# ASSOCIATION OF BAY AREA GOVERNMENTS Meeting Transcript



1	ABAG POWER EXECUTIVE COMMITTEE
2	THURSDAY, AUGUST 18, 2022 11:00 AM
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4	DOUG WILLIAMS, V. CHAIR: THIS MEETING OF THE ABAG POWER
5	EXECUTIVE COMMITTEE COMES TO ORDER. IF WE CAN PLEASE BEGIN THE
6	COVID ANNOUNCEMENT VIDEO.
7	
8	DUE TO COVID-19, THIS MEETING WILL BE CONDUCTED AS A ZOOM
9	WEBINAR PURSUANT TO THE PROVISIONS OF ASSEMBLY BILL 361 WHICH
10	SUSPENDS CERTAIN REQUIREMENTS OF THE BROWN ACT. THIS MEETING
11	IS BEING WEBCAST ON THE ABAG WEBSITE. THE CHAIR WILL CALL UPON
12	COMMISSIONERS, PRESENTERS STAFF, AND OTHER SPEAKERS, BY NAME,
13	AND ASK THAT THEY SPEAK CLEARLY AND STATE THEIR NAMES BEFORE
14	GIVING COMMENTS OR REMARKS. PERSONS PARTICIPATING VIA WEBCAST
15	AND ZOOM, WITH THEIR CAMERAS ENABLED, ARE REMINDED THAT THEIR
16	ACTIVITIES ARE VISIBLE TO VIEWERS. COMMISSIONERS AND MEMBERS
17	OF THE PUBLIC PARTICIPATION BY ZOOM WISHING TO SPEAK, SHOULD
18	USE THE RAISE HAND FEATURE OR DIAL STAR 9, AND THE CHAIR WILL
19	CALL UPON THEM AT THE APPROPRIATE TIME. TELECONFERENCE
20	ATTENDEES WILL BE CALLED UPON BY THE LAST FOUR DIGITS OF THEIR
21	PHONE NUMBER. IT IS REQUESTED THAT PUBLIC SPEAKERS STATE THEIR
22	NAMES AND ORGANIZATION, BUT, PROVIDING SUCH INFORMATION IS
23	VOLUNTARY. WRITTEN PUBLIC COMMENTS RECEIVED AT
24	INFOATBAYAREAMETRO.GOV BY 5 P.M., YESTERDAY, WILL BE POSTED TO
25	THE ONLINE AGENDA AND ENTERED INTO THE RECORD, BUT WILL NOT BE



- 1 READ OUT LOUD. IF AUTHORS OF THE WRITTEN CORRESPONDENCE WOULD
- 2 LIKE TO SPEAK, THEY ARE FREE TO DO SO. THEY SHOULD RAISE THEIR
- 3 HAND AND THE CHAIR WILL CALL UPON THEM AT THE APPROPRIATE
- 4 TIME. A ROLL CALL VOTE WILL BE TAKEN FOR ALL ACTION ITEMS.
- 5 PANELISTS AND ATTENDEES SHOULD NOTE THAT THE CHAT FEATURE IS
- 6 NOT ACTIVE. IN ORDER TO GET THE FULL ZOOM EXPERIENCE, PLEASE
- 7 MAKE SURE YOUR APPLICATION IS UP TO DATE.

8

- 9 DOUG WILLIAMS, V. CHAIR: OKAY. SO LETS START WITH THE ROLL
- 10 CALL. WILL THE CLERK CONDUCT A ROLL CALL AND CONFIRM WHETHER A
- 11 QUORUM OF THE COMMITTEE IS PRESENT?

12

- 13 CINDY CHEN, CLERK: GOOD MORNING, EVERYONE. HERE IS THE ROLL
- 14 CALL. BOARD MEMBER DUURVOORT.

15

16 ANDRE DUURVOORT: IM HERE.

17

18 CINDY CHEN, CLERK: BOARD MEMBER WILLIAMS?

19

20 DOUG WILLIAMS, V. CHAIR: IM HERE.

21

22 CINDY CHEN, CLERK: THE QUORUM IS PRESENT. THANK YOU.

- 24 DOUG WILLIAMS, V. CHAIR: I WOULD ASK THE CLERK TO PLEASE CALL
- 25 THE ROLL OF STAFF MEMBERS.



1 2 CINDY CHEN, CLERK: STAFF MEMBER BRAD PAUL. 3 SPEAKER: PRESENT ARE. 4 5 CINDY CHEN, CLERK: DEREK HANSEL IS ABSENT. ANDREA VISVESHWARA. 6 7 8 ANDREA VISVESHWARA: HERE. 9 10 CINDY CHEN, CLERK: RYAN JACOBY? 11 RYAN JACOBY: HERE. 12 13 CINDY CHEN, CLERK: CINDY IS PRESENT. I DO NOT SEE ANYONE ELSE. 14 15 I CONCLUDE THE STAFF ROLL CALL. THANK YOU. 16 DOUG WILLIAMS, V. CHAIR: THANK YOU. IS THERE ANY MEMBER OF THE 17 PUBLIC WHO WISHES TO GIVE A PUBLIC COMMENT ON ITEMS NOT ON THE 18 AGENDA? 19 20 21 CINDY CHEN, CLERK: THERE IS NO HANDS RAISED IN ATTENDEES LIST 22 FOR THE PUBLIC COMMENT. 23 DOUG WILLIAMS, V. CHAIR: OKAY. WILL THE CLERK INFORM US 24 WHETHER THERE WERE ANY PUBLIC COMMENTS RECEIVED FOR THIS ITEM. 25



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2	CINDY CHEN, CLERK: NO WRITTEN PUBLIC COMMENTS FOR THIS ITEM.
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4	DOUG WILLIAMS, V. CHAIR: OKAY. WELL MOVE TO THE CONSENT
5	CALENDAR. WERE APPROVING ABAG POWER RESOLUTION PROVIDING FOR
6	REMOTE MEETINGS PURSUANT TO A.B. 361. APPROVE YAG OF MINUTES
7	FROM THE EXECUTIVE COMMITTEE MEETING AND FROM JULY 21
8	EXECUTIVE COMMITTEE SPECIAL MEETING. IS THERE A MOTION FROM
9	THE COMMITTEE TO APPROVE THE CONSENT CALENDAR?
10	
11	ANDRE DUURVOORT: SO MOVED.
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13	DOUG WILLIAMS, V. CHAIR: IS THERE A SECOND.
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15	DIANA OYLER: ILL SECOND.
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17	DOUG WILLIAMS, V. CHAIR: WILL THE CLERK TAKE A VOTE?
18	
19	SPEAKER: SORRY, WE SHOULD TAKE PUBLIC COMMENT ON THE CONSENT
20	CALENDAR ITEM?
21	
22	DOUG WILLIAMS, V. CHAIR: OKAY. IS THERE A PUBLIC COMMENT FOR
23	THIS ITEM?
24	



CINDY CHEN, CLERK: THERES NO WRITTEN PUBLIC COMMENTS FOR THIS 1 2 ITEM NOR RAISED HANDS FOR PUBLIC COMMENT. 3 DOUG WILLIAMS, V. CHAIR: SO WILL THE CLERK PLEASE TAKE A VOTE 4 5 BY THE COMMITTEE? [PHONE RINGING] 6 7 CINDY CHEN, CLERK: YES, HERE IS A ROLL CALL VOTE. BOARD MEMBER 8 TO DUURVOORT. 9 10 SPEAKER: AYE. 11 CINDY CHEN, CLERK: BOARD MEMBER OYLER? I DIDNT HEAR YOU; ILL 12 COME BACK TO YOU IN A SECOND. BOARD MEMBER SCHROEDER 13 14 15 CHRIS SCHROEDER: AYE. 16 17 CINDY CHEN, CLERK: BOARD MEMBER WILLIAMS? 18 DOUG WILLIAMS, V. CHAIR: AYE. 19 20 21 CINDY CHEN, CLERK: BOARD MEMBER OYLER? 22 23 DIANA OYLER: AYE. 24 CINDY CHEN, CLERK: MOTION PASSES. THANK YOU. 25



