

## Clipper® Executive Board

June 1, 2026

Agenda Item 2e – 26-0545

**Clipper Technical Consultant Contract Actions: i. Contract Amendment - Implementation, Transition, and Program Management Support: Arcadis, a California partnership (Arcadis) (\$1,200,000); ii. Contract Amendment - Implementation, Transition, and Program Management Support: Invoke Technologies, Inc. (Invoke) (\$300,000); iv. Contract Amendment - Implementation, Transition, and Financial Management Support: ARC Alternatives (ARC Alternatives) (\$200,000); iv. Contract Amendment - Implementation, Transition, and Technical Support: Jacobs Engineering Group (Jacobs) (\$500,000)**

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### **Subject:**

Request for approval to enter into separate contract amendments with i. Arcadis, for \$1,200,000, to provide technical advice to MTC and the transit operators to support the implementation of the Next Generation Clipper (C2) System; ii. Invoke, for \$300,000, for program management support services; iii. ARC Alternatives, for \$200,000, for financial services program management support services; and iv. Jacobs, for \$500,000, for technical and operational assistance, subject to approval of the fiscal year (FY) 2026-27 MTC Budget.

### **Background:**

#### **i. Contract Amendment – Arcadis, a California partnership (Arcadis) (\$1,200,000)**

After evaluating the C2 System implementation schedule, staff recommends that this Committee authorize a contract amendment with Arcadis – formerly known as IBI Group – to extend the period of contract performance an additional year to June 30, 2027, and add \$1,200,000 in contract value. This amendment would enable Arcadis to continue to provide technical advice to MTC and the transit operators, oversee testing of the C2 system, support transition activities, assist with the management of the System Integrator and other C2-related contracts, including oversight of the System Integrator’s requirements to meet the System Completion milestone.

In 2015, MTC and the transit operators developed a scope of work for a consultant to advise and help manage the procurement and implementation of the next generation Clipper system and,

after a competitive procurement, awarded a contract for this work to Arcadis. The contract originally had an initial term through June 2020 with options to extend it up to an additional 10 years. The contract with Arcadis was set up to allow MTC and the operators the opportunity to evaluate ongoing and upcoming needs for technical advisor support, as key procurement, system design and implementation milestones occurred. Multiple past amendments to the contract between MTC and Arcadis have occurred as the work on the C2 system has progressed.

**ii. Contract Amendment – Invoke Technologies, Inc. (Invoke) (\$300,000)**

The contract is the result of a direct selection of Invoke from the Electronic Payments Section Consultant Assistant Bench that was competitively procured and established in 2020 and under which Invoke was pre-qualified for professional services. The former MTC Operations Committee approved the contract in the amount of \$500,000 at its June 11, 2021 meeting and staff subsequently amended the contract on April 1, 2023 (time extension to June 30, 2024); December 1, 2023 (time extension to June 30, 2025 and addition of \$100,000) using Executive Director authority; July 1, 2024 (addition of \$250,000); June 13, 2025 (addition of \$125,000) with approval of the Committee; and March 19, 2026 (time extension to December 31, 2026 and addition of \$175,000) using Executive Director Authority. This amendment would add \$300,000 to the contract to enable Invoke to provide ongoing assistance through June 30, 2027 in the interest of continuity of performance, as tasks described in the contract's Scope of Work still need to be completed to support the Next Generation Clipper System Integrator's progress towards achieving the System Completion milestone. Staff believe that the administrative time and cost to transition to a different firm would not be cost-effective, as it would take too long for a new firm to get up to speed with the ongoing program management workflows.

**iii. Contract Amendment – ARC Alternatives (ARC) (\$200,000)**

Clipper staff requests the Committee authorize an amendment of the contract between MTC and ARC Alternatives to add \$200,000 in contract value. The proposed amendment would enable ARC Alternatives to continue to provide comprehensive technical advice to the Clipper program in the areas of governmental compliance, and financial and program management, with the work carried out through task orders. ARC Alternatives has already demonstrated its capability to MTC by conducting a Title VI analysis of a mobile Clipper card fee differential and an

assessment of Clipper credit and debit card payment service fees estimates as Clipper customers adapt their behavior as new features to the Clipper system are publicly available, including real-time loading and open payment acceptance.

The contract between MTC and ARC Alternatives, which is to be amended, currently has a value of \$400,000. This contract was entered into effective January 1, 2022, following a mini-Request for Proposals to eligible firms on the Electronic Payments Section Bench approved by the MTC Operations Committee in December 2020, and amended in June 2024 following an approval by the Regional Network Management Committee in May 2024.

Staff are requesting to add funds and extend the contract term in the interest of continuity of performance. Staff believe that the administrative time and cost to transition to a different firm would not be cost-effective, as it would take too long for a new firm to get up to speed with the ongoing program management workflows and develop the necessary relationships with various partners who have already been engaged in this effort.

**iv. Contract Amendment – Jacobs Engineering Group (Jacobs) (\$500,000)**

Jacobs proposed and was pre-qualified for program management, planning, operational monitoring and reporting, and technology oversight under the Electronic Payments Section (EPS) Consultant Assistant Bench that was competitively procured and established in 2020. In February and June 2022, the former MTC Operations Committee approved a contract with Jacobs in an amount of \$1,000,000 to perform technical, planning and operational work. Since that approval date, this contract has been amended once in June 2024 to extend the contract period to June 30, 2026 and add \$660,000 in contract value. This amendment would add \$500,000 to the contract to enable Jacobs to continue providing operational support to participating agencies through the transition to the Next Generation Clipper system and assisting with the closeout of the original Clipper contract.

