

1	ADMINISTRATION COMMITTEE
2	WEDNESDAY, APRIL $10^{\text{TH}}$ , 2024, 9:40 AM
3	
4	CHAIR, GINA PAPAN: GOOD MORNING, EVERYONE. WELCOME TO MTC'S
5	ADMINISTRATIVE COMMITTEE. I'M THE CHAIR GINA PAPAN HERE WITH
6	MY VICE CHAIR VICTORIA F. I WOULD LIKE TO CALL THE MEETING TO
7	ORDER. THIS MEETING IS BEING WEBCAST ON THE MTC WEB SITE.
8	COMMISSIONERS AND MEMBERS OF THE PUBLIC ZOOMING WISHING TO
9	SPEAK SHOULD USE THE RAISED HAND FEATURE OR DIAL STAR NINE AND
10	YOU WILL BE CALLED UPON AT THE APPROPRIATE TIME.
11	TELECONFERENCE ATTENDEES WILL BE CALLED UPON BY THE LAST FOUR
12	DIGITS OF THEIR PHONE NUMBER. ITEM ONE, ROLL CALL, PLEASE.
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14	CLERK OF THE BOARD: CERTAINLY. CHAIR PAPAN?
15	
16	CHAIR, GINA PAPAN: HERE.
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18	CLERK OF THE BOARD: PAPAN PRESENT. VICE CHAIR FLEMING?
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20	V. CHAIR, VICTORIA FLEMING: PRESENT.
21	
22	CLERK OF THE BOARD: FLEMING PRESENT. ABE-KOGA?
23	
24	MARGARET ABE-KOGA: HERE.
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CLERK OF THE BOARD: ABE-KOGA PRESENT. CHAVEZ? 1 2 3 CINDY CHAVEZ: HERE. 4 5 CLERK OF THE BOARD: CHAVEZ PRESENT. NON-VOTING EL-TAWANSY? 6 7 **DINA EL-TAWANSY: HERE.** 8 9 CLERK OF THE BOARD: EL-TAWANSY PRESENT. GLOVER? 10 FEDERAL D. GLOVER: HERE. 11 12 CLERK OF THE BOARD: MILEY IS ABSENT. COMMISSIONER RONEN? RONEN 13 PRESENT. COMMISSIONER NON-VOTING SCHAFF IS ABSENT. AND 14 15 COMMISSIONER THAO IS ABSENT. WE HAVE QUORUM. 16 CHAIR, GINA PAPAN: PRETTY GOOD. THANK YOU VERY MUCH. MOVING ON 17 18 TO AGENDA ITEM TWO, CONSENT CALENDAR, WHICH INCLUDES ITEMS 2A THROUGH 21. ARE THERE ANY COMMISSIONERS THAT WOULD LIKE TO 19 PULL AN ITEM FROM CONSENT? (LAUGHTER) SEEING NONE. DO WE HAVE 20 21 A MOTION TO APPROVE THE CONSENT CALENDAR? 22 23 CINDY CHAVEZ: SO MOVED, CHAVEZ. 24 CHAIR, GINA PAPAN: MOVED BY CHAVEZ. 25



1 2 FEDERAL D. GLOVER: GLOVER SECONDS. 3 CHAIR, GINA PAPAN: GLOVER SECONDS. ANY COMMENTS? DID WE 4 5 RECEIVE ANY CORRESPONDENCE? 6 7 CLERK OF THE BOARD: WE RECEIVED NO WRITTEN CORRESPONDENCE 8 THERE IS NO MEMBER OF THE PUBLIC IN THE BOARDROOM AND NO 9 MEMBER ONLINE WHO WOULD LIKE TO COMMENT. 10 CHAIR, GINA PAPAN: EXCELLENT. ALL MEMBERS IN FAVOR SAY AYE? 11 12 [AYES] 13 CHAIR: ANY OPPOSED? ABSTAIN? NONE. 14 15 16 CLERK OF THE BOARD: MOTION PASSES UNANIMOUSLY BY ALL MEMBERS 17 PRESENT. 18 19 CHAIR, GINA PAPAN: THANK YOU VERY MUCH. MOVING TO 3A, METROPOLITAN TRANSPORTATION COMMISSION RESOLUTION NUMBER 4637 20 FISCAL YEAR 2024, 2025 OVERALL WORK PROGRAM. 21 22 23 MATT MALONEY: GOOD MORNING. MATT MALONEY OF REGIONAL PLANNING THIS IS AN APPROVAL ITEM BEFORE YOU TODAY REQUEST THAT THE 24 COMMITTEE REFER MTC RESOLUTION 4637 THIS IS THE FY 2024, 2025 25

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OVERALL WORK PROGRAM COLLABORATIVE METROPOLITAN TRANSPORTATION 1 2 COMMISSION PROCESS TO THE COMMISSION FOR APPROVAL. SO, 3 ESSENTIALLY THE OWP IS A FEDERAL REQUIREMENT OF ALL MPOS, LIKE MTC, AND IT'S ESSENTIALLY A DOCUMENT IDENTIFYING THE PLANNING 4 5 WORK TO BE CARRIED OUT IN THE UPCOMING FISCAL YEAR. AND THE PRIMARY FOCUS OF THE DOCUMENT IS THE EXPENDITURE OF FEDERAL 6 PLANNING FUNDS. AND THE AUTHORIZATION HERE IS THE PROGRAMMING 7 8 OF APPROXIMATELY 21 MILLION IN THOSE TRANSPORTATION PLANNING FUNDS. IN TERMS OF THE CONTENTS OF THE OWP, YOU WILL FIND THAT 9 IT INCORPORATES A LOT OF TOPICS THAT COME TO YOU ROUTINELY 10 THROUGH THE YEAR. OVER THE NEXT FISCAL YEAR WE'LL BE WORKING 11 OUITE A BIT ON UPDATING PLANNED BAY AREA, WORKING ON THE TWIT 12 50 EFFORT CONTINUED ENGAGEMENT WITH LOCAL JURISDICTIONS FROM 13 THE TOC POLICY CONTINUING IMPLEMENTATION OF CLIMATE MITIGATION 14 15 STRATEGIES ALL WORK WE'RE DOING ON REGIONAL NETWORK MANAGEMENT 16 AND SO ON. AND SO WE DOCUMENT ALL OF THAT AHEAD OF TIME IN THE OWP. SO, AGAIN, ABOUT 21 MILLION, WE WORK VERY CLOSELY WITH 17 CALTRANS, FHWA AND FTA ON THIS DOCUMENT. WE'RE CURRENTLY IN 18 DRAFT STAGE, WE'RE AWAITING COMMENTS FROM CALTRANS AND THE 19 FEDS ON THE DOCUMENT, AND BY THE END OF THIS FISCAL YEAR, WE 20 21 WRAP IT UP WITH A FINAL. SO, THE COMMISSION APPROVAL IS THE FIRST STEP IN AUTHORIZING THIS DOCUMENT. SO WE ASK FOR YOUR 22 APPROVAL TODAY, AND HAPPY TO TAKE ANY QUESTIONS. 23

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CHAIR, GINA PAPAN: COMMISSIONER QUESTIONS? COMMISSIONER
 CHAVEZ?

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CINDY CHAVEZ: I JUST WANTED TO MAKE A COMMENT AND THAT IS THAT 4 5 IT'S A REALLY AMAZING BODY OF WORK AND WHEN YOU SEE IT IN THE WAY THAT THE -- I MEAN, IT'S A DOCUMENT, I KNOW, BUT JUST TO 6 SEE HOW MUCH DIFFERENT WORK STREAMS ARE GOING TO THE 7 8 ORGANIZATION, IT IS ENORMOUSLY IMPRESSIVE. AND -- AND I -- AND FRANKLY, IT WOULD BE SOMETHING I WOULD USE AS AN ORIENTATION 9 10 FOR NEW BOARD MEMBERS, BECAUSE IT'S REALLY MORE ROBUST AND GIVES YOU AN INSIGHT INTO THE LEVEL OF WORK THAT YOU'RE DOING. 11 THANK YOU FOR THAT. MY OUESTION WOULD BE, WHAT KIND OF 12 FEEDBACK DO YOU ACTUALLY GET ON SOMETHING THAT -- THAT LOOKS 13 THIS ENORMOUS? I MEAN DO THEY SAY WELL YOU'RE NOT DOING ENOUGH 14 15 OF THIS OR THAT? OR IS IT MORE JUST A WAY OF DEMONSTRATING THE 16 BROADBAND WIDTH OF WORK THAT YOU DO?