1 2 DOUG WILLIAMS, V. CHAIR: WELL MOVE ON TO THE ENERGY PROGRAMS 3 INFORMATIONAL REPORT. THIS IS AN INFORMATIONAL ITEM AND JENNY BERG WILL PROVIDE THE UPDATE. 4 5 JENNIFER BERG: GOOD MORNING, EVERYONE. THE PROGRAM HAS 6 INCREASED THE REBATE AMOUNT FROM INDUCTION STOVE TOPS TO \$300 7 8 TO \$750. THIS IS A PERSONAL FYI AS WELL AS TO TELL YOUR JURISDICTIONS ABOUT IT. VERY SHORT NOTICE, BUT WERE EXCITED 9 TOMORROW TO BE HOSTING CHEF RACHELE WHO IS A CHEF WHO 10 DEMONSTRATES COOKING WITH INDUCTION COOKTOPS AND WERE JOINED 11 BY ANOTHER WHO DOES RESEARCH ON INDOOR AIR OUALITY. AS WELL AS 12 A PHYSICIAN WITH THE SAN FRANCISCO BAY AREA CHAPTER OF 13 PHYSICIANS FOR SOCIAL RESPONSIBILITY. THERES BEEN A LOT OF 14 GREAT RESEARCH THAT HAS COME OUT IN THE PAST COUPLE OF YEARS 15 16 AROUND THE INDOOR AIR HEALTH IMPACTS FROM GAS APPLIANCES. SO I KNOW ITS SHORT NOTICE, BUT ITS A NOTE TO YOU ALL TO SIGN UP 17 FOR YOUR NEWS LETTER SO THAT YOULL GET MORE INFORMATION ON 18 SOME OF OUR EVENTS. AND THEN THE SECOND THING THAT I WANTED TO 19 UPDATE YOU ON IS OUR LIBRARY PILOT THAT THERES BEEN 20 21 PRESENTATIONS TO YOU ABOUT THAT. THE APPLICATION PERIOD IS OPEN. AND AS A REMINDER, WE PROVIDE FREE ZNE ENGINEERING 22 ANALYSIS. OTHER FREE TECHNICAL ASSISTANCE AS WELL AS 23 INFORMATION ON POTENTIAL FINANCING OPPORTUNITIES FOR THE 24

LIBRARY RESILIENCY HUBS, WHICH IS THE IDEA OF THE WHOLE PILOT.



I BELIEVE ALL OF YOUR -- AT LEAST THE JURISDICTION FROM YOUR 1 COUNTIES HAS BEEN ATTENDING. DOUG, I KNOW SANTA ROSA CAME TO 2 3 THE INFORMATIONAL EVENT. SO WE HAD A REALLY GOOD TURNOUT. WERE GOING TO DO SOME FOLLOW UP NOW TO REACH OUT TO PEOPLE ONE ON 4 5 ONE TO SEE IF THEY HAVE OTHER OUESTIONS. VERY EXCITED ABOUT THAT OPPORTUNITY. OTHER THAN THAT, WERE JUST HAVING A GREAT 6 7 TIME AT THE CPC WITH OUR BUSINESS PLAN. 8 CHRIS SCHROEDER: ILL BET. 9 10 JENNIFER BERG: ANY QUESTIONS OR COMMENTS? THANK YOU. THAT 11 CONCLUDES MY REPORT. 12 13 DOUG WILLIAMS, V. CHAIR: THANK YOU, JENNY. SO WE WILL MOVE ON 14 15 TO A REPORT ON THE NATURAL GAS PROGRAM WHICH WILL BE PRESENTED 16 BY RYAN JACOBY. 17 RYAN JACOBY: THANKS, DOUG. WOULD THE IT STAFF PLEASE BRING UP 18 THE PRESENTATION? PERFECT, THANK YOU. GOOD MORNING, EVERYONE, 19 ONCE AGAIN IM RYAN JACOBY, THE PROGRAM MANAGER FOR ABAG POWER. 20 21 NICE TO SEE EVERYONE. NEXT SLIDE, PLEASE. THIS MEETING MARKS OUR FIRST GLANCE AT PRELIMINARY FINANCIALS FOR OUR FISCAL YEAR 22

ENDING JUNE 30TH, JUST A COUPLE MONTHS AGO WELL. OUR SAVINGS

COMPARISON JUMPING ROUGHLY 8% BACK UP TO A 6.9% PREMIUM FOR

SMALL COMMERCIAL. THIS IS UP FROM 6% AT OUR LAST MEETING IN

23

24



- 1 JUNE WHERE WE HAVE FINANCIALS THROUGH APRIL. ITS DIFFICULT TO
- 2 SEE THIS BOUNCE BACK IN THE OPPOSITE DIRECTION OF WHERE WE
- 3 WANT IT. WHAT THIS MEANS IS THAT ULTIMATELY WE DO EXPECT IT TO
- 4 LAND SOMEWHERE CLOSE TO THIS RANGE ONCE WE HAVE THE REMAINING
- 5 FINANCIAL ENTRIES FINALIZED. AS A REMINDER, A PARTICULARLY
- 6 SIGNIFICANT CONTRIBUTOR THIS YEAR WAS THE PROCUREMENT CREDIT
- 7 PG&E RECEIVED DURING LAST YEARS SUMMER MONTHS. THAT CREDIT WAS
- 8 ABOUT \$20 MILLION IN TOTAL AMORTIZED OVER SIX MONTHS WHERE IT
- 9 WAS FLOATED ACROSS FISCAL YEARS BETWEEN 22 AND 23. AS WE LOOK
- 10 TOWARD OUR OCTOBER BOARD MEETING AND PRESENTING A FINANCIAL
- 11 COMPARISON, UNFORTUNATELY SOMEWHERE IN THIS RANGE, ITS
- 12 IMPORTANT TO ALSO REMEMBER THAT THIS IS ONE METRIC FOR PROGRAM
- 13 PERFORMANCE. WHILE IT MAY BE A SOUL DETERMINANT FOR SOME
- 14 MEMBERS WE ARE MAKING PROGRESS FOR, IN MY OPINION, EQUALLY
- 15 IMPORTANT INITIATIVES ON THE ROADMAP. IT WOULD LOOK FOR
- 16 FEEDBACK THAT LATER TODAY AS WE GET INTO THE PRELIMINARY
- 17 AGENDA FOR THE ANNUAL BOARD MEETING BELOW THOSE RATE
- 18 COMPARISONS, YOULL SEE THAT BELIEVE IT OR NOT WERE STILL
- 19 HOVERING IN THAT \$8 TO \$11 RANGE GOING ON JUST ABOUT FOUR
- 20 MONTHS NOW. MOST RELEVANTLY AND FOR THIS WEEK, WE JUST
- 21 COMPLETED A SIGNIFICANT HEAT WAVE WHICH AGAIN PUSHES PRICES UP
- 22 BECAUSE IT INCREASES DEMAND FOR NATURAL GAS WHICH IS USED FOR
- 23 ELECTRICITY GENERATION. BEYOND THAT REGIONAL IMPACT, WERE
- 24 STILL SEEING THREE PRIMARY DRIVERS AT THE MACRO LEVEL
- 25 INCLUDING FAIRLY MINOR INCREASES IN NATIONAL PRODUCTION,



- 1 STORAGE INVENTORIES THAT ARE LOW RELATIVE TO A FIVE-YEAR
- 2 AVERAGE. AND LASTLY, RISING LIQUIFIED NATURAL GASES. THIS IS
- 3 EXPECTED THE SAME AS NEXT YEAR AND THE SAME REFLECTIONS
- 4 ADOPTED IN OUR APPLIED BUDGET. NEXT SLIDE, PLEASE. FORTUNATELY
- 5 WE DO HAVE GOOD NEWS HERE AS WELL. WE DO EXPECT TO ISSUE A
- 6 NOTICE OF PROPOSED AWARD FOR THE CARBON OFFSET RFP IN THE VERY
- 7 NEAR FUTURE. THERE WERE COMPLICATIONS THAT PROLONGED THE
- 8 EVALUATIONS BUT AT THIS POINT WE BELIEVE THOSE HAVE BEEN
- 9 RESOLVED AND THAT THIS SHOULD MOVE ALONG QUICKLY IN THE
- 10 FUTURE. WE ARE PLANNING TO HAVE A RECOMMENDATION FOR YOU AT
- 11 OUR NEXT MEETING WHICH IS SCHEDULED FOR SEPTEMBER 15. AS WE
- 12 WERE DISCUSSING PRIOR TO THE MEETING STARTING, I MAY BE ABSENT
- 13 DURING THAT MEETING BECAUSE FORTUNATELY WE ARE EXPECTING OUR
- 14 LITTLE GIRL TO BE BORN THE VERY NEXT DAY. BUT IN THAT
- 15 INSTANCE, ILL MAKE SURE SOMEONE FROM OUR CONTRACTS DEPARTMENT
- 16 IS AVAILABLE TO ANSWER ANY QUESTIONS AS WELL AS OUR TEAM THAT
- 17 YOU SEE HERE TODAY. AFTER THAT, WERE EXCITED TO HIT THE GROUND
- 18 RUNNING. AND I DO THINK THAT THE PROPOSALS ARE SOLID AND THAT
- 19 WELL BE IN A GOOD PLACE ONCE WE MOVE FORWARD WITH THAT AWARD.
- 20 NEXT IM SIMILARLY EXCITED -- SORRY. SAME SLIDE. SIMILARLY
- 21 EXCITED TO ANNOUNCE THAT NEARLY A MONTH AGO A COUPLE OF TEAM
- 22 MEMBERS HERE MET WITH SPURR REGARDING THEIR NOTATION TO US
- 23 THAT LOOKING TO SOLICITATION TO SEEK AN AGENCY TO PROVIDE
- 24 NATURAL GAS SUPPLY SERVICES FOR THEIR PORTFOLIO. FOR THE FOLKS
- 25 LESS FAMILIAR WITH THIS SCHOOL PROJECT FOR UTILITY RATE RE OR



