

ASSOCIATION OF BAY AREA GOVERNMENTS
FY 2023-24 OPERATING BUDGET

Attachment A

ABAG ADMINISTRATION BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
REVENUES					
Membership Dues	\$ 2,591,505	\$ 2,591,503	\$ 2,850,655	\$ 259,150	10%
Interest Revenue	252	(30)	3,680	3,428	1362%
Other Revenue	587,379	225,876	480,257	(107,122)	-18%
TOTAL REVENUES	\$ 3,179,135	\$ 2,817,349	\$ 3,334,592	\$ 155,457	5%
EXPENSES					
Other Post-Employment Benefits (OPEB)	587,379	224,098	479,579	(107,800)	-18%
Public Employees' Retirement System (PERS)	1,743,993	1,743,993	1,135,360	(608,633)	-35%
Total Retirement Expenses	2,331,372	1,968,091	1,614,939	(716,433)	-31%
Memberships	25,000	30,000	45,000	20,000	80%
Consultants	198,000	78,494	299,800	101,800	51%
Legal Service	125,000	150	131,100	6,100	5%
Audit	173,500	94,447	175,500	2,000	1%
Total Contractual Services	521,500	203,091	651,400	129,900	25%
Travel	2,000	1,563	2,000	-	0%
Meals	5,000	3,231	7,500	2,500	50%
Conference/Training and Fees	8,000	-	10,000	2,000	25%
Beale Assessments	98,432	49,216	221,556	123,124	125%
Storage Rental	4,428	2,922	4,500	72	2%
Committee/Board Member Stipend	120,000	45,750	120,000	-	0%
Bank Service Charges	10,000	2,812	3,000	(7,000)	-70%
Insurance	231,830	191,986	259,252	27,422	12%
Miscellaneous	-	911	200,006	200,006	0%
Total General Operating Expenses	479,690	298,391	827,814	348,124	73%
TOTAL EXPENSES	\$ 3,332,562	\$ 2,469,573	\$ 3,094,153	\$ (238,409)	-7%
OPERATING SURPLUS/(DEFICIT)					
BEFORE TRANSFERS	\$ (153,427)	\$ 347,776	\$ 240,439	\$ 393,866	
TRANSFERS					
Transfers In					
San Francisco Estuary Partnership (SFEP)	\$ 207,633	\$ -	\$ -	\$ (207,633)	-100%
Bay Area Regional Network (BayREN)	165,000	-	-	(165,000)	-100%
Total Transfers In	372,633	-	-	(372,633)	-100%
Transfers (Out)					
Bay Area Regional Collaborative (BARC)	(185,425)	(18,963)	(188,374)	(2,949)	2%
Total Transfers (Out)	(185,425)	(18,963)	(188,374)	(2,949)	2%
TOTAL TRANSFERS	\$ 187,209	\$ (18,963)	\$ (188,374)	\$ (375,583)	-201%
OPERATING SURPLUS/(DEFICIT)	\$ 33,782	\$ 328,813	\$ 52,065	\$ 18,283	

