

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**ABAG ADMINISTRATION BUDGET – PROPOSED**

	<b>FY 2022-23 APPROVED</b>	<b>ACTUALS AS OF 12/31/2022</b>	<b>FY 2023-24 PROPOSED</b>	<b>DIFFERENCE \$ INCREASE/(DECREASE)</b>	<b>DIFFERENCE % INCREASE/(DECREASE)</b>
<b>REVENUES</b>					
Membership Dues	\$ 2,591,505	\$ 2,591,503	\$ 2,850,655	\$ 259,150	10%
Interest Revenue	252	(30)	3,680	3,428	1362%
Other Revenue	587,379	225,876	480,257	(107,122)	-18%
<b>TOTAL REVENUES</b>	<b>\$ 3,179,135</b>	<b>\$ 2,817,349</b>	<b>\$ 3,334,592</b>	<b>\$ 155,457</b>	<b>5%</b>
<b>EXPENSES</b>					
Other Post-Employment Benefits (OPEB)	587,379	224,098	479,579	(107,800)	-18%
Public Employees' Retirement System (PERS)	1,743,993	1,743,993	1,135,360	(608,633)	-35%
<b>Total Retirement Expenses</b>	<b>2,331,372</b>	<b>1,968,091</b>	<b>1,614,939</b>	<b>(716,433)</b>	<b>-31%</b>
Memberships	25,000	30,000	45,000	20,000	80%
Consultants	198,000	78,494	299,800	101,800	51%
Legal Service	125,000	150	131,100	6,100	5%
Audit	173,500	94,447	175,500	2,000	1%
<b>Total Contractual Services</b>	<b>521,500</b>	<b>203,091</b>	<b>651,400</b>	<b>129,900</b>	<b>25%</b>
Travel	2,000	1,563	2,000	-	0%
Meals	5,000	3,231	7,500	2,500	50%
Conference/Training and Fees	8,000	-	10,000	2,000	25%
Beale Assessments	98,432	49,216	221,556	123,124	125%
Storage Rental	4,428	2,922	4,500	72	2%
Committee/Board Member Stipend	120,000	45,750	120,000	-	0%
Bank Service Charges	10,000	2,812	3,000	(7,000)	-70%
Insurance	231,830	191,986	259,252	27,422	12%
Miscellaneous	-	911	200,006	200,006	0%
<b>Total General Operating Expenses</b>	<b>479,690</b>	<b>298,391</b>	<b>827,814</b>	<b>348,124</b>	<b>73%</b>
<b>TOTAL EXPENSES</b>	<b>\$ 3,332,562</b>	<b>\$ 2,469,573</b>	<b>\$ 3,094,153</b>	<b>\$ (238,409)</b>	<b>-7%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>					
<b>BEFORE TRANSFERS</b>	<b>\$ (153,427)</b>	<b>\$ 347,776</b>	<b>\$ 240,439</b>	<b>\$ 393,866</b>	
<b>TRANSFERS</b>					
<b>Transfers In</b>					
San Francisco Estuary Partnership (SFEP)	\$ 207,633	\$ -	\$ -	\$ (207,633)	-100%
Bay Area Regional Network (BayREN)	165,000	-	-	(165,000)	-100%
<b>Total Transfers In</b>	<b>372,633</b>	<b>-</b>	<b>-</b>	<b>(372,633)</b>	<b>-100%</b>
<b>Transfers (Out)</b>					
Bay Area Regional Collaborative (BARC)	(185,425)	(18,963)	(188,374)	(2,949)	2%
<b>Total Transfers (Out)</b>	<b>(185,425)</b>	<b>(18,963)</b>	<b>(188,374)</b>	<b>(2,949)</b>	<b>2%</b>
<b>TOTAL TRANSFERS</b>	<b>\$ 187,209</b>	<b>\$ (18,963)</b>	<b>\$ (188,374)</b>	<b>\$ (375,583)</b>	<b>-201%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>	<b>\$ 33,782</b>	<b>\$ 328,813</b>	<b>\$ 52,065</b>	<b>\$ 18,283</b>	

ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET

Attachment A

ABAG ADMINISTRATION CONTRACTUAL SERVICES SUMMARY - PROPOSED

WORK ELEMENT	WORK ELEMENT DESCRIPTION AND CONTRACTUAL SERVICES	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/22	FY 2023-24 PROPOSED	CHANGE \$ INCREASE/(DECREASE)
1132	<b>MTC Advocate Legislative Programs</b>				
	General Assembly Logistics	\$ 12,000	\$ -	\$ 24,000	\$ 12,000
	Translation Services	10,000	-	-	(10,000)
	<b>TOTAL</b>	<b>\$ 22,000</b>	<b>\$ -</b>	<b>\$ 24,000</b>	<b>\$ 2,000</b>
1150	<b>MTC Executive Office</b>				
	California Association of Councils of Governments (CALCOG)	\$ 10,000	\$ 30,000	\$ 30,000	\$ 20,000
	National Association of Regional Councils (NARC)	15,000	15,000	15,000	-
	<b>TOTAL</b>	<b>\$ 25,000</b>	<b>\$ 45,000</b>	<b>\$ 45,000</b>	<b>\$ 20,000</b>
1151	<b>MTC Legal Management</b>				
	Legal Service	\$ 100,000	\$ -	\$ 104,900	\$ 4,900
	General Governance	25,000	150	26,200	1,200
	<b>TOTAL</b>	<b>\$ 125,000</b>	<b>\$ 150</b>	<b>\$ 131,100</b>	<b>\$ 6,100</b>
1152	<b>MTC Financial Management</b>				
	Tax Filing	\$ 9,000	\$ -	\$ 10,000	\$ 1,000
	Other Post-Employment Benefits Actuary Report	13,000	-	11,800	(1,200)
	Caseware Consulting Services	2,000	2,015	2,000	-
	Audit Services	173,500	94,447	175,500	2,000
	<b>TOTAL</b>	<b>\$ 197,500</b>	<b>\$ 96,462</b>	<b>\$ 199,300</b>	<b>\$ 1,800</b>
1161	<b>MTC Information Technology Services</b>				
	Website operations, maintenance, enhancement, and hosting	\$ 150,000	\$ 74,794	\$ 200,000	\$ 50,000
	Website Refresh and Redesign	-	-	50,000	50,000
	Domain Registrations	2,000	1,685	2,000	-
	<b>TOTAL</b>	<b>\$ 152,000</b>	<b>\$ 76,479</b>	<b>\$ 252,000</b>	<b>\$ 100,000</b>
<b>TOTAL CONTRACTUAL SERVICES</b>		<b>\$ 521,500</b>	<b>\$ 203,091</b>	<b>\$ 651,400</b>	<b>\$ 129,900</b>

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**ABAG ADMINISTRATION GRANT SUMMARY — PROPOSED**

<b>FUND SOURCE</b>	<b>GRANT NAME/ AWARD NUMBER</b>	<b>EXPIRATION DATE</b>	<b>GRANT AWARD AMOUNT</b>	<b>LIFE-TO-DATE (LTD) ACTUALS</b>	<b>FY 2023-24 NEW GRANTS</b>	<b>FY 2023-24 STAFF BUDGET</b>	<b>FY 2023-24 CONSULTANT BUDGET</b>	<b>PROJECTED REMAINING GRANT BALANCE</b>
<b>2310</b>	Regional Early Action Planning (REAP)	12/31/2023	\$ 23,966,861	\$ 9,716,362	\$ -	\$ -	\$ 14,250,499	\$ -
<b>2800</b>	Coastal Conservancy 14-003	12/31/2041	1,021,992	585,728	-	-	347,731	88,533
<b>2809</b>	Coastal Conservancy 19-086	02/28/2024	445,000	14,903	-	-	430,097	-
<b>2811</b>	Coastal Conservancy 19-134	01/31/2024	1,098,250	33,124	-	-	1,065,125	-
<b>2812</b>	Coastal Conservancy 19-147	01/31/2024	450,000	120,000	-	-	330,000	-
<b>TOTAL</b>			<b>\$ 26,982,103</b>	<b>\$ 10,470,117</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 16,423,452</b>	<b>\$ 88,533</b>

