	\$480,000	\$480,000	0.0%
Travel/Training	\$8,500	\$8,500	0.0%
SAFE overhead	\$166,000	\$210,828	27.0%
Data Security Improvements/HW Transition	\$0	\$19,000	100%
Legislative advocacy	\$17,900	\$19,200	7.3%
Professional Memberships	\$8,000	\$8,500	6.3%
Insurance	\$52,500	\$52,500	0.0%
Audit	\$114,354	\$75,000	-34.4%
Freeway Assist Subtotal	\$861,254	\$887,528	3.1%
FREEWAY SERVICE PATROL			
Office depreciation	\$3,000	\$3,000	0.0%
Travel/Training	\$8,500	\$8,500	0.0%
FSP Overhead	\$268,000	\$138,363	-48.4%
Insurance	\$52,500	\$52,500	0.0%
FSP Subtotal	\$332,000	\$202,363	-39.0%
Total General Operations	\$1,193,254	\$1,089,891	-8.7%

III. PROJECT CONSULTANT SERVICES EXPENSE

	FY 2016-17	FY 2017-18	Percent
FREEWAY ASSIST	Budget	Budget	Change
Construction Services	\$20,000	\$20,000	0.0%
Call Box Inspections	\$20,000	\$20,000	0.0%
Private Dispatch consulting fees and back-up	\$20,000	\$10,000	-50.0%
Freeway Assist Marketing	\$175,000	\$200,000	14.3%
Consultant other	\$85,000	\$50,000	-41.2%
Freeway Assist Subtotal	\$320,000	\$300,000	-6.3%
FREEWAY SERVICE PATROL			
Information/Data Management	\$100,000	\$100,000	0.0%
PEMS FSP Module Upgrade	\$0	\$20,000	100%
Consultant other	\$75,000	\$50,000	-33.3%
FSP Subtotal	\$175,000	\$170,000	-2.9%
Total Consultant Expense	\$495,000	\$470,000	-5.1%
IV. PROJECT OPERATII	NG CONTRACTS EX	XPENSE	
	FY 2016-17	FY 2017-18	Percent
FREEWAY ASSIST	Budget	Budget	Change
CHP Administrative Services	\$20,000	\$20,000	0.0%
Telcommunication Services	\$65,000	\$45,000	-30.8%
Call Box Repairs/Maintenance/Vandalism	\$400,000	\$400,000	0.0%
Private Call Center	\$100,000	\$100,000	0.0%
SAFE on 17 Program	\$50,000	\$50,000	0.0%
Emergency Operations Training & Telecom	\$0	\$75,000	100.0%
Freeway Assist Operations	\$15,000	\$10,000	-33.3%
Freeway Assist Subtotal	\$650,000	\$700,000	7.7%
	\$650,000	\$700,000	7.7%
	\$650,000 \$8,700,000	\$700,000 \$9,400,000	
FREEWAY SERVICE PATROL			8.0%
FREEWAY SERVICE PATROL FSP Tow Service	\$8,700,000	\$9,400,000	8.0% -16.7%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement	\$8,700,000 \$30,000	\$9,400,000 \$25,000	8.0% -16.7% -22.7%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement In-vehicle Maintenance Telecommunication Services Equipment Replacement (hardware & warranties)	\$8,700,000 \$30,000 \$110,000	\$9,400,000 \$25,000 \$85,000	8.0% -16.7% -22.7% 20.2%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement In-vehicle Maintenance Telecommunication Services Equipment Replacement (hardware & warranties) System Improvement (software & website)	\$8,700,000 \$30,000 \$110,000 \$89,000	\$9,400,000 \$25,000 \$85,000 \$107,000	8.0% -16.7% -22.7% 20.2% 33.3%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement In-vehicle Maintenance Telecommunication Services Equipment Replacement (hardware & warranties)	\$8,700,000 \$30,000 \$110,000 \$89,000 \$15,000	\$9,400,000 \$25,000 \$85,000 \$107,000 \$20,000	8.0% -16.7% -22.7% 20.2% 33.3% 100.0%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement In-vehicle Maintenance Telecommunication Services Equipment Replacement (hardware & warranties) System Improvement (software & website)	\$8,700,000 \$30,000 \$110,000 \$89,000 \$15,000	\$9,400,000 \$25,000 \$85,000 \$107,000 \$20,000 \$20,000	7.7% 8.0% -16.7% -22.7% 20.2% 33.3% 100.0% 16.7%
FREEWAY SERVICE PATROL FSP Tow Service CHP Funding Agreement In-vehicle Maintenance Telecommunication Services Equipment Replacement (hardware & warranties) System Improvement (software & website) FSP General Operations	\$8,700,000 \$30,000 \$110,000 \$89,000 \$15,000 \$10,000 \$60,000	\$9,400,000 \$25,000 \$85,000 \$107,000 \$20,000 \$20,000 \$70,000	8.0% -16.7% -22.7% 20.2% 33.3% 100.0% 16.7%

SAFE CAPITAL PROGRAM Fiscal Year 2017-18 - SAFE RES 63

SAFE Funds from Operating Reserve

FY 2017-18 SAFE RES 63	Life to Date through FY 2017-18	
Fund Budget	Fund Budget	
	BATA \$3,711,000	
	SAFE 60,000	
	3,771,000	
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	CMAQ 6,724,650	
	SAFE 2,669,933	
	STP 70,000	
	9,464,583	
	SAFE 400,000	
AFE \$300,000	SAFE 1,670,000	
	STP 1,572,000	
	3,642,000	
	SAFE 1,650,000	
	1,650,000	
	SAFE 2,500,000	
	2,500,000	
	SAFE 3,200,000	
	3,200,000	
\$300,000	\$24,227,583	
	\$300,000 \$300,000	

(\$300,000)