

Metropolitan Transportation Commission
Operations Committee

February 11, 2022

Agenda Item 4b

**Contract: Ayub Azam dba AM/PM Tow – Freeway Service Patrol (FSP) Beat 2
(\$3,927,798)**

Subject:

Seek approval to enter into a contractual agreement with Ayub Azam dba AM/PM Tow for FSP towing services on Beat 2 in western Contra Costa and Alameda counties (map is attached) in an amount not to exceed \$3,927,798.

Background:

On July 2, 2020, a Request for Qualifications Bid Invitation (RFQBI) was released to procure towing services on 13 FSP different beats, including Beat 2. As a result of the RFQBI, the Committee awarded a four-year contract for towing services on Beat 2 to Bay Area Tow Inc. In November 2020, five months after contract commencement, Bay Area Tow, Inc. was facing ongoing staffing shortages and agreed to effectively terminate their contract via an amendment that reduced the term from four years down to five months, with an effective end date of November 30, 2021.

To reprocure FSP Towing services on Beat 2, MTC SAFE issued an Invitation for Bids (IFB) on December 8, 2021, to bidders that had passed the final qualification step from the July 2, 2020 RFQBI and that currently operate FSP certified tow yards within 30 minutes driving time from Beat 2.

Contract Selection

Two existing FSP towing services vendors, both of which met the above qualifications, submitted bids in response to the IFB. The IFB requires the awarded contractor to provide approximately 28,500 service hours: three FSP vehicles to service Beat 2 Monday through Friday during peak periods (6:00-10:00 AM and 3:00-7:00 PM); one FSP vehicle Monday through Friday during the midday (10:00 AM to 3:00 PM); and one FSP vehicle Saturday and Sunday from 12:30 PM to 7:00 PM.

Proposals were evaluated using the criteria of lowest hourly rate. The below table (Table 1) provides the final ranking based upon the bid evaluation. Both towing services vendors are SBE certified and were given the SBE five percent preference available in this IFB; as such, this did not affect the ranking.

Table 1

Ranking	FY 21-22 Hourly Rate as Bid	Towing Services Vendor
1	\$127.88	Ayub Azam dba AM/PM Tow
2	\$165.00	Atlas Towing Services Inc.

The lowest hourly rate bid was submitted by Ayub Azam dba AM/PM Tow at \$127.88 for Fiscal Year (FY) 2021-2022. With \$2.00 annual cost of living adjustments applied per the RFQBI, the total cost for the 28,500 approximate hours is \$3,740,760. A five percent contingency is added to cover potential overtime and fuel cost increase clauses, for a recommended contract amount of \$3,927,798. Attachment A includes a summary of Ayub Azam dba AM/PM Tow's small business and disadvantaged business enterprise status.

Funding

The FSP Program is authorized by California Street & Highways Code Sections 2560-2565, and MTC SAFE receives dedicated funds from vehicle registration fees and Senate Bill 1 for this purpose. Funding for this contract is included in the adopted FY 2021-22 MTC SAFE budget, and there are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake this contract through FY 2024-25.

Issues:

None identified.

Recommendations:

Staff recommends that this Committee authorize the Executive Director or designee to negotiate and enter into a four-year contract with Ayun Azam dba AM/PM Tow for towing services on Beat 2 in an amount not to exceed \$3,927,798.

Attachments:

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Attachment B: FSP Beat 2 Service Map



Therese W. McMillan

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE* Yes / No	If DBE Yes, List #	SBE** Yes / No	If SBE Yes, List #
Prime Contractor	Ayub Azam dba AM/Pm Tow	FSP Towing Services	No		Yes	2020467

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Attachment B

FSP Beat 2 Service Map



Request for Committee Approval

Summary of Proposed Contract Amendment

Work Item No.: 6032

Consultant: Ayub Azam dba AM/PM Tow
Richmond, California

Work Project Title: Freeway Service Patrol (FSP) Tow Operations

Purpose of Project: Incident Management and Congestion relief. Beat 2 provides FSP towing service on Interstate 580 and Interstate 80 in Richmond, Albany, Berkeley, and Emeryville. This beat operates within Alameda and Contra Costa Counties

Brief Scope of Work: Provide towing services during hours of congestion and special events as specified by the FSP Partnership, which includes MTC SAFE, Caltrans, and California Highway Patrol.

Project Cost Not to Exceed: \$3,927,798.00

Funding Source: State, SAFE

Fiscal Impact: \$ 598,190.67 is approved in the FY 2021-22 agency budget
\$ 1,093,067.61 is subject to approval of FY 2022-23 agency budget
\$ 1,109,869.11 is subject to approval of FY 2023-24 agency budget
\$ 1,126,700.61 is subject to approval of FY 2024-25 agency budget

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a contract with Ayub Azam dba AM/PM Tow for FSP Towing Services described above and in the Operations Committee Summary Sheet dated February 11, 2022, and that the Chief Financial Officer is authorized to set aside \$3,927,798.00 for such contract, subject to approval of future budgets as necessary.

Operations Committee:

Carol Dutra-Vernaci, Chair

Approved: February 11, 2022