

# Clipper® Executive Board

February 24, 2025

Agenda Item 4b

## Clipper Purchase Order – Production of Clipper Cards: Paragon ID High Point US (\$1,000,000)

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### **Subject:**

Request for approval of a sole source Purchase Order with Paragon ID High Point US (Paragon) for procurement of Clipper cards in a not to exceed amount of \$1,000,000.

### **Background:**

Since its inception, the Clipper program has issued nearly ten million cards. Demand has remained steady with the program issuing approximately 150,000 new adult cards each month, which has increased with the return of all-Clipper vending at the BART SFO airport station in October 2023.

This Purchase Order is intended to make funds available should an additional order need to be placed to have sufficient inventory to last until the start of next generation Clipper fare media usage. This Purchase Order allows for the purchase of existing Clipper fare media directly from Paragon, using funds originally allocated in the FY24-25 budget for next generation Clipper fare media. Ordering directly from Paragon enables more timely ordering and delivery of the cards as opposed to ordering through Cubic Transportation Systems, the contractor for the existing Clipper system. If additional existing Clipper cards are ordered but are not used before customer transition, these cards can still be used with the next generation Clipper system.

Funds from the \$3 card fee will be used to partially fund this Purchase Order. The funds for the procurement of fare media were fully contemplated in the Two-Year Budget and Work Plan approved by the Board in May 2024. The funds for this proposed change order amendment are currently available in the Clipper card fee account.

### **Issues:**

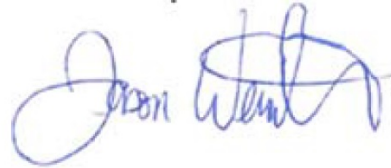
None identified

**Recommendation:**

Staff recommends that the Board approve a Purchase Order with Paragon in an amount not to exceed \$1,000,000, to produce Clipper cards for distribution to customers.

**Attachments:**

None.



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Jason Weinstein

## Request for Board Approval

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### Summary of Proposed Purchase Order

Contractor: Paragon ID High Point US

Work Project Title: Clipper Card Procurement

Purpose of Project: To procure Clipper cards

Brief Scope of Work: Under this Purchase Order, MTC will purchase Clipper cards for use in the C1 and C2 systems

Project Cost Not to Exceed: \$1,000,000

Funding Source: Clipper cardholder administrative fees, STP, CMAQ, STA, STP Exchange, Regional Measure 2 Capital and Regional Measure 2 Operating, Regional Measure 3, SB1 State of Good Repair

Fiscal Impact: Funds available in the Clipper card fee account and in the 2024-25 MTC agency budget.

Motion by Board: That the Purchase Order with Paragon for the purposes described above and in the Clipper Executive Director's summary sheet dated February 24, 2025, is hereby approved by the Clipper Executive Board.

Clipper Executive Board:

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Robert Powers, Chair

Approved: February 24, 2025