- 1 SPURR FOR SHORT, THEY ARE SIMILAR TO IN THAT THEY ARE A JPA
- 2 THAT PROVIDES NATURAL GAS SERVICE AND CONDUCTS THEIR OWN
- 3 BILLING IN HOUSE WHICH WE REFER TO AS CTA CONSOLIDATED
- 4 BUILDING. THAT SAID, THE PRIMARY DIFFERENCE IS THAT THEY
- 5 PROVIDE THOSE SERVICES TO EDUCATIONAL DISTRICTS AND
- 6 FACILITIES. SO A SLIGHTLY DIFFERENT PARTICIPANT BASED AMONGST
- 7 OUR TWO PROGRAMS BUT VERY SIMILAR OVERALL. OVER THE YEARS WEVE
- 8 MAINTAINED A POSITIVE AND COOPERATIVE RELATIONSHIP WITH SPURR
- 9 WHERE WE COLLABORATED GIVEN THE UNIQUE NATURE THAT WE SHARE AS
- 10 WELL AS COLLABORATING ON COMMENTS WITHIN REGULATORY
- 11 PROCEEDINGS. WERE NOT SURE YET EXACTLY HOW THEIR SOLICITATION
- 12 WILL BE STRUCTURED BUT WE DO EXPECT TO SUBMIT A PROPOSAL FOR
- 13 SPURRS TO CONSIDERATION. LAST BUT CERTAINLY NOT LEAST, IM
- 14 PLEASED TO SHARE THAT WE RECEIVED ABOUT 35 QUALIFIED
- 15 APPLICATIONS FOR OUR JUNIOR ENERGY PROGRAMS COORDINATOR
- 16 POSITION WHICH WILL WORK ABOUT A QUARTER OF THE TIME
- 17 SUPPORTING ABAG POWER. WELL BE INTERVIEWING A HANDFUL OF THOSE
- 18 CANDIDATES NEXT WEEK AND WE HAVE ONE FROM THE EXECUTIVE
- 19 COMMITTEE PARTICIPATING ON THE INTERVIEW PANEL. I FELT THAT
- 20 THE PICTURE ON THIS SLIDE WAS PARTICULARLY RELEVANT FOR THESE
- 21 ACTIVITIES BECAUSE I SEE THEM AS PLANTING THE SEEDS FOR THE
- 22 FUTURE GROWTH ON THE PROGRAM. AS I MENTIONED THE FINANCIAL
- 23 COMPARISON IS A TOUGH ASPECT OF WHAT WERE CURRENTLY GRAPPLING
- 24 WITH. BUT ITS NOT THE ONLY ONE WE SHOULD BE BASING OUR SUCCESS
- 25 ON. I DO THINK THERES PLENTY OF POSITIVES HERE TO HIGHLIGHT AS



- 1 WE BUILD OUT THAT FOUNDATION AND ALLOW THE PROGRAM TO EXPAND
- 2 AS WELL AS ADAPT TO TODAYS NEEDS THAT HAVE CHANGED OVER THE
- 3 YEARS. NEXT SLIDE, PLEASE. OUR ANNUAL USAGE IS IMPORTANT
- 4 BECAUSE IT DETERMINES HOW MUCH GAS WERE REQUIRED TO PURCHASE
- 5 AND JUST AS IMPORTANTLY OUR ABILITY TO SPREAD THOSE FIXED
- 6 COSTS AND ACHIEVE A LOWER RATE. USAGE HAS NOT BEEN AN ISSUE
- 7 THIS YEAR AS THIS CHART SHOWS BECAUSE WERE TRACKING RIGHT IN
- 8 LINE WITH THE PRIOR TWO YEARS AND BOTH ARE ALIGNED WITH OUR
- 9 CURRENT BUDGET. WHILE THIS PROVIDES SOME ADVANTAGES FOR
- 10 PREDICTABILITY, THIS SORT OF STAGNATION CONTRIBUTES TO THE
- 11 DIFFICULTIES WERE SEEING IN THE FINANCIAL COMPARISON.
- 12 SPECIFICALLY, ITS DIFFICULT TO ATTRACT NEW MEMBERS WITHOUT
- 13 BEING ABLE TO DEMONSTRATE EXISTING SAVINGS ABOUT YOU ITS
- 14 EQUALLY DIFFICULT TO INCREASE PORTFOLIO USAGE WITHOUT
- 15 ATTRACTING THOSE NEW MEMBERS. FRANKLY, IM BETTING OUR CURRENT
- 16 ENVIRONMENTAL INITIATIVES WILL BEGIN TIPPING THE SCALES A
- 17 LITTLE BIT IN OUR FAVOR AS THAT PERCEPTION MOVES TO A MORE
- 18 ATTRACT PROGRAM OFFERING ONCE THOSE ARE BUILT OUT. NEXT SLIDE,
- 19 PLEASE. WE ENDED UP ENDING THE YEAR WITH PRELIMINARY USAGE
- 20 FIGURES SHOWING A 3% HIGHER USAGE FIGURE COMPARED TO OUR
- 21 BUDGETED FIGURE WHICH IS GREAT NEWS OVERALL AS I JUST
- 22 MENTIONED. ON A MONTHLY BASIS, WE ALSO DIDNT SEE SIGNIFICANT
- 23 VARIATION BREAKING FROM THE HISTORICAL NORMS WITH THE MAJORITY
- 24 OF USAGE OCCURRING IN THAT NOVEMBER THROUGH MARCH TIMEFRAME.
- 25 ULTIMATELY THIS PUTS US AT ABOUT JUST UNDER 700 S DEKATHERMS A



YEAR OR 700 THERMS ANNUALLY. ILL PAUSE THERES IN CASE THERES 1 2 QUESTIONS. 3 ANDRE DUURVOORT: RYAN, I HAD A OUESTION BACK ON YOUR LAST 4 5 ITEM. ON THE SPURR ORGANIZATION, IM CURIOUS IF YOU HAVE ANY INSIGHTS ABOUT WHAT THEIR INTENT IS. ARE THEY LOOKING FOR 6 PROCUREMENT SUPPORT FOR THEIR NATURAL GAS PROGRAM, OR ARE THEY 7 8 LOOKING FOR SOMETHING MORE COMPRESSIVE? LIKE ARE THEY LOOKING TO GET OUT OF GAS BUSINESS ENTIRELY OR MORE OF A PARTNERSHIP? 9 10 RYAN JACOBY: YEAH, THERE ARE SOME PENDING STAFFING CHANGES AT 11 THE ORGANIZATION, AND THEY ARE LOOKING FOR -- WHICH ARE PUBLIC 12 NOW, BUT THEY ARE LOOKING FOR AN ORGANIZATION TO PERFORM THE 13 SERVICES ASSOCIATED WITH THEIR GAS PROGRAM CURRENTLY IS MY 14 15 UNDERSTANDING. THEY DO RUN, AS YOU MAY BE FAMILIAR WITH, A 16 COUPLE OF DIFFERENT AGGREGATION POOLS. ONE OF THOSE IS SOLAR AND BATTERIES. THEY ALSO HAVE SOME TELECOM SERVICES. MY 17 UNDERSTANDING IS THAT THEY ARE NOT LOOKING FOR AN ORGANIZATION 18 CURRENTLY TO PERFORM THOSE FUNCTIONS IN ADDITION TO THE GAS 19 SERVICES. BUT ITS A LITTLE BIT -- I WOULD SAY THE PART IM 20 21 UNCLEAR ABOUT CURRENTLY IS WHETHER, YOU KNOW, AGAIN BECAUSE WE ARE SITUATED FAIRLY UNIQUELY AS PUBLIC AGENCY CTAS, WHETHER 22 THEY ARE LOOKING FOR BILL, YOU KNOW, CONSOLIDATED BILLING 23 SERVICES ON TOP OF THAT GAS SUPPLY FUNCTION OR WHETHER IT 24

WOULD BE SPECIFIC TO KIND OF JUST THE PROCUREMENT



- 1 METHODOLOGIES AND, YOU KNOW, ACTUALLY JUST THE GAS SUPPLY. SO
- 2 I DO EXPECT THAT WELL RECEIVE A LITTLE BIT MORE GUIDANCE ON
- 3 THAT ONCE THE PROCUREMENT IS ISSUED WHICH THEY ARE LOOKING AT
- 4 -- YOU KNOW, SUPPOSEDLY SOME TIME IN THE NEXT TWO MONTHS WAS
- 5 THERE GUESS. SO --

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7 ANDRE DUURVOORT: GREAT. THANK YOU.

