

**Metropolitan Transportation Commission  
Operations Committee**

**April 8, 2022**

**Agenda Item 4f**

**Contract – Interstate -880 (I-880) Integrated Corridor Management (ICM) North Segment  
Project–Sign Maintenance Services: Bear Electrical Solutions, Inc. (\$400,000)**

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**Subject:**

This item would authorize the Executive Director or designee to negotiate and enter into a contract with Bear Electrical Solutions, Inc. (BES) to provide maintenance for I-880 ICM North Segment Trailblazer signs for an initial \$100,000 for the first year, and MTC’s sole option to extend the contract for up to three additional years in increments of MTC’s choosing at a cost not to exceed \$100,000 per year for a total not to exceed amount of \$400,000 over four years.

**Background:**

MTC, in collaboration with California Department of Transportation (Caltrans) District 4, City of Oakland, City of San Leandro, and Alameda-Contra Costa Transit District (AC Transit), has completed construction of the I-880 Integrated Corridor Management (ICM) North Segment Project. The project aims to minimize the burden on local streets of incidents occurring along I-880 by installing Intelligent Transportation System (ITS) equipment, including electronic message signs called trailblazer signs. Trailblazer signs are located along key arterial streets to redirect motorists safely and efficiently back onto I-880. Stakeholders identified this project for initial deployment as part of an overall ICM approach to improve mobility, accessibility, and safety along the I-880 corridor.

In September 2016, partner agencies executed a memorandum of understanding (MOU) to identify ongoing operations and maintenance responsibilities for the project. Per the agreement, project elements will be owned, operated, and maintained by Caltrans and the cities. MTC is responsible for maintenance of forty-three I-880 ICM North Segment trailblazer signs.

In January 2022, MTC issued a request for proposals (RFP) for corrective and routine preventative sign maintenance services for this project. An email advertising the availability of the RFP on MTC’s website was sent to over 4,470 individuals/firms. Five firms attended the pre-proposal conference on January 19, 2022. On February 8, 2022, MTC received one statement of qualifications (SOQ), from BES.

An RFP evaluation panel comprised of MTC, Caltrans, and City of Oakland staff met on February 14, 2022, to evaluate BES's SOQ, using the criteria: Cost Effectiveness – 30%, Approach – 30%, Experts/Experience – 20%, Past Performance – 10%, and Presentation – 10%.

The panel found BES to be highly qualified; however, the proposed level of effort and fees exceeded the available budget and independent cost estimate for the project. The panel entered into discussions with BES on February 27 and March 3, and later issued a Request for Best and Final Offer (BAFO) to clarify the proposal and cost. After a thorough review of the BAFO, the evaluation panel unanimously recommended the selection of BES based on the adjusted scope of work and fees.

Based on the evaluation of the SOQ, the panel determined that BES is equipped with established business systems to conduct the required maintenance activities. BES is a well-regarded on-call maintenance contractor for various local agencies in the Bay Area and has considerable experience with similar maintenance work. BES's proposed approach emphasizes high standard of performance and continuous engagement with MTC and partner agencies.

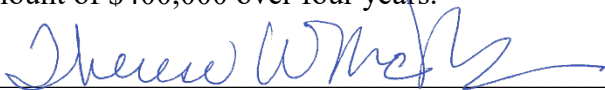
Attachment A includes a summary of BES and its project team's small business and disadvantaged business enterprise status.

**Issues:**

None identified.

**Recommendations:**

Staff recommends that the Operations Committee authorize the Executive Director or designee to negotiate and enter into a contract with Bear Solutions, Inc., to provide Sign Maintenance Services, for an initial \$100,000 for the first year, and MTC's sole option to extend the contract for up to three additional years in increments of MTC's choosing at a cost not to exceed \$100,000 per year for a total not to exceed amount of \$400,000 over four years.



Therese W. McMillan

Attachment A

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**Disadvantaged Business Enterprise and Small Business Enterprise Status**

	<b>Firm Name</b>	<b>Role on Project</b>	<b>DBE* Yes / No</b>	<b>If DBE Yes, List #</b>	<b>SBE** Yes / No</b>	<b>If SBE Yes, List #</b>
Prime Contractor	Bear Electrical Solutions, Inc.	Prime	No		No	
Subcontractor	Cal-Vet Traffic Control	Traffic Control Plan Drafting	No		Yes	1791297

\*Denotes certification by the California Unified Certification Program (CUCP).

\*\*Denotes certification by the State of California.

## **Request for Committee Approval**

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### **Summary of Proposed Contract Amendment**

Work Item No.: 6031

Consultant: Bear Electrical Solutions, Inc.  
Alviso, CA

Work Project Title: I-880 Integrated Corridor Management (ICM) North Segment Sign Maintenance Services

Purpose of Project: Provide corrective and preventative maintenance services for the I-880 ICM North Segment trailblazer signs

Brief Scope of Work: Provide overall project management, oversee corrective and preventative maintenance work, maintain records of all repairs and inspections

Project Cost Not to Exceed: \$400,000

Funding Source: SAFE

Fiscal Impact: \$100,000 is included in the SAFE FY 2021-2022 budget; subsequent years are subject to annual budget approval

Motion by Committee: That the Executive Director or designee is authorized to negotiate and enter into a contract with Bear Electrical Solutions, Inc. to provide sign maintenance services for the purposes described above and in the Operations Committee Summary Sheet dated April 8, 2022 and that the Chief Financial Officer is authorized to set aside \$400,000 for such contract; subject to annual budget approval.

Operations Committee:

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Carol Dutra-Vernaci, Chair

Approved: April 8, 2022