17

MATT MALONEY: A FEW THINGS WE HEAR, THERE IS PRETTY STRINGENT 18 FEDERAL ELIGIBILITY REQUIREMENTS. SO, I THINK, WITH AN AGENCY 19 LIKE OURS THAT'S DYNAMIC AND CROSS-CUTTING IN TERMS OF WORKING 20 ON LAND USE AND HOUSING. WE HAVE TO WORK CLOSELY WITH CALTRANS 21 AND THE FEDS TO ENSURE THAT WHEN WE'RE USING FEDERAL 22 TRANSPORTATION FUNDS THAT WE'RE ENSURING THAT THE ACTIVITIES 23 ARE ELIGIBLE. WE DO A PRETTY GOOD JOB OF THAT IN COLLABORATION 24 WITH THEM. OBVIOUSLY THERE IS A LOT THAT OUR FINANCE 25

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DEPARTMENT DOES WITH ENSURING, SORT OF, WE HAVE THE 1 APPROPRIATE CARRYOVER OF FUNDS THAT WE'RE DOCUMENTING THE FUND 2 3 SOURCES CORRECTLY BY TASK. WE HAVE A LOT OF FUND SOURCES IN THE DOCUMENT. AND, SO, THE FEDS AND CALTRANS USUALLY ARE OUITE 4 5 ATTENTIVE TO THOSE TYPES OF THINGS. 6 CINDY CHAVEZ: I IMAGINE THEY ARE, AND THAT'S HELPFUL. AND 7 8 GINA'S LIKE, GREAT, WE ARE. THAT MAKES A LOT OF SENSE TO ME 9 THAT THERE WOULD BE SOME CONCERN IT ALSO SEEMS TO ME THAT IT PRESENTS AN OPPORTUNITY FOR POLICY MAKERS TO LOOK AT 10 11 INTEGRATION AND INTERSECTIONALITY AS A WAY TO ACTUALLY FUND INSTEAD OF BEING SO WORRIED ABOUT THE DIVISION OF FUNDS 12 LOOKING A LITTLE BIT MORE ABOUT CROSS DEPARTMENT INVESTMENTS 13 AND ANYWAY. SO THANK YOU FOR THE WORK. 14 15 16 CHAIR, GINA PAPAN: COMMISSIONER? 17 18 DINA EL-TAWANSY: I WANT TO SECOND THE COMMENT. THIS IS 19 DEFINITELY OPPORTUNITY AND ONE OF THE GOOD THINGS ABOUT REVIEWING THE DOCUMENT IS TO LOOK AT THESE OPPORTUNITIES WHERE 20 21 WE CAN DEFINITELY PARTNER ON PROJECTS ENSURING WE'RE 22 MAXIMIZING. THANK YOU. 23 CHAIR, GINA PAPAN: ONLY 21 MILLION? 24 25

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1	MATT MALONEY: ONLY 21 MILLION PART OF THE FUNDS WE SEE IN THE
2	BUDGET ONE SUBCOMPONENT LARGELY FOCUSED ON THE FEDERAL
3	TRANSPORTATION PLANNING FUNDS AND A BIT OF STATE PLANNING FUND
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4	AS WELL AND THAT TOTALS 21 MILLION FOR THE NEXT FISCAL YEAR.
5	
6	CHAIR, GINA PAPAN: OKAY. I HOPE WE KEEP THIS AS A LIVING
7	BREATHING DOCUMENT. WE UNDERSTAND WE LOVE WORKING WITH THE
8	FEDS, SPECIFICALLY WHEN THEY COME WITH MONEY, BUT I THINK WE
9	ALSO NEED TO KEEP OUR WORKING WITH LOCALS. YOU MENTIONED
10	TRANSIT ORIENTED COMMUNITIES, ALL OF THAT. MANY ARE A WORK IN
11	PROGRESS, IN ALL DIFFERENT JURISDICTIONS. SO, THIS IS
12	EXCITING. DO WE HAVE A MOTION?
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14	FEDERAL D. GLOVER: GLOVER MOVES APPROVAL.
15	
16	CHAIR, GINA PAPAN: GLOVER MOVES APPROVAL.
17	
18	VICTORIA FLEMING:
19	
20	V. CHAIR, VICTORIA FLEMING: SECOND.
21	
22	CHAIR, GINA PAPAN: SECOND FLEMING. ANY FURTHER DISCUSSION? ANY
23	COMMENTS? THERE.
24	



CLERK OF THE BOARD: NO MEMBER OF THE PUBLIC ONLINE NOR IN THE 1 2 BOARDROOM AND NO WRITTEN CORRESPONDENCE RECEIVED FOR THIS 3 ITEM. 4 5 CHAIR, GINA PAPAN: THANK YOU. ALL IN FAVOR PLEASE NOTE BY AYE. 6 [AYES] 7 8 CHAIR: ABSTENTIONS? OPPOSED? 9 10 CLERK OF THE BOARD: MOTION PASSES UNANIMOUSLY BY ALL MEMBERS PRESENT. 11 12 CHAIR, GINA PAPAN: WONDERFUL. THANK YOU EVERYONE. OKAY. MOVING 13 ON. WHERE AM I HERE? EXCUSE ME. AND THIS ONE. WHERE IS MY ITEM 14 15 FOUR? SO, OKAY. OKAY. SOMEHOW I MISSED THE PAGE. BUT ITEM FOUR. THANK YOU. ITEM FOUR IS AN INFORMATION ITEM, 16 DISADVANTAGED BUSINESS ENTERPRISES AND SMALL BUSINESS 17 ENTERPRISES PROGRAM UPDATE. THANK YOU. 18 19 DENISE RODRIGUES: GOOD MORNING I'M DENISE RODRIGUES DIRECTOR 20 21 OF MTC DIRECTOR FACILITIES CONTRACT SERVICES RYAN MTC'S PRINCIPLE COMPLIANCE MANAGER AND I WILL PRESENT INFORMATION 22 UPDATE ON AGENCIES DISADVANTAGED BUSINESS SMALL ENTERPRISE 23 BUSINESS YOU WILL HEAR ME REFER TO THEIR ACRONYMS DBE AND SBE 24 PROGRAMS HERE AT MTC AND REFERENCE MTC BROADLY BECAUSE THESE 25