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**BAY AREA REGIONAL ENERGY NETWORK (BAYREN) BUDGET – PROPOSED**

	<b>FY 2022-23 APPROVED</b>	<b>ACTUALS AS OF 12/31/2022</b>	<b>FY 2023-24 PROPOSED</b>	<b>DIFFERENCE \$ INCREASE/(DECREASE)</b>	<b>DIFFERENCE % INCREASE/(DECREASE)</b>
<b>REVENUES</b>					
California Public Utilities Commission (CPUC) Grant	\$ 26,358,689	\$ 8,698,505	\$ 36,564,040	\$ 10,205,351	39%
Other Grant	75,000	26,585	-	(75,000)	-100%
<b>TOTAL REVENUES</b>	<b>\$ 26,433,689</b>	<b>\$ 8,725,090</b>	<b>\$ 36,564,040</b>	<b>\$ 10,130,351</b>	<b>38%</b>
<b>EXPENSES</b>					
Single Family Incentive	4,800,000	2,316,079	5,000,000	200,000	4%
Multi Family Incentive	3,750,000	316,600	5,000,000	1,250,000	33%
Green Labeling Incentive	500,000	597,400	600,000	100,000	20%
Commercial Incentives	2,000,000	-	2,500,000	500,000	25%
Refrigerant Replacement Incentive	-	-	2,500,000	2,500,000	0%
<b>Total Incentives</b>	<b>11,050,000</b>	<b>3,230,079</b>	<b>15,600,000</b>	<b>4,550,000</b>	<b>41%</b>
Travel	3,000	4,272	7,500	4,500	150%
Conference/Training and Fees	3,000	19,287	7,500	4,500	150%
Meals	5,000	1,163	7,500	2,500	50%
Advertising/Public Awareness	347,000	111,477	300,000	(47,000)	-14%
Memberships	30,000	8,617	15,000	(15,000)	-50%
Consultant/Professional Fees	13,150,395	4,694,196	18,682,480	5,532,085	42%
Miscellaneous	5,000	1,330	5,000	-	0%
<b>Total General Operating Expenses</b>	<b>13,543,395</b>	<b>4,840,342</b>	<b>19,024,980</b>	<b>5,481,585</b>	<b>40%</b>
<b>TOTAL EXPENSES</b>	<b>\$ 24,593,395</b>	<b>\$ 8,070,421</b>	<b>\$ 34,624,980</b>	<b>\$ 10,031,585</b>	<b>41%</b>
<b>OPERATING SURPLUS/(DEFICIT) BEFORE TRANSFERS</b>	<b>\$ 1,840,294</b>	<b>\$ 654,670</b>	<b>\$ 1,939,060</b>	<b>\$ 98,766</b>	
<b>Transfers (Out)</b>					
Staff Cost	\$ (1,226,863)	\$ (440,410)	\$ (1,292,707)	\$ (65,844)	5%
MTC Overhead	(448,431)	(214,260)	(646,353)	(197,922)	44%
ABAG Admin	(165,000)	-	-	165,000	-100%
<b>Total Transfers (Out)</b>	<b>(1,840,294)</b>	<b>(654,670)</b>	<b>(1,939,060)</b>	<b>(98,766)</b>	<b>5%</b>
<b>TOTAL TRANSFERS</b>	<b>\$ (1,840,294)</b>	<b>\$ (654,670)</b>	<b>\$ (1,939,060)</b>	<b>\$ (98,766)</b>	<b>5%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) BUDGET – PROPOSED**

