

Association of Bay Area Governments

Executive Board

November 17, 2022

Agenda Item 6.e.

Bay Area Regional Energy Network (BayREN)

Subject:

Authorization to amend a Bay Area Regional Energy Network (BayREN) contract with CLEAResult Consulting, Inc. for implementation and incentive processing in an amount not to exceed \$6,400,000 through December 31, 2023

Background:

Since 2013, the Bay Area Regional Energy Network (BayREN) has implemented a portfolio of energy efficiency programs across the region. The Association of Bay Area Governments (ABAG) serves as the program administrator and lead agency for a 10-member unincorporated association of local government entities.

On May 31, 2018 the California Public Utilities Commission (CPUC) issued Decision 18-05-041¹ which among other things authorized funding for BayREN through 2025, allowed for modifications to the existing portfolio, and increased the portfolio's total and annualized budget.

In October 2019, the CPUC removed BayREN's "pilot" designation, solidifying BayREN's status as a permanent Program Administrator. Subsequently, the CPUC also allowed PG&E and BayREN to begin negotiating contract terms independent of the CPUC. ABAG, on behalf of BayREN, and PG&E have entered into a funding agreement through 2023.

CLEAResult Consulting, Inc., selected through a competitive procurement in 2021, is the implementer of BayREN's Single Family Energy Retrofit Program which includes processing and payment of incentives, to homeowners and contractors. CLEAResult Consulting, Inc. also processes rebates for the Green Labeling program.

BayREN single family and Green Labeling programs have both seen an uptake in participation. In an effort to ensure program continuity, a contract amendment is required to increase the incentive budgets. This amendment would add \$600,000 in funding for incentives for the Single Family Program, \$125,000 increase for the Green Labeling program as well as the time and materials associated with processing the incentives in 2022. Additional funds would allow for increased regional marketing support as well as other activities related to the single family program, in an amount of \$775,000 also in 2022.

This amendment also provides \$4.8 million in funding for incentives for the Single Family Program and \$100,000 for Green Labeling incentives during calendar year 2023; it also includes the time and materials associated with processing the incentives.

¹ <http://docs.cpuc.ca.gov/PublishedDocs/Published/G000/M215/K706/215706139.PDF>

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Issues:

None

Recommended Action:

The Executive Board is requested to authorize the Executive Director of the Metropolitan Transportation Commission, or her designee, on behalf of the Association of Bay Area Governments and the Bay Area Regional Energy Network, to negotiate and enter into a contract amendment with CLEARResult Consulting, Inc. in an amount not to exceed \$6,400,000, for a total contracted amount of \$14.475 million, to provide services for BayREN implementation through December 31, 2023.

Attachments:

- A. Summary Approval CLEARResult Consulting, LLC

Reviewed:



Therese W. McMillan