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PROGRAMS APPLY TO ALL AGENCIES THAT ARE AT ABAG, ET CETERA. 1 2 NEXT SLIDE. BEING ADOPTED EQUITY PLATFORM CONTAINS FOUR 3 PILLARS WE PRESENT THIS MORNING HOW WE REFER TO THESE PILLARS AND APPLY THEM TO THE SBE AND NDB PROGRAMS TO GROW AND MAKE 4 5 SURE THAT WE'RE INCLUDING AND ALLOWING SMALL BUSINESSES AND DISADVANTAGED BUSINESSES TO PARTICIPATE IN OUR CONTRACT 6 OPPORTUNITIES HERE AT THE AGENCY. NEXT SLIDE. THIS SLIDE YOU 7 8 WILL SEE A TIMELINE OF MAJOR CHANGES TO BOTH SBE AND DBE PROGRAMS. WE UPDATE THE PROGRAMS EVERY FEW YEARS. SOME OF 9 10 THESE ARE EXTERNAL, REGULATORY REQUIREMENTS, AS IN 2009 WHEN CALTRANS REQUIRED MTC TO ADOPT THEIR DB PROGRAM SO THAT WE 11 HELP THEM MEET THEIR STATEWIDE GOALS. AND THEN IN 2020, AN 12 INTERNAL FOCUSED EFFORT THERE, TO INCREASE PARTICIPATION. WE 13 DID SOME REVISIONS TO THAT PROGRAM TO MAKE IT EASIER TO 14 15 PARTICIPATE ON THAT SBE PROGRAM. NEXT SLIDE, PLEASE. SO, 16 AGAIN, DEFINE AND MEASURE. I'M USING, YOU KNOW, DISADVANTAGED 17 BUSINESS ENTERPRISE, DBE PROGRAM SMALL BUSINESS ENTERPRISE SBE PROGRAM ARE THOSE PROGRAMS THE DBE PROGRAM IS FEDERALLY 18 MANDATED PROGRAM DEFINED BY CODE OF FEDERAL REGULATIONS CFR 19 AGENCIES SUCH AS FTA FEDERAL HIGHWAY ADMINISTRATION. DEVELOPED 20 21 AND ADOPTED TO INCREASE DBE PARTICIPATION IN FEDERALLY FUNDED CONTRACTS WE APPLY THE DBE PROGRAM TO OUR FEDERALLY FUNDED 22 CONTRACTS. UNDER THE DBE PROGRAM CONTRACTS SPECIFIC GOALS ARE 23 DEVELOPED AND APPLIED THROUGH PROCUREMENT INTO THE CONTRACTS 24 AND THEY MUST BE MET AND MONITORED AND TRACKED IN PROJECT 25

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CONCEPTION THROUGH COMPLETION AND OTHER EFFORTS ALONG WITH 1 THOSE GOALS LIKE REMOVING BARRIERS TO PARTICIPATION, INSURANCE 2 3 REQUIREMENTS THINGS LIKE THAT, UNBUNDLING BIDS ARE THINGS WE DO ON THE DBE PROGRAM TO INCREASE PARTICIPATION. SINCE DBE IS 4 5 A FEDERAL PROGRAM WE'RE REOUIRED TO REPORT THOSE GRANTOR AGENCY TO THE PERFORMANCE OF THAT PROGRAM. IS THE BE PROGRAM 6 WAS DEVELOPED BY STAFF IN PARTNERSHIP WITH LEADERSHIP HERE AT 7 8 THE AGENCY AND APPROVED BY OUR COMMISSION THROUGH RESOLUTIONS SBA PROGRAM IS APPLIED NON-FEDERALLY FUNDED PROGRAM A 9 PREFERENCE PROGRAM WE'RE NOT REQUIRED TO REPORT TO GRANTOR 10 AGENCIES BECAUSE IT'S AN INTERNAL PROGRAM BUT WE KEEP 11 OURSELVES ACCOUNTABLE REPORTING TO LEADERSHIP TO THIS 12 COMMITTEE ON THE PERFORMANCE OF THE PROGRAM SAME THING FROM 13 PROJECTS INCEPTION THROUGH CLOSE OUT MONITOR AND PERFORMANCE 14 15 OF THAT INFORMATION ON AVERAGE DBE ON OUR CONTRACTS AND 16 AVERAGE SB COMMITMENTS ARE NOTED IN BOLD ON THIS SLIDE. THANK 17 YOU

18

19 RYAN DECOUD: THANK YOU, DENISE. GOOD MORNING COMMISSIONERS MY
20 NAME IS RYAN DECOUD, PRINCIPLE COMPLIANCE MANAGER AT MTC NEXT
21 SLIDE I'LL BE REVIEWING COMMITMENTS MADE TO DBE AND SBE FIRMS
22 PROCUREMENTS AND ACTUAL PAYMENTS MADE TO DBE AND SBE TERMS THE
23 RESULT OF THE PROGRAMS BEFORE REVIEWING INFORMATION ON THE
24 SLIDE I WOULD LIKE TO PROVIDE COMMITMENTS MADE TO DBE AND SBE
25 FIRMS COMMITMENTS TO DBE ARE MADE CONTRACT GOALS REPRESENTING

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PERCENTAGE OF TOTAL CONTRACT AMOUNT THAT'S EXPECTED TO BE 1 PERFORMED BY DBE CONTRACTORS DBE GOALS VARY DEPENDING ON THE 2 3 TYPE OF WORK INVOLVED AVAILABILITY OF DBES AND WORK UNDER THE CONTRACT UNDER THE SBE PROGRAM PRIME PROPOSALS RECEIVE 4 5 PREFERENCE POINTS EVALUATION OF THEIR PROPOSAL SBE PRIME CONTRACTORS SUBCONTRACTED SUBSTANCE PREFERENCE POINTS ARE 6 INTENDED TO INCENTIVIZE SB SETTLEMENT PARTICIPATION AND ARE 7 8 BASED ON MEETING EXCEEDING MINIMUM PARTICIPATION LEVEL OF 25% PROPOSERS COMMIT TO MEETING DBE GOALS AND SBE PARTICIPATION 9 10 LEVELS IN THE PROCUREMENT CONTRACTING PHASE. COMING BACK TO THE SLIDE REPRESENTING COMMITMENTS MADE TO DBE AND SBE FIRMS 11 PROCUREMENTS ISSUED BY MTC. THE LIGHT BLUE BAR ON THIS GRAPH 12 REPRESENTS TOTAL AWARDS PROCUREMENTS ISSUED BY MTC, WHILE DARK 13 BLUE BAR REPRESENTS COMMITMENTS MADE TO DBE AND SBE FIRMS 14 15 WHERE EITHER THE DBE OR SBE PROGRAMS APPLIED. NOTE, INCREASE 16 IN TOTAL AWARDS, FISCAL '21, DUE TO TWO MTC PROCUREMENTS EXCEEDING \$50 MILLION. IN FISCAL 2022/2023 THERE WAS 17 INCREASING COMMITMENTS TO DBE AND SBE FIRMS. THIS INCREASE DUE 18 TO CYCLE OF OUR PROCUREMENT AND SERVICE PATROL PROCUREMENT 19 WHERE WE SEE A NUMBER OF AWARDEES WHO ARE SBE PRIME 20 21 CONTRACTORS. NEXT SLIDE PLEASE. THIS CHART REPRESENTS PAYMENT MADE ON ACTIVE CONTRACTS THAT INCLUDE DBE AND SBE REQUIREMENTS 22 REPRESENTING THE CRITICAL IMPACT THAT MTC DBE AND SBE PROGRAM 23 AS IT INCLUDES INFORMATION ON MONEY THAT HAS BEEN PAID TO DBE 24 AND SBE FIRMS TYING BACK TO OUR EQUITY PLATFORM PILLARS OF 25

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DEFINE MEASURES. LIGHT BUT BAR DISPLAYS PAYMENTS MADE TO NON-1 DBE, FIRMS WHILE THE DARK BLUE PAR REPRESENTS PAYMENTS MADE TO 2 3 DBE AND SBE FIRMS. DEMOGRAPHIC DATA FOR PAYMENTS MADE FOR THE PAYMENTS BEYOND WEATHER FIRM IS DBE OR SBE CERTIFIED FIRM AND 4 5 LOCATION OF PRIME CONTRACTORS IN PART THIS IS DUE TO CURRENT FINANCIAL SYSTEM NOT HAVING VENDOR MANAGEMENT MODULE WITH 6 ABILITY TO CAPTURE INFORMATION BEYOND THESE DATA POINTS WE'RE 7 8 CONFIDENT AFTER IMPLEMENTATION OF THE AGENCY'S NEW ERP ENTERPRISE RESOURCE PLANNING SYSTEM THAT WILL BE RECOMMENDED 9 TO THIS COMMITTEE IN THE NEXT FEW MONTHS WE'LL BE ABLE TO 10 CAPTURE REPORTING AND ROBUST DEMOGRAPHICS INFORMATION AND 11 OTHER KEY POINTS. NEXT SLIDE PLEASE. 12

