

Clipper® Executive Board

June 2, 2025

Agenda Item 2d

Technical Consultant Contract Actions: i. Contract Amendment – Arcadis, a California partnership (Arcadis) (\$1,000,000); ii. Contract Amendment – Invoke Technologies, Inc. (Invoke) (\$125,000); iii. Contract Amendment – Jacobs Engineering Group (Jacobs) (\$500,000)

Subject:

Request for approval of the listed technical consultant contract actions to add \$1,000,000 to the Arcadis contract to provide technical advice to MTC and the transit operators to support the implementation of the Next Generation Clipper (C2) System; \$125,000 to the Invoke contract for program management support services; and \$500,000 to the Jacobs contract for technical, planning and implementation support.

Background:

- Contract Amendment – Arcadis, a California partnership (Arcadis) (\$1,000,000)

In 2015, MTC issued a Request for Proposal for a consultant to advise and help manage the procurement and implementation of the Next Generation Clipper (C2) System and awarded a contract for this work to Arcadis (formerly the IBI Group). The contract initially provided for a contract period through June 2020 with options to extend up to 10 years. The Arcadis contract term was set to allow MTC and the operators the opportunity to evaluate upcoming needs for technical advisor support following critical procurement, system design, and implementation milestones.

The Clipper Executive Board approved amendments to extend the contract period and add funding to the contract in April 2019, June 2021, December 2022, January 2024 and May 2024. The most recent amendment to the contract was the addition of \$1,200,000 to provide funds through June 30, 2025.

The proposed amendment would extend the period of performance to June 30, 2026 and add \$1,000,000 to the contract with Arcadis, whose continued support is required to deliver the C2 System. Specific tasks to be supported by this amendment would include providing technical

advice and oversight; supporting management of the System Integrator and Customer Service Center contracts; and overseeing design, testing, and customer transition activities.

- Contract Amendment – Invoke Technologies, Inc. (Invoke) (\$125,000)

The contract was the result of a direct selection of Invoke from the 2020 Electronic Payments Section Consultant Assistance Bench to provide program management support services for the implementation of the C2 System. The Clipper Executive Board approved the contract in the amount of \$500,000 at its May 17, 2021 meeting and staff subsequently amended the contract on April 1, 2023 (time extension to June 30, 2024), December 1, 2023 (time extension to June 30, 2025 and addition of \$100,000) using Executive Director Authority, and July 1, 2024 (addition of \$250,000 approved by this board at the May 20, 2024 meeting). This amendment adds \$125,000 to the contract to enable Invoke to provide ongoing assistance based on its exceptional experience supporting the implementation of contactless fare payment systems and mobile apps for programs such as LA Metro's TAP and Chicago's Ventra.

- Contract Amendment – Jacobs Engineering Group (Jacobs) (\$500,000)

Jacobs proposed and was pre-qualified for professional services under the Electronic Payments Section (EPS) Consultant Assistant Bench that was competitively procured and established in 2020 for fare payment system and electronic tolling support. Under the EPS Consultant Assistant Bench, Jacobs is qualified to deliver services under four categories: program management, planning, operational monitoring and reporting, and technology oversight. In February and June 2022, the Clipper Executive Board approved a contract with Jacobs in an amount of \$1,000,000 to perform technical, planning and operational work. Since that approval date, this contract has been amended once in June 2024 to extend the contract period and add funding to the contract. The proposed amendment would add an additional \$500,000 to the Jacobs contract for their continued work.

Issues:

None identified.

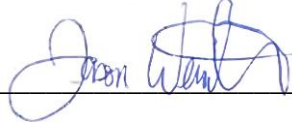
Recommendation:

Staff recommends that the Clipper Executive Board approve a contract amendment for Arcadis in an amount not to exceed \$1,000,000; a contract amendment for Invoke in an amount not to

exceed \$125,000; and a contract amendment for Jacobs in an amount not to exceed \$500,000 to provide consultant and technical advisory support, as described above.

Attachments:

None.



Jason Weinstein

https://bayareametro.sharepoint.com/sites/committees/CommitteeDocs/Clipper Executive Board/CEB2025/CEB_2025_06_02/2d_25-0614_1__Arcadis Invoke Jacobs_v1.docx

Request for Board Approval

Summary of Proposed Contract Amendment

Contractor (or “Consultant”): Arcadis, A California Partnership
Seattle, WA

Work Project Title: Next Generation Clipper System Consultant Support

Purpose of Project: Provide technical support, advice and management services to support delivery of the Next Generation Clipper System.

Brief Scope of Work: Provide technical advice services through June 2026

Project Cost Not to Exceed: \$1,000,000 (this amendment)
Total contract amount including amendments before this amendment = \$13,650,000
Total contract amount with this amendment = \$14,650,000

Funding Source: FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3, and SGR (State of Good Repair)

Fiscal Impact: Funds dependent on the approval of the FY 2025-26 MTC agency budget

Motion by Board: That a contract amendment with Arcadis for the purposes described above and in the Clipper Executive Director’s summary sheet dated June 2, 2025 is hereby approved by the Clipper Executive Board.

Clipper Executive Board:

Robert Powers, Chair

Approved: June 2, 2025

Request for Board Approval

Summary of Proposed Contract Amendment

Contractor (or “Consultant”):	Invoke Technologies, Inc. (Invoke) Del Mar, CA
Work Project Title:	Consultant services for the implementation of the Next Generation Clipper® (C2) System
Purpose of Project:	Program management, technical, strategic and long-range planning in support of the implementation of C2
Brief Scope of Work:	Provide consultant services for program management, planning, operational monitoring and reporting, and technology oversight
Project Cost Not to Exceed:	\$125,000 (this amendment) Total contract amount including amendments before this amendment = \$850,000 Total contract amount with this amendment = \$975,000
Funding Source:	FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3, and SGR (State of Good Repair)
Fiscal Impact:	Funds dependent on the approval of the FY 2025-26 MTC agency budget
Motion by Board:	That a contract amendment with Invoke, for the purposes described above and in the Clipper Executive Director’s summary sheet dated June 2, 2025, is hereby approved by the Clipper Executive Board subject to the adoption of the FY 2025-26 MTC agency budget.
Clipper Executive Board:	<hr/> Robert Powers, Chair
Approved:	June 2, 2025

Request for Board Approval

Summary of Proposed Contract Amendment

Consultant:	Jacobs Engineering Inc. San Francisco, CA
Work Project Title:	On-Call Consultant Assistance for Next Generation Clipper®.
Purpose of Project:	Consultant will provide support to implement Next Generation Clipper.
Brief Scope of Work:	To provide technical, planning and implementation support for the Next Generation Clipper system, including support for third-party integration, management of portals, support for the new C2 fare media procurement and other tasks.
Project Cost Not to Exceed:	\$500,000 (this amendment) Total contract amount including amendments before this amendment = \$1,660,000 Total contract amount with this amendment = \$2,160,000
Funding Source:	FTA, FHWA, OBAG 1 & 2, STP, CMAQ, TCP, RM2 Capital, RM3, and SGR (State of Good Repair)
Fiscal Impact:	Funds dependent on the approval of the FY 2025-26 MTC agency budget
Motion by Board:	That a contract amendment with Jacobs for the purposes described above and in the Clipper Executive Director's summary sheet dated June 2, 2025 is hereby approved by the Clipper Executive Board.
Clipper Executive Board:	<hr/> Robert Powers, Chair
Approved:	June 2, 2025