Metropolitan Transportation Commission Administration Committee

June 11, 2025

Agenda Item 2d-25-0741

Contract Amendment - Resilient State Route 37- Technical Support- Slingshot Strategies, LLC (\$400,000)

Subject:

Authorization to negotiate and enter into a \$400,000 contract amendment with Slingshot Strategies, LLC for a total contract amount not to exceed \$600,000 to support the development of the Resilient State Route (SR) 37 Program.

Background:

The Metropolitan Transportation Commission, in collaboration with state and local transportation, resource and regulatory agencies are partnering on the Resilient SR 37 Program in the delivery of multi-benefit transportation and ecological enhancement projects. State Route 37 is a 21-mile east-west corridor connecting the counties of Marin, Sonoma, Napa, and Solano. The low-lying corridor experiences many challenges, including chronic traffic congestion which severely impacts low-income commuters, a lack of public transit, vulnerability to storm-related flooding, and sea level rise- which is anticipated to inundate the corridor in several decades. SR 37 cuts through a mosaic of tidal and seasonal wetlands. Restoration of these baylands will enhance habitat for threatened and endangered species and will buffer adjacent communities and infrastructure from rising bay waters and storm surge. Slingshot Strategies will support MTC on the planning and delivery of near and long-term projects that address critical quality of life and ecological improvements that will benefit the North Bay and the broader Bay Area. Tasks include coordination with partners, regional and state leadership, support of funding pursuits, and project delivery strategies.

MTC first entered into a sole source agreement under Executive Authority with Slingshot Strategies, LLC in October 2023 for technical services supporting program management and delivery in the amount of \$200,000. Slingshot Strategies, LLC was selected on a sole source basis to assist MTC because it is uniquely qualified to partner with MTC on this project. It is run by Suzanne Smith, who previously served as the Executive Director of the Sonoma County Transportation Authority and has been involved in this project since its inception. Suzanne brings a unique knowledge and skillset to the project, applying more than twenty years of experience directing transportation projects in the North Bay, coordinating and partnering with other regional transportation agencies and working with policy officials. Her expertise is needed to successfully deliver these complex and time-sensitive mega projects.

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The proposed contract amendment will cover work needed to advance project and funding activities for the next three (3) years, with the option to extend for an additional two (2) years. Slingshot Strategies, LLC is neither a disadvantaged business enterprise nor a small business enterprise.

Issues:

None identified

Recommendation:

Staff recommends that the Committee authorize the Executive Director or designee to negotiate and enter into a \$400,000 contract amendment for a total contract not to exceed \$600,000 with Slingshot Strategies, LLC in support of the Resilient State Route 37 Program, for the term of July 2025 to July 2028.

Attachment:

 Request for Committee Approval – Summary of Proposed Contract Amendment Approval

Andrew B. Fremier

Request for Committee Approval

Summary of Proposed Contract Amendment Approval

Work Item No.: 2664

Consultant: Slingshot Strategies, LLC

Santa Rosa, California

Work Project Title: Resilient State Route 37- Technical Support- Slingshot Strategies, LLC.

Purpose of Project: Adapt SR 37 to sea level rise while addressing pressing quality of life

challenges including travel reliability, transit, public access, as well as ecological enhancements that reconnect and enhance the historical San

Pablo Baylands.

Brief Scope of Work: Technical support to program and executive management

Project Cost Not to Exceed: \$600,000

Funding Source: Toll Bridge Rehabilitation Program Funds

Fiscal Impact: Subject to approval of the FY 2025-26 agency budget.

Motion by Committee: That the Executive Director or designee is authorized to negotiate and

enter into a contract amendment with Slingshot Strategies, LLC for Resilient State Route 37- Technical Support dated June 11, 2025 and that the Chief Financial Officer is authorized to set aside \$600,000 for

such contract amendment, subject to future budgetary approvals.

Administration Committee:

Gina Papan, Chair

Approved: June 11, 2025