13

DENISE RODRIGUES: SO, THROUGH THE PILLARS WE TALKED ABOUT 14 DEFINE AND MEASURE. THIS SLIDE INFORMS HOW WE LISTEN AND LEARN 15 16 AND TRAIN AND GROW. THROUGH THAT VARIETY OF MEASURES NOTED HERE, IN THAT INTERVAL AS NOTED THERE. ONE OF THE THINGS WE DO 17 18 IS WE PARTNER WITH OTHER TRANSIT AGENCIES THROUGH THE BUSINESS OUTREACH AGENCY, VTA, BART, OTHER AGENCIES. I HAVE THAT NAME 19 RECOGNITION, WHAT'S MTC, WHAT'S BATA, SO LET SMALL BUSINESSES, 20 21 DISADVANTAGED BUSINESSES KNOW ABOUT ALL OF OUR REGIONAL UPCOMING OPPORTUNITIES AT ONE TIME USING NEWS LETTERS, ALSO 22 23 LET THEM KNOW ABOUT BENEFITS OF BECOMING CERTIFIED AS A DISADVANTAGED BUSINESS ENTERPRISE OR SMALL BUSINESS ENTERPRISE 24 FIRM. WE PARTNER WITH CALTRANS AND THEIR MENTOR PROGRAM 25

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PROFESSIONAL ORGANIZATIONS WITH CONFERENCE MINORITY 1 TRANSPORTATION OFFICIAL. NEXT SLIDE. WE HAVE TALKED A BIT 2 ABOUT DEFINING AND MEASURING, LISTENING AND LEARNING TRAINING 3 AND GROWING BUT WE KNOW WE NEED TO IMPROVE ON THIS SLIDE WE'LL 4 5 SEE RECOMMENDED STAFF -- RECOMMENDED IMPROVEMENTS OF STAFF IS RECOMMENDING AND HOW THEY'RE APPLIED TO BOTH THE DBE AND SBE 6 PROGRAMS. FIRST ONE THERE IS PROCUREMENT POLICIES AND 7 8 TRAGEDIES, KNOWING WHAT'S COMING UP, HOW DO WE UNBUNDLE IT, HOW DO WE LOOK AT MINIMUM OUALIFICATIONS TO MAKE SHARE THEY'RE 9 NOT CREATING BARRIERS TO THOSE OPPORTUNITIES. OF COURSE, WE 10 HAVE INFORMATION ON OUR MTC BUT WE WANT TO ENHANCE THAT AND 11 GET INFORMATION OUT. NOT EVERYBODY HAS THE TIME TO GO TO ALL 12 THESE PLACES AND LEARN ABOUT THESE, WHAT CAN BE, HONESTLY, 13 TYPICALLY, IN A VERY BUREAUCRATIC PROGRAM. HOW WE MAKE SURE 14 THE INFORMATION IS OUT THERE. ALLOWING UNDERSTANDING. SOCIAL 15 16 MEDIA, THIS PROCUREMENT IS COMING UP. IT'S NOT ON THE STREET YET. IT'S COMING UP. HOW DO WE CREATE RELATIONSHIPS BETWEEN 17 SUBS AND PRIMES. WITH ENGAGEMENT WE WANT TO ENHANCE THAT 18 GREATLY SO WE HEAR WHAT ISSUES ARE AND WHAT BARRIERS ARE, SO 19 THAT WE CAN WORK TO REMOVE THEM. AND, OF COURSE, TRAINING, AS 20 I NOTED REALLY MAKING SURE, BECAUSE LOOK EVEN WITHOUT THE SBE 21 AND DBE PROGRAMS, PUBLIC PROCUREMENT COOS CAN BE QUITE 22 DAUNTING TO RESPOND TO. SO MAKE SURE WE GET THAT TRAINING OUT 23 THERE. AND THEN LASTLY, DATA MANAGEMENT AND ANALYSIS. WHY I 24 NOTE THAT WE HAVE SOME GAPS IN THIS TYPE OF DATA WE CAN 25

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COLLECT, AND IF I'M BEING HONEST, THE INFORMATION WE HAVE 1 SHOWN ON THOSE GRAPHS, IT'S A MANUAL COLLECTION OF VARIOUS 2 3 SPREADSHEETS AND WE DON'T COLLECT SUBCONTRACTOR DATA SO WE'RE VERY INTERESTED IN DETERMINING WHAT INFORMATION WE CAN START 4 5 TO COLLECT NOW BEFORE THE ERP, OR ENTERPRISE RESOURCE PLANNING 6 IS IMPLEMENTED. SO THAT ONCE THAT SYSTEM IS THERE, WE HAVE A REALLY -- WE GET THAT DATA, WE GET IT FAST, WE SEE WHERE THE 7 8 GAPS ARE, AND WE CAN WORK TO CORRECT THEM. SO, NEXT SLIDE PLEASE. ON THIS SLIDE WE TALKED A LOT ABOUT THE SMALL BUSINESS 9 10 ENTERPRISE AND DISADVANTAGES TO THE BUSINESS ENTERPRISE PROGRAM THERE ARE LINKS ON OUR WEB SITE AND CONTACT 11 INFORMATION FOR RYAN AND I AND OTHER CONTRACT STAFF. NEXT 12 SLIDE PLEASE. AND THAT CONCLUDES OUR PRESENTATION AND BOTH 13 RYAN AND I ARE AVAILABLE TO ANSWER ANY QUESTIONS. 14

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16 CHAIR, GINA PAPAN: THANK YOU. COMMISSIONERS? COMMISSIONER17 CHAVEZ?

18

19 CINDY CHAVEZ: FIRST OF ALL, I WANTED TO SAY, THIS IS REALLY 20 EXCITING WORK. AND I SO WANT TO JUST ACKNOWLEDGE THE POINT YOU 21 RAISED ABOUT HOW WE GET BETTER AT DOING THIS. BECAUSE I THINK 22 ONE CHALLENGE IN PUBLIC LIFE, HONESTLY, IS THAT YOU COME HERE 23 AND WE EXPECT YOU TO SAY EVERYTHING'S PERFECT AND GOOD JOB AND 24 WE DON'T GET BETTER WHEN WE DO THAT SO, I APPRECIATE YOU 25 SAYING HERE ARE THE NEXT STEPS WE'RE GOING TO TAKE TO IMPROVE METROPOLITAN
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OUR WORK. AND SO BECAUSE OF THAT, I JUST HAD A COUPLE OF MORE 1 -- A LITTLE MORE, MAYBE TACTICAL QUESTIONS ABOUT SOME OF THE 2 3 ISSUES THAT YOU RAISED. AND ONE IS, IS IT REALLY SET HOW PROCUREMENT IS STRUCTURED SO THAT WE GET -- WE REALLY ARE KIND 4 5 OF REACHING DEEP INTO OUR COMMUNITIES? ARE THERE AGENCY US THAT THINK HAVE REALLY FIGURED OUT HOW TO GET DEEP IN THAT --6 THAT YOU'RE THINKING, YOU KNOW, WE WANT TO TAKE A LOOK AT WHAT 7 8 THAT AGENCY IS DOING, ESPECIALLY IN THE TRANSIT WORLD?