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- 9 RYAN JACOBY: SURE. OBVIOUSLY, I DO SEE THAT AS A SIGNIFICANT
- 10 OPPORTUNITY FOR THE PROGRAM.

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- 12 ANDRE DUURVOORT: IM CURIOUS. JUST SO YOU KNOW WHERE IM COMING
- 13 FROM, ANYTHING THAT COULD BRING IN REVENUE IS GREAT. BUT IM
- 14 ALSO CURIOUS IF THIS IS AN OPPORTUNITY FOR, YOU KNOW,
- 15 MEMBERSHIP ENROLLMENT AS WELL. SO THATS KIND OF THE END PART
- 16 OF MY QUESTION.

17

- 18 RYAN JACOBY: ABSOLUTELY. I WOULD SAY THATS HOW ITS WORKING
- 19 CURRENTLY AND HOW WE DISCUSSED IT INTERNALLY WITH RESPECT TO
- 20 MEMBERSHIP.

- 22 **JENNIFER BERG:** YEAH, AND IT IS A POTENTIAL HUGE OPPORTUNITY
- 23 FOR US ON A LOT OF LEVELS, MOST PARTICULARLY, YOU KNOW, A MUCH
- 24 LARGER PURCHASING WHICH WOULD HAVE SUBSTANTIAL NUMBER OF
- 25 BENEFITS TO THE MEMBERSHIP.



1 2 CHRIS SCHROEDER: THAT WOULD BE GREAT. WHO FIRST THOUGHT THIS 3 UP OR DID THEY COME TO US, RYAN? 4 5 RYAN JACOBY: THEY DID APPROACH US. THERE WAS -- THERE WERE CONVERSATIONS INTERNALLY. MY UNDERSTANDING WAS THAT THEY WERE 6 INITIALLY SCOPING THIS AS, YOU KNOW, A MORE TRADITIONAL KIND 7 8 OF SUPPLY SOLICITATION WHERE WE, YOU KNOW, FRANKLY ARE ENVISIONING FOR PROFIT CORPORATIONS PROBABLY BIDDING ON THIS 9 10 WHILE THE BIGGER GUYS, BP, SHELL, YOU KNOW, THAT TYPICALLY PROVIDE THESE SERVICES FOR LARGER CORPORATIONS. YOU KNOW, 11 THERE ARE A LOT OF -- NOT A LOT BUT THERE ARE A NUMBER OF 12 LARGER NON-CORE ACCOUNTS USING ELECTRICITY GENERATION, CO-GEN, 13 FACILITIES THAT HAVE LARGE GAS REQUIREMENTS THAT DO NOT 14 15 OUALIFY FOR PG&ES CORE SERVICE IN AND THOSE CASES YOU ARE 16 REQUIRED TO USE A THIRD PARTY TO ACQUIRE THAT GAS. THERE ARE A NUMBER OF FOR PROFIT ENTITIES THAT WE BUY GAS FROM AS WELL. WE 17 WOULD EXPECT THOSE ENTITIES TO BID FOR THIS. THEY WERE 18 ENVISIONING THIS SOLICITATION AS NEARING THOSE ELEMENTS WHERE 19 IT WOULD BE STRICTLY A SUPPLY AGREEMENT WHERE THEY ARE LOOKING 20 21 FOR SOMEONE TO SUPPLY GAS FOR A FIXED PERIOD FOR SOME PRE-DETERMINED PRICE ESSENTIALLY. WE DID HAVE A FAIRLY INFORMATIVE 22 MEETING WITH THEM UNDER THE CONSIDERATIONS. I WOULD SAY THAT 23 THEY WERE THINKING ABOUT EXPANDING THAT BEYOND JUST THE 24 INITIAL SCOPE OF THOSE SERVICES. WELL SEE WHERE THAT ENDS UP 25



ULTIMATELY. ITS THEIR DECISION ON HOW TO DETERMINE THAT 1 SOLICITATION BUT EITHER OF THOSE WOULD BE AN ATTRACTIVE 2 3 OFFERING FOR OUR PROGRAM TO PROPOSE UPON. WEVE DISCUSSED A COUPLE OF THOSE OPPORTUNITIES INTERNALLY AS WELL AS WHAT THEY 4 5 WOULD. ANDRE, JUST LIKE MEMBERSHIP AND CONTRACTUAL SUPPLY AGREEMENT. THEY ARE EXCITING FOR SURE AND I THINK THERES 6 7 POTENTIALLY A BIG OPPORTUNITY HERE. 8 9 CHRIS SCHROEDER: GREAT. SOUNDS GOOD. 10 ANDRE DUURVOORT: RYAN, FORGIVE ME I HAVE ONE QUICK QUESTION ON 11 THIS SLIDE BUDGET TO ACTUAL. REMIND THE BASELINE PERIOD. IS 12 THIS LOOKING BACK AT 3% COMPARED TO 2021 FISCAL YEAR? 13 14 RYAN JACOBY: THIS WAS THE FISCAL YEAR 21-22 PERIOD. SO THIS 15 16 WOULD BE THE -- THIS 649 WAS WHAT WE ESTIMATED FOR THE ANNUAL PERIOD FOR USAGE AND THE 667 WHERE WE CAME IN FOR THE JULY 17 THROUGH JUNE PERIOD WITH A DIFFERENT SCHEME OF THAT PLUS 3%. 18 19 ANDRE DUURVOORT: GOTCHA. THANKS. 20 21 RYAN JACOBY: SURE. NEXT SLIDE, PLEASE. THERE ARE BASICALLY 22 MINIMAL CHANGES TO THIS SUPPLY CHART SINCE THE LAST TIME YOU 23 SAW IT AT OUR JUNE MEETING. WERE OBVIOUSLY CONTINUING TO 24

PURCHASE AT THE SAME THREE LOCATIONS WITH THE OBJECTIVES OF



- 1 UTILIZING STORAGE TO MINIMIZE EXPOSURE TO HIGH PRICES WHEN
- 2 THEY DO OCCUR AND GENERALLY AVOIDING TO PURCHASING. THAT
- 3 STRATEGY HAS NOT CHANGED OVER THE PAST FEW YEARS. IT IS
- 4 REPRESENTED IN THIS CHART. SINCE THAT CHANGE, I WANT TO SAY IN
- 5 ABOUT FEBRUARY OF 19 WAS WHEN WE INCORPORATED THOSE CANADIAN
- 6 PURCHASES. WE WERE ABLE TO AVOID THE CITY GATE PURCHASES FOR
- 7 ROUGHLY THE LAST THREE MONTHS AS YOU SEE HERE HASHED THROUGH
- 8 THAT LINE JUST GOING THROUGH JULY AND AUGUST REPRESENTING OUR
- 9 HISTORICAL FIGURES VERSUS WHAT WERE FORECASTING FOR AUGUST AND
- 10 BEYOND. WE WERE ABLE TO CAPITALIZE, IF YOU SEE THOSE VERY
- 11 NARROW COLUMNS THERE WITH THE CITY GATE PURCHASES ON SELLING
- 12 GAS LOCALLY AT THE PG&E CITYGATE. BASICALLY OUR USAGE DURING
- 13 AUGUST WAS SLIGHTLY LOWER THAN ANTICIPATED WHICH MEANS WE HAD
- 14 A SLIGHT SURPLUS LOCALLY. I DO EXPECT WELL BE ABLE TO CONTINUE
- 15 THAT TREND POSSIBLY THROUGH SEPTEMBER AS WELL WHICH IS GREAT
- 16 NEWS CURRENTLY BECAUSE PRICES ARE HIGH. WERE JUST ABOVE \$10
- 17 HERE AT PG&E CITYGATE. AGAIN VERY HIGH BY HISTORICAL
- 18 STANDARDS, AND WHAT CONTRIBUTES TO THAT, AGAIN, ARE KIND OF
- 19 THESE MACRO THEMES AS WELL AS THE REGIONAL HEAT WAVE THAT
- 20 ALWAYS PUSHES PRICES UP. IF YOU REMEMBER FROM A COUPLE SLIDES
- 21 AGO ONE OF THE FACTORS ON THAT MACRO SCALE THAT WERE DRIVING
- 22 PRICES UP WAS LOW STORAGE INVENTORIES NATIONALLY. THAT IS ALSO
- 23 REGIONAL. WE HAVE INSIGHT AS TO WHAT STORAGE LOOKS LIKE IN
- 24 NORTHERN CALIFORNIA AND SOUTHERN CALIFORNIA. THOSE ARE WELL
- 25 BELOW THE FIVE YEAR AVERAGE WHICH IS WHAT WE USE AS A RANGE TO



