

Metropolitan Transportation Commission
Operations Committee

February 10, 2023

Agenda Item 4d

Contracts– Freeway Service Patrol Towing Services: Beat 5- Bay Area Tow, Inc. (\$4,667,767), and Beat 27- Atlas Towing Services Inc. (\$4,374,920)

Subject:

Request for approval of five-year contracts with Bay Area Tow Inc. and Atlas Towing Services Inc. for their respective not to exceed amounts, totaling \$9,042,687, as specified above.

Background:

The Bay Area Freeway Service Patrol (FSP) program is in its 30th year of service. FSP continues to be a vital program in providing congestion relief and motorist assistance by quickly clearing incidents during commute hours on the Bay Area’s busiest freeways. MTC Service Authority for Freeways and Expressways (SAFE) contracts with private tow operators to patrol 27 different segments of highways that are referred to as “beats.” At its October 14, 2022 meeting, this Committee awarded nine five-year contracts starting in Fiscal Year 2023-24 to cover 13 beats; this included the award of the Beats 5 and 27 Freeway Service Patrol contracts to American Automobile Association Northern California, Nevada & Utah (AAA NCNU) dba AAA Roadside Services. Upon notification of the award, AAA NCNU indicated to MTC SAFE that they declined to accept the contracts for Beats 5 and 27.

On December 15, 2022, MTC SAFE issued an Invitation for Bids (IFB) for Beats 5 and 27 and received seven price proposals on December 23, 2022. Proposers with the lowest contract hourly rate are recommended for this committee for contract award, subject to the award limitations designed to ensure that bidders are not extended beyond their operational capacity. Bay Area Tow Inc. is recommended for Beat 5. Atlas Towing Services, Inc. is recommended for Beat 27. Beat 5 is located in Contra Costa County on I-680 between Marina Vista Road and Alcosta Boulevard and on State Route 24 from Acalanes Road to I-680. Beat 27 is located in Alameda County from Keller Avenue to Foothill Boulevard on I-580.

MTC SAFE incorporated a Small Business Enterprise (SBE) preference with a ten percent bid preference awarded to SBE certified vendors. Three proposers requested and received the SBE preference in this IFB. One SBE certified proposer, Atlas Towing Services, Inc., submitted a

price proposal that resulted in an SBE preference being a determining factor for Beat 27 in this recommendation. Bay Area Tow Inc. submitted a price proposal that resulted in an SBE preference that was not a determining factor for Beat 5 in this recommendation.

The FSP Program is authorized by California Street & Highways Code Sections 2560-2565, and MTC SAFE receives dedicated funds from vehicle registration fees and SB 1, the Road Repair and Accountability Act of 2017, for this purpose. There are sufficient funds in existing FSP state grants, MTC SAFE reserves, and future FSP grants to undertake these contracts through Fiscal Year 2027-28.

Issues:

None identified.

Recommendations:

Staff recommends that the Committee authorize the Executive Director or designee to negotiate and enter into a five-year contract with Bay Area Tow Inc. for FSP towing services on Beat 5 for an amount not to exceed \$4,667,767 and enter into a five-year contract with Atlas Towing Services Inc. for FSP towing services on Beat 27 for an amount not to exceed \$4,374,920, their respective not to exceed amounts together totaling \$9,042,687, subject to annual approval of MTC SAFE budgets.

Attachments:

- Attachment A: Disadvantaged Business Enterprise and Small Business Enterprise Status
- Request for Committee Approval Sheet – Summary of Proposed Contracts.



Andrew B. Fremier

Attachment A

Disadvantaged Business Enterprise and Small Business Enterprise Status

	Firm Name	Role on Project	DBE* Yes / No	If DBE Yes, List #	SBE** Yes / No	If SBE Yes, List #
Prime Contractor	Bay Area Tow Inc.	Towing Services	No		Yes	488410
Prime Contractor	Atlas Towing Services Inc.	Towing Services	No		Yes	54942

*Denotes certification by the California Unified Certification Program (CUCP).

**Denotes certification by the State of California.

Request for Committee Approval

Summary of Proposed Contracts

Work Item No.: 6032

Consultant: Bay Area Tow, Inc
Richmond, California
Atlas Towing Services Inc. of San Francisco, California

Work Project Title: Freeway Service Patrol (FSP) Tow Operations

Purpose of Project: Incident Management and Congestion Relief utilizing Freeway Service Patrol service during Fiscal Years 2023-24 through 2027-28 on Beats 5 and 27, as designated in the Invitation for Bids (IFB) dated December 15, 2022.

Brief Scope of Work: Provide tow services during hours of congestion and special events as specified by the FSP Partnership, which includes MTC Service Authority for Freeways and Expressways (SAFE), Caltrans, and California Highway Patrol.

Project Cost Not to Exceed: \$9,042,687

Funding Source: State, SAFE

Fiscal Impact: \$ 1,756,558 is subject to approval of FY 2023-24 MTC SAFE budget
\$ 1,782,548 is subject to approval of FY 2024-25 MTC SAFE budget
\$ 1,808,537 is subject to approval of FY 2025-26 MTC SAFE budget
\$ 1,834,527 is subject to approval of FY 2026-27 MTC SAFE budget
\$ 1,860,517 is subject to approval of FY 2027-28 MTC SAFE budget

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a contract with Bay Area Tow Inc. on Beat 5 (\$4,667,767) and into a contract with Atlas Towing Services Inc. on Beat 27 (\$4,374,920) for FSP tow operations described above and in the Operations Committee Summary Sheet dated February 10, 2023, and that the Chief Financial Officer is authorized to set aside \$9,042,687 for such contracts.

Operations Committee:

Carol Dutra-Vernaci, Chair

Approved:

February 10, 2023