9

DENISE RODRIGUES: YOU KNOW, OUR COLLEAGUES AT BART, I WOULD 10 SAY, HAVE DONE -- HAVE MADE SOME EFFORTS AROUND THIS. THEY 11 WORK A LOT WITH COMMUNITY-BASED ORGANIZATIONS, WHICH WE ARE 12 PLANNING, [INDISCERNIBLE] TO START WORKING WITH THEM. BUT THEY 13 ALSO HAVE DIFFERENT TYPES OF PROCUREMENTS AS A TRANSIT AGENCY. 14 15 THEY HAVE ROLLING STOCK. THEY HAVE A LOT OF OTHER CONSTRUCTION 16 CONTRACTS. BUT AS NOTED WE WORK WITH THEM THROUGH THE BUSINESS COMMITTEE AND OTHERS SO THE BEAUTY OF THIS IS WE'RE SHARING 17 IDEAS AND LESSONS LEARNED, WHAT DIDN'T WORK, LEVERAGING WHAT 18 THEY'RE DOING TO TRY TO IMPROVE HERE. 19

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CINDY CHAVEZ: LET ME MAKE AN OBSERVATION. I DO THINK IT MAKES A TON OF SENSE, IN MY MIND, FOR US, PARTICULARLY IN THIS AREA, TO BE SHARING RESOURCES WITH ALL OF THE OTHER AGENCIES THAT WE CAN. WHAT I'M REALLY INTERESTED IN UNDERSTANDING IS HOW WE ELICIT SOME UNIQUE BEST PRACTICES BECAUSE A LOT OF THE SERVICE

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CONTRACTS ARE AN EXAMPLE WHAT ARE THE TOOLS OUT THERE THAT 1 WE'RE NOT ACCESSING AND I DO NOT JUST MEAN THE ERP TOOLS BUT 2 3 LOOKING AT WHAT ARE THE NEW TECHNOLOGIES COMING ONLINE THAT ARE MORE GEARED TOWARDS SMALL AND EMERGING BUSINESSES THAN 4 5 MID-SIZED BUSINESSES? AND SO ONE RECOMMENDATION THAT I WOULD LOVE TO MAKE FOR YOUR BUSINESS ROUNDTABLE IS TO CONSIDER 6 WHETHER OR NOT IT MAKES SENSE TO DO, YOU KNOW, SOME, SORT OF -7 8 - REALLY, AN RFI, OR AN RFS, REQUEST FOR SOLUTIONS OR REQUEST FOR IDEAS, BECAUSE WHAT I HAVE RECENTLY SEEN IS SOME REALLY 9 INNOVATIVE BUSINESSES THAT ARE MAKING THE LINK BETWEEN SMALL 10 AND EMERGING BUSINESSES, PRIMARILY, THAT PROVIDE SERVICES TO A 11 BID SYNC, SORT OF, MODEL, LIKE HELPING PEOPLE GET CONNECTED TO 12 BID SYNC WHEN IT'S APPROPRIATE FOR THEIR BUSINESS. IT'S A 13 LITTLE BIT BLUNT AS A TOOL RELATIVE TO GETTING FOLKS INVOLVED. 14 15 I WOULD NOT HAVE MET THEM BUT THEY WANTED TO DO A PILOT WITH 16 THE COUNTY BECAUSE OF THE SIZE OF THE PROCUREMENT. SO, IT GOT ME THINKING, LIKE, WHO ELSE IS OUT THERE. THEY'RE REALLY 17 BRIGHT AND REALLY SMART AND DOING INNOVATIVE WORK. BUT I WOULD 18 NEVER HAVE FOUND THEM HAD THEY NOT FOUND US. SO, THAT'S ONE 19 THING I WOULD BE CURIOUS ABOUT. AND THE OTHER THING IS, I 20 21 THINK THAT WHEN WE'RE LOOKING AT HOW WE'RE REALLY USING PUBLIC DOLLARS TO FUNDAMENTALLY CREATE A MORE FAIR AND EQUITABLE 22 SOCIETY, THAT WE SHOULD BE THINKING ABOUT HOW WE RESEARCH THE 23 IMPLICATIONS AND IMPACTS OF THE ACTIONS WE TAKE. AND SO ONE 24 THING WE HAVE ALL DONE, AND I THINK IT'S A BIT TREND E BUT 25

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PART OF FEDERAL LAWS, AND WE ALL DO DISPARATE STUDY THAT SAYS 1 2 YOU ALL ARE DOING A TERRIBLE JOB, I MEAN, WE ALL KNOW THAT, 3 THERE'S NOT MECHANISM FOR MAKING SUBSTANTIAL CHANGES AND ONE OF THE CHALLENGES IS THAT THE DISPARATE STUDIES ARE MOSTLY 4 5 SNAPSHOTS IN TIME AND IF THEY GO BACK THEY GO BACK VERY LITTLE TIME SO WE CAN'T SAY NOT ONLY ARE WE USING OUR COMMONWEALTH 6 THAT'S REFLECTIVE OF THE COMMUNITIES WE LIVE IN BUT WHEN WE'RE 7 8 USING OUR COMMONWEALTH IN THAT WAY, WHAT ARE THE IMPLICATIONS OF IT. IN THE CONSTRUCTION TRADE WE USE CERTIFIED PAY ROLLS TO 9 SAY YES WE'RE PAYING THIS PERSON AND FRANKLY IF WE WANTED TO 10 WE COULD LOOK AT BOTH ZIP CODE AND CENSUS DATA TO SAY HERE IS 11 THE PUBLIC DOLLARS AND HERE'S THE PHYSICAL PLACE THAT THESE 12 DOLLARS ARE GOING ESPECIALLY WHEN WE'RE USING LOCAL 13 PREFERENCE. WHAT I WOULD BE INTERESTED IN, NOT -- YOU DON'T 14 HAVE TO ANSWER THIS TODAY, BUT AS YOU'RE PART OF THIS REGIONAL 15 16 EFFORT, I WOULD BE INTERESTED IN GETTING YOUR FEEDBACK ON HOW WE DEMONSTRATE WHAT THE BARS ACTUALLY MEAN FOR THE FINANCIAL 17 WELL-BEING OF THE PEOPLE THAT WE SERVE. AND ESPECIALLY GIVEN 18 HOW MUCH WE ASK PEOPLE TO TAX US AT A LOCAL LEVEL, I THINK 19 THIS COULD ACTUALLY BE SOMETHING THAT HELPS PROMOTE THE 20 21 DIRECTION THAT, YOU KNOW, THE GOOD WORK THAT YOU'RE DOING, BUT ALSO HELPS SYNC SOCIETY HOW WE'RE USING RESOURCES THAT LIFTS 22 UP AND MEETS MULTIPLE GOALS NOT ONLY SPENDING THAT \$1 MILLION, 23 WE'RE BUILDING AFFORDABLE HOUSING AND MAKING A FAIR AND 24 LIVABLE WAGE AND THE PEOPLE WHO ARE GETTING THE WAGE ARE 25

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ACCESSING THE HOUSING WITHIN THE COMMUNITIES AND THEREFORE WE 1 CAN SAY THE IMPACT IT'S HAVING ON MULTIPLE LINES AND OUTCOMES. 2 3 I KNOW THAT'S NOT SIMPLE. SO I'M REALLY SAYING THIS RECOGNIZING YOU'RE ON THE CUTTING EDGE OF HOW WE DO THAT. I 4 5 WAS THINKING OF CERTIFIED PAYROLL BECAUSE IT'S THE ONLY ONE I COULD THINK OF I UNDERSTAND IT'S COMPLEX LOVE TO GET YOUR 6 7 THOUGHTS MOVING FORWARD ON THAT. 8 DENISE RODRIGUES: R APPRECIATE THAT, DATA IS ONE FURTHER, 9 WE'LL TAKE THAT INTO ACCOUNT. 10 11 ANDREW FREMIER: LET ME ADD TO THE FIRST OUESTION YOU HAD, PART 12 OF THE REASON WE INVEST SO MUCH ENERGY IN THE TRADE 13 ASSOCIATIONS THAT ARE OUT THERE IN THE INDUSTRY TO SHARE 14 15 INFORMATION IS TO COMMISSIONER FLEMING'S FAVORITE 16 INTERNATIONAL BRIDGE TUNNELS TURNPIKES ASSOCIATION TOLLING INDUSTRY THAT'S WHERE WE GET A LOT OF INFORMATION AND SHARE 17 WITH COLLEAGUES A LOT OF SMALL BUSINESS PROGRAMS A PDA, IS 18 ANOTHER PLACE IT GOES ON BUT WE PARTICIPATE AND ENGAGE AND 19 SHARE INFORMATION THERE ARE WAYS TO HANDLE PROBLEMS LIKE THIS 20 21 BUT WE ENGAGE NATIONALLY AND INTERNATIONALLY FOR THAT REASON. 22

23 CINDY CHAVEZ: I'LL JUST COMMENT, I ACTUALLY THINK THIS'S
24 REALLY IMPORTANT AND THIS IS ONE OF THOSE PLACES WHERE THE
25 PUBLIC SAYS OH MY GOD THAT'S A JUNKET BUT I HAVE TO SAY

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ESPECIALLY WHEN WE THINK WE'RE GOOD AT WHAT WE DO GETTING OUT
 AND LEARNING WHAT OTHER PEOPLE ARE DOING IS WHEN WE SHOULD BE
 DOING THAT. I JUST APPLAUD MAKING SURE WE'RE GETTING OUR STAFF
 IN THE RIGHT PLACES. THANK YOU.