	<b>FY 2022-23 APPROVED</b>	<b>ACTUALS AS OF 12/31/2022</b>	<b>FY 2023-24 PROPOSED</b>	<b>DIFFERENCE \$ INCREASE/(DECREASE)</b>	<b>DIFFERENCE % INCREASE/(DECREASE)</b>
<b>REVENUES</b>					
Federal/State Grants and Local Funding	\$ 14,793,103	\$ 5,237,279	\$ 28,350,454	\$ 13,557,350	92%
<b>TOTAL REVENUES</b>	<b>\$ 14,793,103</b>	<b>\$ 5,237,279</b>	<b>\$ 28,350,454</b>	<b>\$ 13,557,350</b>	<b>92%</b>
<b>EXPENSES</b>					
Travel	5,000	9,350	-	(5,000)	-100%
Conference/Training and Fees	-	4,592	-	-	0%
Consultant/Professional Fees	10,443,649	4,073,324	5,171,455	(5,272,194)	-50%
Passthrough/Contributions Other Agencies	1,102,530	4,092	20,429,047	19,326,517	1753%
Supplies	5,000	-	-	(5,000)	-100%
Miscellaneous	-	4,153	-	-	0%
<b>TOTAL EXPENSES</b>	<b>\$ 11,556,179</b>	<b>\$ 4,095,510</b>	<b>\$ 25,600,502</b>	<b>\$ 14,044,323</b>	<b>122%</b>
<b>OPERATING SURPLUS/(DEFICIT) BEFORE TRANSFERS</b>					
	\$ 3,236,924	\$ 1,141,769	\$ 2,749,952	\$ (486,973)	
<b>TRANSFERS (OUT)</b>					
Staff Cost	\$ (2,157,949)	\$ (904,283)	\$ (2,084,542)	\$ 73,407	-3%
MTC Overhead	(690,544)	(240,414)	(665,409)	25,134	-4%
SFEP Conference Budget	(180,797)	-	-	180,797	-100%
ABAG Admin	(207,633)	-	-	207,633	-100%
<b>Total Transfers (Out)</b>	<b>(3,236,924)</b>	<b>(1,144,697)</b>	<b>(2,749,952)</b>	<b>486,972</b>	<b>-15%</b>
<b>TOTAL TRANSFERS</b>	<b>\$ (3,236,924)</b>	<b>\$ (1,144,697)</b>	<b>\$ (2,749,952)</b>	<b>\$ 486,972</b>	<b>-15%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>	<b>\$ -</b>	<b>\$ (2,929)</b>	<b>\$ -</b>	<b>\$ -</b>	

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) GRANT SUMMARY – PROPOSED**