- 1 DETERMINE WHETHER STORAGE INVENTORIES ARE LOW OR HIGH RELATIVE
- 2 TO THAT HISTORICAL OUTLOOK. OUR STORAGE INVENTORIES ARE JUST
- 3 ABOUT FULL AT THIS POINT WHICH, AGAIN, IS ANOTHER ADVANTAGE
- 4 AND IS WELL IN ADVANCE OF THE REQUIRED OCTOBER TIME FRAME.
- 5 WHEN I LOOK AT THIS CHART AS WELL AS OUR STORAGE INVENTORY AND
- 6 POTENTIALLY CAPITALIZE IN ON THOSE LOCAL PRIZES, THOSE ARE THE
- 7 CONSIDERATIONS GOING THROUGH MY MIND. IF OUR STORAGE WAS LESS,
- 8 OUR PRIORITY WOULD BE FILLING THOSE BALANCES BEFORE THEY WENT
- 9 TO SOMETHING LIKE SELLING LOCALLY. OTHER THAN THAT, JUST A
- 10 REMINDER THAT AS OF THIS JULY WERE BACK TO THOSE INDEX-BASED
- 11 PURCHASES. AND SO FAR HAVE BEEN ABLE TO SECURE SUPPLY
- 12 CONTRACTS THOUGH LIKE LAST YEAR, THERE IS NO GUARANTEE THAT
- 13 THAT WILL CONTINUE TO BE THE CASE THROUGHOUT THE WINTER IF
- 14 VOLATILITY PICKS BACK UP. JUST A SIDE NOTE, AGAIN ON THAT
- 15 STORAGE CONVERSATION. THE PEAKS AND VALLEYS THAT YOU SEE
- 16 ACROSS THE YEARS HERE, OUR USAGE REALLY HASNT CHANGED THAT
- 17 MUCH AS YOU SAW A FEW SLIDES AGO ON AN ANNUAL BASIS. SO WHAT
- 18 YOU ARE SEEING IN THOSE VARIATIONS ARE THE REJECTIONS AND
- 19 WITHDRAWALS FROM STORAGE SPECIFICALLY FOR THOSE MONTHS. WE
- 20 DONT ALWAYS USE A FLAT EJECTION OR WITHDRAWAL SCHEDULE AND
- 21 THAT IS DETERMINED BY LOCAL PRICING. THAT IS WHY YOU ARE
- 22 SEEING KIND OF THE FEBRUARY NUMBERS DIP LOW LAST YEAR EVEN
- 23 THOUGH THE USAGE WAS PRETTY CONSISTENT WITH HISTORICAL NORMS.
- 24 LASTLY, OUR PIPELINE ALLOCATION WILL VARY A LITTLE BIT DURING
- 25 THIS UPCOMING WINTER SEASON. WERE ALWAYS OFFERED A LITTLE BIT



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# **AUGUST 18, 2022**

SPECIFICALLY. AND THEN THOSE ALLOCATIONS FADE OFF A LITTLE BIT

3	BEGINNING IN FEBRUARY. WHAT WE DID LAST YEAR, IF YOU CAN TELL
4	HERE, ITS A LITTLE BIT SUBTLE OF A DIFFERENCE BUT THE YELLOW
5	BARS DURING THAT PERIOD FROM NOVEMBER 21 TO FEBRUARY 21 ARE
6	QUITE A BIT LARGER THAN THEY HAVE BEEN IN THE PAST. ONE OF THE
7	STRATEGIES WE ENACTED WAS SECURING ADDITIONAL CAPACITY TO
8	BRING MORE GAS DOWN FROM MALIN, OREGON, HOPING THERE WAS A
9	PRICE PREMIUM THERE VERSUS BUYING MORE GAS. WERE PLANNING TO
10	HEDGE OUR BETS A LITTLE BIT. WE SAW GAS PRICES SPIKE BECAUSE
11	APPARENTLY A LOT OF PEOPLE HAD THAT IN MIND. WERE THINKING
12	ABOUT SPLITTING THAT DIFFERENCE WHERE WERE ACCEPTING HALF OF

HIGHER CAPACITY DURING NOVEMBER, DECEMBER AND JANUARY

16 THIS CHART. YOULL SEE THAT VISUALLY WITH THE YELLOW COLUMNS

THE ADDITIONAL CAPACITY AT MALIN AND PURCHASING THE OTHER HALF

LIKELY AT PG&E CITYGATE. WE HAVE A COUPLE MONTHS TO THINK THAT

THROUGH AND THAT IS REFLECTED AT LEAST IN THE EXPECTATIONS FOR

- 17 JUST A BIT HIGHER. LOWER THAN LAST YEAR BUT HIGHER THAN THEY
- 18 HAVE BEEN HISTORICALLY. AGAIN, JUST KIND OF RISK MANAGEMENT
- 19 MECHANISM. NEXT SLIDE, PLEASE. HERE AGAIN YOU SEE THE
- 20 DRAMATICALLY INCREASE THAT TOOK PLACE BEGINNING WITH LAST
- 21 FISCAL YEAR REALLY, BUT HAS CONTINUED THAT ENTIRE TIME
- 22 THROUGHOUT THE FISCAL YEAR AND EXTENDING BEYOND THE AXIS OF
- 23 THIS CHART INTO AUGUST OUR CURRENT MONTH. WE DO SEE THE
- 24 ALBERTA PRICES AT THE TOP RIGHT OF THIS PRICE COMING IN AT A
- 25 SIGNIFICANT DISCOUNT COMPARED TO THE OTHER LOCATIONS WITH



- 1 MALIN, OREGON, COMING IN CLOSER AND CLOSER TO THAT CITYGATE
- 2 PRICE. WE DID SEE THAT DIFFERENCE BECOME MINIMUM CALL. MALIN
- 3 PRICES JUMPING UP. YOU CAN SEE THOSE IN THE WINTER SEASON. A
- 4 LOT OF PEOPLE HAD THE SAME STRATEGY FOR SECURING THAT
- 5 ADDITIONAL CAPACITY. THIS WAS A RELATIVELY NEW CAPACITY
- 6 MECHANISM THAT PG&E IMPLEMENTED AS A RESULT OF A REGULATORY
- 7 PROCEEDING A COUPLE YEARS AGO. SO THIS WAS THE FIRST YEAR
- 8 WHERE THE ALLOCATIONS AMONGST THOSE PIPELINES CHANGED WHERE WE
- 9 WERE OFFERED MORE CAPACITY AS WELL AS THE OTHER CTAS DURING
- 10 THOSE COUPLE MONTHS AND ULTIMATELY FADING OFF DURING THE
- 11 SUMMER MONTHS. WE DO EXPECT THE HIGH PRICES, UNFORTUNATELY, TO
- 12 CONTINUE THROUGHOUT THIS WINTER BASED ON FUTURES PRICES.
- 13 AGAIN, THE PRICES DO IMPACT EVERYONE, NOT JUST US. WERE SEEING
- 14 THOSE IN PG&ES PROCUREMENT PRICE. WERE SEEING THEM IN OTHER
- 15 CTAS. BUT ITS THE UNFORTUNATE REALITY OF I WOULD SAY THE
- 16 UNCERTAINTY OF THE MARKET. ON THE POSITIVE SIDE WERE BUDGETED
- 17 FOR THAT UNCERTAINTY. AT LEAST NOW WERE NOT SEEING AN
- 18 IMMEDIATE DANGER TO THOSE PRICES. ANY OUESTIONS ON THOSE PAST
- 19 TWO SLIDES? OKAY. NEXT SLIDE, PLEASE. MOVING ON TO A STATUS
- 20 UPDATE OF OUR STRATEGIC ROADMAP INITIATIVES, AS I SAID EARLIER
- 21 BEGUN WE EXPECT TO ISSUE A NOTICE OF PROPOSED AWARD FOR THE
- 22 CARBON OFFSET RFP. SUBSEQUENTLY PLANNING AN APPROVAL ITEM AT
- 23 THE SEPTEMBER MEETING TO GIVE YOU SOME INSIGHT INTO THE
- 24 RECOMMENDATION FOR THAT WARD. SECOND, WE ALSO ANTICIPATE
- 25 ISSUING A MINI INVITATION FOR BIDS FOR 1383 ELIGIBLE RENEWABLE



