

Metropolitan Transportation Commission
Regional Network Management Committee

Friday, June 13, 2025

Agenda Item 2b

Contract – Regional Paratransit Trip Booking (RPTB): Flexlynqs, LLC. (\$600,000)

Subject:

Request for Committee approval to negotiate and enter into a contract with Flexlynqs, LLC., to develop a demonstration software solution for the RPTB project (Project), in an amount not to exceed \$600,000.

Background:

In March 2023, the Metropolitan Transportation Commission (MTC) was awarded a cooperative agreement from the Federal Transit Administration (FTA) through the Enhancing Mobility Innovation program for Project to demonstrate a technology-driven, regional solution for booking cross-jurisdiction paratransit trips. Santa Clara Valley Transportation Authority (VTA) and East Bay Paratransit (EBP)—a jointly run paratransit service managed and funded by AC Transit and Bay Area Rapid Transit (BART) — currently follow a manual process for coordinating and booking regional paratransit trips in separate systems. Paratransit trips require at least 24 hours of advance notice, eligibility verification in the Regional Eligibility Database, specialized vehicles, and specific time of day availability. This complexity is increased when coordinating across service boundaries as drop-off/pick-up times must be coordinated to account for transfer point availability, varying operational schedules, and different business rules of service providers.

The purpose of this project is to develop a demonstration software solution that will facilitate multi-agency paratransit trip booking across jurisdictions. This software solution – the RPTB system, streamlines coordination between EBP and VTA, allows insight into the booking process for stakeholder agencies, and provides a proof-of-concept for regional paratransit trip booking. For this proof-of-concept phase, this platform will be used by paratransit agency staff and will not be accessible to the public.

Procurement Process

On January 27, 2025, MTC issued a Request for Proposal (RFP) for Software Development Services for Project inviting firms to submit proposals for this project.

In response to the RFP, MTC received valid proposals from five firms: Kalamuna, Dynamic Ideas, Axiom xCell, Inc., Flexlynqs LLC, and TransSIGHT. An evaluation panel comprised of MTC staff reviewed proposals based on the following evaluation criteria set in the RFP:

Evaluation Criteria	Percentage
1) Workplan and Approach	30%
2) Qualifications and Team Experience	20%
3) Price	25%
4) Reference/Other Project Deployments	15%
5) Cost Effectiveness	5%
6) Presentation	5%
Possible Total:	100%

After the initial evaluations held on March 28, 2025, the panel shortlisted Dynamic Ideas, Flexlynqs, LLC., and TransSIGHT for further consideration. Discussions were held with these firms on April 10, 2025, and the RFP Addendum #2 for Best and Final Offer (BAFO) was issued on April 23, 2025. Based on evaluations of BAFOs, the panel revised scores and recommended the ranking of firms below with selection of Flexlynqs, LLC. as the highest-ranking firm. Flexlynqs, LLC., and its subconsultants have demonstrated a clear understanding of the project scope and potential challenges and have presented a strong approach that meets the expectations of the panelists.

The table below provides the final ranking based upon the panel's evaluations:

Ranking	Consultant
1	Flexlynqs, LLC.
2	TransSIGHT
3	Dynamic Ideas

Attachment A includes a summary of Flexlynqs, LLC. and its subcontractors' small business enterprise (SBE) and disadvantaged business enterprise (DBE) statuses.

Issues:

None identified.

Recommendations:

Authorize the Executive Director or designee to negotiate and enter into a contract with Flexlynqs, LLC. to provide software development services for Project, in an amount not to exceed \$600,000.

Attachments:

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Attachment B: Request for Committee Approval – Summary of Proposed Contract



Andrew B. Fremier

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE*	If DBE Yes,	SBE**	If SBE Yes,
			Yes / No	List #	Yes / No	List #
Prime Contractor	Flexlynqs, LLC.	Prime Contractor	Yes	52269	Yes	2037395

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Contract

Work Item No.:	1224
Consultant:	Flexlynqs, LLC. Newark, CA
Work Project Title:	Regional Paratransit Trip Booking (RPTB) Demonstration Project System Implementation
Purpose of Project:	To provide software development services for the RPTB
Brief Scope of Work:	Consultant shall perform RPTB demonstration system implementation services in accordance with approved system design documents.
Project Cost Not to Exceed:	\$600,000
Funding Source:	• Federal Transit Administration (FTA) through the Enhancing Mobility Innovation (EMI) program • State Transit Assistance (STA): allocation #25002052
Fiscal Impact:	Funding is included in the FY 2024-25 MTC Budget
Motion by Committee:	That the Executive Director or designee is authorized to negotiate and enter into a contract with Flexlynqs, LLC. for software development described above and in the Regional Network Management Committee Summary Sheet dated June 13, 2025, and that the Chief Financial Officer is authorized to set aside \$600,000 for such contract.
Regional Network Management Committee:	Alicia John-Baptiste, Chair
Approved:	June 13, 2025