FUND SOURCE	GRANT NAME/ AWARD NUMBER	EXPIRATION DATE	GRANT AWARD AMOUNT	LIFE-TO-DATE (LTD) ACTUALS	FY 2023-24 NEW GRANTS	FY 2023-24 STAFF BUDGET	FY 2023-24 CONSULTANT BUDGET	PROJECTED REMAINING GRANT BALANCE
1339	U.S. Environmental Protection Agency (EPA) 99T53101	09/30/2023	\$ 1,667,683	\$ 1,628,651	\$ -	\$ 10,067	\$ 28,965	\$ -
1343	U.S. Environmental Protection Agency (EPA) 99T59901	09/30/2024	4,047,500	3,621,907	850,000	545,307	670,440	59,846
1345	U.S. Environmental Protection Agency (EPA) 99T87701	12/12/2023	1,481,109	974,157	-	175,614	331,338	-
1347	U.S. Environmental Protection Agency (EPA) 98T20401	12/31/2024	1,891,409	243,872	-	180,845	718,515	748,177
1348	U.S. Environmental Protection Agency (EPA) 98T29701	08/31/2024	569,366	169,714	-	174,652	225,000	-
1349	U.S. Environmental Protection Agency (EPA) - Bipartisan Infrastructure Law Year 1	12/31/2025	909,800	17,912	909,800	551,889	800,000	449,799
1395	U.S. Environmental Protection Agency (EPA) - State Water Resources Control Board/State Revolving Fund	09/30/2024	1,000,000	118,983	-	-	750,000	131,017
WQIF	Water Quality Improvement Fund 2022 - Breaking Ground	12/31/2026	-	-	4,329,459	266,691	2,000,000	2,062,768
	<b>TOTAL</b>		<b>\$ 11,566,867</b>	<b>\$ 6,775,196</b>	<b>\$ 6,089,259</b>	<b>\$ 1,905,066</b>	<b>\$ 5,524,258</b>	<b>\$ 3,451,607</b>
2907	Department of Water Resources (DWR) 4600011486	12/31/2024	\$ 21,469,025	\$ 12,573,436	\$ -	\$ 87,826	\$ 8,400,000	\$ 407,763
2914	Department of Water Resources (DWR) Proposition 1	03/31/2025	22,750,000	5,059,498	-	148,722	9,500,000	8,041,780
2915	Department of Water Resources (DWR) 4600014794	03/01/2026	5,000,000	409,870	-	192,352	1,381,244	3,016,535
	<b>TOTAL</b>		<b>\$ 49,219,025</b>	<b>\$ 18,042,803</b>	<b>\$ -</b>	<b>\$ 428,900</b>	<b>\$ 19,281,244</b>	<b>\$ 11,466,078</b>
1396	Department of Interior - Clean Vessel Act 2023	12/31/2023	\$ 309,473	\$ 48,949	\$ -	\$ 110,524	\$ 150,000	\$ -
	<b>TOTAL</b>		<b>\$ 309,473</b>	<b>\$ 48,949</b>	<b>\$ -</b>	<b>\$ 110,524</b>	<b>\$ 150,000</b>	<b>\$ -</b>
5013	City of Palo Alto	12/31/2023	\$ 168,000	\$ 148,000	\$ -	\$ -	\$ 20,000	\$ -
5016	Santa Clara Valley Water District (SCVWD)	09/30/2024	569,796	348,611	701,232	305,462	-	616,954
5019	Friends of the San Francisco Estuary	09/30/2025	297,000	-	-	-	125,000	172,000
3575	Bay Area Toll Authority (BATA) Funding for ABAG P014785 - San Pablo Avenue Green Stormwater Spine Project	N/A	2,859,998	1,501,826	-	-	500,000	858,172
	<b>TOTAL</b>		<b>\$ 3,894,794</b>	<b>\$ 1,998,437</b>	<b>\$ 701,232</b>	<b>\$ 305,462</b>	<b>\$ 645,000</b>	<b>\$ 1,647,126</b>
<b>TOTAL</b>			<b>\$ 64,990,159</b>	<b>\$ 26,865,386</b>	<b>\$ 6,790,491</b>	<b>\$ 2,749,952</b>	<b>\$ 25,600,502</b>	<b>\$ 16,564,812</b>
	Bay Area Toll Authority (BATA) Transfer for Overhead	N/A	\$ -	\$ -	\$ -	\$ 376,862	\$ -	\$ -
FUND SOURCE	GRANTS APPLIED FOR BUT NOT AWARDED (THESE GRANTS ARE INCLUDED IN THE BUDGET AS INFORMATION ONLY)	EXPIRATION DATE	GRANT AWARD AMOUNT	LIFE-TO-DATE (LTD) ACTUALS	FY 2023-24 UNAWARDED NEW GRANTS	FY 2023-24 STAFF BUDGET	FY 2023-24 CONSULTANT BUDGET	PROJECTED REMAINING GRANT BALANCE
XXXX	New Delta Stewardship Council 2023-2026	N/A	\$ -	\$ -	\$ 728,000	\$ -	\$ 322,000	\$ 406,000
XXXX	New IRWM Prop 1 Round 2	N/A	-	-	32,214,479	-	6,350,000	25,864,479
XXXX	New EPA Wetland Program Development Grant	N/A	-	-	1,000,000	-	500,000	500,000
XXXX	New SRF SOTER 1 (2023-25)	N/A	-	-	1,000,000	-	450,000	550,000
XXXX	New SRF SOTER 2 (2024-26)	N/A	-	-	1,000,000	-	250,000	750,000
XXXX	New SCC Explore the Coast grant	N/A	-	-	100,000	-	50,000	50,000
XXXX	Bipartisan Infrastructure Law Funds Year 2	N/A	-	-	909,800	-	227,450	682,350
XXXX	Bipartisan Infrastructure Law Funds Year 3	N/A	-	-	909,800	-	66,500	843,300
XXXX	Water Quality Improvement Fund SFEI 22 Sediment and GSI Passthrough to SFEP	N/A	-	-	750,000	-	750,000	-
XXXX	Water Quality Improvement Fund 2023	N/A	-	-	3,000,000	-	500,000	2,500,000
XXXX	Other New Grants	N/A	-	-	500,000	-	500,000	-
XXXX	Valley Water Permit Support	N/A	-	-	322,000	-	322,000	-
	<b>TOTAL GRANTS APPLIED FOR AND UNAWARDED (INFORMATION ONLY)</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ 42,434,079</b>	<b>\$ -</b>	<b>\$ 10,287,950</b>	<b>\$ 32,146,129</b>