- 1 AND NATURAL GAS PRODUCTS. AS WE HAVE DISCUSSED IN THE PAST,
- 2 THIS HAS BEEN A LITTLE WHILE IN THE MAKING. I WOULD SAY AT
- 3 THIS POINT WEVE HAD INTERNAL CONVERSATIONS IN TERMS OF HOW TO
- 4 STRUCTURE THAT SOLICITATION OR MINI SOLICITATION IN ACCORDANCE
- 5 WITH OUR EXISTING GAS PURCHASES AS WELL AS JUST REFLECTING ON
- 6 THE NATURE OF IT BEING AN EXTREMELY NEW PRODUCT. WE MADE SOME
- 7 PROGRESS ON THAT FRONT SINCE OUR LAST MEETING. AS I MENTIONED,
- 8 WE DO THINK WE CAN SOLICIT BIDS IN A FORMAT MORE SIMILAR TO
- 9 OUR TRADITIONAL GAS PURCHASES AS WELL AS PROVIDING SOME
- 10 ADDITIONAL CONTEXT TO THE POTENTIAL SUPPLIERS. THAT DOES
- 11 CLARIFY THINGS FROM MY SIDE IN TERMS OF TIMELINE. HOPEFULLY
- 12 SPEEDING THAT UP QUITE A BIT. OVERALL, I THINK ITS GREAT NEWS.
- 13 IT ALLOWS US TO GET SOMETHING OUT OF THE DOOR QUICKER AND
- 14 ANECDOTALLY, I THINK IT INCREASES THE POSSIBILITY THAT WELL
- 15 RECEIVE RESPONSES COMPARED TO SOMETHING LIKE A MORE
- 16 TRADITIONAL 30-PAGE RFP WHICH WE RELEASED FOR THE CARBON
- 17 OFFSETS. AT THE AGAIN, AT THE RECENT MEETING WITH SPURR, IT
- 18 WAS JUST ABOUT A MONTH AGO NOW, WE RECEIVED REITERATION OF
- 19 THEIR WILLINGNESS TO ENGAGE IN A MOU FOR PARTICIPATION IN THE
- 20 VEHICLE FUEL PROGRAM. WE DO EXPECT THAT TO CONTINUE BEYOND
- 21 JUST THIS SOLICITATION, SO A LITTLE BIT INDEPENDENT OF THAT.
- 22 AND SUBSEQUENTLY, WE ALSO HAVE THE ELECTRIFICATION BUT NOT FOR
- 23 THE DEVELOPMENT WITH THE CURRENT INITIATIVES TAKING PRIOR. WE
- 24 DO KNOW THAT THAT IS VERY IMPORTANT FOR A SUBSET OF OUR
- 25 MEMBERSHIP, NOT NECESSARILY EVERYONE, BUT ADAPTING THE PROGRAM



- 1 TO SUIT THAT NEED TO ME IS VERY IMPORTANT. SO ITS ON OUR LIST
- 2 DEFINITELY. WITH THAT, THAT CONCLUDES MY PRESENTATION, AND, OF
- 3 COURSE, IM HAPPY TO ANY QUESTIONS OR COMMENTS.

4

- 5 CHRIS SCHROEDER: RYAN, IM JUST CURIOUS HOW MANY D THERMS WERE
- 6 YOU ABLE TO AMASS FOR THE RFP?

- 8 RYAN JACOBY: ITS GOING TO DEPEND REALLY ON WHAT IS AVAILABLE
- 9 IN TERMS OF SUPPLY FROM SUPPLIERS. I REALLY SEE ONE OR TWO
- 10 MEMBERS DEPENDING ON WHAT THE ACTUAL PRICE DIFFERENTIAL COMES
- 11 OUT AT FOR THE PREMIUM. BASED ON PRIOR CONVERSATIONS, IM STILL
- 12 EXPECTING THAT TO BE SOMEWHERE IN THE 20 TO 25 DOLLAR PER
- 13 DEKATHERM RANGE FOR ELIGIBLE RNG. I HAVE NOT HAD ANY
- 14 CONVERSATIONS IN THE PAST MONTH OR SO, SO I DONT KNOW IF THAT
- 15 HAS CHANGED SIGNIFICANTLY AS A RESULT OF, YOU KNOW, JUST
- 16 MARKET CONDITIONS OVERALL. I WOULD EXPECT NOT ALTHOUGH I DONT
- 17 KNOW WHAT THE DEMAND LOOKS LIKE FOR PROSE PROJECTS IN THE
- 18 MEANTIME. MY POINT BRINGING THAT IS I THINK THE DEMAND WILL BE
- 19 WHAT LIMITS US RATHER THAN ACTUAL INTEREST FROM INSIDE THE
- 20 MEMBERSHIP. I DO PLAN ON RELEASING OUR REQUEST TO PROBABLY
- 21 BETWEEN 10-15 PROSPECTIVE RESPONDENTS. ALTHOUGH IM STILL AWARE
- 22 OF ONLY ONE FACILITY THAT IS CURRENTLY OPERATIONAL AND
- 23 OFFERING ELIGIBLE LNG AND MOST AFTER THIS IS GOING TO SOCAL
- 24 GAS CURRENTLY. I THINK THATS GOING TO BE OUR LIMITING FACTORS
- 25 AND I DONT KNOW IF THATS 500 DEKATHERMS A DAY WHICH IS SMALL.



WE CAN INCORPORATE THAT INTO OUR BASE LOAD BUT I THINK THE 1 ELEMENT OF COMPLIANCE WITH THAT IS THE ISSUE IN THAT VOLUME IF 2 3 WE APPORTION THAT TO MEMBERS WILL NOT GET YOU ALL THE WAY FOR COMPLIANCE IF THAT IS THE ONLY RESPONSE WE RECEIVE FROM THAT 4 5 FACILITY. I KNOW ITS A LITTLE BIT OF A WISHY WASHY ANSWER. 6 CHRIS SCHROEDER: I DIDNT THINK ANYBODY WAS GOING TO MAKE THEIR 7 8 WHOLE -- WHAT IS THE RIGHT WORD -- WHOLE GOAL FOR SB-1383 JUST USING RNG. IF WE START USING AND PRICE COMES DOWN AND MORE 9 10 PEOPLE WILL USE IT AND HOPEFULLY IT WILL GO SOMETHING LIKE THAT. 11 12 ANDRE DUURVOORT: I THINK THAT JUST THE FACT THAT WERE OUT 13 THERE ASKING IS CREATING SOME KIND OF MAYBE A SMALL EFFECT. 14 15 BUT AT LEAST WERE SENDING THE MESSAGE TO THE MARKET THAT 16 THERES BUYERS OUT THERE. 17 CHRIS SCHROEDER: YES, I AGREE, ANDRE. 18 19 RYAN JACOBY: YEAH, I HAVE SEEN THIS PICK UP IN THE NEWS A 20 21 LITTLE BIT. WHEN I SAY THE NEWS, I MEAN MORE NARROWLY WITHIN THE ENERGY NEWS WITHIN CALIFORNIA. MY EXPERIENCE IS THAT 22 PROJECT DEVELOPERS HAVE TO LATCHED ON TO THIS AS WELL AS MORE 23 TRADITIONAL RNG FIRMS THAT HAVE ANAEROBIC DIGESTION OUTSIDE OF 24

CALIFORNIA ARE LOOKING AT THIS AS AN OPPORTUNITY TO



POTENTIALLY BRING SOMETHING IN-STATE. I TOTALLY AGREE. I THINK 1 IT IS PICKING UP MOMENTUM. I JUST DONT KNOW SPECIFIC MY WHERE 2 3 THAT IS TODAY IF WE WERE GOING TO GO OUT WITH A REQUEST FOR OFFERS. 4 5 CHRIS SCHROEDER: WELL, I THINK WERE HEADING IN THE RIGHT 6 7 DIRECTION. WE JUST HAVE TO KEEP KICKING IT DOWN THE ROAD. 8 RYAN JACOBY: YEAH. I THINK THERES -- YEAH. IM TEMPERING MY 9 10 EXPECTATIONS. THAT SAID, IT IS STILL EXCITING, AND I THINK THERE IS LEGITIMATE POTENTIAL FOR AT LEAST ONE FIRM TO RESPOND 11 TO THIS WITH ACTUAL SUPPLY THAT WOULD GET OUR FOOT IN THE 12 DOOR. 13 14 15 CHRIS SCHROEDER: GOOD WORK, RYAN. 16 RYAN JACOBY: THANK YOU. 17 18 ANDRE DUURVOORT: RYAN, COULD I REQUEST AN UPDATE AT A FUTURE 19 MEETING ON THE DEVELOPMENT OF THE VOLUNTARY ELECTRIFICATION 20 21 PROGRAMS. IM INTERESTED IN WHAT STAFF IS THINKING ON THAT. 22 23 RYAN JACOBY: SURE. 24

DOUG WILLIAMS, V. CHAIR: T HANK YOU. ANY MORE DISCUSSION?