5

6 CHAIR, GINA PAPAN: THANK YOU COMMISSIONER CHAVEZ. COMMISSIONER7 RONEN?

8

9 HILLARY RONEN: THANK YOU. THANKS FOR THE PRESENTATION AND FOR
10 FOCUSING ON THIS WORK. I HAVE A QUESTION ABOUT, SINCE THESE
11 ARE GOAL ORIENTED PROGRAMS AS OPPOSED TO MANDATES, I WONDER IF
12 WE HAVE THOUGHT ABOUT MANDATES AND WHAT WOULD BE POSSIBLE OR
13 DIFFICULT ABOUT DOING THAT?

14

DENISE RODRIGUES: ON THE FEDERAL SIDE SINCE THAT'S A FEDERALLY 15 16 MANDATED PROGRAM IT IS A GOAL BUT AS NOTED THE GOAL MUST BE MET THEN MONITORED. IF A PRIME CONTRACTOR SAYS THEY'RE GOING 17 TO -- LET ME GIVE AN EXAMPLE, PRIME CONTRACTOR IS 20% GOAL ON 18 CONTRACT, THEY COME IN AND SAY WE CAN ONLY DO 15%. IF, TO 19 CLOSE THAT GAP, THEY HAVE TO SHOW THEY MADE A GOOD FAITH 20 21 EFFORT AND THAT IS PRESCRIBED HOW THAT IS REVIEWED THROUGH THE CODE OF FEDERAL OF REGULATIONS AND THROUGH CALTRANS LOCAL 22 ASSISTANCE PROGRAM MANUAL. IF THAT'S APPROVED, WE WORK WITH 23 CALTRANS AND FEDERAL GOVERNMENT TO GET THAT APPROVED THEN THEY 24 MEET THE SMALLER THRESHOLD. EVEN THOUGH IT'S A GOAL, I LOOK AT 25

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IT AS A FEDERAL MANDATE, AND THEN THIS IS WHY WE'RE MONITORING 1 ALL THE WAY. YOU CAN'T SAY 15% OF COMMITMENT LEVEL AND THEN 2 3 NOT DO ANYTHING ELSE. THAT'S WHY WE TRACK IT ALONG WITH NO SURPRISES TO MAKE SURE THEY'RE, HOPEFULLY, MEETING THAT FULL 4 5 GOAL. NOW --6 7 HILLARY RONEN: THE GOAL SAYS ZERO TO 31%. SO --8 DENISE RODRIGUES: SO, AND SOMETIMES THE GOAL, AND THIS IS WHY 9 IT'S IMPORTANT FOR US TO MAKE SURE TO INFORM SMALL BUSINESS 10 OWNERS OR OTHERS THROUGHOUT THE REGION OR THROUGH THE, 11 ACTUALLY, CALIFORNIA ABOUT THE BENEFITS OF GETTING CERTIFIED 12 AS A DBE. BECAUSE IT HAS TO BE WHAT THEY CALL THE COMMERCIALLY 13 14 USEFUL FUNCTION. AS COMMISSIONER CHAVEZ NOTED, WE HAVE A LOT 15 OF PROFESSIONAL SERVICE CONTRACTS AND SOMETHING MIGHT BE 16 REALLY UNIQUE, WE'RE TALKING ABOUT EMERGING TECHNOLOGIES, AI, IF WE DON'T HAVE CERTIFIED DBES IN THAT AREA IT'S GOING TO 17 SHOW 0% GOAL. 18 19 HILLARY RONEN: SO THERE IS, EVEN THOUGH IT SAYS ZERO. 20 21 22 DENISE RODRIGUES: THERE IS AND OUR JOB TO MAKE SURE

23 PROCUREMENTS ARE COMING UP HOW DO WE CREATE A GROUP OF DBE'S24 SO THAT WE DON'T END UP WITH 0% GOALS.



HILLARY RONEN: AND THEN WHAT ABOUT THE SBE PROGRAM? 1 2 3 DENISE RODRIGUES: AND THEN THE SBE IS A PREFERENCE PROGRAM, WHICH IS A LITTLE BIT DIFFERENT. 4 5 HILLARY RONEN: WE -- THEY -- GET A TEN POINT --6 7 8 SPEAKER: YEAH. THAT'S CORRECT. SO, IT'S SUBCONTRACTING OUT OR HAVING IT PRIME CONTRACTED THAT DOES 25% OF THE WORK, OR MORE, 9 THEY'LL GET 5 PREFERENCE POINTS ON THE BID. UP TO FOUR -- OR 10 40% OR MORE THEY WILL GET TEN POINT PREFERENCE ON THE 11 EVALUATION OF THEIR BID. SO, IT'S A PREFERENCE BASED POINT, 12 PREFERENCE BASED PROGRAM THAT INCENTIVIZES FIRMS TO WORK WITH 13 14 DBE AND SBE FIRMS. 15 16 HILLARY RONEN: AND HOW MANY -- WHAT PERCENTAGE OF OUR PROCUREMENTS DOES THAT 5- TO 10% MAKE THE REAL DIFFERENCE? 17 18 SPEAKER: YOU KNOW, I DON'T HAVE THE INFORMATION ON HAND. BUT I 19 CAN LOOK THAT UP AND GET IT TO YOU. BUT IT HAS MADE AN IMPACT 20 21 ON PROCUREMENTS THAT WE ISSUED. 22 23 HILLARY RONEN: AND IF WE WERE TO PUT A MANDATE ON A PREFERENCE MANDATE PROGRAM, WHAT WOULD -- I IMAGINE THAT WON'T BE EASY. 24 [LAUGHTER] I'M JUST CURIOUS, WHAT WOULD BE THE MAIN 25



CHALLENGES? LIKE, WHAT WOULD WE BE FACING IF WE WANTED TO MAKE
 THAT CHANGE LOCALLY.

3

DENISE RODRIGUES: WE WOULD, OBVIOUSLY, WORK WITH LEADERSHIP 4 5 AND GENERAL COUNSEL ON THAT CHANGE. OUR SBE PROGRAM IS FAIRLY NEW. AS WE LOOKED AT THAT TIMELINE, WE ADOPTED A PILOT PROGRAM 6 FOR CONSTRUCTION. I'M GOING ON MEMORY, BECAUSE I 7 8 [INDISCERNIBLE] WANT TO FLIP TO THE SLIDE. IN 2017, AND FULLY ADOPTED IN 2020. IT'S STILL A FAIRLY NEW PROGRAM. AND AS WE 9 LOOK AT THE DATA, THOUGH, IF WE'RE NOT PERFORMING THE WAY WE 10 SHOULD, THEN WE WOULD WORK WITH LEADERSHIP THEN COME BACK TO 11 YOU ALL TO THEN UPDATE THAT RESOLUTION TO MAKE IT A 12 REQUIREMENT. ONE OF THE CHALLENGES THERE COULD BE, AS I NOTED, 13 IT'S A UNIQUE WORK AREA -- BECAUSE WE WANT TO BE COMMERCIALLY 14 15 USEFUL FUNCTION, IF THERE AREN'T SBES IN THAT AREA AND IF IT'S 16 A MANDATE YOU KNOW, WHAT ARE WE DOING, RIGHT? THAT'S SOMETHING WE WOULD DISCUSS INTERNAL TO LOOK AT HOW WE WOULD APPLY A 17 MANDATE LIKE. 18

19

20 SPEAKER: NICK ROW THAT WILL: WE WANT TO MAKE SURE WE GET THE 21 WORK DONE AND THE CONCERN WITH THE MANDATE GIVEN THE UNIQUE 22 WORK WE DO WOULD BE OWP ON THE LAST ITEM SO THAT WOULD BE THE 23 CONCERN.

