BAY AREA TOLL AUTHORITY (BATA) STATEMENT OF REVENUE AND EXPENSE

Fiscal Year 2024

For the Period Ended March 31, 2024

| | | | | | | ANNUAL |
|--|--------------------------------|---------------|--------------------------------|----------|---------------|---------|
| | CURRENT | PRIOR YEAR | \$ | % | APPROVED | % OF |
| | ACTUAL | ACTUAL | VARIANCE | VARIANCE | BUDGET | BUDGET |
| OPERATING REVENUES | | | | | | |
| RM1 revenue and Seismic | 359,557,741 | 359,399,912 | 157,830 | 0.04% | 542,600,000 | 66.27% |
| RM2 revenue | 76,896,946 | 76,856,849 | 40,098 | 0.05% | 117,400,000 | 65.50% |
| RM3 revenue | 158,562,970 | 157,659,882 | 903,088 | 0.57% | 233,600,000 | 67.88% |
| Toll revenues collected | 595,017,657 | 593,916,642 | 1,101,015 | 0.19% | 893,600,000 | 66.59% |
| Toll violation revenues | 17,445,452 | 14,047,453 | 3,397,999 | 24.19% | 26,000,000 | 67.10% |
| Other revenues | 711,295 | 511,014 | 200,282 | 39.19% | - | |
| Other operating revenues | 18,156,747 | 14,558,466 | 3,598,281 | 24.72% | 26,000,000 | 69.83% |
| TOTAL OPERATING REVENUES | 613,174,404 | 608,475,108 | 4,699,296 | 0.77% | 919,600,000 | 66.68% |
| OPERATING EXPENSES | | | | | | |
| Operating expenses incurred by Caltrans | 1,834,122 | 2,294,558 | (460,436) | -20.07% | 2,780,000 | 65.98% |
| Operating expenses - Transbay JPA | 4,501,627 | 3,565,317 | 936,310 | 26.26% | 5,969,367 | 75.41% |
| Professional fees | 40,979,889 | 33,854,977 | 7,124,912 | 21.05% | 90,634,900 | 45.21% |
| Allocations to other agencies | 15,957,744 | 19,069,615 | (3,111,870) | -16.32% | 85,830,480 | 18.59% |
| Salaries and benefits | 12,993,582 | 12,735,728 | 257,854 | 2.02% | 19,841,666 | 65.49% |
| Other operating expenses | 28,297,301 | 17,791,708 | 10,505,593 | 59.05% | 61,257,768 | 46.19% |
| TOTAL OPERATING EXPENSES | 104,564,265 | 89,311,902 | 15,252,363 | 17.08% | 266,314,181 | 39.26% |
| OPERATING INCOME (LOSS) | 508,610,139 | 519,163,206 | (10,553,067) | -2.03% | 653,285,819 | 77.85% |
| NONOPERATING REVENUES (EXPENSES) | | | | | | |
| Other agency reimbursements | 11,227,547 | 9,387,274 | 1,840,273 | 19.60% | 17,920,000 | 62.65% |
| Investment income (charge) | 76,198,649 | 47,947,510 | 28,251,139 | 58.92% | 62,116,998 | 122.67% |
| Build America Bonds (BABs) interest subsidy | 51,810,244 | 53,192,454 | (1,382,209) | -2.60% | 70,339,448 | 73.66% |
| Interest expense | (307,685,255) | (313,470,032) | 5,784,777 | -1.85% | (546,105,299) | 56.34% |
| Financing fees and bond issuance costs | (5,696,290) | (3,812,918) | (1,883,373) | 49.39% | (7,500,194) | 75.95% |
| Distributions to Caltrans for their capital purposes | (5,547,420) | (4,833,589) | (713,831) | 14.77% | (8,910,000) | 62.26% |
| Other nonoperating revenues (expenses) | 1,254,962 | - | 1,254,962 | 100.00% | 1,679,646 | 74.72% |
| TOTAL NONOPERATING REVENUES (EXPENSES) | (178,437,563) | (211,589,300) | 33,151,737 | -15.67% | (410,459,401) | 43.47% |
| INCOME (LOSS) BEFORE TRANSFERS | 330,172,576 | 307,573,905 | 22,598,670 | 7.35% | 242,826,418 | 135.97% |
| CONTRIBUTIONS AND TRANSFERS | | | | | | |
| Transfers to Metropolitan Transportation | | | | | | |
| Commission | (14,725,755) | (10,407,000) | (4,318,755) | 41.50% | (19,634,340) | 75.00% |
| Transfer between programs ⁽¹⁾ | (132,900,549) | | (129,473,625) | 3778.13% | (194,630,399) | 68.28% |
| TOTAL TRANSFERS | (132,500,345) (147,626,304) | | (123,473,023) (133,792,380) | 967.13% | (214,264,739) | 68.90% |
| NET SURPLUS / DEFICIT before depreciation and | | | | | | |
| unrealized gain (loss) on investment | 182,546,272 | 293,739,981 | (111,193,710) | -37.85% | 28,561,679 | 639.13% |