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ABAG ADMINISTRATION CONTRACTUAL SERVICES SUMMARY - PROPOSED

WORK ELEMENT	WORK ELEMENT DESCRIPTION AND CONTRACTUAL SERVICES	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/22	FY 2023-24 PROPOSED	CHANGE \$ INCREASE/(DECREASE)
1132	MTC Advocate Legislative Programs				
	General Assembly Logistics	\$ 12,000	\$ -	\$ 24,000	\$ 12,000
	Translation Services	10,000	-	-	(10,000)
	TOTAL	\$ 22,000	\$ -	\$ 24,000	\$ 2,000
1150	MTC Executive Office				
	California Association of Councils of Governments (CALCOG)	\$ 10,000	\$ 30,000	\$ 30,000	\$ 20,000
	National Association of Regional Councils (NARC)	15,000	15,000	15,000	-
	TOTAL	\$ 25,000	\$ 45,000	\$ 45,000	\$ 20,000
1151	MTC Legal Management				
	Legal Service	\$ 100,000	\$ -	\$ 104,900	\$ 4,900
	General Governance	25,000	150	26,200	1,200
	TOTAL	\$ 125,000	\$ 150	\$ 131,100	\$ 6,100
1152	MTC Financial Management				
	Tax Filing	\$ 9,000	\$ -	\$ 10,000	\$ 1,000
	Other Post-Employment Benefits Actuary Report	13,000	-	11,800	(1,200)
	Caseware Consulting Services	2,000	2,015	2,000	-
	Audit Services	173,500	94,447	175,500	2,000
	TOTAL	\$ 197,500	\$ 96,462	\$ 199,300	\$ 1,800
1161	MTC Information Technology Services				
	Website operations, maintenance, enhancement, and hosting	\$ 150,000	\$ 74,794	\$ 200,000	\$ 50,000
	Website Refresh and Redesign	-	-	50,000	50,000
	Domain Registrations	2,000	1,685	2,000	-
	TOTAL	\$ 152,000	\$ 76,479	\$ 252,000	\$ 100,000
TOTAL CONTRACTUAL SERVICES		\$ 521,500	\$ 203,091	\$ 651,400	\$ 129,900

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ABAG ADMINISTRATION GRANT SUMMARY — PROPOSED

FUND SOURCE	GRANT NAME/ AWARD NUMBER	EXPIRATION DATE	GRANT AWARD AMOUNT	LIFE-TO-DATE (LTD) ACTUALS	FY 2023-24 NEW GRANTS	FY 2023-24 STAFF BUDGET	FY 2023-24 CONSULTANT BUDGET	PROJECTED REMAINING GRANT BALANCE
2310	Regional Early Action Planning (REAP)	12/31/2023	\$ 23,966,861	\$ 9,716,362	\$ -	\$ -	\$ 14,250,499	\$ -
2800	Coastal Conservancy 14-003	12/31/2041	1,021,992	585,728	-	-	347,731	88,533
2809	Coastal Conservancy 19-086	02/28/2024	445,000	14,903	-	-	430,097	-
2811	Coastal Conservancy 19-134	01/31/2024	1,098,250	33,124	-	-	1,065,125	-
2812	Coastal Conservancy 19-147	01/31/2024	450,000	120,000	-	-	330,000	-
TOTAL			\$ 26,982,103	\$ 10,470,117	\$ -	\$ -	\$ 16,423,452	\$ 88,533

**ASSOCIATION OF BAY AREA GOVERNMENTS
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BAY AREA REGIONAL ENERGY NETWORK (BAYREN) BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
REVENUES					
California Public Utilities Commission (CPUC) Grant	\$ 26,358,689	\$ 8,698,505	\$ 36,564,040	\$ 10,205,351	39%
Other Grant	75,000	26,585	-	(75,000)	-100%
TOTAL REVENUES	\$ 26,433,689	\$ 8,725,090	\$ 36,564,040	\$ 10,130,351	38%
EXPENSES					
Single Family Incentive	4,800,000	2,316,079	5,000,000	200,000	4%
Multi Family Incentive	3,750,000	316,600	5,000,000	1,250,000	33%
Green Labeling Incentive	500,000	597,400	600,000	100,000	20%
Commercial Incentives	2,000,000	-	2,500,000	500,000	25%
Refrigerant Replacement Incentive	-	-	2,500,000	2,500,000	0%
Total Incentives	11,050,000	3,230,079	15,600,000	4,550,000	41%
Travel	3,000	4,272	7,500	4,500	150%
Conference/Training and Fees	3,000	19,287	7,500	4,500	150%
Meals	5,000	1,163	7,500	2,500	50%
Advertising/Public Awareness	347,000	111,477	300,000	(47,000)	-14%
Memberships	30,000	8,617	15,000	(15,000)	-50%
Consultant/Professional Fees	13,150,395	4,694,196	18,682,480	5,532,085	42%
Miscellaneous	5,000	1,330	5,000	-	0%
Total General Operating Expenses	13,543,395	4,840,342	19,024,980	5,481,585	40%
TOTAL EXPENSES	\$ 24,593,395	\$ 8,070,421	\$ 34,624,980	\$ 10,031,585	41%
OPERATING SURPLUS/(DEFICIT)					
BEFORE TRANSFERS	\$ 1,840,294	\$ 654,670	\$ 1,939,060	\$ 98,766	
Transfers (Out)					
Staff Cost	\$ (1,226,863)	\$ (440,410)	\$ (1,292,707)	\$ (65,844)	5%
MTC Overhead	(448,431)	(214,260)	(646,353)	(197,922)	44%
ABAG Admin	(165,000)	-	-	165,000	-100%
Total Transfers (Out)	(1,840,294)	(654,670)	(1,939,060)	(98,766)	5%
TOTAL TRANSFERS	\$ (1,840,294)	\$ (654,670)	\$ (1,939,060)	\$ (98,766)	5%
OPERATING SURPLUS/(DEFICIT)	\$ -	\$ -	\$ -	\$ -	