24

25 HILLARY RONEN: THANK YOU.



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2 CHAIR, GINA PAPAN: COMMISSIONER EL-TAWANSY. 3 DINA EL-TAWANSY: THANK YOU FOR THE PRESENTATION DENISE AND 4 5 RYAN. I THINK AS A PUBLIC AGENCY WE DEFINITELY SHARE THAT CONCERN WITH DBES AND SBES AND I WANT TO SHARE A FEW THINGS 6 THAT I FELT WAS WORKING WELL FOR US. SO, YOU KNOW, YOU A LUTED 7 8 TO OUR COMMENTER PROGRAM, WHICH IS -- IT'S FOCUSED ON ENGINEERING AND ARCHITECTURAL SERVICES BUT WE ALSO HAVE THE 9 MENTAL PROTEGE FOCUSED ON CONSTRUCTION CONTRACTS AND ONE OF 10 THE CHALLENGES GOING BACK TO COMMISSIONER RONEN'S COMMENT 11 ABOUT THE MANDATES OF CERTAIN GOAL PERCENTAGE, ONE OF THE 12 CHALLENGES IF THE WORK IS SPECIALIZED SOMETIMES IT'S A BIG 13 CHALLENGE TO FIND A DBE THAT CAN DO THAT KIND OF WORK. SO 14 WE'RE LEARNING THAT ONE OF THE BEST THINGS TO DO IS TO TRY TO 15 16 GROW THAT POOL THROUGH WORKSHOPS AND TO REALLY BRING THESE SMALLER CONTRACTORS IN AND PAIR THEM UP WITH BIG AND 17 EXPERIENCED CONTRACTORS THAT CAN GUIDE THEM THROUGH THE 18 PROCESS AND HELP THEM, YOU KNOW, BASICALLY, ALIGN THEMSELVES 19 BETTER TO BE ABLE TO REGISTER WITH THE STATE FOR WORK LIKE 20 21 THAT. AND IT HAS BEEN, TO SOME DEGREE, A SUCCESS, BUT LOOKING AT SOME OF THE DATA THAT OUR STAFF BROUGHT BACK, WE NOTICED 22 THAT OUR NUMBERS FOR BLACK AND HISPANIC BUSINESSES IS NOT AS 23 GOOD AS WE WOULD LIKE THEM TO BE. SO MAYBE TARGETING THESE, 24 25 YOU KNOW, THESE PARTICULAR COMMUNITIES AND THESE PARTICULAR

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CONTRACTORS IS SOMETHING ELSE THAT WE NEED TO FOCUS ON THE 1 OTHER THING I ALSO NOTED AND THAT COULD BE ON THE STATE SIDE, 2 3 JUST BECAUSE OUR PROCESS IS NOT THE EASIEST TO NAVIGATE, WHERE DO PEOPLE LOOK FOR WORK? WHERE DO PEOPLE FIND THIS ONE-STOP-4 5 SHOP THAT HELPS THEM TO COME IN AND SAY, OKAY, THE PROJECTS ARE COMING DOWN THE PIPELINE. THESE ARE THE SPECIALISTS THAT 6 WE'RE GOING TO BE LOOKING FOR, AND WE SHOULD SEE SPECIALISTS 7 8 APPLICABLE TO THEM. TWO THINGS WE'RE WORKING ON, ONE HAS BEEN ONGOING FOR A WHILE AND IT'S PROVEN REALLY SUCCESSFUL AND 9 THIS'S OUARTERLY MEETING WITH THESE SUBCONTRACT -- SMALL 10 BUSINESSES AND MAIN CONTRACTORS, THE PRIMES, BRING THEM INTO 11 THE OFFICE TALK ABOUT WHAT'S GOING ON IN THE PIPELINE IN THE 12 NEXT YEAR OR TWO YEARS, AND SOMETIMES WE UPDATE THAT 13 INFORMATION EVERY THREE MONTHS SO THEY HAVE THE LATEST 14 INFORMATION AND THEN WHAT CONTRACT ITEMS TO LOOK FOR IN THESE 15 16 CONTRACTS SO THAT THEY CAN HAVE A CONVERSATION AND ASK US QUESTIONS. AND YOU KNOW, DEFINITELY THE SECOND THING IS MAKING 17 SURE THE ONE-STOP-SHOP IS SOMEWHERE ONLINE WHERE THEY CAN GO 18 AND TAKE A LOOK AT ANY GIVEN TIME BE ABLE TO COMMUNICATE ON 19 OUR END AND IF THEY HAVE OUESTIONS TO BE ABLE TO ANSWER THEM. 20 21 I APPRECIATE MTC'S APPRECIATION IN THE WORK PROGRAM. IT'S A GOOD OPPORTUNITY FOR US TO SPEAK AS PUBLIC AGENCIES TO SPEAK 22 FOR THESE CONTRACTORS 23

24

25 CHAIR, GINA PAPAN: PED.

ALFREDO PEDROZA: WHAT PERKED MY INTEREST IS WE KNOW THERE IS 2 3 GAPS IN QUALIFIED CONTRACTORS SPECIFICALLY TO LATINO COMMUNITIES OR OTHERS WHAT DO WE DO WITH THAT INFORMATION 4 5 WHETHER OPPORTUNITY TO WORK WITH SPECIFIC CHAMBER OF COMMERCE OR BUSINESS GROUP TO SHARE THAT INFORMATION TO REALLY FIND A 6 WAY TO EMPOWER BUSINESS GROWTH WHERE THERE IS NEED TO ME I 7 8 WOULD BE INTERESTED TO KNOW THAT TO PARTNER AND HELPING SMALL BUSINESSES GROW TO MEET THESE OBJECTIVES. THAT'S SOMETHING 9 10 THAT RESONATED WITH ME.

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12 DINA EL-TAWANSY: THAT'S EXACTLY WHAT WE'RE DOING DEFINITELY 13 IT'S WORKING MORE WITH THE BLACK CHAMBER OF COMMERCE TO BRING 14 THEM ON BOARD BUT YEAH ABSOLUTELY.

15

16 CHAIR, GINA PAPAN: FANTASTIC THANK YOU A COUPLE OF QUICK THINGS, NICK'S CHOMPING AT THE BIT TO HELP CAN'T GET THAT SOON 17 18 ENOUGH. IT'S SO NICE TO SEE THE LIST OF RECOMMENDED 19 IMPROVEMENTS IN THE DIRECTION WE'RE HEADED HERE. DBE, DISADVANTAGED BUSINESS ENTERPRISES AND IS SBE, SINCE WE 20 WHIPPED THOSE ACRONYMS AROUND, SMALL BUSINESS ENTERPRISE FOR 21 22 THOSE JUST TUNING IN. THE CERTIFICATION PROCESS IS DONE BY WHOM? 23

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DENISE RODRIGUES: THE DBE PROGRAM, THE CERTIFICATION PROCESS 1 2 IS DONE BY THE CALIFORNIA UNIFIED CERTIFICATION PROGRAM. AND 3 THERE ARE TRANSIT AGENCIES, AS WELL AS CALTRANS ARE CERTIFYING AGENCIES MTC IS NOT A CERTIFYING AGENCY BUT IT'S A FEDERALLY 4 5 PRESCRIBED CERTIFICATION PROCESS THAT'S WHO DOES THE CERTIFICATION FOR DBES. FOR SBE MTC IS NOT A CERTIFYING AGENCY 6 WHAT WANTED REMOVE BARRIERS IF YOU ARE A SMALL BUSINESS 7 8 CERTIFIED BY THE STATE REGIONAL ENTITY TRANSIT AGENCY JURISDICTION AS LONG AS WE CAN VERIFY IT BY SEARCHING IT WE 9 10 WILL ACCEPT IT.

