

Association of Bay Area Governments

Executive Board

April 18, 2024

Agenda Item 5.e.

Bay Area Regional Energy Network (BayREN)

Subject:

Approval of a Pre-Qualified Panel of Consultants to Provide Services for the BayREN Codes & Standards and Public Programs

Background:

The Bay Area Regional Energy Network (BayREN) implements a portfolio of energy efficiency programs across the region. ABAG serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision (D.) 12-11-015, first authorized funding for BayREN. Most recently, on July 3, 2023, the CPUC issued D.23-06-055 approving BayREN's Business Plan for eight years (2024-2031) and four-year program portfolio for 2024-2027, with an accompanying budget of approximately \$157 million.

BayREN's Codes & Standards program and two new Public Programs (Integrated Energy Services and Targeted Decarbonization Services) all focus on providing assistance to Bay Area local governments and special districts. To assist with providing that support, ABAG, on behalf of BayREN, issued a RFQ (Request for Qualifications) on January 24, 2024 to establish a bench for consultant assistance in six categories:

1. Energy Policy & Reach Code Support
2. Compliance Improvement Support
3. Energy Concierge Service
4. Energy Roadmapping Management
5. Decarbonization Showcase Management
6. Engineering and Technical Assistance for Public Building Energy Projects

A notice of the RFP was sent via Constant Contact to 5,569 firms. Staff held a Proposer's conference on February 7, which was attended by 21 people, and also posted written responses to questions received during and immediately after the conference. The RFP was downloaded 67 times, and ABAG received qualified submittals from 14 firms, with 6-10 in each category, by the deadline on March 7.

Each proposal for each category was evaluated by two (Categories 1 and 6) or three (Categories 2, 3, 4, and 5) members of a five-person evaluation panel made up of in-house staff and staff from four BayREN member agencies (San Francisco County, San Mateo County, StopWaste, and Sonoma County). In each category, scores were based on the information presented in the submittal related to that particular category of work, not on the general ability or quality of the firm.

The table below shows the final scores for each firm in each category. The evaluation panel recommends that proposals scoring over 70 be selected for the bench in each category, and

Association of Bay Area Governments

Executive Board

April 18, 2024

Agenda Item 5.e.

Bay Area Regional Energy Network (BayREN)

those scores are indicated in bold. This results in at least four and up to eight qualified firms for each category.

Table 1: Final Scores for Each Firm by Category

Firm	Category 1	Category 2	Category 3	Category 4	Category 5	Category 6
Alternative Energy Systems Consulting, Inc.	--	--	84	80	--	84
Anser Advisory Consulting, LLC	--	--	64	53	65	62
Buro Happold Consulting Engineers, Inc.	83	--	81	67	85	79
Cascade Energy, Inc.	--	--	--	--	--	65
CodeCycle.org	--	84	--	--	--	--
Ember Strategies, LLC	83	58	62	30	50	47
Frontier Energy, Inc.	76	77	64	59	--	--
Integrated Design 360 LLC	78	74	--	--	--	53
Kilowatt Engineering, Inc.	--	--	--	--	--	84
Point Energy Innovation, Inc.	--	--	--	81	--	76
Resource Refocus LLC	86	67	--	67	85	--
The Energy Coalition	90	--	92	84	96	--
Thornton Tomasetti, Inc.	86	--	83	66	81	73
TRC Engineers, Inc.	89	89	81	87	--	86

Bold text indicates that the evaluation panel recommends the firm for placement on the Bench.

Any firms approved in Cycle 1 will be eligible for work throughout the approved term of the bench, which is from the date of Executive Board approval through December 31, 2025, with an option to extend for an additional two years. Selection for entry into a contract with one of the pre-qualified consultants will be undertaken in compliance with MTC's policies and may take place by direct selection or via a mini-procurement. Additional firms may be added to the Bench in response to a re-issuance of the RFQ in later cycles.

Contract periods of performance and amounts will be determined on a per-contract basis. Staff will return to the Executive Board for authorization of any contracts that exceed the Executive Director's signature authority.

Issues:

None

Association of Bay Area Governments

Executive Board

April 18, 2024

Agenda Item 5.e.

Bay Area Regional Energy Network (BayREN)

Recommended Action:

The Executive Board is requested to approve the pre-qualified consultant panel in six categories as listed in Attachment A to provide services for the BayREN Codes & Standards and Public Programs on an as-needed basis, for a period through December 31, 2025 with an option to extend up to two years.

Attachments:

- A. List of Pre-Qualified Panel of Consultants to Provide Services for the BayREN Codes & Standards and Public Programs

Reviewed:



Andrew Fremier

Association of Bay Area Governments

Executive Board

April 18, 2024

Agenda Item 5.e.

Bay Area Regional Energy Network (BayREN)

Attachment A: List of Pre-Qualified Panel of Consultants to Provide Services for the BayREN Codes & Standards and Public Programs

Category	Firms Recommended for Pre-Qualified Panel
Category 1: Policy Support	<ul style="list-style-type: none">• Buro Happold Consulting Engineers, Inc.• Ember Strategies, LLC• Frontier Energy, Inc.• Integrated Design 360 LLC• Resource Refocus LLC• The Energy Coalition• Thornton Tomasetti, Inc.• TRC Engineers, Inc.
Category 2: Compliance Improvement Support	<ul style="list-style-type: none">• CodeCycle.org• Frontier Energy, Inc.• Integrated Design 360 LLC• TRC Engineers, Inc.
Category 3: Energy Concierge	<ul style="list-style-type: none">• Alternative Energy Systems Consulting, Inc.• Buro Happold Consulting Engineers, Inc.• The Energy Coalition• Thornton Tomasetti, Inc.• TRC Engineers, Inc.
Category 4: Energy Roadmapping	<ul style="list-style-type: none">• Alternative Energy Systems Consulting, Inc.• Point Energy Innovation, Inc.• The Energy Coalition• TRC Engineers, Inc.
Category 5: Decarbonization Showcase	<ul style="list-style-type: none">• Buro Happold Consulting Engineers, Inc.• Resource Refocus LLC• The Energy Coalition• Thornton Tomasetti, Inc.
Category 6: Engineering and Technical Assistance	<ul style="list-style-type: none">• Alternative Energy Systems Consulting, Inc.• Buro Happold Consulting Engineers, Inc.• Kilowatt Engineering, Inc.• Point Energy Innovation, Inc.• Thornton Tomasetti, Inc.• TRC Engineers, Inc.