1 SPEAKER: I WOULD RECOMMEND PUBLIC COMMENT ON THE REPORT AND 2 3 THE REPORT FROM THE NATURAL GAS PROGRAM? 4 5 DOUG WILLIAMS, V. CHAIR: W ELL, IS THERE ANY COMMENTS FROM THE PUBLIC ON THE ENERGY PROGRAMS OR THE MANAGEMENT REPORT OR THE 6 7 REPORT ON NATURAL GAS. 8 CINDY CHEN, CLERK: THE RES NO HANDS RAISED FOR ITEM NUMBER 4 9 10 NOR WRITTEN PUBLIC COMMENTS FOR THAT ITEM. FOR ITEM NUMBER FIVE THERES NO HAND RAISED FOR PUBLIC COMMENT NOR ANY WRITTEN 11 PUBLIC COMMENTS. 12 13 DOUG WILLIAMS, V. CHAIR: O KAY. SO IS THERE ANY MORE 14 15 DISCUSSION BY STAFF ON THIS ITEM? OKAY. THAT WILL MOVE US ON 16 TO NUMBER SIX AND CALIFORNIAS NET ENERGY METERING PROGRAM. THIS IS AN ACTION ITEM. AND CHRIS SCHROEDER WILL PROVIDE THE 17 PRESENTATION. 18 19 CHRIS SCHROEDER: MR. ROSENFELD WAS NOT ABLE TO BE WITH US 20 21 TODAY. HE HAS A FAMILY EVENT THAT HE IS ATTENDING. HOWEVER, AFTER OUR LAST MEETING, HE DID SUPPLY A DRAFT POSITION LETTER 22 WHICH RYAN AND STAFF MEMBERS, IM NOT SURE EXACTLY WHO YOU ARE 23 WORKING WITH RYAN, BUT I KNOW RYAN TOOK THAT LETTER AND WORKED 24 ON IT AND IT IS NOW READY FOR PRESENTATION. IT IS IN YOUR 25



PACKETS. I CAN READ IT IF THE GROUP PREFERS? SHALL I READ IT 1 2 INTO THE PROCEEDING? 3 DOUG WILLIAMS, V. CHAIR: I THINK THAT WOULD BE APPROPRIATE, 4 5 CHRIS. I DONT KNOW ABOUT ANYBODY ELSE. 6 CHRIS SCHROEDER: OKAY. THIS IS ADDRESSED TO GOVERNOR GAVIN 7 8 NEWSOM. ITS REGARDING PROPOSED CHANGES TO CALIFORNIAS NET ENERGY METERING NEM SOLAR PROGRAM. IM WRITING ON BEHALF OF 9 ABAG POWER A GROUP OF NEARLY 40 LOCAL GOVERNMENTS THAT POOL 10 THEIR NATURAL GAS NEEDS TO ACHIEVE AGGREGATED COMPETITIVE 11 PURCHASING FOR HUNDREDS OF CRITICAL FACILITY. FOR THE PAST 25 12 YEARS ABAG POWER HAS SUPPORTED ADOPTION OF RENEWABLE ENERGY, 13 ENERGY DEFICIENCY AND DECARBONIZATION INCLUDING SERVING AS A 14 15 RENEWABLE ELECTRICITY PROVIDER ADVOCATING FOR THE CREATION OF 16 LOCAL GOVERNMENT ENERGY EFFICIENCY PROGRAMS AND COMMUNITY CHOICE AGGREGATION. AND SERVING AS A PARTNER FOR VARIOUS 17 COLLECTIVE PURCHASING EFFORTS FOR MUNICIPAL SOLAR. WE ARE 18 WRITING TO EXPRESS CONCERN ABOUT THE CHANGES BEING CONSIDERED 19 BY THE CALIFORNIA PUBLIC UTILITIES COMMISSION TO CALIFORNIAS 20 21 NET ENERGY MEETING PROGRAM. SPECIFICALLY WE OPPOSE THE INTRODUCTION OF A MINIMUM CHARGE LEVIED ON ROOFTOP SOLAR 22 CUSTOMERS. RETROACTIVE CHARGES THAT NEGATIVELY IMPACT ROOFTOP 23 SOLAR CUSTOMERS AND THE REDUCTION IN VALLEY ROOFTOP CUSTOMERS 24

RECEIVE FOR EXPORTING ELECTRICITY TO THE GRID. WE BELIEVE



- 1 THOSE PROPOSED CHANGES WOULD DIMINISH THE GROWTH OF SOLAR
- 2 ADOPTION ACROSS THE STATE THEREBY REDUCING CLIMATE BENEFITS.
- 3 ABAG POWER SUPPORTS PROTECTING AND EXPANDING ROOFTOP SOLAR
- 4 WHICH CAN BE ACCOMPLISHED WITH A SUCCEEDING NET EMERGENCY
- 5 METERING PROGRAM, DIFFERENT THAN WHAT IS CURRENTLY CONSIDERED
- 6 BY THE CPUC. THAT ENABLES CLEAN ENERGY ACCESS BY MAKING IT
- 7 EASIER NOT HARDER FOR PEOPLE TO ADOPT ROOFTOP SOLAR AND
- 8 STORAGE. GREATER ACCESS TO ROOFTOP SOLAR WILL HELP THE STATE
- 9 IN EXPEDITIOUSLY ACHIEVING OUR CLEAN ENERGY GOALS WHILE ALSO
- 10 DRIVING DOWN COSTS FOR THE CLEAN AND RELIABLE ENERGY. THANK
- 11 YOU FOR YOUR CONSIDERATION. SINCERELY, ANGELA WALTON, CHAIR
- 12 ABAG POWER EXECUTIVE COMMITTEE.
- 14 DOUG WILLIAMS, V. CHAIR: T HANK YOU, CHRIS. IS THERE ANY
- 15 DISCUSSIONS FROM THE COMMITTEE ON THIS LETTER?
- 17 CHRIS SCHROEDER: I BELIEVE THIS IS MORE IN LINE WITH WHAT THE
- 18 COMMITTEE EXPRESSED THEIR INTEREST TO BE AT THE LAST MEETING.
- 20 DOUG WILLIAMS, V. CHAIR: I AGREE.
- 22 ANDRE DUURVOORT: ILL SAY THAT THIS IS IN LINE WITH CUPERTINOS
- 23 STATED LEGISLATIVE PLATFORM. SO I COULD DEFINITELY SUPPORT IT.
- 24 WITH NO MODIFICATIONS THAT I COULD SEE.

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CHRIS SCHROEDER: ARE THERE -- I GUESS THE NEXT STEP WOULD BE 1 TO MAKE A MOTION TO ADOPT THE LETTER AS PRESENTED AND FORWARD 2 3 IT TO THE GOVERNOR. WOULD THAT BE APPROPRIATE, RYAN? 4 5 DOUG WILLIAMS, V. CHAIR: I S THERE ANY COMMENTS FROM THE PUBLIC ON THE LETTER? 6 7 8 CINDY CHEN, CLERK: THE RES NO WRITTEN PUBLIC COMMENTS FOR THIS 9 ITEM. AND THERES NO HAND RAISED FOR PUBLIC COMMENT. 10 JENNIFER BERG: AND I WOULD DEFER TO COUNSEL ON NEXT STEPS. 11 12 SPEAKER: SORRY, IN TERMS OF THIS MEETING, YEAH, WEVE TAKEN 13 14 PUBLIC COMMENT. THERES NO PUBLIC COMMENT. AND NEXT IT WOULD BE 15 FOR THE COMMITTEE TO VOTE AS TO WHETHER THE CHAIR SHOULD GO 16 AHEAD AND EXECUTE AND TRANSMIT THIS LETTER. 17 DOUG WILLIAMS, V. CHAIR: O KAY. I WILL CALL FOR A VOTE BY THE 18 COMMITTEE. WILL THE CLERK PLEASE CONDUCT A ROLL CALL VOTE? 19 20 CINDY CHEN, CLERK: --21 22 23 RYAN JACOBY: DO WE HAVE A MOTION AND A SECOND?



CHRIS SCHROEDER: I MOTION -- I MAKE THE MOTION THAT WE ADOPT 1 THE LETTER AS PRESENTED AND TAKE THE NEXT STEP IN PRESENTING 2 3 IT TO THE GOVERNOR. 4 5 CINDY CHEN, CLERK: DO WE HAVE A SECOND. 6 7 DIANA OYLER: ILL SECOND. 8 9 CINDY CHEN, CLERK: THA NK YOU. BOARD MEMBER DUURVOORT. 10 ANDRE DUURVOORT: AYE. 11 12 CINDY CHEN, CLERK: BOA RD MEMBER OYLER. 13 14 15 DIANA OYLER: AYE. 16 17 CINDY CHEN, CLERK: BOA RD MEMBER SCHROEDER. 18 CHRIS SCHROEDER: AYE. 19 20 21 CINDY CHEN, CLERK: BOA RD MEMBER WALTON IS ABSENT. BOARD 22 MEMBER WILLIAMS? 23 DOUG WILLIAMS, V. CHAIR: A YE. THANK YOU FOR SPEARHEADING 24 25 THAT.