11

CHAIR, GINA PAPAN: GOOD TO KNOW WE SHOULD HAVE A LIST OF THOSE 12 AGENCIES THAT AGENCIES DO CERTIFY ONE-STOP-SHOP SO IF THEY'RE 13 COMING ON OUR WEB SITE HERE IS WHERE YOU CAN GO TO, THAT WOULD 14 BE HELPFUL ALSO HELPFUL WOULD BE IF WE CAN WORK WITH THESE 15 16 AGENCIES, PROVIDING SOME, SORT OF, HOW TO VIDEO, YOUTUBE, SOMETHING, IF YOU ARE APPLYING, BE IT CALTRANS OR SOMEWHERE 17 ELSE, HERE IS HOW YOU DO IT. BECAUSE, I THINK WE HAD A PRIOR 18 DISCUSSION. THESE SMALL BUSINESSES ARE WORKING THEIR BUTTS 19 OFF, JUST TO SURVIVE, AND TO TAKE TIME OUT, YOU KNOW, DURING A 20 21 MIDDLE OF THE WORK DAY TO GO TO SOME WORKSHOP IS REALLY NOT GOING TO GET US TO WHERE WE WANT TO BE. SO, THE MORE 22 ACCESSIBLE WE CAN MAKE THIS INFORMATION, ANY TIME OF DAY IS 23 REALLY, REALLY HELPFUL. AND I THINK WE CAN WORK WITH OTHER 24



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GROUPS HERE. THERE IS THIS SMALL BUSINESS DEVELOPMENT CENTERS

2 THREW OUT CALIFORNIA DO WE HAVE ANY COORDINATION WITH THEM? 3 DENISE RODRIGUES: I DON'T BELIEVE WE DO. WE WORKED WITH 4 5 VARIOUS CHAMBERS AND TRANSIT AGENCIES BUT THAT'S SOMETHING WE LOOK TO DO AS WE EXPAND WORKING WITH COMMUNITY BASED 6 7 ORGANIZATIONS. 8 GINA PAPAN: I THINK SO. THESE ARE PRETTY BIG ORGANIZATIONS IF 9 YOU LOOK ONLINE. SAN FRANCISCO, THE BIG JURISDICTIONS HAVE 10 THOSE OFFICES AND I DO THINK THAT'S -- I MENTIONED I NEED TO 11 GET YOU IN CONTACT WITH THE FEDS, SMALL BUSINESS LOAN PEOPLE, 12 ARE EAGER TO HELP TOO. SO, AGAIN, I THINK IT'S CONNECTING ALL 13 THE DOTS, AND, SO, REALLY, I APPRECIATE ALL THE EFFORTS THAT 14 15 ARE GOING INTO THIS RIGHT NOW. ONE TINY ISSUE THAT CAME UP --16 AND HOPEFULLY WE CAN WORK THIS OUT -- THE FEDS DON'T HAVE THE SAME EQUITY STANDARDS WE HAVE. AND WE HAVE HAD A DISCUSSION 17 WHERE THEIR REQUIREMENTS DON'T, KIND OF, MATCH WHAT WE HAVE 18 HERE. SO, IT WOULD BE NICE TO SEE AN INTEGRATION OF SOME OF 19 OUR STANDARDS, AT LEAST BEING TRANSPARENT, AS TO WHAT THE 20 21 EXPECTATIONS ARE. WE DID HAVE AN APPEAL RECENTLY. [LAUGHTER] THAT IN ORDER TO AVOID THINGS LIKE THAT IN THE FUTURE, AND 22 THEN KEEPING THE STANDARDS, WHICH THIS COMMITTEE HAS COME TO 23 DEVELOP, WOULD BE VERY HELPFUL. BUT I THINK WE NEED TO HAVE 24 25 THAT RIGHT IN OUR PERFORMANCE HERE, AS WE'RE RECOGNIZING THAT,

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THAT THESE ARE OUR EXPECTATIONS. WE HAVE HAD OUESTIONS ABOUT 1 WHERE THE MINIMUM IS, BUT WE WOULD LIKE TO TRY TO UP THE BAR 2 3 IN REACHING OUT TO PEOPLE. SO, THAT WOULD BE VERY HELPFUL. AGAIN. LOTS OF GREAT WORK TO DO, AND I KNOW YOU GUYS ARE 4 5 WORKING REALLY HARD TO DO THAT. I HOPE WE CAN GET MORE PARTNERS TO HELP IN THE PROCESS HERE. SO, ANY FURTHER 6 OUESTIONS OR COMMENTS FROM THE COMMITTEE? ANY CORRESPONDENCE 7 8 OR PEOPLE WISHING TO SPEAK ON THIS ITEM? 9 CLERK OF THE BOARD: WE HAVE ONE MEMBER OF THE PUBLIC ONLINE. 10 HOW MUCH TIME WOULD YOU LIKE TO PROVIDE THEM? 11 12 CHAIR, GINA PAPAN: TWO MINUTES. 13 14 15 CLERK OF THE BOARD: OKAY. VINAY PIMPLE, IF YOU COULD PLEASE 16 UNMUTE YOURSELF. AND YOUR TIME BEGINS NOW. 17 VINAY PIMPLE: HI. VINAY PIMPLE, MEMBER OF THE POLICY ADVISORY 18 COUNCIL. I'LL MAKE IT SHORTER THAN TWO MINUTES. I JUST 19 WONDERED IF FOLKS HAVE TRIED TO, YOU KNOW, PARTICULARLY FOR 20 THE SMALL BUSINESS ENGAGEMENT, IF THEY ARE TRYING TO CONNECT 21 WITH THE PROGRAMS OR WHAT YOU HAVE BECAUSE THAT IT WOULD ALSO 22 ENCOURAGE DEVELOPMENT OF SMALL BUSINESSES AND IT MIGHT BE 23 PARTICULARLY USEFUL IF THE PROFESSIONAL SERVICES SECTOR TO 24 ACTUALLY SEE THE SCHOOLS, AS THEY TEACH THEIR COURSES, THAT 25



THEY GIVE ADEQUATE INFORMATION TO PEOPLE WHO WANT TO START UP 1 NEW BUSINESSES. THANK YOU. 2 3 CLERK OF THE BOARD: THANK YOU, CALLER. THERE IS NO FURTHER 4 5 PUBLIC COMMENT ONLINE. 6 7 CHAIR, GINA PAPAN: OKAY. I BELIEVE THIS IS -- WE NEED AN 8 ACTION ITEM TO ACCEPT THE PROPOSAL. 9 SPEAKER: MOVE APPROVAL. 10 11 CLERK OF THE BOARD: THIS IS AN INFORMATION ITEM. 12 13 CHAIR, GINA PAPAN: OKAY. AGAIN I'M GETTING ALL MESSED UP HERE. 14 MY APOLOGIES. IT SAYS INFORMATION. THANK YOU EVERYONE. GREAT 15 16 WORK. WE LOOK FORWARD TO MUCH SUCCESS. THANK YOU. MOVING TO ITEM FIVE, PUBLIC COMMENT. COMMENTS NOT ON THE AGENDA OR 17 18 INVOLVING OTHER BUSINESS. DO WE HAVE ANY PUBLIC COMMENTS? 19 CLERK OF THE BOARD: THERE IS NO MEMBER OF THE PUBLIC ONLINE 20 21 NOR IN THE BOARDROOM AND I RECEIVED NO WRITTEN CORRESPONDENCE. 22 23 CHAIR, GINA PAPAN: THANK YOU SO MUCH. ITEM SIX, THE REEF 24 TOUGHY. THIS IS THE ADJOURNMENT. OUR NEXT MEETING IS WEDNESDAY



- 1 MAY 8TH, HERE AT 375 BEALE STREET. THANK YOU, EVERYONE, FOR
- 2 YOUR PARTICIPATION. ADJOURNED. [ADJOURNED]
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