Staff are requesting to add funds and extend the contract term in the interest of continuity of performance, as the tasks described in the contract's Scope of Work still need to be completed to support the Next Generation Clipper System Integrator's progress towards achieving the System Completion milestone. Staff believe that the administrative time and cost to transition to a different firm would not be cost-effective, as it would take too long for a new firm to get up to

speed with the ongoing program management workflows and develop the necessary relationships with various partners who have already been engaged in this effort.

**Issues:**

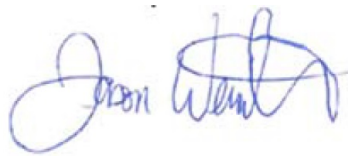
None identified.

**Recommendations:**

Staff recommends that the Board approve i. a contract amendment with Arcadis, in an amount not to exceed \$1,200,000; ii. a contract amendment with Invoke in an amount not to exceed \$300,000; iii. a contract amendment with ARC in an amount not to exceed \$200,000; and iv. a contract amendment with Jacobs in an amount not to exceed \$500,000; each for consultant services to the Clipper program described above.

**Attachments:**

- Attachment A: Requests for Committee Approval – Summary of Proposed Contract Amendment (Arcadis)
- Attachment B: Requests for Committee Approval – Summary of Proposed Contract Amendment (Invoke)
- Attachment C: Requests for Committee Approval – Summary of Proposed Contract Amendment (ARC)
- Attachment D: Requests for Committee Approval – Summary of Proposed Contract Amendment (Jacobs)



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Jason Weinstein

## Request for Board Approval

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### Summary of Proposed Contract Amendment

Contractor (or “Consultant”): Arcadis, a California partnership  
Seattle, WA

Work Project Title: Next Generation Clipper System Consultant Support

Purpose of Project: Consultant services to deliver the Next Generation Clipper System

Brief Scope of Work: Provide technical advice services

Project Cost Not to Exceed: \$1,200,000 (this amendment)  
Total contract amount including amendments before this amendment = \$14,650,000  
Total contract amount with this amendment = \$15,850,000

Funding Source: TCP, STP (FTA/FHWA) / CMAQ (OBAG 1 and OBAG 2), STA, Regional Measure 2 Capital, Regional Measure 2 Operating, Regional Measure 3, LCTOP, SB1 State of Good Repair, BATA Rehab

Fiscal Impact: Funding dependent upon the adoption of the FY 2026-27 MTC agency budget

Motion by Board: That a proposed contract amendment with Arcadis for the purposes described above and in the Clipper Executive Director’s summary sheet dated June 1, 2026, is hereby approved by the Clipper Executive Board, subject to approval of the FY 2026-27 MTC Budget.

Clipper Executive Board:  

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Julie Kirschbaum, Chair

Approved: June 1, 2026

## Request for Board Approval

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### Summary of Proposed Contract Amendment

Contractor (or “Consultant”):    Invoke Technologies, Inc.  
Del Mar, CA

Work Project Title:                 Consultant services to deliver the Next Generation Clipper System

Purpose of Project:                    Consultant services to support of the implementation of C2

Brief Scope of Work:                Provide program management, technical and strategic advice

Project Cost Not to Exceed:        \$300,000 (this amendment)  
Total contract amount including amendments before this amendment  
= \$1,150,000  
Total contract amount with this amendment = \$1,450,000

Funding Source:                     TCP, STP (FTA/FHWA) / CMAQ (OBAG 1 and OBAG 2), STA,  
Regional Measure 2 Capital, Regional Measure 2 Operating, Regional  
Measure 3, LCTOP, SB1 State of Good Repair, BATA Rehab

Fiscal Impact:                        Funding dependent upon the adoption of the FY 2026-27 MTC agency  
budget

Motion by Board:                    That a proposed contract amendment with Invoke for the purposes  
described above and in the Clipper Executive Director’s summary sheet  
dated June 1, 2026, is hereby approved by the Clipper Executive Board,  
subject to approval of the FY 2026-27 MTC Budget.

Clipper Executive Board:

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Julie Kirschbaum, Chair

Approved:                                June 1, 2026

## Request for Board Approval

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### Summary of Proposed Contract Amendment

Contractor (or “Consultant”): ARC Alternatives  
Moraga, CA

Work Project Title: Consultant Support

Purpose of Project: Technical advice to the Clipper program in the areas of governmental compliance, and financial and program management

Brief Scope of Work: Provide technical and implementation support for the C2 system

Project Cost Not to Exceed: \$200,000 (this amendment)  
Total contract amount including amendments before this amendment = \$400,000  
Total contract amount with this amendment = \$600,000

Funding Source: TCP, STP (FTA/FHWA) / CMAQ (OBAG 1 and OBAG 2), STA, Regional Measure 2 Capital, Regional Measure 2 Operating, Regional Measure 3, LCTOP, SB1 State of Good Repair, BATA Rehab

Fiscal Impact: Funding dependent upon the adoption of the FY 2026-27 MTC agency budget

Motion by Board: That a proposed contract amendment with ARC for the purposes described above and in the Clipper Executive Director’s summary sheet dated June 1, 2026, is hereby approved by the Clipper Executive Board, subject to approval of the FY 2026-27 MTC Budget.

Clipper Executive Board:

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Julie Kirschbaum, Chair

Approved: June 1, 2026