**ASSOCIATION OF BAY AREA GOVERNMENTS
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SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
REVENUES					
Federal/State Grants and Local Funding	\$ 14,793,103	\$ 5,237,279	\$ 28,350,454	\$ 13,557,350	92%
TOTAL REVENUES	\$ 14,793,103	\$ 5,237,279	\$ 28,350,454	\$ 13,557,350	92%
EXPENSES					
Travel	5,000	9,350	-	(5,000)	-100%
Conference/Training and Fees	-	4,592	-	-	0%
Consultant/Professional Fees	10,443,649	4,073,324	5,171,455	(5,272,194)	-50%
Passthrough/Contributions Other Agencies	1,102,530	4,092	20,429,047	19,326,517	1753%
Supplies	5,000	-	-	(5,000)	-100%
Miscellaneous	-	4,153	-	-	0%
TOTAL EXPENSES	\$ 11,556,179	\$ 4,095,510	\$ 25,600,502	\$ 14,044,323	122%
OPERATING SURPLUS/(DEFICIT)					
BEFORE TRANSFERS	\$ 3,236,924	\$ 1,141,769	\$ 2,749,952	\$ (486,973)	
TRANSFERS (OUT)					
Staff Cost	\$ (2,157,949)	\$ (904,283)	\$ (2,084,542)	\$ 73,407	-3%
MTC Overhead	(690,544)	(240,414)	(665,409)	25,134	-4%
SFEP Conference Budget	(180,797)	-	-	180,797	-100%
ABAG Admin	(207,633)	-	-	207,633	-100%
Total Transfers (Out)	(3,236,924)	(1,144,697)	(2,749,952)	486,972	-15%
TOTAL TRANSFERS	\$ (3,236,924)	\$ (1,144,697)	\$ (2,749,952)	\$ 486,972	-15%
OPERATING SURPLUS/(DEFICIT)	\$ -	\$ (2,929)	\$ -	\$ -	

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SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) GRANT SUMMARY – PROPOSED