ASSOCIATION OF BAY AREA GOVERNMENTS

FY 2023-24 OPERATING BUDGET

Attachment A

SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) CONFERENCE AND PROGRAMS BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
<b>REVENUES</b>					
Other Revenue	\$ 107,000	\$ 15,619	\$ 450,000	\$ 343,000	321%
<b>TOTAL REVENUES</b>	<b>\$ 107,000</b>	<b>\$ 15,619</b>	<b>\$ 450,000</b>	<b>\$ 343,000</b>	<b>321%</b>
<b>EXPENSES</b>					
Meals/Catering	-	-	250,000	250,000	0%
Conference Venue Costs	-	2,376	40,000	40,000	0%
Consultant/Professional Fees	407,000	32,033	110,000	(297,000)	-73%
Miscellaneous	-	450	150,000	150,000	0%
<b>TOTAL EXPENSES</b>	<b>\$ 407,000</b>	<b>\$ 34,859</b>	<b>\$ 550,000</b>	<b>\$ 143,000</b>	<b>35%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>					
<b>BEFORE TRANSFERS</b>	<b>\$ (300,000)</b>	<b>\$ (19,240)</b>	<b>\$ (100,000)</b>	<b>\$ 200,000</b>	
<b>TRANSFERS</b>					
<b>Transfers In</b>					
SFEP Grants	\$ 180,797	\$ -	\$ -	\$ (180,797)	-100%
<b>Total Transfers In</b>	<b>180,797</b>	<b>-</b>	<b>-</b>	<b>(180,797)</b>	<b>-100%</b>
<b>Transfers (Out)</b>					
Staff Cost	(100,648)	(10,580)	(95,568)	5,080	-5%
MTC Overhead	(50,324)	2,914	(47,784)	2,540	-5%
<b>Total Transfers (Out)</b>	<b>(150,972)</b>	<b>(7,666)</b>	<b>(143,352)</b>	<b>7,620</b>	<b>-5%</b>
<b>TOTAL TRANSFERS</b>	<b>\$ 29,826</b>	<b>\$ (7,666)</b>	<b>\$ (143,352)</b>	<b>\$ (173,177)</b>	<b>-581%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>	<b>\$ (270,174)</b>	<b>\$ (26,906)</b>	<b>\$ (243,352)</b>	<b>\$ 26,823</b>	
Beginning Fund Balance	300,000	407,454	250,000	50,000	17%
<b>ENDING FUND BALANCE</b>	<b>\$ 29,826</b>	<b>\$ 380,547</b>	<b>\$ 6,648</b>	<b>\$ 76,823</b>	

**ASSOCIATION OF BAY AREA GOVERNMENTS  
FY 2023-24 OPERATING BUDGET**

Attachment A

**SAN FRANCISCO BAY TRAIL (NON PROFIT PROGRAM) BUDGET – PROPOSED**

	<b>FY 2022-23 APPROVED</b>	<b>ACTUALS AS OF 12/31/2022</b>	<b>FY 2023-24 PROPOSED</b>	<b>DIFFERENCE \$ INCREASE/(DECREASE)</b>	<b>DIFFERENCE % INCREASE/(DECREASE)</b>
<b>REVENUES</b>					
Revenue - Souvenir Sales	\$ 16,215	\$ 997	\$ 997	\$ (15,218)	-94%
Revenue - Donation	236,792	2,414	239,408	2,616	1%
<b>TOTAL REVENUES</b>	<b>\$ 253,006</b>	<b>\$ 3,411</b>	<b>\$ 240,405</b>	<b>\$ (12,601)</b>	<b>-5%</b>
<b>EXPENSES</b>					
Advertising/Public Awareness	5,000	-	5,000	-	0%
Subscriptions	1,500	-	1,500	-	0%
Consultant/Professional Fees	237,000	-	237,000	-	0%
Accounting Service	3,000	-	3,000	-	0%
Miscellaneous	3,100	-	3,100	-	0%
<b>TOTAL EXPENSES</b>	<b>\$ 249,600</b>	<b>\$ -</b>	<b>\$ 249,600</b>	<b>\$ -</b>	<b>0%</b>
<b>OPERATING SURPLUS/(DEFICIT)</b>	<b>\$ 3,406</b>	<b>\$ 3,411</b>	<b>\$ (9,195)</b>	<b>\$ (12,601)</b>	