 $^{(1)}\,$ Includes RM2 and RM3 transfers to capital funds

Bay Area Toll Authority Cash and Investment March 31, 2024

| CASH | BALANCE | |
|--|---------|---------------|
| US Bank Cash - BATA | \$ | 3,088,000 |
| Bank of America Checking - FasTrak | | 5,246,338 |
| Total | | 8,334,338 |
| INVESTMENTS [*] | | |
| Government-Sponsored Enterprises (GSE) | | 875,170,629 |
| US Treasury | | 780,334,666 |
| Mutual Funds | | 568,214,820 |
| Municipal Bonds | | 16,700,000 |
| CAMP | | 634,058,437 |
| LAIF | | 125,014 |
| Total | | 2,874,603,567 |
| TOTAL CASH AND INVESTMENTS | \$ | 2,882,937,905 |
| * Market values | | |
| | Å | 0.250.402 |
| Interest Earnings for March 2024 | \$ | 8,250,192 |
| Cumulative Earnings FY2023-24 | \$ | 76,060,105 |

FY 2023-24 BATA TRAFFIC DATA As of March 2024 (unaudited)







FY 2023-24 BATA VIOLATION REVENUE As of March 2024 (unaudited)





PURCHASE ORDERS EXECUTED BY DEPUTY EXECUTIVE DIRECTOR \$25,000 - \$200,000

| \$25,000 - \$200,000 | Mar '24 |
|---|------------|
| GOLDEN STAR TECHNOLOGIES | 86,147.00 |
| One Year SecureWorks | |
| ROBERT HALF TECHNOLOGIES | 55,000.00 |
| Finance Temporary Staff | |
| SSP DATA | 195,831.00 |
| Premium support and licenses for BATA's firewalls | |
| SSP DATA | 172,571.00 |
| Premium support and licenses for BATA's firewalls | |
| SSP DATA | 26,712.00 |
| <i>Instant replacement and advanced threat protection</i> | _0,71_00 |
| SSP DATA | 27,132.00 |
| Technical support for Cisco network | 27,152.00 |
| SHI | 134,940.61 |
| | 134,940.01 |
| Universal directory and adaptive MGA | 50,000,00 |
| STEPHANIE N BEAUCHAI | 50,000.00 |
| Investment strategy consulting services | |
| CUSHMAN & WAKEFIELD | 80,000.00 |
| Allied Universal Security Services | |
| CARAHSOFT TECHNOLOGY | 26,700.00 |
| Workiva financial reporting software | |
| GOVCONNECTION | 109,822.46 |
| Microsoft government windows server datacenter | |
| GOVCONNECTION | 55,244.32 |
| Microsoft Azure advisor | |
| COGENT COMMMUNICATION | 35,643.91 |
| Internet Service Provider | |
| AJILON/ACCOUNTING | 40,000.00 |
| Temporary Senior Financial Analyst | |
| DASHER TECHNOLOGIES | 153,979.00 |
| Nutanix support and licensing | |
| CDW GOVERNMENT INC | 30,000.00 |
| Miscellaneous computer supplies | |