



**Agenda Item 4a**  
Bay Area Metro Center  
375 Beale Street  
San Francisco, CA 94105  
TEL 415.778.6700  
WEB [www.mtc.ca.gov](http://www.mtc.ca.gov)

TO: Clipper® Executive Board

DATE: February 21, 2017

FR: Carol Kuester

RE: Next-Generation Clipper® (C2) Request for Proposal (RFP) for Industry Review

This memorandum provides an update on the C2 System Integrator Draft RFP for Industry Review (“Draft RFP”). The Draft RFP for industry review was released as planned on the [MTC website](#) on January 27, 2017.

The draft RFP for Industry Review has several components, which include:

- Cover Letter (including review guidance and specific areas for feedback);
- Draft RFP;
- Draft Scope of Work (Attachment A of the RFP); and
- Draft Contract (Attachment E of the RFP).

Clipper® staff created a [website](#) for interested vendors and other parties to provide feedback on these components of the RFP. While interested parties were asked to provide feedback on all areas of the RFP, in particular, vendors were asked to focus on the following:

- Changes that might be considered to reduce project cost, time, or risk while still providing a highly functional, best-in-class system that meets or exceeds the program goals described in the document;
- The proposed design process, which would involve finalizing the system design jointly with the System Integrator;
- Requirement that the C2 System Integrator assume the operations and maintenance of the C1 system.

Other specific areas that were discussed with the Executive Board and where specific feedback was requested include:

- Minimum Qualifications and Evaluation Criteria;
- Pricing Structures;
- Hardware Purchase, Ownership, and Maintenance; and
- O&M Payment Incentives and Disincentives.


MTC and transit agency staff may continue to provide comments on the updated Scope of Work and RFP.

Also, as discussed at the December 2016 Executive Board meeting, public engagement for C2 has kicked off with the invitation for public comment on the Draft RFP. We are planning on updating the Board with initial results on public comment this summer.

Key upcoming dates for the C2 Draft RFP include:

12:30p.m., March 1, 2017	Industry Review Draft Information Webinar
4:00 p.m., April 3, 2017	Industry Responses Due
April 3, 2017 – Summer 2017	Review of Industry Responses

We look forward to updating the Clipper® Executive Board on industry response to the Draft RFP in the coming months.

  
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Carol Kuester