1 CHRIS SCHROEDER: THANK YOU FOR YOUR SUPPORT AND INPUT. I THINK 2 3 WE CAPTURED THE ELEMENTS ESPECIALLY THE LAST TWO PARAGRAPHS AND IT COMES FROM ALL OF US AT ABAG, I THINK IT WILL CARRY 4 5 OUITE A BIT OF WEIGHT. IM GLAD TO SEE THE BOARD IS MOVING FORWARD WITH THIS. THANK YOU FOR YOUR SUPPORT. 6 7 8 DOUG WILLIAMS, V. CHAIR: W ELL MOVE ON TO ITEM 7. THIS SOON INFORMATIONAL ITEM THAT WILL BE PRESENTED BY RYAN JACOBY. 9 10 RYAN JACOBY: THANKS, AGAIN. INCLUDED IN YOUR PACKET IS AGENDA 11 ITEM 7A THE PRELIMINARY AGENDA FOR THE ANNUAL BOARD MEETING 12 SCHEDULED FOR OCTOBER 20TH. SIMILAR TO THESE MEETINGS, WE HAVE 13 THAT RUNNING JUST ABOUT TWO HOURS FROM 11:00 A.M. TO 1:00 P.M. 14 15 THE MEETING STRUCTURE FOLLOWS OUR HISTORICAL FORMAT OF 16 ORGANIZING THE ACTION ITEMS TO OCCUR EARLY IN THE MEETING SINCE OUR QUORUM IS 15 REPRESENTATIVES, AND IT CAN BE A LITTLE 17 BIT DIFFICULT TO MAINTAIN THAT OUORUM THROUGHOUT THE WHOLE 18 MEETING. THAT DID CHANGE, I WOULD SAY A LITTLE BIT, DUE TO OUR 19 REMOTE ENVIRONMENT. SO ITS A LITTLE BIT EASIER TO KEEP THOSE 20 NUMBERS THROUGH THE WHOLE THING NOW. BASICALLY THE ACTION 21 ITEMS INCLUDE THE APPROVAL OF MINUTES, OUR FINANCIAL 22 STATEMENTS AND REPORTS, THE ELECTION OF A CHAIR AND VICE CHAIR 23 AND APPROVAL OF THE EXECUTIVE COMMITTEE FOR THE FOLLOWING 24

YEAR. THE ACTION ITEMS ARE FOLLOWED BY AN AGENCY UPDATE,



- 1 LIKELY TO INCLUDE INFORMATION ON THE RECENT ROLLOUT OF
- 2 ABAG/MTCS BAY AREA HOUSING FINANCING AUTHORITY AND OTHER
- 3 BEFORE THE REPORT AND SUBSEQUENTLY A GUEST SPEAKER. FOR THE
- 4 GUEST SPEAKER, WE FELT THAT THE PROPOSED BAY REN SPEAKER WOULD
- 5 BE APPROPRIATE BECAUSE THE ELECTRIFICATION AND
- 6 DECARBONIZATION. WE ARE OF COURSE OPEN TO ALTERNATIVES IF
- 7 THERE IS A DIFFERENT TOPIC OF INTEREST FROM COMMITTEE OR A
- 8 GUEST SPEAKER THAT YOU WOULD RECOMMEND. THE LAST THING ON HERE
- 9 IS THAT I THINK THERES AN OPENNESS TO HOLDING A HYBRID MEETING
- 10 AT OUR BUILDING IN SAN FRANCISCO. IN THE EVENT ANYONE WOULD
- 11 LIKE TO ATTEND IN PERSON, THOUGH EVERYONE WOULD, OF COURSE,
- 12 STILL BE ABLE TO ATTEND REMOTELY IF PREFERRED. THAT HAS,
- 13 AGAIN, PUSHED UP OUR ATTENDANCE A BIT IN RECENT YEARS. WE HAVE
- 14 THE MEMBERSHIP SPANNING TWELVE COUNTIES CURRENTLY, SO
- 15 MAINTAINING THAT OPTION IS PREFERABLE ON OUR END. BUT THE
- 16 POTENTIAL TO ADD AN IN-PERSON OR HYBRID ELEMENT. WITH THAT,
- 17 THAT CONCLUDES THE SUMMARY OF THE CURRENTLY DRAFTED
- 18 PRELIMINARY AGENDA.

- 20 CHRIS SCHROEDER: ID LIKE TO SAY THAT I THINK THE CHOICE OF A
- 21 GUEST TOPIC IS AN EXCELLENT ONE. ITS TIMELY. WERE GOING
- 22 THROUGH A WHOLE PROCESS ACROSS THE COUNTY OF ELECTRIFICATION.
- 23 IT WAS VOTED IN A COUPLE MONTHS AGO. THEY ARE MOVING AHEAD
- 24 FULL SPEED. IT IS THE WAVE OF THE FUTURE. PERSONALLY RIGHT NOW
- 25 WERE LOOKING AT REPLACING OUR AIR CONDITIONER WITH A HEAT PUMP



- 1 SO IT WOULD BE ALL ELECTRIC. I THINK A LOT OF PEOPLE ARE
- 2 LOOKING AT THOSE THINGS NOWADAYS. ILL COME TO THE MEETING BUT
- 3 ONLY IF YOU HAVE THOSE DELICIOUS OATMEAL RAISIN COOKIES. JUST
- 4 KIDDING, RYAN. I WILL COME ANYWAY.

5

- 6 JENNIFER BERG: SADLY, A LOT OF THE FOOD CATERING PLACES HAVE
- 7 SHUT DOWN DURING COVID. BUT WERE KNOWN FOR PROVIDING GOOD
- 8 FOOD, AND THAT WILL CONTINUE.

9

- 10 CHRIS SCHROEDER: I KNOW. ITS BEEN TOUGH. A LOT OF THE COFFEE
- 11 HOUSES I GO TO HAVE CLOSED. THE LOCAL BAKERIES CLOSED. ITS
- 12 JUST SAD TO SEE ALL THESE LITTLE BUSINESSES GO.

13

- 14 DOUG WILLIAMS, V. CHAIR: E XCELLENT. THANK YOU. ANY COMMENTS
- 15 ON THE ITEM.

16

17 ANDRE DUURVOORT: I DONT HAVE ANY COMMENTS ON THE AGENDA.

18

- 19 DOUG WILLIAMS, V. CHAIR: A NY MEMBER OF THE PUBLIC WHO WISHES
- 20 TO GIVE A COMMENT ON THIS ITEM.

21

22 CINDY CHEN, CLERK: THE RES NO HAND RAISED FOR THIS ITEM.

- 24 DOUG WILLIAMS, V. CHAIR: O KAY. AND THERE WERE NO PUBLIC
- 25 COMMENTS THAT WERE RECORDED FOR THIS ITEM?



1 CINDY CHEN, CLERK: NO, THERES NO WRITTEN PUBLIC COMMENT FOR 2 3 THIS ITEM. 4 5 DOUG WILLIAMS, V. CHAIR: O KAY. WELL MOVE ON TO ITEM NUMBER 8, OTHER BUSINESS. IS THERE A MEMBER OF THE COMMITTEE WHO WISHES 6 TO PROVIDE AN UPDATE ON ITEMS WITHIN MEMBER AGENCIES RELEVANT 7 8 TO ABAG POWER OR THE ABAG/MTC ENERGY PROGRAMS? 9 ANDRE DUURVOORT: FOR THE GOOD OF THE ORDER, ILL MENTION THAT 10 JUST TWO DAYS AGO THE CITY OF CUPERTINO ADOPTED THE NEXT 11 GENERATION CLIMATE ACTION PLAN WHICH INCLUDES SOME ACTIONS AND 12 MEASURES AROUND DECARBONIZING THE GAS SUPPLY AS WELL AS, OF 13 COURSE, A BIG FEATURE FOCUS ON DECARBONIZATION OF BUILDINGS 14 15 AND TRANSPORT. SO VERY RELEVANT FOR THE WORK WERE DOING HERE 16 AT THIS COMMITTEE. I JUST WANT TO THANK YOU ALL FOR YOUR 17 SUPPORT. 18 CHRIS SCHROEDER: WAY TO GO, CUPERTINO. 19 20 DOUG WILLIAMS, V. CHAIR: T HANK YOU, ANDRE. ANY MORE COMMENTS? 21 SEEING NONE, I WILL MOVE ON TO NUMBER NINE, ADJOURNMENT. THE 22 NEXT MEETING, THE NEXT REGULAR GOVERNANCE MEETING IS THE ABAG 23 POWER EXECUTIVE COMMITTEE SPECIAL MEETING SCHEDULED TO BE HELD 24



ON SEPTEMBER 15, 2022. THIS MEETING OF ABAG POWER EXECUTIVE 1 2 COMMITTEE IS ADJOURNED. THANKS, EVERYBODY. 3 SPEAKER: THANK YOU. 4 5 CHRIS SCHROEDER: RYAN, CAN YOU STAY ON? 6 7 8 CHRIS SCHROEDER: SORRY I DIDNT REALIZE THAT. ILL CALL YOU 9 RIGHT AWAY. 10 RYAN JACOBY: THANKS, CHRIS. THANKS, STAFF. 11 12

CHRIS SCHROEDER: GOODB YE. [MEETING ADJOURNED AT 12:02 P.M.]



Broadcasting Government