FUND SOURCE	GRANT NAME/ AWARD NUMBER	EXPIRATION DATE	GRANT AWARD AMOUNT	LIFE-TO-DATE (LTD) ACTUALS	FY 2023-24 NEW GRANTS	FY 2023-24 STAFF BUDGET	FY 2023-24 CONSULTANT BUDGET	PROJECTED REMAINING GRANT BALANCE
1339	U.S. Environmental Protection Agency (EPA) 99T53101	09/30/2023	\$ 1,667,683	\$ 1,628,651	\$ -	\$ 10,067	\$ 28,965	\$ -
1343	U.S. Environmental Protection Agency (EPA) 99T59901	09/30/2024	4,047,500	3,621,907	850,000	\$ 545,307	670,440	59,846
1345	U.S. Environmental Protection Agency (EPA) 99T87701	12/12/2023	1,481,109	974,157	-	175,614	331,338	-
1347	U.S. Environmental Protection Agency (EPA) 98T20401	12/31/2024	1,891,409	243,872	-	180,845	718,515	748,177
1348	U.S. Environmental Protection Agency (EPA) 98T29701	08/31/2024	569,366	169,714	-	174,652	225,000	-
1349	U.S. Environmental Protection Agency (EPA) - Bipartisan Infrastructure Law Year 1	12/31/2025	909,800	17,912	909,800	551,889	800,000	449,799
1395	U.S. Environmental Protection Agency (EPA) - State Water Resources Control Board/State Revolving Fund	09/30/2024	1,000,000	118,983	-	-	750,000	131,017
WQIF	Water Quality Improvement Fund 2022 - Breaking Ground	12/31/2026	-	-	4,329,459	266,691	2,000,000	2,062,768
	TOTAL		\$ 11,566,867	\$ 6,775,196	\$ 6,089,259	\$ 1,905,066	\$ 5,524,258	\$ 3,451,607
2907	Department of Water Resources (DWR) 4600011486	12/31/2024	\$ 21,469,025	\$ 12,573,436	\$ -	\$ 87,826	\$ 8,400,000	\$ 407,763
2914	Department of Water Resources (DWR) Proposition 1	03/31/2025	22,750,000	5,059,498	-	148,722	9,500,000	8,041,780
2915	Department of Water Resources (DWR) 4600014794	03/01/2026	5,000,000	409,870	-	192,352	1,381,244	3,016,535
	TOTAL		\$ 49,219,025	\$ 18,042,803	\$ -	\$ 428,900	\$ 19,281,244	\$ 11,466,078
1396	Department of Interior - Clean Vessel Act 2023	12/31/2023	\$ 309,473	\$ 48,949	\$ -	\$ 110,524	\$ 150,000	\$ -
	TOTAL		\$ 309,473	\$ 48,949	\$ -	\$ 110,524	\$ 150,000	\$ -
5013	City of Palo Alto	12/31/2023	\$ 168,000	\$ 148,000	\$ -	\$ -	\$ 20,000	\$ -
5016	Santa Clara Valley Water District (SCVWD)	09/30/2024	569,796	348,611	701,232	305,462	-	616,954
5019	Friends of the San Francisco Estuary	09/30/2025	297,000	-	-	-	125,000	172,000
3575	Bay Area Toll Authority (BATA) Funding for ABAG P014785 - San Pablo Avenue Green Stormwater Spine Project	N/A	2,859,998	1,501,826		-	500,000	858,172
	TOTAL		\$ 3,894,794	\$ 1,998,437	\$ 701,232	\$ 305,462	\$ 645,000	\$ 1,647,126
TOTAL			\$ 64,990,159	\$ 26,865,386	\$ 6,790,491	\$ 2,749,952	\$ 25,600,502	\$ 16,564,812
	Bay Area Toll Authority (BATA) Transfer for Overhead	N/A	\$ -	\$ -	\$ -	\$ 376,862	\$ -	\$ -
FUND SOURCE	GRANTS APPLIED FOR BUT NOT AWARDED (THESE GRANTS ARE INCLUDED IN THE BUDGET AS INFORMATION ONLY)	EXPIRATION DATE	GRANT AWARD AMOUNT	LIFE-TO-DATE (LTD) ACTUALS	FY 2023-24 UNAWARDED NEW GRANTS	FY 2023-24 STAFF BUDGET	FY 2023-24 CONSULTANT BUDGET	PROJECTED REMAINING GRANT BALANCE
XXXX	New Delta Stewardship Council 2023-2026	N/A	\$ -	\$ -	\$ 728,000	\$ -	\$ 322,000	\$ 406,000
XXXX	New IRWM Prop 1 Round 2	N/A	-	-	32,214,479	-	6,350,000	25,864,479
XXXX	New EPA Wetland Program Development Grant	N/A	-	-	1,000,000	-	500,000	500,000
XXXX	New SRF SOTER 1 (2023-25)	N/A	-	-	1,000,000	-	450,000	550,000
XXXX	New SRF SOTER 2 (2024-26)	N/A	-	-	1,000,000	-	250,000	750,000
XXXX	New SCC Explore the Coast grant	N/A	-	-	100,000	-	50,000	50,000
XXXX	Bipartisan Infrastructure Law Funds Year 2	N/A	-	-	909,800	-	227,450	682,350
XXXX	Bipartisan Infrastructure Law Funds Year 3	N/A	-	-	909,800	-	66,500	843,300
XXXX	Water Quality Improvement Fund SFEI 22 Sediment and GSI Passthrough to SFEP	N/A	-	-	750,000	-	750,000	-
XXXX	Water Quality Improvement Fund 2023	N/A	-	-	3,000,000	-	500,000	2,500,000
XXXX	Other New Grants	N/A	-	-	500,000	-	500,000	-
XXXX	Valley Water Permit Support	N/A	-	-	322,000	-	322,000	-
TOTAL GRANTS APPLIED FOR AND UNAWARDED (INFORMATION ONLY)			\$ -	\$ -	\$ 42,434,079	\$ -	\$ 10,287,950	\$ 32,146,129

