

Association of Bay Area Governments

Executive Board

July 18, 2024

Agenda Item 6.b.

Bay Area Regional Energy Network (BayREN)

Subject:

Authorization to negotiate and enter into a contract with The Energy Coalition in an amount not to exceed \$267,730 to support the development and implementation of BayREN's Energy Concierge service

Background:

The Bay Area Regional Energy Network (BayREN) implements a portfolio of energy efficiency programs across the region. ABAG serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities. The California Public Utilities Commission (CPUC), in Decision 12-11-015, first authorized funding for BayREN. Most recently, on July 3, 2023, the CPUC issued D.23-06-055 approving BayREN's strategic business plan for eight years (2024-2031) and four-year program portfolio for 2024-2027, with an accompanying budget of approximately \$157 million.

On April 18, 2024, the ABAG Executive Board approved a pre-qualified panel of consultants to provide services for the BayREN Codes & Standards program and two new Public Programs (Integrated Energy Services and Targeted Decarbonization Services). This included five consultant firms that were approved to provide services for Category 3: Energy Concierge Service. The Integrated Energy Services program intends to operate an Energy Concierge service to provide an objective single point of contact to assist local government and special district staff with identifying and applying for the best technical assistance, financing, and incentive programs for making energy-related improvements to their public facilities. A mini-RFP to select a consultant from the pre-qualified bench to develop and implement the Energy Concierge service was posted on May 22.

A notice of the mini-RFP was sent to the five firms that were pre-qualified for the Energy Concierge service category. Staff held a Proposer's conference on June 5, which was attended by five people and also posted written responses to questions received during and immediately after the conference. ABAG received three proposals by the deadline on June 19.

The proposal was evaluated by a panel of three members made up of in-house staff and staff from a BayREN member agency (Marin County Sustainability Team). Proposals were scored based on understanding and approach, price, experience and expertise of key personnel, availability of key personnel, and presentation as evidenced in the written proposal. The evaluation panel scores for the proposals received are shown in the table below.

Association of Bay Area Governments

Executive Board

July 18, 2024

Agenda Item 6.b.

Bay Area Regional Energy Network (BayREN)

Proposer	Total Score /100 pts	SBE Program /10 pts	Final Score /110 pts
The Energy Coalition	93.33	0	93.33
Thornton Tomasetti, Inc.	77.87	0	77.87
TRC Engineers, Inc.	85.89	0	85.89

Based on this scoring, staff recommends that the contract for this work be awarded to The Energy Coalition for an amount not to exceed \$267,730.

Issues:

None

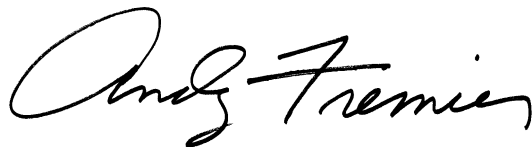
Recommended Action:

The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or his designee, to negotiate and enter into contract with The Energy Coalition to support the development and implementation of BayREN’s Energy Concierge service from on or about August 1, 2024 to December 31, 2025 in an amount not to exceed \$267,730.

Attachments:

- A. Summary Approval

Reviewed:



Andrew B. Fremier