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SAN FRANCISCO ESTUARY PARTNERSHIP (SFEP) CONFERENCE AND PROGRAMS BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
REVENUES					
Other Revenue	\$ 107,000	\$ 15,619	\$ 450,000	\$ 343,000	321%
TOTAL REVENUES	\$ 107,000	\$ 15,619	\$ 450,000	\$ 343,000	321%
EXPENSES					
Meals/Catering	-	-	250,000	250,000	0%
Conference Venue Costs	-	2,376	40,000	40,000	0%
Consultant/Professional Fees	407,000	32,033	110,000	(297,000)	-73%
Miscellaneous	-	450	150,000	150,000	0%
TOTAL EXPENSES	\$ 407,000	\$ 34,859	\$ 550,000	\$ 143,000	35%
OPERATING SURPLUS/(DEFICIT)					
BEFORE TRANSFERS	\$ (300,000)	\$ (19,240)	\$ (100,000)	\$ 200,000	
TRANSFERS					
Transfers In					
SFEP Grants	\$ 180,797	\$ -	\$ -	\$ (180,797)	-100%
Total Transfers In	180,797	-	-	(180,797)	-100%
Transfers (Out)					
Staff Cost	(100,648)	(10,580)	(95,568)	5,080	-5%
MTC Overhead	(50,324)	2,914	(47,784)	2,540	-5%
Total Transfers (Out)	(150,972)	(7,666)	(143,352)	7,620	-5%
TOTAL TRANSFERS	\$ 29,826	\$ (7,666)	\$ (143,352)	\$ (173,177)	-581%
OPERATING SURPLUS/(DEFICIT)	\$ (270,174)	\$ (26,906)	\$ (243,352)	\$ 26,823	
Beginning Fund Balance					
Beginning Fund Balance	300,000	407,454	250,000	50,000	17%
ENDING FUND BALANCE	\$ 29,826	\$ 380,547	\$ 6,648	\$ 76,823	

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SAN FRANCISCO BAY TRAIL (NON PROFIT PROGRAM) BUDGET – PROPOSED

	FY 2022-23 APPROVED	ACTUALS AS OF 12/31/2022	FY 2023-24 PROPOSED	DIFFERENCE \$ INCREASE/(DECREASE)	DIFFERENCE % INCREASE/(DECREASE)
REVENUES					
Revenue - Souvenir Sales	\$ 16,215	\$ 997	\$ 997	\$ (15,218)	-94%
Revenue - Donation	236,792	2,414	239,408	2,616	1%
TOTAL REVENUES	\$ 253,006	\$ 3,411	\$ 240,405	\$ (12,601)	-5%
EXPENSES					
Advertising/Public Awareness	5,000	-	5,000	-	0%
Subscriptions	1,500	-	1,500	-	0%
Consultant/Professional Fees	237,000	-	237,000	-	0%
Accounting Service	3,000	-	3,000	-	0%
Miscellaneous	3,100	-	3,100	-	0%
TOTAL EXPENSES	\$ 249,600	\$ -	\$ 249,600	\$ -	0%
OPERATING SURPLUS/(DEFICIT)	\$ 3,406	\$ 3,411	\$ (9,195)	\$ (12,601)	